



KOTAK MAHINDRA BANK LIMITED (CONSOLIDATED)

Registered Office: 27BKC, C 27, G Block, Bandra Kurla Complex, Bandra (E), Mumbai – 400 051

UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND HALF-YEAR ENDED 30TH SEPTEMBER, 2017

₹ crore

Sr No	Particulars	Quarter Ended			Half-year Ended		Year Ended
		30-Sep-17 (Unaudited)	30-Jun-17 (Unaudited)	30-Sep-16 (Unaudited)	30-Sep-17 (Unaudited)	30-Sep-16 (Unaudited)	31-Mar-17 (Audited)
1	Interest earned (a+b+c+d)	6,072.85	5,935.15	5,533.65	12,008.00	11,003.38	22,324.21
	(a) Interest/discount on advances/bills	4,451.44	4,335.06	4,140.18	8,786.50	8,197.13	16,619.84
	(b) Income on investments	1,299.45	1,212.88	1,232.44	2,512.33	2,453.43	4,855.36
	(c) Interest on balances with RBI & other interbank funds	197.14	260.75	29.52	457.89	64.02	307.87
	(d) Others	124.82	126.46	131.51	251.28	288.80	541.14
2	Other income (a+b+c)	3,074.18	2,675.48	2,881.30	5,749.66	5,278.45	11,581.23
	(a) Profit/(Loss) on sale of investments including revaluation (insurance business)	303.78	354.83	539.91	658.61	1,080.72	1,475.16
	(b) Premium on Insurance Business	1,325.25	977.05	1,124.28	2,302.30	1,901.23	5,137.77
	(c) Other income (Refer Notes 3, 4 & 5)	1,445.15	1,343.60	1,217.11	2,788.75	2,296.50	4,968.30
3	Total income (1+2)	9,147.03	8,610.63	8,414.95	17,757.66	16,281.83	33,905.44
4	Interest expended	2,987.59	2,930.64	2,869.44	5,918.23	5,773.44	11,457.51
5	Operating expenses (a+b+c)	3,732.74	3,447.51	3,547.39	7,180.25	6,672.41	14,167.08
	(a) Employees Cost	1,060.35	1,025.52	1,013.77	2,085.87	1,965.23	3,982.31
	(b) Policy holders' reserves, surrender expense and claims	1,450.10	1,223.64	1,549.65	2,673.74	2,801.20	6,020.15
	(c) Other operating expenses (Refer Note 4 and 6)	1,222.29	1,198.35	983.97	2,420.64	1,905.98	4,164.62
6	Total expenditure (4+5) (excluding provisions and contingencies)	6,720.33	6,378.15	6,416.83	13,098.48	12,445.85	25,624.59
7	Operating Profit (3-6) (Profit before provisions and contingencies)	2,426.70	2,232.48	1,998.12	4,659.18	3,835.98	8,280.85
8	Provisions (other than tax) and contingencies (Refer Note 7)	252.86	232.22	217.93	485.08	431.50	948.92
9	Exceptional items	-	-	-	-	-	-
10	Profit from ordinary activities before tax (7-8-9)	2,173.84	2,000.26	1,780.19	4,174.10	3,404.48	7,331.93
11	Tax expense	711.31	663.75	585.23	1,375.06	1,126.72	2,382.85
12	Net Profit from ordinary activities after tax before Minority Interest (10-11)	1,462.53	1,336.51	1,194.96	2,799.04	2,277.76	4,949.08
13	Extraordinary items (net of tax expense)	-	-	-	-	-	-
14	Net Profit from ordinary activities after tax before Minority Interest (12-13)	1,462.53	1,336.51	1,194.96	2,799.04	2,277.76	4,949.08
15	Less: Share of Minority Interest	25.97	26.70	16.31	52.67	34.87	78.83
16	Add: Share in Profit of associates	4.12	37.01	23.75	41.13	26.61	70.18
17	Profit after tax (14-15+16)	1,440.68	1,346.82	1,202.40	2,787.50	2,269.50	4,940.43
18	Paid Up Equity Capital - (Face value of ₹ 5 per share)	952.00	951.75	918.64	952.00	918.64	920.45
19	Group Reserves (excluding Minority Interest and Revaluation reserves)						37,570.39
20	Minority Interest						474.43
21	Analytical Ratios						
	(i) Capital Adequacy ratio – Basel III (standalone)	18.36	19.21	15.77	18.36	15.77	16.77
	(ii) Earnings per share						
	- Basic (not annualised) ₹	7.57	7.20	6.55	14.77	12.36	26.89
	- Diluted (not annualised) ₹	7.56	7.19	6.54	14.75	12.34	26.86

