



KOTAK MAHINDRA BANK LIMITED (STANDALONE)

Registered Office: 27 BKC, C 27, G Block, Bandra Kurla Complex, Bandra (East), Mumbai - 400 051

STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED 31st MARCH, 2019

₹ crore

Sr No	Particulars	Quarter ended			Year ended	
		31-Mar-19 (Audited) Refer Note 2	31-Dec-18 (Unaudited)	31-Mar-18 (Audited) Refer Note 2	31-Mar-19 (Audited)	31-Mar-18 (Audited)
1	Interest earned (a+b+c+d)	6,402.27	6,250.33	5,323.37	23,943.21	19,748.49
	(a) Interest/discount on advances/bills	4,977.59	4,766.28	3,924.45	18,371.25	14,727.95
	(b) Income on investments	1,234.47	1,299.65	1,113.03	4,872.77	3,933.00
	(c) Interest on balances with RBI & other interbank funds	103.24	105.68	183.70	381.43	755.29
	(d) Others	86.97	78.72	102.19	317.76	332.25
2	Other income (Refer Note 3)	1,270.29	963.88	1,151.63	4,604.03	4,052.21
3	Total income (1+2)	7,672.56	7,214.21	6,475.00	28,547.24	23,800.70
4	Interest expended	3,354.40	3,311.25	2,743.62	12,684.25	10,216.81
5	Operating expenses (a+b)	2,035.90	1,964.55	1,713.43	7,514.81	6,425.72
	(a) Employee cost	856.74	836.99	766.44	3,159.39	2,929.77
	(b) Other operating expenses	1,179.16	1,127.56	946.99	4,355.42	3,495.95
6	Total expenditure (4+5) (excluding provisions & contingencies)	5,390.30	5,275.80	4,457.05	20,199.06	16,642.53
7	Operating profit (3-6) (Profit before provisions and contingencies)	2,282.26	1,938.41	2,017.95	8,348.18	7,158.17
8	Provisions (other than tax) and contingencies (Refer Note 3 and 4)	171.26	(32.30)	306.91	962.39	939.95
9	Exceptional items	-	-	-	-	-
10	Profit from ordinary activities before tax (7-8-9)	2,111.00	1,970.71	1,711.04	7,385.79	6,218.22
11	Tax expense	703.20	679.78	586.99	2,520.46	2,133.92
12	Net Profit from ordinary activities after tax (10-11)	1,407.80	1,290.93	1,124.05	4,865.33	4,084.30
13	Extraordinary items (net of tax expense)	-	-	-	-	-
14	Net Profit (12-13)	1,407.80	1,290.93	1,124.05	4,865.33	4,084.30
15	Paid up equity share capital - (of Face Value ₹ 5 per share)	954.38	953.77	952.82	954.38	952.82
16	Reserves (excluding revaluation reserves)				41,444.00	36,528.83
17	Analytical Ratios					
	(i) Percentage of shares held by Government of India	-	-	-	-	-
	(ii) Capital adequacy ratio - Basel III	17.45	16.52	18.22	17.45	18.22
	(iii) Earnings per equity share					
	- Basic (not annualised) ₹	7.38	6.77	5.90	25.52	21.54
	- Diluted (not annualised) ₹	7.37	6.76	5.89	25.48	21.51
	(iv) NPA Ratios					
	a) Gross NPA	4,467.94	4,128.68	3,825.38	4,467.94	3,825.38
	b) Net NPA	1,544.37	1,397.27	1,665.05	1,544.37	1,665.05
	c) % of Gross NPA to Gross Advances	2.14	2.07	2.22	2.14	2.22
	d) % of Net NPA to Net Advances	0.75	0.71	0.98	0.75	0.98
	(v) Return on Assets (average) - not annualised	0.46	0.45	0.43	1.69	1.73

Segment Results

The reportable segments of the Bank as per RBI guidelines are as under:

Segment	Principal activity
Corporate/Wholesale Banking	Wholesale borrowings and lending and other related services to the corporate sector which are not included under retail banking.
Retail Banking	Includes lending, deposit taking and other retail services / products including credit cards.
Treasury, BMU and Corporate Centre	Money market, forex market, derivatives, investments and primary dealership of government securities, Balance Sheet Management Unit (BMU) responsible for Asset Liability Management and Corporate Centre which primarily comprises of support functions.

