



# *Acceler@ting* **change**

Kotak Mahindra General Insurance  
Company Limited



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# Directors' Report

To the Members

## KOTAK MAHINDRA GENERAL INSURANCE COMPANY LIMITED

The Board of Directors of your Company is pleased to present its Eighth Annual Report together with the audited financial statements for the year ended March 31, 2023.

### INDUSTRY HIGHLIGHT

The General Insurance industry as a whole registered a YoY growth of 16.4% for the Financial Year 2022-23, wherein the private sector (excluding standalone health insurance companies) grew by 20.2%. Your Company grew its premium from INR 742 crore in Financial Year 2021-22 to INR 1,134 crore in Financial Year 2022-23 registering a growth of 52.7%.

### FINANCIAL SUMMARY/HIGHLIGHTS

The summarized results of operations of your Company for the Financial Year ("FY") 2022-23 are as follows:

Particulars	(₹ Crore)	
	Year ended March 2023	Year ended March 2022
Gross Written Premium	1,148.30	753.88
Premium Earned	681.79	482.34
Profit / (Loss) Before Tax	(117.28)	(82.98)
Profit / (Loss) After Tax	(117.28)	(82.98)
Net worth	341.07	233.35
Assets Under Management	1,743.80	1,231.13

### FINANCIAL DISCLOSURE

With reference to Regulation 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with IRDAI Circular reference : IRDA/F&A/CIR/LFTD/027/01/2017 dated 30.01.2017, the disclosures on financial statements of the Company for the financial year ended March 31, 2023 can be accessed at <https://www.kotakgeneral.com/financial-disclosure>

### SEPARATE SECTION CONTAINING A REPORT ON THE PERFORMANCE AND FINANCIAL POSITION OF EACH OF THE SUBSIDIARIES, ASSOCIATES AND JOINT VENTURE COMPANIES INCLUDED IN THE CONSOLIDATED FINANCIAL STATEMENT

Your Company does not have any subsidiary or associate and has not entered into any joint venture. Therefore, the financial statements have not been consolidated and no separate report on the performance and financial position of subsidiary, associates and joint venture is applicable for the financial year ended on March 31, 2023.

### DIVIDEND AND RESERVES

Your Directors do not recommend any dividend for the current year. Your Company does not propose to carry any amount to the reserves of the Company.

### PRODUCTS

Your Company endeavors to provide a wide array of insurance solutions to meet the requirements of customers in various segments like Retail, SME, Corporate, etc. Your company has diversified its product mix by introducing various products like Liability Insurance, Extended Warranty Insurance, etc. Your Company has also launched innovative add-ons under Motor products like Meter (Switch On/Switch Off) and Voluntary Deductible Protect. To expand its offering in health insurance space, Your Company has launched Kotak Health Protect Rider with innovative covers like Inflation Protect, Super NCB (No Claim Bonus) etc. Your Company will continue to add new products and adapt to ever evolving needs of customers. In the coming year, your Company proposes to launch new travel insurance products, sachet and specialty products and new add on covers under Motor Insurance.

### DISTRIBUTION NETWORK

During its Eighth full year of operations, your Company has significantly ramped up its Bancassurance and multi-distribution network through various intermediaries. Your Company has been able to engage various banking & non-banking institutions and insurance brokers as its intermediaries during the financial year. Your Company has been able to scale premium across digital and non-digital channels in financial year 2022-23. Going forward, your Company continues to focus on automation and increase share of digitally issued policies. Your Company also plans to build its commercial portfolio and scale up the health business in the coming year.

### MARKETING

In line with the objective of expanding its digital footprint and building a digitally focussed brand, your company launched an innovative product - Kotak Meter, a first of its kind car insurance add-on that allows customers to switch off the insurance cover when the vehicle is not in use. To take customer engagement a notch higher, your company launched customer engagement initiatives that aid in cross-selling using marketing automation and campaign management platforms. Building on its flagship initiative of #DriveLikeALady to create awareness, your Company launched a digital media campaign,

followed by a product integration on its website offering a preferential pricing for female drivers. Your Company has been also recognized with the following industry awards –

- InsureNext's Editor's Choice Awards – Best Customer Experience Initiative for #DriveLikeALady
- FICCI Insurance Awards 2023 – Claims Excellence & Servicing
- Campaign India Digital Crest Awards – Silver, Best Interactive Website (Road Safety Initiative)
- Campaign India Digital Crest Awards – Silver, Best Web Banner (Road Safety Initiative)

## OPERATIONS

Your Company has issued 31,94,507 policies issued in FY 2022-23. Automation in policy issuance has also resulted in improved policy issuance Turnaround Time. Your Company would continue to focus on system and technological enhancements to meet the customer expectations.

## CUSTOMER SERVICE

With the change and uncertainty over the past few years, customer service and experience is more important now than ever. Our volumes across all channels have increased by ~50% compared to last year. An individual becomes a customer and the customer an ambassador, not only because of the product that is offered to them but also because of how good their experience is during the interactions they have with the Company.

To meet the growing needs of training of our customer service officers, 24/7 functional Employee Knowledge Bot (Buddy), which was implemented last FY, has been continually upgraded with knowledge and suggestions received from our team. A knowledge series known as 'Did You Know (DYK)' has been implemented wherein an update on a process/product/system is published to the team to keep them well-informed about any changes. Our contribution to revenue generation through the Customer Retention Project has doubled in value this year. Launched as a part of Business Continuity Plan, our Contact Centre operating from Hyderabad has been performing well and has witnessed expansion and has also helped in cost reduction. Skills-based routing at our Contact Centre has allowed calls to be directed to agents who have the expertise to best assist the customer.

Our self-service options of Policy download and Motor Claim registration on our website have helped us ease volumes at our touchpoints. Automation is a great way to speed up the time to resolution of simple service requests. Robotic Process Automation (RPA) has helped us in automating 50% of our BAU reports thereby ensuring speed and accuracy in publishing reports. Automating additional reports are a part of the plan for coming FY. We are cognizant of the fact that there has to be a balance between automation and human customer service officers. While automation can handle routine tasks, human team members are often better equipped to provide empathetic and personalized responses to customer needs. Accordingly, our strategy is to have a combination of humans and chatbot to provide the best possible service. Our chatbot GIA 2.0 is live with 6 types of service request which can be completely managed by the BOT.

Net Promoter Score (NPS) measures the loyalty of customers to a company and the likelihood of them recommending us to their references. To improve our NPS response rate and thereby achieve a score that gives a real picture, multilingual NPS survey has been introduced (5 Languages - Hindi, Bengali, Kannada, Tamil, Malayalam). We have also gone live with collection of NPS survey through the medium of WhatsApp to make it convenient for customers.

Our Company constantly reviews the effectiveness of its grievance redressal mechanism, the volume of complaint vis-à-vis business growth, mapping turn-around-time for redressal of Policyholder grievances, customer service initiatives and insurance awareness programmes undertaken from time to time. Learnings from root cause analysis from complaints data is integrated into business improvement processes. For FY 22-23, in terms of least complaints to policy ratio KGI continues to be amongst the Top 3 Insurers upto Q3.

Being agile in our services, that is, being able to adapt quickly to ever changing customer expectations and Industry practices, is the need of the hour. Reinventing our current customer experience strategies and providing an exceptional service to our customers at every Moment of Truth will be the Key focus area for the next financial year.

## CLAIMS

Your Company considers customer service as the focal point of all operations especially at the time of settlement of claims. We strongly believe and follow proactive approach of fair, fast and friendly settlement of claims with Empathy as its core value. We have an extensive network of garages, hospitals, surveyors to extend speedy services to our customers. By using the technology platform, your Company has been able to speed up the claims processing for the benefit of its customers. Our Claims Mobile application is equipped to enable internal surveyors to conduct onsite surveys with real time integration with the core insurance system for faster processing of claim.

## REINSURANCE

Your Company's Reinsurance Programme is designed to support business requirements and protection of balance sheet adequately. Reinsurance Programme of the company is compliant with the regulatory requirements advised by the regulator from time to time. Your Company had a successful reinsurance renewal for Financial Year 2022-23. The Company has a strong reinsurance panel comprising of the National Reinsurer – GIC Re, foreign reinsurers who set up their branches in India with financial strength rating of A- and above.

## INVESTMENTS

Your Company manages its investments within the overall framework laid down by the Investment Policy and provisions of IRDAI (Investment) Regulations, 2016 and Insurance Act, 1938 as amended from time to time. The investment function works under the overall supervision of Investment Committee of the Board. Your Company's investment objective is to focus on safety and liquidity of the policyholders' funds while generating optimal returns. Investment risk is managed by creating a portfolio of different asset classes and of varied maturities so as to spread risk across a wide category of the investee companies, groups as well as the industries in accordance with the prudential exposure norms and regulation stipulated by the IRDAI. Investment Committee which acts as the policy making body for the investment operations, periodically discusses the investment strategy, portfolio structures, performance of the portfolio and other issues relating to the investment portfolio.

The total Assets under Management of the Company was INR 1,744 crore as at 31<sup>st</sup> March, 2023 as against INR 1231 crore as at 31<sup>st</sup> March, 2022 registering a growth of 42% over the previous year. FY 2022-2023 was volatile for the financial markets. During the year, the 10 year benchmark government security yield has gone up from 6.84% as at 31<sup>st</sup> March, 2022 to 7.31% as at 31<sup>st</sup> March, 2023 and has seen a high and low of 7.62% and 6.77% respectively, while the NIFTY 50 index has fallen from 17,465 as at 31<sup>st</sup> March, 2022 to 17,360 as at 31<sup>st</sup> March, 2023 with a high of 18,888 and low of 15183 during the year.

## DIGITAL INITIATIVES

During the Financial Year 2022-23 Digital & technology have been key drivers of growth of your Company, with focus on driving customer experience across the lifecycle through the following initiatives –

- Revamped Company Website journey to offer a speedy and better user experience.
- QR code-based customer journeys for our micro-finance partners for simplified onboarding
- AI based virtual assistant named "GIA" was launched
- For ease of doing KYC compliance a system which collects KYC of our customers in the "Buy" journeys has been introduced.

## INTERNAL AUDITOR

Your Company has appointed M/s Grant Thornton Bharat LLP as the internal audit firm to carry out the internal audit of the Company w.e.f October 2022.

## CAPITAL

During the Financial Year 2022-23, your Company issued 225,000,000 equity shares of Rs. 10/- each at par on Rights basis. The issued, subscribed and paid up share capital as on March 31, 2023 is Rs. 6,800,000,000/- The solvency ratio of the Company as at March 31, 2023 is 1.83.

## BRANCHES

During the year under review, your Company has opened six (6) branches the total number of Branches as at March 31, 2023 is 25.

## CORPORATE GOVERNANCE

Your Company has consciously endeavored to follow the policy of transparency and accountability and holds the interest of its stakeholder's paramount. Your Company has implemented the requirements prescribed under IRDAI Guidelines for Corporate Governance for Insurers in India dated May 18, 2016. (Note: A separate report pertaining to the Corporate Governance compliances is enclosed as Annexure 1).

## CHANGE IN REGISTERED OFFICE/ NAME OF THE COMPANY DURING THE FINANCIAL YEAR

There has been no change either in the Name or the Registered Office of your Company during the financial year ended March 31, 2023.

## DIRECTORS

The appointment and remuneration of Directors of the Company is governed by the provisions of IRDAI Guidelines for Corporate Governance for Insurers in India dated May 18, 2016 and the Companies Act, 2013.

At the ensuing Annual General Meeting, Mr. G Murlidhar (DIN: 03601196) is liable to retire by rotation. Being eligible, Mr. G Murlidhar has offered himself for reappointment. The Board recommends his appointment.

Your Directors are not in receipt of any commission from the holding Company.

## DECLARATION FROM INDEPENDENT DIRECTORS

The Board has received declarations from the Independent Directors as per the requirement of Section 149(7) of the Companies Act, 2013 and the Board is satisfied that the Independent Directors meet the criteria of independence as mentioned in Section 149(6) of the Companies Act, 2013.

## BOARD EVALUATION

The Independent Directors and the Board of Directors of the Company have conducted the evaluation of the Board and its Committees.

## BOARD MEETINGS

During the financial year ended March 31, 2023, 8 meetings were held of the Board of Directors of your Company. The details are as follows:

Date of the Board Meeting	No. of Directors who attended the Meeting	Strength of the Board on the date of the Meeting
April 25, 2022	7	8
May 04, 2022	7	8
June 21, 2022	6	8
July 22, 2022	7	7
October 20, 2022	7	7
January 09, 2023	6	7
January 17, 2023	6	7
March 29, 2023	7	7

## CONSTITUTION OF COMMITTEES

In accordance with the applicable provisions of the Corporate Governance Guidelines, your Company has constituted the Audit Committee, Policyholder Protection Committee, Risk Management Committee, Investment Committee, Banking Committee and the Nomination and Remuneration Committee.

The details of the terms of reference of the Committees is provided in the report pertaining to the Corporate Governance compliance enclosed as Annexure 1.

## DEPOSITS

Your Company has not accepted any deposits from the public during the financial year ended 2022-23.

## RELATED PARTY TRANSACTIONS

All the Related Party Transactions that were entered into during the financial year were on arm's length basis and were in ordinary course of business.