Sr No	Particulars	Quarter Ended			Half-year Ended		Year Ended
		30-Sep-17 (Unaudited)	30-Jun-17 (Unaudited)	30-Sep-16 (Unaudited)	30-Sep-17 (Unaudited)	30-Sep-16 (Unaudited)	31-Mar-17 (Audited)
	(iii) NPA Ratios (unaudited)						
	(a) Gross NPA	4,065.41	3,973.74	3,395.48	4,065.41	3,395.48	3,803.92
	(b) Net NPA	2,036.13	1,881.47	1,622.15	2,036.13	1,622.15	1,814.23
	(c) % of Gross NPA to Gross Advances	2.14	2.24	2.18	2.14	2.18	2.25
	(d) % of Net NPA to Net Advances	1.08	1.07	1.05	1.08	1.05	1.09
	(iv) Return on average Assets (not annualised) (unaudited)	0.48	0.48	0.49	0.96	0.93	1.95

NOTES:

- The consolidated financial results are prepared in accordance with Accounting Standard – 21 (AS-21) "Consolidated Financial Statements" and Accounting Standard – 23 (AS-23) "Accounting for Investment in Associates in Consolidated Financial Statements" specified under section 133 of the Companies Act, 2013, read with Paragraph 7 of the Companies (Accounts) Rules, 2014 and Companies (Accounting Standards) Amendment Rules, 2016.
- The above results were reviewed at the meeting of the Audit Committee and approved at the meeting of the Board of Directors held on 25th October, 2017. The consolidated results for the quarter and half year ended 30th September, 2017 have been subjected to limited review by the statutory auditors, S.R. Batliboi & Co. LLP, Chartered Accountants and there are no qualifications in the limited review report.
- Details of other income forming part of the consolidated results are as follows:

Particulars	Quarter Ended			Half-year Ended		Year Ended
	30-Sep-17 (Unaudited)	30-Jun-17 (Unaudited)	30-Sep-16 (Unaudited)	30-Sep-17 (Unaudited)	30-Sep-16 (Unaudited)	31-Mar-17 (Audited)
Commission, fees, exchange, brokerage and others	1,282.96	1,216.38	1,004.20	2,499.34	1,946.86	4,343.26
Profit on sale of investments (other than insurance business)	162.19	127.22	212.91	289.41	349.64	625.04
Total – Other income	1,445.15	1,343.60	1,217.11	2,788.75	2,296.50	4,968.30

- Other Income in the consolidated results for the reporting periods is net of sub-brokerage paid in the broking subsidiary amounting to ₹ 20.04 crore for the quarter ended 30th September, 2017 and for half-year ended 30th September, 2017 ₹ 40.37 crore (for the quarter ended 30th June, 2017 ₹ 20.33 crore, quarter ended 30th September, 2016 ₹ 21.00 crore, half-year ended 30th September, 2016 ₹ 37.52 crore, for the year ended 31st March, 2017 ₹ 78.33 crore).
- Other Income includes non-fund based income such as commission earned from guarantees / letters of credit, financial advisory fees, selling of third party products, earnings from foreign exchange transactions and profit / loss from the sale of securities.
- Details of other expenditure forming part of consolidated results are as follows:

Particulars	Quarter Ended			Half-year Ended		Year Ended
	30-Sep-17 (Unaudited)	30-Jun-17 (Unaudited)	30-Sep-16 (Unaudited)	30-Sep-17 (Unaudited)	30-Sep-16 (Unaudited)	31-Mar-17 (Audited)
Brokerage	159.74	137.35	109.85	297.09	194.41	485.72
Depreciation	94.78	93.62	91.72	188.40	177.59	362.21
Rent, taxes and lighting	159.54	161.37	154.03	320.91	308.36	616.29
Others	808.23	806.01	628.37	1,614.24	1,225.62	2,700.40
Total – Other operating expenses	1,222.29	1,198.35	983.97	2,420.64	1,905.98	4,164.62