₹ crore

	Quarter ended			Year ended	
	31-Mar-19 (Audited) Refer Note 2	31-Dec-18 (Unaudited)	31-Mar-18 (Audited) Refer Note 2	31-Mar-19 (Audited)	31-Mar-18 (Audited)
1 Segment Revenue					
a. Corporate/ Wholesale Banking	3,314.66	2,892.84	2,425.15	11,392.66	9,061.32
b. Retail Banking	3,577.30	3,624.82	3,068.90	13,885.48	11,437.61
c. Treasury, BMU and Corporate Centre	1,505.16	1,405.00	1,568.66	5,965.16	5,730.26
Sub-total	8,397.12	7,922.66	7,062.71	31,243.30	26,229.19
Less: Inter-segmental revenue	724.56	708.45	587.71	2,696.06	2,428.49
Total	7,672.56	7,214.21	6,475.00	28,547.24	23,800.70
2 Segment Results					
a. Corporate/ Wholesale Banking	979.14	867.33	783.58	3,287.57	2,984.45
b. Retail Banking	539.25	445.79	499.65	2,048.15	1,510.71
c. Treasury, BMU and Corporate Centre	592.61	657.59	427.81	2,050.07	1,723.06
Total Profit Before Tax	2,111.00	1,970.71	1,711.04	7,385.79	6,218.22
3 Segment Assets					
a. Corporate / Wholesale Banking	134,695.27	117,187.23	100,506.20	134,695.27	100,506.20
b. Retail Banking	174,501.61	165,947.99	143,303.89	174,501.61	143,303.89
c. Treasury, BMU and Corporate Centre	101,401.71	92,342.65	91,500.50	101,401.71	91,500.50
d. Other Banking business	-	-	-	-	-
Sub-total	410,598.59	375,477.87	335,310.59	410,598.59	335,310.59
Less : Inter-segmental Assets	98,604.66	81,519.77	70,571.48	98,604.66	70,571.48
Total	311,993.93	293,958.10	264,739.11	311,993.93	264,739.11
Add : Unallocated Assets	178.16	239.78	194.28	178.16	194.28
Total Assets as per Balance Sheet	312,172.09	294,197.88	264,933.39	312,172.09	264,933.39
4 Segment Liabilities					
a. Corporate / Wholesale Banking	122,068.09	105,536.89	88,984.44	122,068.09	88,984.44
b. Retail Banking	160,851.80	152,837.42	132,725.09	160,851.80	132,725.09
c. Treasury, BMU and Corporate Centre	84,885.34	75,823.28	76,300.61	84,885.34	76,300.61
d. Other Banking business	-	-	-	-	-
Sub-total	367,805.23	334,197.59	298,010.14	367,805.23	298,010.14
Less : Inter-segmental Liabilities	98,604.66	81,519.77	70,571.48	98,604.66	70,571.48
Total	269,200.57	252,677.82	227,438.66	269,200.57	227,438.66
Add : Unallocated liabilities	73.14	93.86	13.08	73.14	13.08
Add : Share Capital & Reserves & surplus	42,898.38	41,426.20	37,481.65	42,898.38	37,481.65
Total Liabilities as per Balance Sheet	312,172.09	294,197.88	264,933.39	312,172.09	264,933.39

NOTES:

1. The above results were reviewed at the meeting of the Audit Committee and approved at the meeting of the Board of Directors held on 30th April, 2019. The results for the quarter and year ended 31st March, 2019 are subjected to audit by the Statutory Auditors of the Bank and there are no qualifications in the Auditor's Report.
2. The figures of the last quarter in each of the year are balancing figures between audited figures in respect of full financial year and the unaudited published year to date figures up to the third quarter of the respective financial year.
3. Other Income includes non-fund based income such as commission earned from guarantees / letters of credit, financial advisory fees, selling of third party products, earnings from foreign exchange transactions and profit / loss from the sale of securities. Provision / (write-back) for mark-to-market depreciation on investments in AFS and HFT categories are considered in Provisions and Contingencies.
4. Provisions and contingencies are net of recoveries made against accounts which have been written off as bad in the previous period / year.