Pursuant to Section 134(3)(h) read with Rule 8(2) of the Companies (Accounts) Rules, 2014, there are no transactions to be reported under Section 188(1) of the Companies Act, 2013.

All related party transactions as required under Accounting Standard 18 are reported in Related Party Disclosures under Note 14 of Schedule 16 of Notes to Financial Statements

## PARTICULARS OF LOAN, GUARANTEES OR INVESTMENTS U/S 186

Your Company has not given any loan, or given guarantees or made any investment as specified in Section 186 of the Companies Act, 2013.

## RISK ARCHITECTURE

Your Company understands that Risk management and internal control is an integral part of good management practice and endeavors to make them an essential component of the business culture. As part of these efforts it has a Risk Management Policy which defines identification, assessment, mitigation and monitoring of risks. Major risks that are faced by Your Company are underwriting risk, reserve risk, assets risk, and expense risk for which appropriate policies, procedures and standards have been established. Furthermore, complementary controls in the form of independent audits of various functions are conducted and findings of which are placed to the Audit Committee in line with good Corporate Governance. Your Company has a Risk Management Committee for developing and promoting the risk management culture which oversees the Risk Management Framework. The Company has appointed a Chief Risk Officer who is responsible for the implementation and monitoring of the framework. The Company has in place various risk control measures e.g. Risk Control & Loss Mitigation department, Internal Audit function, Concurrent Audit and Statutory audit which support the identification, measurement and control of risks and helps to identify areas where corrective action is required.

## WHISTLE BLOWER POLICY & VIGIL MECHANISM

Your Company has in place a Whistle Blower Policy and vigil mechanism.

The Details of Whistle Blower cases reported during the financial year ended March 31, 2023 are as under:

No of Complaints received: 0

No of Complaints under which investigation is going on: 0

No of Complaints disposed: 0

## RURAL AND SOCIAL RESPONSIBILITY

Your Company fulfilled its rural and social responsibility as prescribed by the Insurance Regulatory and Development Authority of India (IRDAI) for the financial year 2022-23.

## CORPORATE SOCIAL RESPONSIBILITY

The provisions of Corporate Social Responsibility under section 135 of Companies Act, 2013 and Rules made thereunder were not applicable to your Company for the financial year 2022-23.

## SUBSIDIARIES

As on March 31, 2023, your Company did not have any subsidiaries or joint ventures.

## CONSERVATION OF ENERGY / ABSORPTION OF TECHNOLOGY

The provisions of Section 134(3)(m) of the Companies Act, 2013 read with Rule 8(3) of the Companies (Accounts) Rules, 2014 are not applicable to the insurance industry. However, Your Company has used information technology in its operations.

## FOREIGN EXCHANGE EARNINGS AND OUTGO

Particulars	Year ended March 2023	Year ended March 2022
Foreign Exchange Outgo	516,871	Nil

## STATUS ON IMPLEMENTATION OF INDIAN ACCOUNTING STANDARDS (IND AS)

Your Company has set up a Steering Committee for implementation of IND AS letter released by the Authority dated July 14, 2022, on implementation of Indian Accounting Standards in Insurance sector, Insurance Companies. The Committee comprises of the following members:

1. Managing Director & Chief Executive Officer, Head of the Committee
2. Chief Finance Officer
3. Chief Investment Officer
4. Appointed Actuary
5. Chief Operating Officer
6. Chief Technology Officer
7. Company Secretary

## AUDITORS

M/s V.C. Shah & Co. Chartered Accountants. and M/s MSKA & Associates Chartered Accountants were appointed as the joint statutory auditors of Your Company for a period of five years, up to Financial Year 2024-25.

## SECRETARIAL AUDITOR

Pursuant to Section 204 of the Companies Act, 2013, your Company has appointed M/s Parikh & Associates, Company Secretaries in Practice, as its Secretarial Auditor for the financial year 2022-23. The Secretarial Audit Report for the FY 2022 - 23 is annexed to this Report.

## UPDATE ON SEXUAL HARASSMENT CASES DURING THE FINANCIAL YEAR 2022-23

There was one case reported during the Financial year ended March 31, 2023 and the same was investigated by the Internal Compliant Committee and subsequently disposed off during the year.

## EXPLANATIONS/ COMMENTS BY THE BOARD

There are no qualifications, reservation or adverse remark or disclaimer made by the auditors in their report which require any explanation or comment by the Board.

In terms of the Proviso to Section 136(1) of the Companies Act, 2013, the Directors' Report is being sent to all shareholders excluding the information on employees' particulars as required pursuant to provisions of Rule 5(2) and 5 (3) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, which is disclosed in a separate annexure. The said annexure is available for inspection at the Registered Office of the Company during the business hours on working days of the Company up to the date of the ensuing Annual General Meeting. Any member interested in obtaining a copy of the said annexure may write to the Company Secretary at the Registered Office of the Company. The Board affirms that the remuneration paid to the employees of the Company is as per the remuneration policy of the Company and none of the employees listed in the said annexure is related to any Director of the Company. The Remuneration details of the Key Management Persons as defined under Section 2(51) of the Companies Act, 2013 are disclosed in Form MGT-9 – Extract of Annual Return which forms part of this report. Remuneration details of the other Key Management Persons as defined under the IRDAI Guidelines on Corporate Governance for Insurers in dated May 18, 2016 is separately disclosed in the annexure. Your Company is in compliance with the applicable Secretarial Standards issued by the Institute of Company Secretaries of India for the financial year 2020-21. The same has been confirmed by the Secretarial Auditor of the Company in Form MR-3. The Company's policy on directors' appointment and remuneration including criteria for determining qualifications, positive attributes, independence of a director and other matters provided under sub-section (3) of Section 178 form a part of the Corporate Governance Report.

## DIRECTORS' RESPONSIBILITY STATEMENT

The Directors confirm in pursuance of Section 134(5) of the Companies Act, 2013, that:

- (i) In the preparation of the annual accounts, the applicable accounting standards have been followed along with proper explanations relating to material departures, if any;
- (ii) The directors have selected such accounting policies and applied them consistently and made judgements and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of your Company as at the end of the financial year and of the profit/ loss of your Company for the financial year ended March 31, 2023;
- (iii) They have taken proper and sufficient care to the best of their knowledge and ability, for the maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of your Company and for preventing and detecting fraud and other irregularities;
- (iv) The annual accounts have been prepared on a going concern basis;
- (v) They have devised proper systems to ensure compliance with the provisions of all applicable laws and that such systems are adequate and operating effectively.

## ACKNOWLEDGEMENTS

Your Company would like to thank the Insurance Regulatory and Development Authority of India, the Ministry of Corporate Affairs, the General Insurance Council, the Insurance Information Bureau and other regulatory authorities for its support and guidance during the year. The Directors express sincere thanks for the co-operation extended by the Policyholders, Reinsurers, Agents and Intermediaries. The Directors also acknowledge and express appreciation of the employees for their efforts and commitment towards the growth of the Company particularly during such a challenging year affected by the Covid-19 pandemic.

## ANNEXURES:

- Corporate Governance Report
- Secretarial audit report
- Extract of Annual Return (The extract of Annual Return is also available on our website – [www.kotakgeneral.com](http://www.kotakgeneral.com) under Annual Reports section)
- Form AOC-2 (Rule 8(2) of the Companies (Accounts) Rules, 2014)

## For and on behalf of the Board of Directors

**Suresh Agarwal**  
Managing Director and Chief Executive Officer

**Gaurang Shah**  
Director

**G Murlidhar**  
Director

Place : Mumbai  
Date : April 21, 2023

Annual Report 2022-23



## ANNEXURE 1

# Report on Corporate Governance

## REPORT ON CORPORATE GOVERNANCE

In accordance to the provisions of the Corporate Governance Guidelines issued by the Insurance Regulatory & Development Authority of India (IRDAI), the report containing details of the Corporate Governance systems and processes of the Company for the Financial Year 2022 - 23 is as under:

## BOARD OF DIRECTORS AND COMMITTEES

### Composition, Meeting and Attendance

The Composition of the Board of Directors of the Company as on March 31, 2023 is as follows:

Name of Directors	DIN	Designation
Mr. Gaurang Shah	00016660	Non-executive Director
Mr. G Murlidhar	03601196	Non-executive Director
Mr. Virat Diwanji	07021146	Non-executive Director
Ms. Anu Aggarwal*	07301689	Non-executive Director
Mr. Dhananjay Date	01030900	Independent Director
Mr. Arun Agarwal	07299000	Independent Director
Mr. Suresh Agarwal	09126759	Managing Director and Chief Executive Officer
Ms. Sharda Agarwal	00022814	Independent Director
Mr. Ravi Venkatraman**	00307328	Independent Director (Additional)

\*Ms. Anu Aggarwal resigned as Non-Executive Director w.e.f July 20, 2022

\*\* Mr. Ravi Venkatraman was appointed as Independent Director (Additional) w.e.f March 29, 2023

The details of the Directors like qualification, specialization, and status of directorship as well as brief profile, as at March 31, 2023, is given at 'Annexure A' enclosed with this report.

### Composition of the Committee positions held by Directors as on March 31, 2023

Name	Position	Audit Committee	Investment Committee	Risk Management Committee	Banking Committee	Policyholders Protection Committee	Nomination and Remuneration Committee
Mr. Gaurang Shah	Non-executive Director	-	-	-	-	-	Member
Mr. G Murlidhar	Non-executive Director	Member	Chairman	-	Member	Chairman	-
Mr. Virat Diwanji	Non-executive Director	-	Member	Chairman	Chairman	-	-
Mr. Dhananjay Date	Independent Director	Member	-	-	-	-	Chairman
Mr. Arun Agarwal	Independent Director	Chairman	-	-	-	-	Member
Mr. Suresh Agarwal	Managing Director and Chief Executive Officer	-	Member	Member	Member	Member	-
Ms. Sharda Agarwal	Independent Director	-	-	-	-	-	-

### Board Meetings

During the Financial Year 2022-23 eight meetings of the Board were held on April 25, 2022, May 04, 2022, June 21, 2022, July 22, 2022, October 20, 2022, January 09, 2023, January 17, 2023 and March 29, 2023.

Name of Directors	No. of meetings held	No. of meetings attended
Mr. Gaurang Shah	8	8
Mr. G Murlidhar	8	7
Mr. Virat Diwanji	8	4
Ms. Anu Aggarwal*	3	2
Mr. Dhananjay Date	8	6
Mr. Arun Agarwal	8	8
Ms. Sharda Agarwal	8	8
Mr. Ravi Venkatraman**	0	0
Mr. Suresh Agarwal	8	8

\* Ms. Anu Aggarwal resigned as Non- Executive Director w.e.f July 20, 2022

\*\*Mr. Ravi Venkatraman was appointed as Independent Director (Additional) w.e.f March 29, 2023

### Availability of information to the Board:

The Board of Directors of your Company has an unfettered and complete access to all the information within the Company and to the employees of your Company. The Meetings are convened by giving appropriate notice to all the Board of Directors. Detailed agenda, memorandum along with all the relevant documents and explanatory statements are circulated to the members of the Board to facilitate meaningful, informed and focused decisions at the meetings.

The Board is apprised with all the information pertaining to the following:

- Minutes of meetings of the various Committees of the Board of Directors like Audit Committee, Investment Committee, Risk Management Committee, Policyholders Protection Committee, Nomination and Remuneration Committee and Banking Committee.
- General notices of interest received from Directors of the Company
- Quarterly/ Half Yearly/ Annual Financial Statements of the Company
- Information pertaining to the policies of the Company
- State of affairs of the Company vide detailed updates by the Managing Director and Chief Executive Officer

### DIRECTORS' REMUNERATION

Name of Director	(₹ '000)	
	Sitting Fee	Commission
Mr. Gaurang Shah	-	-
Mr. Arun Agarwal	590*	-
Mr. Dhananjay Date	570*	-
Mr. G Murlidhar	-	-
Mr. Virat Diwanji	-	-
Ms. Anu Agarwal	-	-
Mr. Ravi Venkatraman	-	-
Ms. Sharda Agarwal	370*	-
Mr. Suresh Agarwal	-	-

\* Includes sitting fees paid for attending meeting of the Board of Directors and Committees held on March 29, 2023 but paid in April 2023.

### COMMITTEES OF THE BOARD OF DIRECTORS

The Board has constituted several committees and delegated various functions and responsibilities to such Committees, as mandated by the Corporate Governance Guidelines issued by IRDAI. The details of the various Committees are as under:

#### 1. AUDIT COMMITTEE

The Audit Committee of the Company comprises of three Non-Executive Directors. The Chairman of the Committee is an Independent Director. The terms of reference of the Audit Committee are as follows:

- Recommend appointment of, remuneration and terms of appointment of auditors of the Company
- Review and monitor the auditor's independence and performance and effectiveness of audit process
- Examination of the financial statements and the auditor's report thereon
- Approval or any subsequent modification of transactions of the Company with related parties
- Scrutiny of inter corporate loans and investments
- Valuation of undertaking or assets of the Company, wherever necessary
- Evaluation of internal financial controls and risk management systems
- Monitoring the end use of funds raised through public offers and related matters
- Oversee financial statements, financial reporting, statement of cash flow and disclosure processes on annual and quarterly basis
- Setting up of procedures and processes to address concerns relating to adequacy of checks and control mechanisms
- Oversee efficient functioning of internal audit and review its reports
- Monitor progress made in rectification of irregularities and changes in processes wherever deficiencies have come to notice
- Oversight on procedures and processes established to attend to issues relating to maintenance of books of account, administration procedures, transactions and other matters having bearing on the financial position of the Company, whether raised by the auditors or any other person
- Discuss with the statutory auditors before audit commences, about the nature and scope of audit

During the Financial Year 2022 – 23, five meetings of the Committee were held on April 25, 2022, July 22, 2022, October 20, 2022, January 17, 2023, and March 29, 2023.