7. Provisions and contingencies are net of recoveries made against accounts which have been written off as bad in the previous period / year. Details of Provisions (other than tax) and contingencies forming part of consolidated results are as follows:

Particulars	Quarter Ended			Half-year Ended		Year Ended
	30-Sep-17 (Unaudited)	30-Jun-17 (Unaudited)	30-Sep-16 (Unaudited)	30-Sep-17 (Unaudited)	30-Sep-16 (Unaudited)	31-Mar-17 (Audited)
Provision towards advances / others (including provisions for exposures to entities with Unhedged Foreign Currency Exposures) (Net)	222.23	221.90	164.44	444.13	356.37	797.39
Provision / (Write back of provisions) towards investments (net)	30.63	10.32	53.49	40.95	75.13	151.53
Total – Provisions (other than tax) and contingencies	252.86	232.22	217.93	485.08	431.50	948.92

8. RBI circular DBOD.No.BP.BC.1/21.06.201/2015-16 dated 1st July, 2015 on 'Basel III Capital Regulations' read together with the RBI circular DBR.No.BP.BC.80/21.06.201/2014-15 dated 31st March, 2015 on 'Prudential Guidelines on Capital Adequacy and Liquidity Standards-Amendments' requires banks to make applicable Pillar 3 disclosures including leverage ratio and liquidity coverage ratio under the Basel III Framework. These disclosures are available on the Bank's website at the following link: <https://www.kotak.com/en/investor-relations/financial-results/regulatory-disclosure.html>. These disclosures have not been subjected to audit or limited review.
9. On 13th October, 2017, Kotak Mahindra Bank Limited ("the Bank") has acquired the entire 26% equity stake held by Old Mutual Plc. in Kotak Mahindra Old Mutual Life Insurance Limited ("Kotak Life") for a consideration of ₹ 1,292.70 crore. Kotak Mahindra Group now holds 100% of the equity shareholding of Kotak Life.
10. On 27th September, 2017, the Bank acquired 99.49% of BSS Microfinance Private Limited ("BSS"). BSS has been consolidated from that date.
11. The change in the valuation of liabilities for life policies in force and for policies in respect of which premium has been discontinued but liability exists, for the quarter ended 30th September, 2017 amounting to ₹ 823.47 crore and for half-year ended 30th September, 2017 ₹ 1,387.56 crore (for the quarter ended 30th June, 2017 ₹ 564.09 crore) has been included in "Policy holders' reserves, surrender expense and claims" under "Operating Expenses".
12. There has been no change to significant accounting policies during the quarter and half year ended 30th September, 2017.
13. The summarised consolidated Balance Sheet of the Bank is given below:

Summarised Balance Sheet	₹ crore		
	As at 30 th September 2017 (Unaudited)	As at 30 th September 2016 (Unaudited)	As at 31 th March 2017 (Audited)
CAPITAL AND LIABILITIES			
Capital	952.00	918.64	920.45
Reserves and Surplus	46,022.88	34,771.31	37,570.39
Minority Interest	527.56	430.47	474.43
Employees' Stock Options (Grants) Outstanding	1.79	2.10	1.87
Deposits	164,413.20	1,38,731.80	155,540.00
Borrowings	57,733.00	44,871.61	49,689.91
Policyholder's Funds	20,194.99	16,811.32	18,792.88
Other Liabilities and Provisions	15,037.97	12,756.65	13,197.63
TOTAL	304,883.39	2,49,293.90	276,187.56
ASSETS			
Cash and balances with Reserve Bank Of India	8,314.02	6,631.63	7,512.23
Balances with Banks and Money at Call and Short Notice	15,945.55	4,343.93	18,076.32
Investments	78,008.89	69,535.77	68,461.54
Advances	187,757.78	1,54,078.15	167,124.91
Fixed Assets	1,728.49	1,725.03	1,755.20
Other Assets	13,128.66	12,979.39	13,257.36
TOTAL	304,883.39	2,49,293.90	276,187.56



Figures for the previous periods / year have been regrouped wherever necessary to conform to current period's presentation.