Break up of provisions (other than tax) and contingencies:

Particulars	Quarter ended			Year ended	
	31-Mar-19 (Audited) Refer Note 2	31-Dec-18 (Unaudited)	31-Mar-18 (Audited) Refer Note 2	31-Mar-19 (Audited)	31-Mar-18 (Audited)
Provision towards advances / Others (including provisions for exposures to entities with Unhedged Foreign Currency Exposures)	239.73	255.03	174.94	976.12	743.04
Provision / (write-back of provisions) for mark-to-market depreciation on investments in AFS and HFT categories (net)	(106.64)	(271.58)	96.64	(63.66)	119.30
Other Provision / (write back of other provisions) towards investments (net)	38.17	(15.75)	35.33	49.93	77.61
Total provisions (other than Tax) and contingencies	171.26	(32.30)	306.91	962.39	939.95

5. During the quarter, the Bank has granted NIL options under employee stock option scheme. Stock options aggregating to 1,210,717 were exercised and allotted during the quarter and 10,046,188 stock options were outstanding with employees of the Bank and its subsidiaries as at 31st March, 2019.
6. RBI circular DBOD.No.BP.BC.1/21.06.201/2015-16 dated 1st July, 2015 on 'Basel III Capital Regulations' read together with the RBI circular DBR.No.BP.BC.80/21.06.201/2014-15 dated 31st March, 2015 on 'Prudential Guidelines on Capital Adequacy and Liquidity Standards-Amendments' requires banks to make applicable Pillar 3 disclosures including leverage ratio and liquidity coverage ratio under the Basel III Framework. These disclosures are available on the Bank's website at the following link: <https://www.kotak.com/en/investor-relations/financial-results/regulatory-disclosure.html>. These disclosures have not been subjected to audit or limited review.
7. The Bank has allotted on 2nd August, 2018 8.10% Perpetual Non-Convertible Preference Shares (PNCPS) to eligible investors at the issue price of ₹ 5 per PNCPS aggregating to ₹ 500 crore, resulting in increase in paid up capital of the Bank to the said extent.
8. The Board of Directors of the Bank have proposed a dividend of ₹ 0.80 per share having face value ₹ 5 for the year ended 31st March, 2019 (Previous Year ₹ 0.70 per share having face value ₹ 5). The Bank is obliged to pay dividend to those shareholders whose names are appearing in the register of members as on the book closure date. The dividend will be paid after the approval of shareholders at the Annual General Meeting.

9. The summarised standalone Balance Sheet of the Bank is given below:

	₹ crore	
Summarised Balance Sheet	As at 31st March 2019 (Audited)	As at 31st March 2018 (Audited)
CAPITAL AND LIABILITIES		
Capital	1,454.38	952.82
Reserves and Surplus	41,444.00	36,528.83
Employees' Stock Options (Grants) Outstanding	2.07	2.17
Deposits	225,880.36	192,643.27
Borrowings	32,248.29	25,154.15
Other Liabilities and Provisions	11,142.99	9,652.15
TOTAL	312,172.09	264,933.39
ASSETS		
Cash and balances with Reserve Bank of India	10,877.52	8,908.51
Balances with Banks and Money at Call and Short Notice	13,798.02	10,711.60
Investments	71,189.09	64,562.35
Advances	205,694.81	169,717.92
Fixed Assets	1,651.55	1,527.16
Other Assets	8,961.10	9,505.85
TOTAL	312,172.09	264,933.39

10. There has been no change in significant accounting policies during the quarter and year ended 31st March 2019.

11. Figures for the previous period's / year have been regrouped wherever necessary to conform to current period's / year's presentation.