The details of the attendance of the Members at the Committee meetings are as follows:

Name of Members	No. of meetings held	No. of meetings attended
Mr. G Murlidhar	5	5
Mr. Dhananjay Date	5	4
Mr. Arun Agarwal	5	5

## 2. INVESTMENT COMMITTEE

The Investment Committee of the Company comprises of two Non-Executive Directors, the Managing Director and Chief Executive Officer, the Chief Investment Officer, the Chief Financial Officer and the Appointed Actuary and the Chief Risk Officer. The terms of reference of the Investment Committee are as follows:

- Lay down an overall investment policy and operational framework for investment operations
- Independently review investment decisions duly supported by due diligence process and not be solely influenced by credit rating agencies
- Put in place effective reporting system to ensure compliance with the policy set apart from internal/ concurrent audit mechanism for a sustained and on – going monitoring of investment operations
- To meet at least once in a quarter and look into various aspects of investment operations and monitor them
- Furnish a report to the Board on the performance of investments at least once in a quarter and provide analysis of the Investment portfolio and future outlook to enable Board to look at possible policy changes and strategies.

During the Financial Year 2022 – 23, four meetings of the Committee were held on April 21, 2022 July 21, 2022, October 18, 2022, and January 14, 2023.

The details of the attendance of the Members at the Committee meetings are as follows:

Name of Members	No. of meetings held	No. of meetings attended
Mr. G Murlidhar	4	4
Mr. Virat Diwanji	4	3
Mr. Mehul Shah	4	4
Mr. Yash Kotak	4	4
Mr. Archit Shah	4	4
Mr. Suresh Agarwal	4	4
Ms. Shweta Agarwal*	0	0

\*Ms. Shweta Agarwal was inducted as a member in the meeting held on January 14, 2023

## 3. RISK MANAGEMENT COMMITTEE

The Risk Management Committee comprises of one Non-Executive Director, the Managing Director and Chief Executive Officer and the Appointed Actuary and Chief Risk Officer. The terms of reference of the Committee include:

- Lay down Company's risk management strategy
- Assist the Board in effective operation of the risk management system by performing specialized analysis and quality reviews
- Maintain group-wide and aggregated view on the risk profile of the Company in addition to solo and individual risk profile
- Report to the Board on risk exposure and action taken to manage the exposures
- Advise the Board with regard to risk management decisions in relation to strategic and operational matters such as corporate strategy, mergers, acquisitions and related matters
- Establish Risk Management Framework and adopt Risk Management Policy
- Set risk tolerance limits
- Review solvency position of the company
- Monitor regular updates on business continuity
- Formulate Fraud Monitoring Policy & monitor implementation
- Review compliance with Guidelines on Insurance Fraud Monitoring Framework

During the Financial Year 2022 – 23, four meetings of the Committee were held on April 23, 2022, July 21, 2022, October 18, 2022 and January 14, 2023.

The details of the attendance of the Members at the Committee meetings are as follows:

Name of Members	No. of meetings held	No. of meetings attended
Mr. Virat Diwanji	4	4
Mr. Mehul Shah	4	4
Mr. Suresh Agarwal	4	4
Ms. Shweta Agarwal*	0	0

\*Ms. Shweta Agarwal was appointed as a member in the meeting held on January 14, 2023

#### 4. POLICYHOLDERS PROTECTION COMMITTEE

The Policyholders Protection Committee comprises of one Non-Executive Director, the Managing Director and Chief Executive Officer, the Chief Operating Officer, Chief Technology Officer and Chief Technical Officer. Pursuant to the Corporate Governance Guidelines for Insurers, the Committee also includes a representative of customers as an invitee to the meetings. The terms of reference of the Committee include:

- Putting in place proper procedures and effective mechanism to address complaints and grievances of policyholders including mis-selling by intermediaries
- Ensuring compliance with the statutory requirements as laid down in regulatory framework
- Review of mechanism at periodic intervals
- Ensuring adequacy of disclosure of material information to the policyholders at the point of sale and at periodic intervals
- Review the status of complaints at periodic intervals
- Provide details of grievances at periodic intervals in such format as may be prescribed
- Provide details of insurance ombudsman to the policyholders
- Adopt standard SOP to treat the customer fairly including time frames for policy and claims servicing
- Recommend Policy on customer education to the Board
- Review of awards given by Insurance Ombudsman/ Consumer Forums unimplemented for 3 months
- Analyze the root cause of customer complaints, identify market conduct issues and advise the management appropriately about rectifying systemic issues, if any
- Measures to reduce customer complaints and review of the same
- Review of Claims Report, including status of Outstanding claims with ageing of outstanding claims
- Reviewing Repudiated claims with analysis of reasons
- Submit status report to the Board
- Induction of an expert/ representative of customers as an Invitee in the Policyholder Protection Committee

During the Financial Year 2022 - 23 four meetings of the Committee were held on April 23, 2022, July 21, 2022, October 18, 2022 and January 14, 2023.

The details of the attendance of the Members at the Committee meetings are as follows:

Name of Members	No. of meetings held	No. of meetings attended
Mr. N. Ravichandran	4	4
Mr. Suresh Sankaranarayanan	4	4
Mr. G. Murlidhar	4	4
Mr. Suresh Agarwal	2	4
Ms. Manisha Kapoor*	4	3
Mr. Karthi Marshan*	0	0

\*Mr. Karthi Marshan was inducted as Customer Service representative in place of Ms. Manisha Kapoor w.e.f January 14, 2023.

#### 5. NOMINATION AND REMUNERATION COMMITTEE

The Nomination and Remuneration Committee comprises of three Non-Executive Directors, two of them are Independent Directors. The terms of reference of the Committee include:

- Identification of persons who are qualified to become directors and who may be appointed in senior management in accordance with the criteria laid down, recommend to the Board their appointment and removal
- Evaluation of every director's performance
- Formulation of the criteria for determining qualifications, positive attributes and independence of a director and recommend to the Board a policy relating to the remuneration for the Directors, Key Managerial Personnel and other employees

- Scrutinize declarations of intending applicants before the appointment / reappointment/election of directors by shareholders at General Meetings
- Make independent and discreet references to verify accuracy of information furnished
- Determine on behalf of the Board and on behalf of shareholders with agreed terms of reference, the Company's policy on specific remuneration packages and any compensation payment, for the CEO and executive directors of the Company
- Ensure Remuneration package of the Key Managerial Persons is as per the Policy

During the Financial Year 2022 – 23, five meetings of the Nomination and Remuneration Committee were held on April 25, 2022, May 04, 2022, July 22, 2022, January 09, 2023 and March 29, 2023.

The details of the attendance of the Members at the Committee meeting are as follows:

Name of Members	No. of meetings held	No. of meetings attended
Mr. Gaurang Shah	5	5
Mr. Dhananjay Date	5	5
Mr. Arun Agarwal	5	5

## 6. BANKING COMMITTEE

The Banking Committee comprises of three Non-Executive Directors and the Managing Director and Chief Executive Officer. The terms of reference of the Committee include:

- To consider the proposals and pass requisite resolutions for opening of bank accounts for the Company with one or more banks
- To authorize the Directors, officers and such other person or persons to operate such Accounts and to decide the manner and monetary limits for operations of such Accounts
- To revise the manner and mode of operations of the bank accounts, to decide to close any bank accounts of the Company
- To avail of any facilities including net banking facilities from one or more banks and authorize Directors, Officers of the Company and such other person or persons to operate these facilities, revise the manner and mode of operation of these facilities as it may deem fit
- Authority to instruct the banks accordingly and to do such other acts, matters and things as the Committee may think necessary

During the Financial Year 2022-23, three meeting of the Banking Committee was held on July 22, 2022, October 20, 2022 and January 17, 2023.

The details of the attendance of the Members at the Committee meeting are as follows:

Name of Members	No. of meetings held	No. of meetings attended
Mr. G. Murlidhar	3	3
Mr. Virat Diwanji	3	2
Mr. Suresh Agarwal	3	3

\* Ms. Anu Aggarwal Ceased to be a member w.e.f July 20, 2022.

## CERTIFICATION FOR COMPLIANCE OF THE CORPORATE GOVERNANCE GUIDELINES

I, Parshant Arora hereby certify that Kotak Mahindra General Insurance Company Limited has complied with the Corporate Governance Guidelines for Insurance Companies as amended from time to time and nothing has been concealed or suppressed.

**Parshant Arora**

Chief Compliance Officer

## ANNEXURE A TO THE CORPORATE GOVERNANCE REPORT

### Details of the Directors of the Company:

<b>Name</b>	<b>Mr. Gaurang Shah – Non-Executive Director (DIN: 00016660)</b>
<b>Qualification</b>	M.Com, ACA, Grad CWA, Grad CS
<b>Brief Details</b>	<p>Mr. Gaurang Shah continues to have an oversight on the insurance and asset management businesses of the Group, as Non-Executive Director and Chairman of the Board of Directors on the board of the Kotak Mahindra General Insurance Company Limited, asset management and international business entities, which are subsidiaries of Kotak Mahindra Bank</p> <p>Until 31<sup>st</sup> March 2018, Gaurang spearheaded domestic and international asset management, insurance (Life &amp; General) and the international business of Kotak Mahindra Group. Before taking over the reins of the asset management and insurance businesses, he was at the helm of Kotak Mahindra Life Insurance Company Limited as its Managing Director.</p> <p>Mr. Gaurang Shah has over three decades of experience in financial services, including at Kotak Mahindra Group. He has played a key role in building the Group's consumer banking and life insurance businesses, and has held several positions of responsibility, including Head of Retail Assets at Kotak Mahindra Bank. He was also the Head of Kotak Mahindra Primus (a joint venture between Kotak Mahindra Group and Ford Credit International), one of India's leading automobile finance companies.</p> <p>Mr. Gaurang Shah has a Master's degree in Commerce from Gujarat University, and is also a member of the Institute of Chartered Accountants of India (ICAI)</p>
<b>Status of Directorship</b>	Kotak Mahindra Asset Management Company Limited Kotak Mahindra (UK) Limited Kotak Mahindra Inc Kotak Mahindra Asset Management (Singapore) Pte. Ltd. Kotak Mahindra Life Insurance Company Limited Kotak Investment Advisors Limited Kotak Mahindra General Insurance Company Limited MGMA Consultants Private Limited
<b>Name</b>	<b>Mr. Arun Agarwal - Independent Director (DIN: 07299000)</b>
<b>Qualification</b>	M. SC.
<b>Brief Details</b>	<p>Mr. Arun Agarwal has a long career span in the General Insurance Industry (Government and the Private sector). He started his career as a direct recruit officer of the GIC 1977 and worked with Oriental Insurance for the next 20 plus years. He has been involved with research and training on behalf of National Insurance Academy and has published several papers.</p>
<b>Status of Directorship</b>	Kotak Mahindra General Insurance Company Limited
<b>Name</b>	<b>Mr. Dhananjay Date - Independent Director (DIN: 01030900)</b>
<b>Qualification</b>	B.A. (Hons), Chartered Insurer
<b>Brief Details</b>	<p>Mr. Dhananjay Date is a Chartered Insurer from the CII, UK and an alumnus of the Bishop Cotton School, Simla and St. Stephens College, Delhi. After a stint as Branch Manager in Pune for the New India Assurance Co, he was seconded to their London Office. From 1996, he worked for Swiss Re initially in Zurich and then in London. In 2003 he returned as the Head of Swiss Re's Reinsurance operation in India. After twelve years as the Head, he took early retirement in Dec 2014.</p>
<b>Status of Directorship</b>	Softcell Technologies Ltd. Bajaj Energy Limited Kotak Mahindra General Insurance Company Limited
<b>Name</b>	<b>Mr. G Murlidhar – Non-Executive Director (DIN: 03601196)</b>
<b>Qualification</b>	ACA, ICWA, ACS
<b>Brief Details</b>	<p>Mr. G Murlidhar is a founder member of Kotak Mahindra Life Insurance Company Limited, and has served the Company in various capacities of increasing responsibility over the years.</p> <p>Mr. Murlidhar has over 34 years of rich and varied experience in functional areas of Finance, Commercial Projects, Marketing, HR, IT, Consumer distribution besides handling public issues and open offers across BFSI, Services and Manufacturing.</p>
<b>Status of Directorship</b>	Kotak Mahindra Life Insurance Company Limited Kotak Mahindra General Insurance Company Limited