By order of the Board of Directors
For Kotak Mahindra Bank Limited

Mumbai, 25th October, 2017

Dipak Gupta
Joint Managing Director



KOTAK MAHINDRA BANK LIMITED (STANDALONE)

Registered Office: 27 BKC, C 27, G Block, Bandra Kurla Complex, Bandra (East), Mumbai - 400 051

UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED 30th SEPTEMBER, 2017

₹ crore

Sr No	Particulars	Quarter ended			Half-year ended		Year ended
		30-Sep-17 (Unaudited)	30-Jun-17 (Unaudited)	30-Sep-16 (Unaudited)	30-Sep-17 (Unaudited)	30-Sep-16 (Unaudited)	31-Mar-17 (Audited)
1	Interest earned (a+b+c+d)	4,760.14	4,655.78	4,412.47	9,415.92	8,799.32	17,698.93
	(a) Interest/discount on advances/ bills	3,559.47	3,478.15	3,349.23	7,037.62	6,631.42	13,402.10
	(b) Income on investments	973.40	885.79	947.81	1,859.19	1,895.02	3,681.04
	(c) Interest on balances with RBI & other interbank funds	149.09	215.27	18.21	364.36	47.94	218.32
	(d) Others	78.18	76.57	97.22	154.75	224.94	397.47
2	Other income (Refer Note 2)	953.88	906.88	831.11	1,860.76	1,564.29	3,477.16
3	Total income (1+2)	5,714.02	5,562.66	5,243.58	11,276.68	10,363.61	21,176.09
4	Interest expended	2,447.48	2,410.23	2,417.11	4,857.71	4,884.86	9,572.78
5	Operating expenses (a+b)	1,541.73	1,557.07	1,386.39	3,098.80	2,723.64	5,618.50
	(a) Employee cost	722.96	706.16	699.49	1,429.12	1,366.63	2,744.64
	(b) Other operating expenses	818.77	850.91	686.90	1,669.68	1,357.01	2,873.86
6	Total expenditure (4+5) (excluding provisions & contingencies)	3,989.21	3,967.30	3,803.50	7,956.51	7,608.50	15,191.28
7	Operating profit (3-6) (Profit before provisions and contingencies)	1,724.81	1,595.36	1,440.08	3,320.17	2,755.11	5,984.81
8	Provisions (other than tax) and contingencies (Refer Note 3)	216.53	203.74	197.76	420.27	377.27	836.74
9	Exceptional items	-	-	-	-	-	-
10	Profit from ordinary activities before tax (7-8-9)	1,508.28	1,391.62	1,242.32	2,899.90	2,377.84	5,148.07
11	Tax expense	513.97	478.89	429.03	992.86	822.58	1,736.57
12	Net Profit from ordinary activities after tax (10-11)	994.31	912.73	813.29	1,907.04	1,555.26	3,411.50
13	Extraordinary items (net of tax expense)	-	-	-	-	-	-
14	Net Profit (12-13)	994.31	912.73	813.29	1,907.04	1,555.26	3,411.50
15	Paid up equity share capital - (of Face Value ₹ 5 per share)	952.00	951.75	918.64	952.00	918.64	920.45
16	Reserves (excluding revaluation reserves)						26,695.62
17	Analytical Ratios						
	(i) Percentage of shares held by Government of India	-	-	-	-	-	-
	(ii) Capital adequacy ratio - Basel III	18.36	19.21	15.77	18.36	15.77	16.77
	(iii) Earnings per share						
	- Basic (not annualised) ₹	5.22	4.88	4.43	10.10	8.47	18.57
	- Diluted (not annualised) ₹	5.22	4.87	4.42	10.09	8.46	18.55
	(iv) NPA Ratios						
	a) Gross NPA	3,814.17	3,726.62	3,180.66	3,814.17	3,180.66	3,578.61
	b) Net NPA	1,918.83	1,777.93	1,516.76	1,918.83	1,516.76	1,718.07
	c) % of Gross NPA to Gross Advances	2.47	2.58	2.49	2.47	2.49	2.59
	d) % of Net NPA to Net Advances	1.26	1.25	1.20	1.26	1.20	1.26
	(v) Return on Assets (average) - not annualised	0.44	0.42	0.42	0.86	0.81	1.73