By order of the Board of Directors
For Kotak Mahindra Bank Limited

Mumbai, 30th April, 2019

Dipak Gupta
Joint Managing Director

KOTAK MAHINDRA BANK LIMITED (CONSOLIDATED)
Registered Office: 27BKC, C 27, G Block, Bandra Kurla Complex, Bandra (E), Mumbai – 400 051

CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED 31ST MARCH, 2019

₹ crore

Sr No	Particulars	Quarter Ended			Year Ended	
		31-Mar-19 (Audited) Refer Note 4	31-Dec-18 (Unaudited)	31-Mar-18 (Audited) Refer Note 4	31-Mar-19 (Audited)	31-Mar-18 (Audited)
1	Interest earned (a+b+c+d)	7,975.69	7,744.58	6,732.37	29,934.76	25,131.08
	(a) Interest/discount on advances/bills	5,976.91	5,740.67	4,881.43	22,266.27	18,380.86
	(b) Income on investments	1,663.28	1,680.59	1,461.09	6,443.81	5,258.25
	(c) Interest on balances with RBI & other interbank funds	197.40	208.30	246.80	735.17	966.80
	(d) Others	138.10	115.02	143.05	489.51	525.17
2	Other income (a+b+c)	5,847.64	3,602.81	4,141.75	15,968.60	13,592.59
	(a) Profit/(Loss) on sale of investments including revaluation (insurance business)	580.68	239.42	(462.64)	829.06	685.20
	(b) Premium on Insurance Business	3,470.04	1,885.10	2,800.37	8,309.19	6,667.08
	(c) Other income (Refer Notes 5, 6 & 7)	1,796.92	1,478.29	1,804.02	6,830.35	6,240.31
3	Total income (1+2)	13,823.33	11,347.39	10,874.12	45,903.36	38,723.67
4	Interest expended	3,974.67	3,940.53	3,343.81	15,186.61	12,466.85
5	Operating expenses (a+b+c)	6,660.46	4,698.50	4,646.81	19,095.67	16,073.85
	(a) Employees cost	1,352.39	1,255.68	1,205.08	4,850.90	4,380.90
	(b) Policy holders' reserves, surrender expense and claims	3,628.91	1,908.41	2,003.93	8,150.94	6,533.17
	(c) Other operating expenses (Refer Note 6 and 8)	1,679.16	1,534.41	1,437.80	6,093.83	5,159.78
6	Total expenditure (4+5) (excluding provisions and contingencies)	10,635.13	8,639.03	7,990.62	34,282.28	28,540.70
7	Operating Profit (3-6) (Profit before provisions and contingencies)	3,188.20	2,708.36	2,883.50	11,621.08	10,182.97
8	Provisions (other than tax) and contingencies (Refer Note 7 and 9)	197.61	(10.94)	313.37	1,045.36	1,024.74
9	Exceptional items	-	-	-	-	-
10	Profit from ordinary activities before tax (7-8-9)	2,990.59	2,719.30	2,570.13	10,575.72	9,158.23
11	Tax expense	952.37	896.51	840.09	3,456.02	3,011.09
12	Net Profit from ordinary activities after tax before Minority Interest (10-11)	2,038.22	1,822.79	1,730.04	7,119.70	6,147.14
13	Extraordinary items (net of tax expense)	-	-	-	-	-
14	Net Profit from ordinary activities after tax before Minority Interest (12 -13)	2,038.22	1,822.79	1,730.04	7,119.70	6,147.14
15	Less: Share of Minority Interest	-	-	0.03	-	56.67
16	Add: Share in profit of associates	0.05	21.22	59.23	84.43	110.50
17	Profit after tax (14-15+16)	2,038.27	1,844.01	1,789.24	7,204.13	6,200.97
18	Paid up equity share capital - (Face value of ₹ 5 per share)	954.38	953.77	952.82	954.38	952.82