<b>Name</b>	<b>Mr. Virat Diwanji – Non Executive Director (DIN: 07021146)</b>
<b>Qualification</b>	B.E. (Mechanical), Master of Business Administration
<b>Brief Details</b>	Mr. Virat Diwanji is Group President – Retail Liabilities & Branch Banking of Kotak Mahindra Bank Ltd. Mr. Diwanji has over 25 years of rich and varied experience in the financial services industry. An experienced business leader in Retail finance space, Virat is currently spearheading the Branch Banking and Customer Acquisition at Kotak.
<b>Status of Directorship</b>	Kotak Mahindra General Insurance Company Limited
<b>Name</b>	<b>Ms. Anu Aggarwal – Non-Executive Director (DIN: 07301689)</b>
<b>Qualification</b>	Bachelor of Commerce, Master of Business Administration
<b>Brief Details</b>	Ms. Anu Aggarwal co-heads the Conglomerate and Corporate business group of Kotak Mahindra Bank Ltd. Ms. Aggarwal has over 24 years of rich and varied experience in the financial services industry. Ms. Aggarwal is also amongst the Top women leaders in the banking industry
<b>Status of Directorship</b>	Kotak Mahindra General Insurance Company Limited
<b>Name</b>	<b>Mr. Suresh Agarwal– Managing Director and Chief Executive Officer (DIN: 09126759)</b>
<b>Qualification</b>	ICSE (passed in 1987), ISC (passed in 1989) and B. Com (Hons) (passed in 1992) and CA (passed in 1994), CS (passed in 1993) & ICWA (passed in 1992)
<b>Brief Details</b>	Mr. Suresh Agarwal was the President & Chief Distribution Officer at Kotak Mahindra Life Insurance Co. Ltd. Mr. Agarwal has worked through various businesses over the last 26 years in the Kotak Mahindra Group and has been with Kotak Life insurance for last 20 years.
<b>Status of Directorship</b>	Kotak Mahindra General Insurance Company Limited
<b>Name</b>	<b>Mr. Ravi Venkatraman– Independent Director (Additional) (DIN: 00307328)</b>
<b>Qualification</b>	Associate Chartered Accountant (passed in 1983), Institute of Cost and Works Accountants of India (passed in 1984) and B.com Graduate from University of Madras (passed in 1979)
<b>Brief Details</b>	Mr. Ravi Venkatraman retired in July 2020, as Executive Director & Chief Financial Officer of Mahindra & Mahindra Financial Services Limited (MMFSL). He has about 40 years of varied experience as a senior finance professional, covering many facets of BFSI sector. He was part of a 3-member team involved in setting up and scaling 5 companies of the Mahindra Group.
<b>Status of Directorship</b>	Kotak Mahindra General Insurance Company Limited Avanse Financial Services Ltd Kotak Mahindra Prime Limited Sarvagram Solutions Private Limited Sarvagram Fincare Private Limited Bajaj Finserv Mutual Fund Trustee Limited ESAF Small finance Bank Limited Aditya Birla ARC Limited
<b>Name</b>	<b>Ms. Sharda Agarwal – Independent Director (DIN: 00022814)</b>
<b>Qualification</b>	Postgraduate diploma from Indian Institute of Management, Bangalore and a B.Sc. Honors (Economics)
<b>Brief Details</b>	Ms. Sharda Agarwal holds a postgraduate diploma from Indian Institute of Management, Bangalore and a B.Sc. Honors (Economics) degree from St. Xavier's College, Kolkata. She is a renowned marketing and brand expert, with over two decades of experience in various industries and sectors. She was the co-founder of a strategic marketing firm - MarketGate Consulting. She has served as Director of Marketing at Coca Cola India and was also associated with Johnson & Johnson in India and the US.  She is currently the co-founder of an online women's health platform - Sepalika. Her company uses evidence-based natural solutions from the field of functional medicine to help women address & reverse their chronic hormonal health conditions.
<b>Status of Directorship</b>	Kotak Mahindra General Insurance Company Limited Moonjur Healthcare Private Limited Demeter Advisors LLP

**FORM NO. MR-3**  
**SECRETARIAL AUDIT REPORT**  
**FOR THE FINANCIAL YEAR ENDED 31<sup>st</sup> MARCH, 2023**

[Pursuant to section 204 (1) of the Companies Act, 2013 and Rule No. 9 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014]

To,  
The Members,

**KOTAK MAHINDRA GENERAL INSURANCE COMPANY LIMITED**

We have conducted the secretarial audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by Kotak Mahindra General Insurance Company Limited (hereinafter called "the Company"). Secretarial Audit was conducted in a manner that provided us a reasonable basis for evaluating the corporate conducts/statutory compliances and expressing our opinion thereon.

Based on our verification of the Company's books, papers, minute books, forms and returns filed and other records maintained by the Company, the information to the extent provided by the Company, its officers, agents and authorised representatives during the conduct of secretarial audit, the explanations and clarifications given to us and the representations made by the Management and considering the relaxations granted by the Ministry of Corporate Affairs due to the spread of the COVID-19 pandemic, we hereby report that in our opinion, the Company has during the audit period covering the financial year ended on 31<sup>st</sup> March, 2023, generally complied with the statutory provisions listed hereunder and also that the Company has proper Board processes and compliance mechanism in place to the extent, in the manner and subject to the reporting made hereinafter:

We have examined the books, papers, minute books, forms and returns filed and other records made available to us and maintained by the Company for the financial year ended on 31<sup>st</sup> March, 2023 according to the applicable provisions of:

- (i) The Companies Act, 2013 (the Act) and the rules made thereunder;
- (ii) The Securities Contract (Regulation) Act, 1956 ('SCRA') and the rules made thereunder;
- (iii) The Depositories Act, 1996 and the Regulations and Bye-laws framed thereunder;
- (iv) Foreign Exchange Management Act, 1999 and the rules and regulations made thereunder to the extent of Foreign Direct Investment, Overseas Direct Investment and External Commercial Borrowings;
- (v) The following Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992 ('SEBI Act'):
  - (a) The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011; (Not applicable to the Company during the audit period)
  - (b) The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015; (Not applicable to the Company during the audit period)
  - (c) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018 and amendments from time to time; (Not applicable to the Company during the audit period)
  - (d) The Securities and Exchange Board of India (Share Based Employee Benefits and Sweat Equity) Regulations, 2021; (Not applicable to the Company during the audit period)
  - (e) The Securities and Exchange Board of India (Issue and Listing of Non-Convertible Securities) Regulations, 2021; (Not applicable to the Company during the audit period)
  - (f) The Securities and Exchange Board of India (Registrars to an Issue and Share Transfer Agents) Regulations, 1993 regarding the Companies Act and dealing with client; (Not applicable to the Company during the audit period)
  - (g) The Securities and Exchange Board of India (Delisting of Equity Shares) Regulations, 2021; (Not applicable to the Company during the audit period) and
  - (h) The Securities and Exchange Board of India (Buyback of Securities) Regulations, 2018; (Not applicable to the Company during the audit period)
- (vi) Other laws applicable specifically to the Company namely:-
  - Insurance Act, 1938 and the Insurance Laws (Amendment) Act, 2015
  - Guidelines, Regulations and Circulars issued by IRDAI from time to time.

We have also examined compliance with the applicable clauses of the following:

- (i) Secretarial Standards issued by The Institute of Company Secretaries of India with respect to board and general meetings.

During the period under review, the Company has generally complied with the provisions of the Act, Rules, Regulations, Guidelines, standards etc. mentioned above.

We further report that:

The Board of Directors of the Company is duly constituted with proper balance of Executive Directors, Non-Executive Directors and Independent Directors. The changes in the composition of the Board of Directors that took place during the period under review were carried out in compliance with the provisions of the Act.



Adequate notice was given to all directors to schedule the Board Meetings, agenda and detailed notes on agenda were sent at least seven days in advance for meetings other than those held at shorter notice, and a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting.

Decisions at the Board Meetings were taken unanimously.

We further report that there are systems and processes in the Company commensurate with the size and operations of the Company to monitor and ensure compliance with applicable laws, rules, regulations and guidelines etc.

We further report that during the audit period, the Company had following event which had bearing on the Company's affairs in pursuance of the above referred laws, rules, regulations, guidelines, standards etc.

1. The Board of Directors had issued and allotted 150,000,000 Equity Shares on 28.06.2022 and 75,000,000 Equity Shares on 04.11.2022 of ₹ 10/- each at par on rights basis.

**For Parikh & Associates**  
Company Secretaries

**Shalini Bhat**  
Partner

FCS No: 6484 CP No: 6994  
UDIN: **F006484E000159868**  
PR No.: 1129/2021

Place: Mumbai  
Date : April 21, 2023

This Report is to be read with our letter of even date which is annexed as Annexure A and Forms an integral part of this report.

To,

The Members

**KOTAK MAHINDRA GENERAL INSURANCE COMPANY LIMITED**

Our report of even date is to be read along with this letter.

1. Maintenance of secretarial record is the responsibility of the management of the Company. Our responsibility is to express an opinion on these secretarial records based on our audit.
2. We have followed the audit practices and process as were appropriate to obtain reasonable assurance about the correctness of the contents of the secretarial records. The verification was done on test basis to ensure that correct facts are reflected in secretarial records. We believe that the process and practices, we followed provide a reasonable basis for our opinion.
3. We have not verified the correctness and appropriateness of financial records and Books of Accounts of the Company.
4. Where ever required, we have obtained the Management Representation about the Compliance of laws, rules and regulations and happening of events etc.
5. The Compliance of the provisions of Corporate and other applicable laws, rules, regulations, standards is the responsibility of management. Our examination was limited to the verification of procedure on test basis.
6. The Secretarial Audit report is neither an assurance as to the future viability of the Company nor of the efficacy or effectiveness with which the management has conducted the affairs of the Company.

**For Parikh & Associates**  
Company Secretaries

**Shalini Bhat**  
Partner

FCS No: 6484 CP No: 6994  
UDIN:**F006484E000159868**  
PR No.: 1129/2021

Place: Mumbai  
Date :April 21, 2023

**FORM NO. MGT-9**  
**EXTRACT OF ANNUAL RETURN**  
**as on the financial year ended on March 31, 2023**

[Pursuant to section 92(3) of the Companies Act, 2013 and rule 12(1) of the Companies  
(Management and Administration) Rules, 2014]

**I. REGISTRATION AND OTHER DETAILS:**

i)	CIN:	U66000MH2014PLC260291
ii)	Registration Date:	December 20, 2014
iii)	Name of the Company:	Kotak Mahindra General Insurance Company Limited
iv)	Category:	Company limited by shares
	Sub-Category of the Company:	Indian Non-Government Company
v)	Address of the Registered office and contact details:	27BKC, C27, G Block, Bandra Kurla Complex, Bandra (East), Mumbai 400051 Tel: 022 61660001
vi)	Whether listed company Yes/No:	No
vii)	Name, Address and Contact details of Registrar and Transfer Agent, if any:	Link Intime India Private Limited Address: Link Intime India Pvt. Ltd, C- 101, 247 Park, L.B.S. Marg, Vikhroli (West), Mumbai- 400083, Maharashtra. Contact Details: 022 - 4918 6000

**II. PRINCIPAL BUSINESS ACTIVITIES OF THE COMPANY**

All the business activities contributing 10% or more of the total turnover of the company shall be stated: -

Sl. No.	Name and Description of main products / services	NIC Code of the Product/ service	% to total turnover of the Company
1	General insurance business (including health insurance)	65120	100%

**III. PARTICULARS OF HOLDING, SUBSIDIARY AND ASSOCIATE COMPANIES –**

S. No	Name and address of the Company	CIN/GLN	Holding/ Subsidiary/ Associate	% of shares held	Applicable Section
1	Kotak Mahindra Bank Limited 27BKC, C 27, G - Block, Bandra Kurla Complex Bandra (East), Mumbai 400 051	L65110MH1985PLC038137	Holding	100	2(87)