Segment Results

The reportable segments of the Bank as per RBI guidelines are as under:

Segment	Principal activity
Corporate/Wholesale Banking	Wholesale borrowings and lending and other related services to the corporate sector which are not included under retail banking.
Retail Banking	Includes lending, deposit taking and other retail services/ products including credit cards.
Treasury, BMU and Corporate Centre	Money market, forex market, derivatives, investments and primary dealership of government securities, Balance Sheet Management Unit (BMU) responsible for Asset Liability Management and Corporate Centre which primarily comprises of support functions.

	₹ crore					
	Quarter ended			Half-year ended		Year ended
	30-Sep-17 (Unaudited)	30-Jun-17 (Unaudited)	30-Sep-16 (Unaudited)	30-Sep-17 (Unaudited)	30-Sep-16 (Unaudited)	31-Mar-17 (Audited)
1 Segment Revenue						
a. Corporate/ Wholesale Banking	2,177.03	2,143.79	2,086.83	4,320.82	4,014.39	8,330.52
b. Retail Banking	2,771.40	2,713.00	2,500.97	5,484.40	4,942.47	10,274.57
c. Treasury, BMU and Corporate Centre	1,401.69	1,330.64	1,268.71	2,732.33	2,540.71	5,063.21
Sub-total	6,350.12	6,187.43	5,856.51	12,537.55	11,497.57	23,668.30
Less: Inter-segmental revenue	636.10	624.77	612.93	1,260.87	1,133.96	2,492.21
Total	5,714.02	5,562.66	5,243.58	11,276.68	10,363.61	21,176.09
2 Segment Results						
a. Corporate/ Wholesale Banking	685.13	732.03	621.32	1,417.16	1,222.12	2,694.81
b. Retail Banking	340.86	278.53	264.63	619.39	514.81	1,194.72
c. Treasury, BMU and Corporate Centre	482.29	381.06	356.37	863.35	640.91	1,258.54
Total Profit Before Tax	1,508.28	1,391.62	1,242.32	2,899.90	2,377.84	5,148.07
3 Segment Assets						
a. Corporate / Wholesale Banking	92,283.32	85,414.24	75,696.20	92,283.32	75,696.20	81,612.15
b. Retail Banking	129,371.44	126,263.71	114,741.25	129,371.44	114,741.25	122,665.94
c. Treasury, BMU and Corporate Centre	81,138.55	82,207.04	65,786.44	81,138.55	65,786.44	75,727.48
d. Other Banking business	-	-	-	-	-	-
Sub-total	302,793.31	293,884.99	256,223.89	302,793.31	256,223.89	280,005.57
Less : Inter-segmental Assets	66,077.60	67,752.96	61,410.88	66,077.60	61,410.88	65,663.21
Total	236,715.71	226,132.03	194,813.01	236,715.71	194,813.01	214,342.36
Add : Unallocated Assets	253.83	253.18	247.01	253.83	247.01	247.60
Total Assets as per Balance Sheet	236,969.54	226,385.21	195,060.02	236,969.54	195,060.02	214,589.96
4 Segment Liabilities						
a. Corporate / Wholesale Banking	82,328.64	76,146.83	66,741.92	82,328.64	66,741.92	71,189.88
b. Retail Banking	119,683.97	116,917.08	106,826.38	119,683.97	106,826.38	114,071.16
c. Treasury, BMU and Corporate Centre	65,745.24	66,552.22	57,289.34	65,745.24	57,289.34	67,352.79
d. Other Banking business	-	-	-	-	-	-
Sub-total	267,757.85	259,616.13	230,857.64	267,757.85	230,857.64	252,613.83
Less : Inter-segmental Liabilities	66,077.60	67,752.96	61,410.88	66,077.60	61,410.88	65,663.21
Total	201,680.25	191,863.17	169,446.76	201,680.25	169,446.76	186,950.62
Add : Unallocated liabilities	83.28	204.06	2.71	83.28	2.71	23.27
Add : Share Capital & Reserves & surplus	35,206.01	34,317.98	25,610.55	35,206.01	25,610.55	27,616.07
Total Liabilities as per Balance Sheet	236,969.54	226,385.21	195,060.02	236,969.54	195,060.02	214,589.96