Sr No	Particulars	Quarter Ended			Year Ended	
		31-Mar-19 (Audited) Refer Note 4	31-Dec-18 (Unaudited)	31-Mar-18 (Audited) Refer Note 4	31-Mar-19 (Audited)	31-Mar-18 (Audited)
19	Group Reserves (excluding Minority Interest and revaluation reserves)				56,825.36	49,533.24
20	Minority Interest				-	-
21	Analytical Ratios					
	(i) Capital adequacy ratio – Basel III (standalone)	17.45	16.52	18.22	17.45	18.22
	(ii) Earnings per equity share					
	- Basic (not annualised) ₹	10.68	9.67	9.39	37.78	32.70
	- Diluted (not annualised) ₹	10.67	9.66	9.38	37.74	32.66
	(iii) NPA Ratios (unaudited)					
	(a) Gross NPA	4,789.23	4,458.10	4,071.04	4,789.23	4,071.04
	(b) Net NPA	1,695.82	1,554.19	1,768.60	1,695.82	1,768.60
	(c) % of Gross NPA to Gross Advances	1.94	1.89	1.95	1.94	1.95
	(d) % of Net NPA to Net Advances	0.70	0.67	0.86	0.70	0.86
	(iv) Return on average Assets (not annualised) (unaudited)	0.53	0.50	0.54	1.99	2.03

NOTES:

- The consolidated financial results are prepared in accordance with Accounting Standard – 21 (AS-21) “Consolidated Financial Statements” and Accounting Standard – 23 (AS-23) “Accounting for investment in associates in Consolidated Financial Statement” specified under section 133 and relevant provision of Companies Act, 2013.
- The financial results of the subsidiaries (excluding insurance companies) and associates used for preparation of the consolidated financial results are in accordance with Generally Accepted Accounting Principles in India (‘GAAP’) specified under Section 133 and relevant provision of Companies Act, 2013. The financial statements of such subsidiaries and associates are being prepared as per Indian Accounting Standards in accordance with the Companies (Indian Accounting Standards) Rules, 2015.
- The above results were reviewed by the Audit Committee and approved at the meeting of the Board of Directors held on 30th April, 2019. The consolidated results for the quarter and year ended 31st March, 2019 are subjected to audit by the Statutory Auditors and there are no qualifications in the Auditor’s Report. The results for quarter ended 31st December, 2018 have been subjected to limited review by Statutory Auditors.
- The figures of the last quarter in each of the year are balancing figures between audited figures in respect of full financial year and the unaudited published year to date figures up to the third quarter of the respective financial year.

5. Details of other income forming part of the consolidated results are as follows:

₹ crore

Particulars	Quarter Ended			Year Ended	
	31-Mar-19 (Audited) Refer Note 4	31-Dec-18 (Unaudited)	31-Mar-18 (Audited) Refer Note 4	31-Mar-19 (Audited)	31-Mar-18 (Audited)
Commission, fees, exchange, brokerage and others	1,717.67	1,480.11	1,640.83	6,421.18	5,692.79
Profit on sale of investments (other than insurance business)	79.25	(1.82)	163.19	409.17	547.52
Total – Other income	1,796.92	1,478.29	1,804.02	6,830.35	6,240.31

6. Other income in the consolidated results for the reporting periods is net of sub-brokerage paid in the broking subsidiary amounting to ₹ 15.87 crore for the quarter ended 31st March, 2019 and ₹ 75.75 crore for the year ended 31st March, 2019 (for the quarter ended 31st December, 2018: ₹ 20.81 crore, quarter ended 31st March, 2018: ₹ 19.54 crore, for the year ended 31st March, 2018: ₹ 89.64 crore).

7. Other Income includes non-fund based income such as commission earned from guarantees / letters of credit, financial advisory fees, selling of third party products, earnings from foreign exchange transactions and profit / loss from the sale of securities. Provision / (write-back) for mark-to-market depreciation on investments are considered in Provisions and Contingencies.