**IV. SHARE HOLDING PATTERN (EQUITY SHARE CAPITAL BREAKUP AS PERCENTAGE OF TOTAL EQUITY)**

## i) Category-wise Share Holding

Category of Shareholders	No. of Shares held at the beginning of the year				No. of Shares held at the end of the year				% Change during the year
	Demat	Physical	Total	% of total shares	Demat	Physical	Total	% of total shares	
<b>A. Promoters</b>									
<b>(1) Indian</b>									
a) Individual/HUF*	-	6	6	0.01	-	6	6	0.01	-
b) Central Govt.	-	-	-	-	-	-	-	-	-
c) State Govt.(s)	-	-	-	-	-	-	-	-	-
d) Bodies Corp.	-	-	-	-	-	-	-	-	-
e) Banks / FI	23,50,00,000	21,99,99,994	45,49,99,994	99.99	46,00,00,000	21,99,99,994	67,99,99,994	99.99	-
f) Any Other...	-	-	-	-	-	-	-	-	-
<b>Sub-total (A) (1):-</b>	<b>23,50,00,000</b>	<b>21,99,99,994</b>	<b>45,50,00,000</b>	<b>100.00</b>	<b>46,00,00,000</b>	<b>22,00,00,000</b>	<b>68,00,00,000</b>	<b>100.00</b>	<b>-</b>
<b>(2) Foreign</b>									
a) NRIs – Individuals	-	-	-	-	-	-	-	-	-
b) Other – Individuals	-	-	-	-	-	-	-	-	-
c) Bodies Corp.	-	-	-	-	-	-	-	-	-
d) Banks / FI	-	-	-	-	-	-	-	-	-
e) Any Other...	-	-	-	-	-	-	-	-	-
<b>Sub-total (A) (2):-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Total shareholding of Promoter (A) = (A)(1)+(A)(2)</b>	<b>23,50,00,000</b>	<b>21,99,99,994</b>	<b>45,50,00,000</b>	<b>100.00</b>	<b>46,00,00,000</b>	<b>22,00,00,000</b>	<b>68,00,00,000</b>	<b>100.00</b>	<b>-</b>
<b>B. Public Shareholding</b>									
<b>1. Institutions</b>									
a) Mutual Funds	-	-	-	-	-	-	-	-	-
b) Banks / FI	-	-	-	-	-	-	-	-	-
c) Central Govt.	-	-	-	-	-	-	-	-	-
d) State Govt.(s)	-	-	-	-	-	-	-	-	-
e) Venture Capital Funds	-	-	-	-	-	-	-	-	-
f) Insurance Companies	-	-	-	-	-	-	-	-	-
g) FIs	-	-	-	-	-	-	-	-	-
h) Foreign Venture Capital Funds	-	-	-	-	-	-	-	-	-
i) Others (specify)	-	-	-	-	-	-	-	-	-
<b>Sub-total (B)(1):-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>2. Non-Institutions</b>									
a) Bodies Corp.									
i) Indian	-	-	-	-	-	-	-	-	-
ii) Overseas	-	-	-	-	-	-	-	-	-
b) Individuals									
i) Individual shareholders holding nominal share capital upto ₹ 1 lakh	-	-	-	-	-	-	-	-	-
ii) Individual shareholders holding nominal share capital in excess of ₹ 1 lakh	-	-	-	-	-	-	-	-	-
c) Others (specify)	-	-	-	-	-	-	-	-	-
<b>Sub-total (B)(2):-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Total Public Shareholding (B)=(B)(1)+(B)(2)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>C. Shares held by Custodian for GDRs &amp; ADRs</b>	-	-	-	-	-	-	-	-	-
<b>Grand Total (A+B+C)</b>	<b>23,50,00,000</b>	<b>21,99,99,994</b>	<b>45,50,00,000</b>	<b>100.00</b>	<b>46,00,00,000</b>	<b>22,00,00,000</b>	<b>68,00,00,000</b>	<b>-</b>	<b>-</b>

\* Individuals are nominees of Kotak Mahindra Bank Ltd. and they do not hold any beneficial interest in the shares

**(ii) Shareholding of Promoters**

Sl No.	Shareholder's Name	Shareholding at the beginning of the year			Shareholding at the end of the Year			% Change in share holding during the year
		No. of Shares	% of Total Shares of the company	% of Shares Pledged / Encumbered to total shares	No. of Shares	% of total Shares of the company	% of Shares Pledged / Encumbered to total shares	
1	Kotak Mahindra Bank Limited and its nominees	45,50,00,000	100.00	-	68,00,00,000	100.00	-	-
<b>Total</b>		<b>45,50,00,000</b>	<b>100.00</b>	<b>-</b>	<b>68,00,00,000</b>	<b>100.00</b>	<b>-</b>	<b>-</b>

**(iii) Change in Promoters' Shareholding (please specify, if there is no change)**

Sl. No.	Shareholding at the beginning of the year		Cumulative Shareholding during the year	
	No. of shares	% of total shares of the company	No. of shares	% of total shares of the company
	45,50,00,000	100.00	45,50,00,000	100.00
At the beginning of the year				
Further issue of shares via Rights issue	22,50,00,000	-	22,50,00,000	-
At the End of the year	68,00,00,000	100.00	68,00,00,000	100.00

**iv) Shareholding Pattern of top ten Shareholders (other than Directors, Promoters and Holders of GDRs and ADRs):**

Sl. No.	For Each of the Top 10 Shareholders	Shareholding at the beginning of the year		Cumulative Shareholding during the year	
		No. of shares	% of total shares of the Company	No. of shares	% of total shares of the company
	At the beginning of the year	-	-	-	-
	Date wise Increase /Decrease in Promoters Shareholding during the year specifying the reasons for increase /decrease (e.g. allotment /transfer /bonus/ sweat equity etc):	-	-	-	-
	At the End of the year (or on the date of separation, if Separated during the year)	-	-	-	-

**(v) Shareholding of Directors and Key Managerial Personnel:**

Sl. No.	For Each of the Directors and KMP	Shareholding at the beginning of the year		Cumulative Shareholding during the year	
		No. of shares	% of total shares of the Company	No. of shares	% of total shares of the Company
	At the beginning of the year	1*	-	1*	-
	Date wise Increase /Decrease in Promoters Shareholding during the year specifying the reasons for increase / decrease (e.g. allotment /transfer /bonus/ sweat equity etc):	-	-	-	-
	At the End of the year	1*	-	1*	-

\*1 share held by a Director as nominee of Kotak Mahindra Bank Ltd. They have no beneficial interest in the shares.

**V. INDEBTEDNESS****Indebtedness of the Company including interest outstanding/accrued but not due for payment**

	Secured Loans Excluding deposits	Unsecured Loans	Deposits	Total Indebtedness
<b>Indebtedness at the beginning of the financial year</b>				
i) Principal Amount	-	-	-	-
ii) Interest due but not paid	-	-	-	-
iii) Interest accrued but not due	-	-	-	-
<b>Total (i+ii+iii)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Change in Indebtedness during the financial year</b>				
• Addition	-	-	-	-
• Reduction	-	-	-	-
<b>Net Change</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Indebtedness at the end of the financial year</b>				
i) Principal Amount	-	-	-	-
ii) Interest due but not paid	-	-	-	-
iii) Interest accrued but not due	-	-	-	-
<b>Total (i+ii+iii)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>

**VI. REMUNERATION OF DIRECTORS AND KEY MANAGERIAL PERSONNEL**
**A. Remuneration to Managing Director, Whole-time Directors and/or Manager:**

Sl. No.	Particulars of Remuneration	Name of MD/WTD/Manager			Total Amount
		MD & CEO (Suresh Agarwal)	WTD	Manager	
1.	Gross salary				
	(a) Salary as per provisions contained in section 17(1) of the Income-tax Act, 1961	2,44,50,309	-	-	2,44,50,309
	(b) Value of perquisites u/s 17(2) Income-tax Act, 1961	31,31,600	-	-	31,31,600
	(c) Profits in lieu of salary under section 17(3) Income-tax Act, 1961	-	-	-	-
2.	Stock Option	-	-	-	-
3.	Sweat Equity	-	-	-	-
4.	Commission	-	-	-	-
	- as % of profit	-	-	-	-
	- others, specify	-	-	-	-
5.	Others, please specify	-	-	-	-
	<b>Total (A)</b>	<b>2,75,81,909</b>	<b>-</b>	<b>-</b>	<b>2,75,81,909</b>
	<b>Ceiling as per the Act</b>	<b>N.A.</b>	<b>-</b>	<b>-</b>	<b>-</b>

**B. Remuneration to other directors:**

Name of Director	₹ '000	
	Sitting Fee	Commission
Gaurang Shah	-	-
Arun Agarwal	590*	-
Dhananjay Date	570*	-
Sharda Agarwal	370*	-
Ravi Venkatraman	-	-
Murlidhar Gangadharan	-	-
Virat Diwanji	-	-
Anu Agarwal	-	-

\* Includes sitting fees paid for attending meeting of the Board of Directors and Committees held on March 29, 2023 but paid in April 2023.

**C. Remuneration to Key Managerial Personnel other than MD/Manager/WTD**

Sl. no.	Particulars of Remuneration	CEO Suresh Agarwal	Company Secretary	CFO
1.	(a) Salary as per provisions contained in section 17(1) of the Income-tax Act, 1961	2,44,50,309	9,77,290	73,82,613
	(b) Value of perquisites u/s 17(2) Income-tax Act, 1961	31,31,600	-	3,21,122
	(c) Profits in lieu of salary under section 17(3) Income tax Act, 1961	-	-	-
2.	Stock Option	-	-	-
3.	Sweat Equity	-	-	-
4.	- as % of profit	-	-	-
	- others, specify	-	-	-
5.	Others, please specify	-	-	-
	<b>Total</b>	<b>2,75,81,909</b>	<b>9,77,290</b>	<b>77,03,735</b>

**VII. PENALTIES / PUNISHMENT/ COMPOUNDING OF OFFENCES:**

Type	Section of The Companies Act	Brief Description	Details of Penalty / Punishment / Compounding fees imposed	Authority [RD / NCLT/ COURT]	Appeal made, if any (give Details)
<b>A. COMPANY</b>					
Penalty	-	-	-	-	-
Punishment	-	-	-	-	-
Compounding	-	-	-	-	-
<b>B. DIRECTORS</b>					
Penalty	-	-	-	-	-
Punishment	-	-	-	-	-
Compounding	-	-	-	-	-
<b>C. OTHER OFFICERS IN DEFAULT</b>					
Penalty	-	-	-	-	-
Punishment	-	-	-	-	-
Compounding	-	-	-	-	-

Mayur Gupta  
Company Secretary

**FORM NO. AOC-2**

(Pursuant to clause (h) of sub-section (3) of section 134 of the Act and Rule 8(2) of the Companies (Accounts) Rules, 2014)

**Form for disclosure of particulars of contracts/arrangements entered into by the company with related parties referred to in sub-section (1) of section 188 of the Companies Act, 2013 including certain arm's length transactions under third proviso thereto****1. Details of contracts or arrangements or transactions not at arm's length basis: NA**

(a)	Name(s) of the related party and nature of relationship	NA
(b)	Nature of contracts/arrangements/ transactions	
(c)	Duration of the contracts/ arrangements/transactions	
(d)	Salient terms of the contracts or arrangements or transactions including the value, if any	
(e)	Justification for entering into such contracts or arrangements or transactions	
(f)	Date(s) of approval by the Board	
(g)	Amount paid as advances, if any:	
(h)	Date on which the special resolution was passed in general meeting as required under first proviso to section 188	

**2. Details of material contracts or arrangement or transactions at arm's length basis**

(a)	Name(s) of the related party and nature of relationship	As per details provided in the related party disclosures
(b)	Nature of contracts/arrangements/ transactions	
(c)	Duration of the contracts / arrangements/transactions	
(d)	Salient terms of the contracts or arrangements or transactions including the value, if any	
(e)	Date(s) of approval by the Board, if any	
(f)	Amount paid as advances, if any:	

**Mayur Gupte**  
**Company Secretary**

# Management Report

As per provisions of Part IV of Schedule B of The Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditors Report of Insurance Companies) Regulations, 2002 the following Management Report for the year ended March 31, 2023 is submitted:

## 1. Certificate of Registration

The company obtained and hold certificate of registration from Insurance Regulatory and Development Authority of India on November 18, 2015 to start general insurance business.

## 2. Statutory Dues

We hereby certify that all the dues payable to the statutory authorities have been duly paid by the company except those under dispute or disclosed under contingent liability in the notes to account forming part of financials.

## 3. Shareholding Pattern

We hereby confirm that the shareholding pattern and transfer of shares during the year ended 31<sup>st</sup> March 2023 are in accordance with the statutory or regulatory requirements.

## 4. Investment of Funds

We declare that the management has not directly or indirectly invested outside India the funds of the holders of policies issued in India.

## 5. Solvency Margin

We hereby confirm that the required solvency margins have been maintained throughout the year.

## 6. Valuation of Assets

We certify that the values of all the assets have been reviewed on the date of the Balance Sheet and to the best of our belief the assets set forth in the Balance-sheets are shown in the aggregate at amounts not exceeding their realisable or market value under the several headings – “Loans”, “Investments”, “Agents balances”, “Outstanding Premiums”, “Interest, Dividends and Rents outstanding”, “Interest, Dividends and Rents accruing but not due”, “Amounts due from other persons or Bodies carrying on insurance business”, “Sundry Debtors”, “Cash” and the several items specified under “Other Accounts” except debt securities which are valued at cost/amortized cost.

## 7. Risk Exposure and Mitigation strategy

The Company is exposed to a variety of risks associated with general insurance business such underwriting risk (quality and price at which risk are underwritten), reserve risk (risk of adverse development), assets risk (credit risk, market risk, liquidity risk, etc.) and expense risk (higher than planned expenses). Some of the risk beyond Company's risk appetite are transferred and managed through an appropriate reinsurance program, thereby ensuring that the risk exposure is kept at a level commensurate with its capacity. The key business risk, as mentioned above, are closely monitored and effective remedial actions are taken whenever deemed necessary.

## 8. Operations in other countries

We confirm that the company does not have any operations outside India.

## 9. Claims

- a) Please refer annexure 1 for age wise analysis of claims outstanding (excluding provision of IBNR/IBNER)
- b) Please refer annexure 2 for average claims settlement time
- c) Please refer annexure 3 for details of claims intimated

## 10. Valuation of Investments

We certify that Investments are recorded at cost and include brokerage, transfer charges, stamps etc, and excludes pre-acquisition interest, if any.

Debt securities & non-convertible preference shares are considered as 'held to maturity' and stated at historical cost adjusted for amortization of premium or accretion of discount determined on constant yield to maturity basis over the holding/maturity period.