NOTES:

- The above results were reviewed at the meeting of the Audit Committee and approved at the meeting of the Board of Directors held on 25th October, 2017. The results for the quarter and half year ended 30th September, 2017 have been subjected to limited review by the statutory auditors of the Bank, S.R. Batliboi & Co. LLP, Chartered Accountants and there are no qualifications in the limited review report.
- Other Income includes non-fund based income such as commission earned from guarantees / letters of credit, financial advisory fees, selling of third party products, earnings from foreign exchange transactions and profit / loss from the sale of securities.



3. Provisions and contingencies are net of recoveries made against accounts which have been written off as bad in the previous period / year.

Break up of provisions (other than tax) and contingencies:

Particulars	Quarter ended			Half-year ended		Year ended
	30-Sep-17 (Unaudited)	30-Jun-17 (Unaudited)	30-Sep-16 (Unaudited)	30-Sep-17 (Unaudited)	30-Sep-16 (Unaudited)	31-Mar-17 (Audited)
Provision towards advances / Others (including provisions for exposures to entities with Unhedged Foreign Currency Exposures)	205.48	192.83	141.54	398.31	308.64	697.50
Provision / (write back of provisions) towards investments (net)	11.05	10.91	56.22	21.96	68.63	139.24
Total provisions (other than Tax) and contingencies	216.53	203.74	197.76	420.27	377.27	836.74

4. During the quarter, the Bank has granted 8,000 options under employee stock option scheme. Stock options aggregating to 503,391 were exercised during the quarter and 11,468,514 stock options were outstanding with employees of the Bank and its subsidiaries as at 30th September, 2017.
5. RBI circular DBOD.No.BP.BC.1/21.06.201/2015-16 dated 1st July, 2015 on 'Basel III Capital Regulations' read together with the RBI circular DBR.No.BP.BC.80/21.06.201/2014-15 dated 31st March, 2015 on 'Prudential Guidelines on Capital Adequacy and Liquidity Standards-Amendments' requires banks to make applicable Pillar 3 disclosures including leverage ratio and liquidity coverage ratio under the Basel III Framework. These disclosures are available on the Bank's website at the following link: <https://www.kotak.com/en/investor-relations/financial-results/regulatory-disclosure.html>. These disclosures have not been subjected to audit or limited review.
6. On 27th September, 2017, the Bank acquired 99.49% of BSS Microfinance Private Limited ("BSS").
7. The Summarised Balance Sheet of the Bank (Standalone) is given below:

Summarised Balance Sheet	₹ crore		
	As at 30 th September 2017 (Unaudited)	As at 30 th September 2016 (Unaudited)	As at 31 st March 2017 (Audited)
CAPITAL AND LIABILITIES			
Capital	952.00	918.64	920.45
Reserves and Surplus	34,254.01	24,691.91	26,695.62
Employees' Stock Options (Grants) Outstanding	1.79	2.10	1.87
Deposits	165,670.91	141,045.08	157,425.86
Borrowings	25,922.87	19,813.18	21,095.48
Other Liabilities and Provisions	10,167.96	8,589.11	8,450.68
TOTAL	236,969.54	195,060.02	214,589.96
ASSETS			
Cash and balances with Reserve Bank of India	8,297.45	6,612.99	7,492.43
Balances with Banks and Money at Call and Short Notice	12,525.36	2,730.52	15,079.58
Investments	52,796.45	48,631.05	45,074.19
Advances	152,574.11	126,015.18	136,082.13
Fixed Assets	1,519.27	1,514.41	1,537.63
Other Assets	9,256.90	9,555.87	9,324.00
TOTAL	236,969.54	195,060.02	214,589.96

8. There has been no change to significant accounting policies during the quarter and half year ended 30th September, 2017.
9. Figures for the previous periods / year have been regrouped wherever necessary to conform to current period's presentation.

By order of the Board of Directors
For Kotak Mahindra Bank Limited

Mumbai, 25th October, 2017

Dipak Gupta
Joint Managing Director