8. Details of other expenditure forming part of consolidated results are as follows:

₹ crore

Particulars	Quarter Ended			Year Ended	
	31-Mar-19 (Audited) Refer Note 4	31-Dec-18 (Unaudited)	31-Mar-18 (Audited) Refer Note 4	31-Mar-19 (Audited)	31-Mar-18 (Audited)
Brokerage	219.54	181.04	213.61	752.99	664.23
Depreciation	117.65	116.16	100.40	458.42	383.43
Rent, taxes and lighting	192.19	176.45	170.51	711.33	647.57
Others	1,149.78	1,060.76	953.28	4,171.09	3,464.55
Total – Other operating expenses	1,679.16	1,534.41	1,437.80	6,093.83	5,159.78

9. Provisions and contingencies are net of recoveries made against accounts which have been written off as bad in the previous period / year. Details of provisions (other than tax) and contingencies forming part of consolidated results are as follows:

₹ crore

Particulars	Quarter Ended			Year Ended	
	31-Mar-19 (Audited) Refer Note 4	31-Dec-18 (Unaudited)	31-Mar-18 (Audited) Refer Note 4	31-Mar-19 (Audited)	31-Mar-18 (Audited)
Provision towards advances / others (including provisions for exposures to entities with Unhedged Foreign Currency Exposures) (net)	272.76	280.34	182.69	1,067.50	815.85
Provision / (Write back of provisions) towards investments (net)	(75.15)	(291.28)	130.68	(22.14)	208.89
Total – provisions (other than tax) and contingencies	197.61	(10.94)	313.37	1,045.36	1,024.74

10. RBI circular DBOD.No.BP.BC.1/21.06.201/2015-16 dated 1st July, 2015 on 'Basel III Capital Regulations' read together with the RBI circular DBR.No.BP.BC.80/21.06.201/2014-15 dated 31st March, 2015 on 'Prudential Guidelines on Capital Adequacy and Liquidity Standards-Amendments' requires banks to make applicable Pillar 3 disclosures including leverage ratio and liquidity coverage ratio under the Basel III Framework. These disclosures are available on the Bank's website at the following link: <https://www.kotak.com/en/investor-relations/financial-results/regulatory-disclosure.html>. These disclosures have not been subjected to audit or limited review.
11. The change in the valuation of liabilities for life policies in force and for policies in respect of which premium has been discontinued but liability exists, for the quarter and year ended 31st March, 2019 amounting to ₹ 2,725.50 crore and ₹ 4,919.30 crore respectively (for the quarter ended 31st December 2018, ₹ 1,232.28 crore, for the quarter and year ended 31st March, 2018, ₹ 1,019.95 crore and ₹ 3,593.36 crore respectively) has been included in "Policy holders' reserves, surrender expense and claims" under "Operating Expenses".
12. A Subsidiary of the Bank has sold its entire stake in Matrix Business Services India Private Limited, an Associate company, on 26th April, 2019 and accordingly it ceases to be an associate of the Bank from that date.
13. There has been no change in significant accounting policies during the quarter and year ended 31st March, 2019
14. The summarised audited consolidated Balance Sheet of the Bank is given below:

	₹ crore	
	As at 31 st March 2019	As at 31 st March 2018
CAPITAL AND LIABILITIES		
Capital	1,454.38	952.82
Reserves and Surplus	56,825.36	49,533.24
Employees' Stock Options (Grants) Outstanding	2.07	2.17
Deposits	224,824.26	191,235.80
Borrowings	66,438.94	58,603.97
Policyholder's Funds	27,417.81	22,425.34
Other Liabilities and Provisions	18,208.43	14,967.13
TOTAL	395,171.25	337,720.47
ASSETS		
Cash and balances with Reserve Bank Of India	10,910.92	8,933.50
Balances with Banks and Money at Call and Short Notice	20,353.54	15,467.13
Investments	103,487.02	90,976.60
Advances	243,461.99	205,997.32
Fixed Assets	1,883.71	1,749.83
Goodwill	813.75	793.06
Other Assets	14,260.32	13,803.03
TOTAL	395,171.25	337,720.47



Figures for the previous periods / year have been regrouped wherever necessary to conform to current period's / year's presentation.

By order of the Board of Directors
For Kotak Mahindra Bank Limited

Mumbai, 30th April, 2019

Dipak Gupta
Joint Managing Director