Mutual fund units are stated at their 'Net Asset Value' as at the balance sheet date.

Any unrealized gain or loss in respect of mutual funds and equity if any are recognised in 'fair value change account' in balance sheet and not available for distribution for dividend.

Further in case of any net mark to market loss (not permanent in nature) in respect of the above matter the additional provision is created to the extent of the loss in 'fair value change account' on the balance sheet date and impact is taken to Revenue/Profit and Loss Account appropriately.



**11. Review of Asset Quality and Performance of Investments**

The Company has adopted a prudent investment policy aiming optimum return with minimum risk. The company has invested predominantly in Government Securities and Corporate Securities having highest credit quality rating. The company has a well-diversified portfolio across issuers and Industry segments in Corporate Securities. The investments are managed within the investment policy laid down by the board from time to time and are within the investment regulations and guidelines of IRDAI. There are no non-performing assets as at the end of the financial year.

**12. We confirm that:**

- a) In the preparation of financial statements, the applicable accounting standards, principles and policies have been followed along with proper explanations relating to material departures, if any;
- b) The management has adopted accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the company at the end of the financial year and of the operating profit or loss and of the profit or loss of the company for the year;
- c) The management has taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the applicable provisions of the Insurance Act 1938 (4 of 1938) / Companies Act, 2013, for safeguarding the assets of the company and for preventing and detecting fraud and other irregularities;
- d) The management has prepared the financial statements on a going concern basis;
- e) The management has ensured that an internal audit system commensurate with the size and nature of the business exists and is operating effectively.

**13. Details of payments made to individuals, firms, companies and organisations in which Directors of the insurers are interested are given below:**

Sr. No.	Name of the Directors	Entity in which Directors are interested	Interested As	Expense during the financial year (₹ In lakhs)
1.	Gaurang Shah G Murlidhar	Kotak Mahindra Life Insurance Co. Ltd.	Director	75.47
2.	Gaurang Shah	Kotak Mahindra Bank Limited	Director	4,147.57
3.	Gaurang Shah	Kotak Mahindra Asset Management Co. Ltd.	Director	4.98
4.	Gaurang Shah	Kotak Investment Advisor Ltd.	Director	0.16

For and on behalf of the Board of Directors of  
Kotak Mahindra General Insurance Company Limited

**Gaurang Shah**  
**Director**

DIN: 00016660

**Suresh Agarwal**  
Managing Director & CEO  
DIN: 09126759

**Mayur D. Gupte**  
Company Secretary

**G. Murlidhar**  
**Director**

DIN: 03601196

**Yash Kotak**  
Chief Financial Officer

**Parshant Arora**  
Chief Compliance Officer

**Place:** Mumbai

**Date :** 21<sup>st</sup> April, 2023

**ANNEXURE – 1**
**Age wise analysis of claims outstanding (excluding provision of IBNR/IBNER):**
**a. Year 2022-23**

Particulars	0-30 days		30 days - 6 months		6 months - 1 year		1 year - 5 years		> 5 years		Total	
	Count	Amount	Count	Amount	Count	Amount	Count	Amount	Count	Amount	Count	Amount
Motor TP	87	55,612	330	2,49,129	293	2,73,054	843	9,48,934	40	45,973	1,593	15,72,702
Motor OD	686	71,937	455	1,28,776	136	39,011	62	45,486	-	2,328	1,339	2,87,538
Fire	17	29,323	24	2,87,004	14	17,592	20	2,620	1	280	76	3,36,819
Engineering	4	1,711	2	759	-	0	-	-	-	-	6	2,470
Others	30	4,339	42	37,754	6	102	6	4,485	-	-	84	46,680
Workmen's Compensation	1	815	10	2,180	-	-	-	-	-	-	11	2,995
Health Insurance	4,489	2,03,337	1,639	1,07,385	119	9,399	65	4,719	-	-	6,312	3,24,840
Personal Accident	45	18,590	51	40,608	22	20,135	5	9,149	-	-	123	88,482
Marine Cargo	81	920	382	1,000	728	1,018	4	252	-	-	1,195	3,191
<b>Total</b>	<b>5,440</b>	<b>3,86,585</b>	<b>2,935</b>	<b>8,54,593</b>	<b>1,318</b>	<b>3,60,313</b>	<b>1,005</b>	<b>10,15,644</b>	<b>41</b>	<b>48,581</b>	<b>10,739</b>	<b>26,65,716</b>

**b. Year 2021-22**

Particulars	0-30 days		30 days - 6 months		6 months - 1 year		1 year - 5 years		> 5 years		Total	
	Count	Amount	Count	Amount	Count	Amount	Count	Amount	Count	Amount	Count	Amount
Motor TP	77	54,116	280	2,15,638	183	1,31,792	697	6,87,426	9	6,117	1,246	10,95,089
Motor OD	733	62,121	378	1,31,241	96	30,998	14	28,507	-	924	1,221	2,53,791
Fire	11	11,186	22	44,202	4	295	3	8,812	-	-	40	64,495
Engineering	2	745	1	200	-	19	-	-	-	-	3	964
Others	10	2,503	23	9,091	3	1,397	1	1,352	-	-	37	14,343
Workmen's Compensation	3	315	2	265	2	2,114	-	-	-	-	7	2,694
Health Insurance	1,713	82,222	835	54,037	266	7,859	14	119	-	-	2,828	1,44,237
Personal Accident	54	13,879	38	15,571	2	4,517	-	3,890	-	-	94	37,857
Marine Cargo	1	40	5	3,318	-	-	-	-	-	-	6	3,358
<b>Total</b>	<b>2,604</b>	<b>2,27,127</b>	<b>1,584</b>	<b>4,73,563</b>	<b>556</b>	<b>1,78,991</b>	<b>729</b>	<b>7,30,106</b>	<b>9</b>	<b>7,041</b>	<b>5,482</b>	<b>16,16,828</b>

**c. Year 2020-21**

Particulars	0-30 days		30 days - 6 months		6 months - 1 year		1 year - 5 years		> 5 years		Total	
	Count	Amount	Count	Amount	Count	Amount	Count	Amount	Count	Amount	Count	Amount
Motor TP	69	45,345	212	1,36,584	75	54,604	602	5,08,450	-	-	958	7,44,983
Motor OD	491	56,177	296	64,561	76	12,825	94	31,624	-	-	957	1,65,187
Fire	9	19,914	16	47,729	16	16,197	3	4,300	-	-	44	88,140
Engineering	2	320	1	120	1	1,058	-	-	-	-	4	1,498
Others	7	6,283	13	5,795	3	1,103	1	1,300	-	-	24	14,481
Health Insurance	1,297	58,324	618	30,389	19	1,178	12	275	-	-	1,946	90,166
Personal Accident	32	5,760	61	26,757	9	784	3	1,637	-	-	105	34,938
Marine Cargo	-	-	-	-	-	-	-	-	-	-	-	-
<b>Total</b>	<b>1,907</b>	<b>1,92,123</b>	<b>1,217</b>	<b>3,11,935</b>	<b>199</b>	<b>87,749</b>	<b>715</b>	<b>5,47,586</b>	<b>-</b>	<b>-</b>	<b>4,038</b>	<b>11,39,393</b>

**d. Year 2019-20** (Amount in '000)

Particulars	0-30 days		30 days - 6 months		6 months - 1 year		1 year - 5 years		> 5 years		Total	
	Count	Amount	Count	Amount	Count	Amount	Count	Amount	Count	Amount	Count	Amount
Motor TP	29	17,636	201	1,23,179	203	1,29,115	286	1,93,933	-	-	719	4,63,863
Motor OD	543	46,324	282	70,592	60	20,489	21	10,312	-	-	906	1,47,717
Fire	3	4,645	30	1,41,173	8	16,144	-	-	-	-	41	1,61,962
Engineering	-	-	2	490	1	320	-	-	-	-	3	810
Others	9	824	20	3,753	3	805	-	-	-	-	32	5,382
Health Insurance	697	22,603	524	27,432	-	136	-	1,649	-	-	1,221	51,820
Personal Accident	65	13,403	42	39,286	-	-	-	-	-	-	107	52,689
<b>Total</b>	<b>1,346</b>	<b>1,05,435</b>	<b>1,101</b>	<b>4,05,905</b>	<b>275</b>	<b>1,67,009</b>	<b>307</b>	<b>2,05,894</b>	<b>-</b>	<b>-</b>	<b>3,029</b>	<b>8,84,243</b>

**e. Year 2018-19**

Particulars	0-30 days		30 days - 6 months		6 months - 1 year		1 year - 5 years		> 5 years		Total	
	Count	Amount	Count	Amount	Count	Amount	Count	Amount	Count	Amount	Count	Amount
Motor TP	34	16,210	131	57,300	75	34,760	100	62,772	-	-	340	1,71,042
Motor OD	360	31,706	196	49,319	67	12,197	27	7,258	-	-	650	1,00,480
Fire	4	986	15	42,838	51	1,18,026	13	3,891	-	-	83	1,65,741
Others	5	2,712	1	609	1	71	-	-	-	-	7	3,392
Health Insurance	197	15,007	75	10,062	11	721	1	405	-	-	284	26,195
Personal Accident	15	3,893	4	3,758	-	-	-	-	-	-	19	7,651
<b>Total</b>	<b>615</b>	<b>70,514</b>	<b>422</b>	<b>1,63,886</b>	<b>205</b>	<b>1,65,775</b>	<b>141</b>	<b>74,326</b>	<b>-</b>	<b>-</b>	<b>1,383</b>	<b>4,74,501</b>

**ANNEXURE - 2****Average Claims Settlement Time:**

Type	2022-23		2021-22		2020-21		2019-20		2018-19		2017-18	
	Count	Days	Count	Days	Count	Days	Count	Days	Count	Days	Count	Days
Fire	206	68	263	88	243	110	165	216	187	13	122	
Motor OD	80,720	14	44,441	14	30,850	16	23,880	15	16,538	19	10,909	24
Motor TP	571	539	327	552	144	551	63	460	66	310	15	182
Personal Accident	505	12	498	11	441	10	451	12	195	10	40	10
Health Insurance	64,823	10	37,946	13	23,461	12	19,510	10	7,032	9	1,064	10
Others	547	51	276	38	182	51	101	87	91	14	1	37
Engineering	259	17	17	79	3	291	1	33	1	107	-	-
Workmen's Compensation	36	126	31	201	16	228	1	228	-	-	-	-
Marine Cargo	862	31	40	11	Nil	Nil	NA	NA	NA	NA	NA	NA

**ANNEXURE – 3**
**Details of Claims Intimated\* :**
**(Amount in '000)**

Particulars	Eastern	Amount	Northern	Amount	Southern	Amount	Western	Amount
Fire	15	-713	83	62,873	52	38,309	80	84,825
Engineering	3	75	227	10,941	19	2,602	13	1,480
Motor OD	6861	2,09,637	36861	11,96,842	19262	4,25,114	24684	6,48,352
Motor TP	77	78,466	308	3,63,477	338	2,58,604	195	1,55,027
Workmen's Compensation	0	-	2	815	6	178	32	3,569
Personal Accident	16	4,896	159	51,289	138	40,108	221	52,374
Health Insurance	7040	1,14,724	11842	4,94,358	25982	10,50,783	21258	6,37,340
Others	10	-780	231	12,152	40	9,513	339	38,034
Marine Cargo	50	8,691	268	53,905	135	20,257	492	1,01,613
<b>Total</b>	<b>14072</b>	<b>4,14,996</b>	<b>49981</b>	<b>22,46,653</b>	<b>45972</b>	<b>18,45,470</b>	<b>47314</b>	<b>17,22,614</b>

\* Including both:

- 1) actual reserve created on claim intimation plus
- 2) changes in reserves (increase/decrease) after claims are settled and paid off or any subsequent revision in claim reserve amount

# Independent Auditors' Report

To,  
The Members of

**KOTAK MAHINDRA GENERAL INSURANCE COMPANY LIMITED**

## REPORT ON AUDIT OF THE FINANCIAL STATEMENTS

### Opinion

We have audited the accompanying financial statements of Kotak Mahindra General Insurance Company Limited ("the Company"), which comprise the Balance Sheet as at March 31<sup>st</sup>, 2023, the Revenue Accounts, the Profit and Loss Account and the Receipts and Payments Account for the year then ended, and notes to the financial statements, including a summary of the significant accounting policies and other explanatory notes.

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid financial statements give the information required by provisions of the Insurance Act, 1938, as amended by the Insurance Laws (Amendment) Act, 2015 (the "Insurance Act") read with Insurance Regulatory and Development Act, 1999 (the "IRDA Act"), Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002 (the "IRDA Financial Statements Regulations"), order/ directions, circulars, guidelines issued by the Insurance Regulatory and Development Authority of India (the "IRDAI") in this regard and the Companies Act, 2013, as amended, ('the Act') to the extent applicable and in the manner so required, and give true and fair view in conformity with the accounting principles generally accepted in India, as applicable to insurance companies:

- i. in the case of the Balance Sheet, of the state of affairs of the Company as at March 31<sup>st</sup>, 2023;
- ii. in the case of the Revenue Accounts, of the net deficit for the year ended on that date;
- iii. in the case of the Profit and Loss Account, of the loss for the year ended on that date; and
- iv. in the case of the Receipts and Payments Account, of the receipts and payments for the year ended on that date.

### Basis for Opinion

We conducted our audit of the financial statement in accordance with the Standards on Auditing (SAs) specified under Section 143(10) of the Act. Our responsibilities under those Standards are further described in the 'Auditor's Responsibilities for the Audit of the Financial Statements' section of our report. We are independent of the Company in accordance with the 'Code of Ethics' issued by the Institute of Chartered Accountants of India ("ICAI") together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Act and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on the financial statement.

### Information Other than the Financial Statements and Auditor's Report Thereon

The Company's Board of Directors is responsible for the other information. The other information obtained at the date of this auditor's report is Director's Report but does not include the Financial Statements and our Auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed on the other information obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### Responsibility of Management and Those Charged With Governance for the Financial Statements

The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Act with respect to the preparation of these financial statements that give a true and fair view of the financial position, financial performance and receipts and payments of the Company in accordance with the requirements of the Insurance Act, the IRDA Act, the IRDA Financial Statements Regulations, the Act and in accordance with the accounting principles generally accepted in India, including the applicable Accounting Standards specified under Section 133 of the Act read with relevant rules issued thereunder. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors are also responsible for overseeing the company's financial reporting process.

### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under Section 143(3)(i) of the Act, we are also responsible for expressing our opinion on whether the Company has adequate internal financial controls system with reference to Financial Statements and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

### Other Matter

Pursuant to IRDAI (Appointed Actuary) Regulations 2017, the actuarial valuation of liabilities in respect of claims Incurred But Not Reported ("IBNR"), claims Incurred But Not Enough Reported ("IBNER") and Premium Deficiency Reserve ("PDR") as at March 31<sup>st</sup>, 2023, has been duly certified by the Appointed Actuary. They have also certified that assumptions used for such valuation are appropriate and in accordance with the guidelines and norms issued by the IRDAI and the Institute of Actuaries of India in concurrence with the IRDAI. Accordingly, we have relied upon the aforesaid certificate from the Appointed Actuary while forming our opinion on the financial statements of the Company.

Our opinion is not modified in respect of above matter.

### Report on Other Legal and Regulatory Requirements

1. As required by the IRDA Financial Statements Regulations, we have issued a separate certificate dated April 21, 2023 certifying the matters specified in paragraphs 3 and 4 of Schedule C to the IRDA Financial Statements Regulations.
2. This report does not include a statement on the matters specified in paragraph 3 and 4 of the Companies (Auditor's Report) Order, 2016 ("the Order") issued by the Central Government of India in terms of sub-section 11 of Section 143 of the Act, since in our opinion and according to the information and explanations given to us, the said Order is not applicable to the Company.
3. As required by IRDA Financial Statements Regulations, read with Section 143 (3) of the Act, we report that:
  - a. We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit;
  - b. In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books;
  - c. As the Company's financial accounting system is centralized at Head Office, no returns for the purposes of our audit are prepared at the branches of the Company;
  - d. The Balance Sheet, the Revenue Accounts, the Profit and Loss Account, and the Receipts and Payments Account dealt with by this Report are in agreement with the books of account;
  - e. In our opinion and to the best of our information and according to the explanations given to us, investments have been valued in accordance with the provisions of the Insurance Act the IRDA Financial Statements Regulations and / or orders / directions/circulars/guidelines issued by the IRDAI in this behalf;
  - f. In our opinion and to the best of our information and according to the explanations given to us, the Balance Sheet, the Revenue Accounts, the Profit and Loss Account and the Receipts and Payments Account dealt with by this report comply with the Accounting Standards specified under Section 133 of the Act to the extent they are not inconsistent with the accounting principles prescribed in the IRDA Financial Statements Regulations and orders/directions issued by IRDAI in this regard;

- g. In our opinion and to the best of our information and according to the explanations given to us, the accounting policies selected by the Company are appropriate and are in compliance with the Accounting Standards specified under Section 133 of the Act, to the extent they are not inconsistent with the accounting principles prescribed in the IRDA Financial Statements Regulations and orders / directions issued by the IRDAI in this behalf;
- h. On the basis of the written representations received from the directors as on March 31, 2023 taken on record by the Board of Directors, none of the directors is disqualified as on March 31, 2023 from being appointed as a director in terms of Section 164 (2) of the Act;
- i. As required by The Companies (Amendment) Act, 2017, in our opinion, according to information and explanations given to us, the remuneration paid/ provided by the Company to its directors during the year is within the limits prescribed under Section 197 of the Act read with Section 34A of the Insurance Act, 1938;
- j. With respect to the adequacy of the internal financial controls with reference to financial statements of the Company and the operating effectiveness of such controls, refer to our separate Report in "Annexure A";
- k. With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
- i. The Company has disclosed the impact of pending litigations on its financial position in its financial statements - Refer Note 3 of Schedule 16 to the financial statements;
  - ii. Liability for insurance contracts, is determined by the Company's Actuary referred to in Other Matter paragraph above, on which we have placed reliance; and the Company did not have any other long-term contracts including derivative contracts for which there were any material foreseeable losses - Refer Note 33 of Schedule 16 to the financial statements;
  - iii. There are no amounts which are required to be transferred, to the Investor Education and Protection Fund by the Company for financial statements.
  - iv.
    - (a) The Management has represented that, to the best of its knowledge and belief, no funds (which are material either individually or in the aggregate) have been advanced or loaned or invested (either from borrowed funds or share premium or any other sources or kind of funds) by the Company to or in any other person or entity, including foreign entity ("Intermediaries"), with the understanding, whether recorded in writing or otherwise, that the Intermediary shall, whether, directly or indirectly lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the Company ("Ultimate Beneficiaries") or provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries;
    - (b) The Management has represented, that, to the best of its knowledge and belief, no funds (which are material either individually or in the aggregate) have been received by the Company from any person or entity, including foreign entity ("Funding Parties"), with the understanding, whether recorded in writing or otherwise, that the Company shall, whether, directly or indirectly, lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the Funding Party ("Ultimate Beneficiaries") or provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries;
    - (c) Based on the audit procedures that have been considered reasonable and appropriate in the circumstances, nothing has come to our notice that has caused us to believe that the representations under sub-clause (i) and (ii) of Rule 11(e), as provided under (a) and (b) above, contain any material misstatement.
  - v. The Company has not declared and paid any dividend during the year and accordingly no compliance with respect to Section 123 of the Act is required to be followed.

**For V. C. Shah & Co.**

Chartered Accountants  
Firm Registration No. 109818W

**For MSKA & Associates**

Chartered Accountants  
Firm Registration No. 105047W

**Viral. J. Shah**

Partner  
Membership No. 110120  
UDIN: 23110120BGXNGZ3597  
Place: Mumbai  
Date: April 21, 2023

**Swapnil Kale**

Partner  
Membership No. 117812  
UDIN: 23117812BGXQLV1199  
Place: Mumbai  
Date: April 21, 2023

# Annexure "A"

## TO THE INDEPENDENT AUDITOR'S REPORT OF EVEN DATE ON THE FINANCIAL STATEMENTS OF KOTAK MAHINDRA GENERAL INSURANCE COMPANY LIMITED

(Referred to in paragraph 3(j) under 'Report on Other Legal and Regulatory Requirements' of the Independent Auditor's Report of even date to the members of Kotak Mahindra General Insurance Company Limited on the financial statements for the year ended March 31, 2023)

### REPORT ON THE INTERNAL FINANCIAL CONTROLS UNDER CLAUSE (I) OF SUB-SECTION 3 OF SECTION 143 OF THE COMPANIES ACT, 2013 (THE "ACT")

#### Opinion

1. We have audited the internal financial controls with reference to financial statements of Kotak Mahindra General Insurance Company Limited ("the Company") as of March 31, 2023 in conjunction with our audit of the financial statements of the Company for the year ended on that date.

In our opinion, to the best of our information and according to the explanations given to us, the Company has, in all material respects, an adequate internal financial controls with reference to financial statements and such internal financial controls with reference to financial statements were operating effectively as at March, 31, 2023, based on the internal control with reference to financial statements criteria established by the Company considering the essential components of internal control stated in the Guidance Note.

#### Management's Responsibility for Internal Financial Controls

2. The Company's Management is responsible for establishing and maintaining internal financial controls based on the internal control with reference to financial statements criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India (ICAI) (the "Guidance Note"). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to Company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Act including the provisions of the Insurance Act, 1938 as amended by the Insurance Laws (Amendment) Act, 2015 (the "Insurance Act"), the Insurance Regulatory and Development Authority Act, 1999 (the "IRDA Act"), the IRDA Financial Statements Regulations, orders/directions issued by the Insurance Regulatory and Development Authority of India (the "IRDAI") in this regard.

#### Auditors' Responsibility

3. Our responsibility is to express an opinion on the Company's internal financial controls with reference to financial statements based on our audit. We conducted our audit in accordance with the Guidance Note issued by the ICAI and the Standards on Auditing deemed to be prescribed under Section 143(10) of the Act, to the extent applicable to an audit of internal financial controls. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls with reference to financial statements was established and maintained and if such controls operated effectively in all material respects.
4. Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls with reference to financial statements and their operating effectiveness. Our audit of internal financial controls with reference to financial statements included obtaining an understanding of internal financial controls with reference to financial statements, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.
5. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls with reference to financial statements.

#### Meaning of Internal Financial Controls With reference to Financial Statements

6. A company's internal financial control with reference to financial statements is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control with reference to financial statements includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

#### Inherent Limitations of Internal Financial Controls With reference to financial statements

7. Because of the inherent limitations of internal financial controls with reference to financial statements, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls with reference to financial statements to future periods are subject to the risk that the internal financial control with reference to financial statements may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.



**Other Matters**

8. Pursuant to IRDAI (Appointed Actuary) Regulations 2017, the actuarial valuation of liabilities in respect of claims Incurred But Not Reported ("IBNR"), claims Incurred But Not Enough Reported ("IBNER") and Premium Deficiency Reserve ("PDR") as at March 31, 2023, has been duly certified by the Appointed Actuary. They have also certified that assumptions used for such valuation are appropriate and in accordance with the guidelines and norms issued by the IRDAI and the Institute of Actuaries of India in concurrence with the IRDAI. We have relied upon the aforesaid certificate while forming our opinion on the financial statements of the Company as mentioned in Other Matter paragraph in our Audit Report on the financial statements for the year ended March 31, 2023. Accordingly, our opinion on the internal financial controls with reference to financial statements does not include reporting on the adequacy and operating effectiveness of the internal controls over the valuation and accuracy of the aforesaid actuarial liabilities.

Our opinion is not modified in respect of the above matter.

**For V. C. Shah & Co.**

Chartered Accountants  
Firm Registration No. 109818W

**For MSKA & Associates**

Chartered Accountants  
Firm Registration No. 105047W

**Viral. J. Shah**

Partner  
Membership No. 110120  
UDIN: 23110120BGXNGZ3597  
Place: Mumbai  
Date: April 21, 2023

**Swapnil Kale**

Partner  
Membership No. 117812  
UDIN: 23117812BGXQLV1199  
Place: Mumbai  
Date: April 21, 2023

# Independent Auditors' Certificate

## TO THE BOARD OF DIRECTORS OF

### **KOTAK MAHINDRA GENERAL INSURANCE COMPANY LIMITED (the "Company")**

(Referred to in paragraph 1 of our Report on Other Legal and Regulatory Requirements forming part of the Independent Auditors' Report dated April 21, 2023)

We have been requested by the Company having registered office at 27BKC, C27, G Block, Bandra Kurla Complex, Bandra (East), Mumbai 400051, to issue a certificate in accordance with the terms of engagement letters dated September 15, 2022.

This certificate is issued to comply with the provisions of paragraphs 3 and 4 of Schedule C of the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations 2002, ("the IRDA Financial Statements Regulations") read with Regulation 3 of the IRDA Financial Statements Regulations.

### **Management's Responsibility**

The Management is responsible for ensuring that the Company complies with the requirements of The Insurance Act, 1938 as amended by Insurance Laws (Amendment) Act, 2015 (the "Insurance Act"), the Insurance Regulatory and Development Authority Act, 1999 (the "IRDA Act"), the IRDA Financial Statements Regulations, orders/directions issued by the Insurance Regulatory and Development Authority of India (the "IRDAI"). The responsibility includes collecting, collating, validating data, designing, implementing and monitoring of internal controls relevant for ensuring compliance with the Provisions of Paragraph 3 & 4 of Schedule C of the IRDA Financial Statements Regulations and provide all relevant information to IRDAI and making estimates that are reasonable in the circumstances.

### **Auditor's Responsibility**

Pursuant to the requirements of the Regulations, our responsibility, for the purpose of this certificate, is to provide reasonable assurance on matters contained in paragraphs 3 and 4 of Schedule C of the IRDA Financial Statements Regulations.

The following documents have been furnished by the Company:

- a) Management Report for the year ended March 31, 2023
- b) Compliance certificate submitted to the Board of Directors by the officers of the Company.
- c) Cash in Hand and Cheques in Hand certificate as on March 31, 2023
- d) Holding Statement as at March 31, 2023 issued by the Company's custodian for Investments;
- e) Balance Confirmations received by the Company in relation to Investment in Mutual Funds; and
- f) Management Representation.

We have performed the following procedures: -

- a) Reviewed the management report attached to the financial statements for the year ended March 31, 2023;
- b) Considering the COVID-19 pandemic situation in India, we have obtained the management certificate with respect to cash/cheques in hands as on March 31, 2023 at all the branches. For securities relating to Company's loans and investments as at March 31, 2023, we have verified certificates/ confirmations received from the third parties/Custodians and/Depository Participants appointed by the Company, as the case may be;
- c) Read the compliance certificate submitted to the Board of Directors; and
- d) Relied on Management representation.

We have audited the financial statements of the Company as of and for the financial year ended March 31, 2023, on which we issued an unmodified audit opinion vide our reports dated April 21, 2023. Our audits of these financial statements were conducted in accordance with the Standards on Auditing as prescribed under Section 143(10) of the Companies Act, 2013 and other applicable authoritative pronouncements issued by the Institute of Chartered Accountants of India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. Our audits were not planned and performed in connection with any transactions to identify matters that may be of potential interest to third parties.

We conducted our examination in accordance with the Guidance Note on Reports or Certificates for Special Purposes (Revised 2016) issued by the Institute of Chartered Accountants of India (ICAI). The Guidance Note requires that we comply with the ethical requirements of the Code of Ethics issued by the ICAI. We have not performed an audit, the objective of which would be the expression of an opinion on the financial statements, specified elements, accounts or items thereof, for the purpose of this Certificate.

We have complied with the relevant applicable requirements of the Standard on Quality Control (SQC) 1, Quality Control for Firms that Perform Audits and Reviews of Historical Financial Information, and Other Assurance and Related Services Engagements issued by ICAI.

**Opinion**

Based on our examination, as above, the information and explanations and representation given to us, we report that:

1. We have reviewed the Management Report attached to the financial statements for the year ended March 31, 2023, and on the basis of our review, there is no apparent mistake or material inconsistency with the financial statements;
2. The Company has complied with the terms and conditions of registration as per sub section 4 of section 3 of the Insurance Act, 1938;
3. We have reviewed the cash balances and cheques on hand from the certificate and confirmations provided by the management and securities relating to Company's loans and investments as at March 31, 2023, by actual inspection and on the basis of certificates/confirmations received from the third parties/Custodians and/Depository Participants appointed by the Company, as the case may be;
4. The Company is not a trustee of any trust; and
5. No part of the assets of the Policyholders' Funds has been directly or indirectly applied in contravention of the provisions of the Insurance Act, 1938 relating to the application and investments of the Policyholders' Funds.

**Restriction on use**

This certificate is issued at the request of the Company solely for use of the Company for inclusion in the annual accounts in order to comply with the provisions of paragraph 3 and 4 of Schedule C of the IRDA Financial Statements Regulations read with Regulation 3 of the IRDA Regulations and is not intended to be and should not be used for any other purpose without our prior consent. Auditors' shall not be liable to the Company or to any other concerned for any claims, liabilities or expenses relating to this assignment. Accordingly, we do not accept or assume any liability or any duty of care for any other purpose or to any other person to whom this Certificate is shown or into whose hands it may come without our prior consent in writing.

**For V. C. Shah & Co.**

Chartered Accountants  
Firm Registration No. 109818W

**For MSKA & Associates**

Chartered Accountants  
Firm Registration No. 105047W

**Viral. J. Shah**

Partner  
Membership No. 110120  
UDIN: 23110120BGXNGZ3597  
Place: Mumbai  
Date: April 21, 2023

**Swapnil Kale**

Partner  
Membership No. 117812  
UDIN: 23117812BGXQLV1359  
Place: Mumbai  
Date: April 21, 2023

IRDA Registration No. 152 Dated 18<sup>th</sup> November, 2015

FORM B-BS

# Balance Sheet

as at 31<sup>st</sup> March, 2023

(Amounts in thousands of Indian Rupees)

Particulars	Schedule	As at 31 <sup>st</sup> March, 2023	As at 31 <sup>st</sup> March, 2022
<b>Sources of Funds</b>			
Share Capital	5	6,800,000	4,550,000
Share Application Money Pending Allotment		-	-
Reserves And Surplus	6	-	-
Fair Value Change Account - Shareholder's fund		-	3,132
Fair Value Change Account - Policyholder's fund		-	13,686
Borrowings	7	-	-
<b>TOTAL</b>		<b>6,800,000</b>	<b>4,566,818</b>
<b>Application of Funds</b>			
Investments-Shareholders	8	3,495,584	2,112,924
Investments-Policyholders	8A	13,942,420	10,198,333
Loans	9	-	-
Fixed Assets	10	162,575	101,480
Deferred Tax Asset (Refer Note 26 of Schedule 16)		-	-
<b>Current Assets</b>			
Cash and Bank Balances	11	249,411	158,844
Advances and Other Assets	12	1,262,707	1,147,295
<b>Sub-Total (A)</b>		<b>1,512,118</b>	<b>1,306,139</b>
Current Liabilities	13	9,980,379	6,903,450
Provisions	14	5,721,573	4,465,067
<b>Sub-Total (B)</b>		<b>15,701,952</b>	<b>11,368,517</b>
<b>Net Current Assets (C) = (A - B)</b>		<b>(14,189,834)</b>	<b>(10,062,378)</b>
Miscellaneous Expenditure (to the extent not written off or adjusted)	15	-	-
Debit Balance in Profit and Loss Account		3,389,255	2,216,459
<b>TOTAL</b>		<b>6,800,000</b>	<b>4,566,818</b>
<b>Significant Accounting Policies &amp; Notes to Accounts - Schedule 16</b>			
<b>The schedules referred to above form an integral part of the Financial Statements</b>			

**As per our report of even date**

**For V. C. Shah & Co.**  
Chartered Accountants  
ICAI FRN : 109818W

**Viral J. Shah**  
Partner  
M. No : 110120

**For MSKA & Associates**  
Chartered Accountants  
ICAI FRN : 105047W

**Swapnil Kale**  
Partner  
M. No : 117812

**For and on behalf of the Board of Directors**

of Kotak Mahindra General Insurance Company Limited

**Gaurang Shah**  
Director  
DIN: 00016660

**Suresh Agarwal**  
Managing Director & CEO  
DIN: 09126759

**Mayur D Gupte**  
Company Secretary

**G. Murlidhar**  
Director  
DIN: 03601196

**Yash Kotak**  
Chief Financial Officer

**Parshant Arora**  
Chief Compliance Officer

Place: Mumbai  
Date: 21<sup>st</sup> April, 2023

IRDA Registration No. 152 Dated 18<sup>th</sup> November, 2015

FORM B-PL

# Profit and loss Account

 for the year ended 31<sup>st</sup> March, 2023

(Amounts in thousands of Indian Rupees)

Particulars	For the year ended 31 <sup>st</sup> March, 2023	For the year ended 31 <sup>st</sup> March, 2022
Operating Profit/(Loss)		
(a) Fire Insurance	73,267	52,061
(b) Marine Insurance	(37,650)	(11,107)
(c) Miscellaneous Insurance	(343,495)	(635,312)
Income from Investments		
(a) Interest, Dividend & Rent – Gross	183,794	125,775
(b) Profit on sale/redemption of Investments	5,479	10,728
Less: Loss on sale of investments	(7,615)	(4,144)
Other Income	1,194	96
Bad Debt Written Back	-	17
Profit/Loss on Sale of Fixed Assets	1,923	2,222
<b>TOTAL (A)</b>	<b>(123,103)</b>	<b>(459,664)</b>
Provisions (Other than taxation)		
(a) For diminution in the value of Investments	-	-
(b) For doubtful debts	-	12
(c) Others	-	-
Other Expenses		
Expenses other than those related to Insurance Business:		
(a) Employees' related remuneration and welfare benefits	21,105	18,412
(b) Bad debts written off	-	-
(c) Contribution to Policyholders Fund towards excess EOM (Refer Note 31 of Schedule 16)	1,028,588	351,759
(d) Others	-	-
<b>TOTAL (B)</b>	<b>1,049,693</b>	<b>370,183</b>
Profit / (Loss) Before Tax	(1,172,796)	(829,847)
Provision for Taxation		
Current Tax	-	-
Deferred Tax (Refer Note 26 of Schedule 16)	-	-
Profit / (Loss) After Tax	(1,172,796)	(829,847)
Profit available for appropriation	(1,172,796)	(829,847)
<b>Appropriations :-</b>		
(a) Interim dividends paid during the year	-	-
(b) Final dividend	-	-
(c) Dividend distribution tax	-	-
(d) Transfer to any Reserves or Other Accounts	-	-
Balance of profit/ (loss) brought forward from previous year	(2,216,459)	(1,386,612)
<b>Balance carried forward to Balance Sheet</b>	<b>(3,389,255)</b>	<b>(2,216,459)</b>
<b>Earning Per Share (Basic &amp; Diluted)</b>	(1.96)	(1.97)
<b>Significant Accounting Policies &amp; Notes to Accounts - Schedule 16</b>		
<b>The schedules referred to above form an integral part of the Financial Statements</b>		

**As per our report of even date**

**For V. C. Shah & Co.**  
Chartered Accountants  
ICAI FRN : 109818W

**Viral J. Shah**  
Partner  
M. No : 110120

**For MSKA & Associates**  
Chartered Accountants  
ICAI FRN : 105047W

**Swapnil Kale**  
Partner  
M. No : 117812

**For and on behalf of the Board of Directors**

of Kotak Mahindra General Insurance Company Limited

**Gaurang Shah**  
Director  
DIN: 00016660

**Suresh Agarwal**  
Managing Director & CEO  
DIN: 09126759

**Mayur D Gupte**  
Company Secretary

**G. Murlidhar**  
Director  
DIN: 03601196

**Yash Kotak**  
Chief Financial Officer

**Parshant Arora**  
Chief Compliance Officer

Place: Mumbai  
Date: 21<sup>st</sup> April, 2023

IRDA Registration No. 152 Dated 18<sup>th</sup> November, 2015**FORM B-RA**

# Revenue Account

for the year ended 31<sup>st</sup> March, 2023

(Amounts in thousands of Indian Rupees)

Particulars	Schedule	For the Year ended 31 <sup>st</sup> March, 2023				For the Year ended 31 <sup>st</sup> March, 2022			
		Fire	Marine	Miscellaneous	Total	Fire	Marine	Miscellaneous	Total
Premiums earned (Net)	<b>1</b>	186,240	27,290	6,604,340	6,817,870	116,889	1,869	4,704,659	4,823,417
Profit/ (Loss) on sale/redemption of Investments		(425)	(8)	(8,415)	(8,848)	1,420	13	25,830	27,263
Interest, Dividend & Rent – Gross		47,652	669	724,906	773,227	33,380	242	494,006	527,628
Others - Miscellaneous Income		245	4	4,855	5,104	22	-	408	430
- Contribution from Shareholders fund towards excess EOM (Refer Note 31 of Schedule 16)		-	-	1,028,588	1,028,588	-	1,713	350,046	351,759
<b>TOTAL (A)</b>		<b>233,712</b>	<b>27,955</b>	<b>8,354,274</b>	<b>8,615,941</b>	<b>151,711</b>	<b>3,837</b>	<b>5,574,949</b>	<b>5,730,497</b>
Claims Incurred (Net)	<b>2</b>	94,397	37,791	4,605,979	4,738,167	35,018	5,613	3,673,817	3,714,448
Commission	<b>3</b>	(53,027)	6,468	237,303	190,744	(34,388)	3,674	262,738	232,024
Contribution to Solatium Fund		-	-	2,581	2,581	-	-	1,566	1,566
Change in Premium Deficiency		-	900	-	900	-	-	-	-
Operating Expenses related to Insurance Business	<b>4</b>	119,075	20,446	3,851,906	3,991,427	99,020	5,657	2,272,140	2,376,817
<b>TOTAL (B)</b>		<b>160,445</b>	<b>65,605</b>	<b>8,697,769</b>	<b>8,923,819</b>	<b>99,650</b>	<b>14,944</b>	<b>6,210,261</b>	<b>6,324,855</b>
<b>Operating Profit/(Loss) from Fire/ Marine/Miscellaneous Business C= (A - B)</b>		<b>73,267</b>	<b>(37,650)</b>	<b>(343,495)</b>	<b>(307,878)</b>	<b>52,061</b>	<b>(11,107)</b>	<b>(635,312)</b>	<b>(594,358)</b>
<b>APPROPRIATIONS</b>									
Transfer to Shareholders' Account		73,267	(37,650)	(343,495)	(307,878)	52,061	(11,107)	(635,312)	(594,358)
Transfer to Catastrophe Reserve		-	-	-	-	-	-	-	-
Other Reserve		-	-	-	-	-	-	-	-
<b>TOTAL (C)</b>		<b>73,267</b>	<b>(37,650)</b>	<b>(343,495)</b>	<b>(307,878)</b>	<b>52,061</b>	<b>(11,107)</b>	<b>(635,312)</b>	<b>(594,358)</b>

## Significant Accounting Policies & Notes to Accounts - Schedule 16

The schedules referred to above form an integral part of the Financial Statements

We certify that, all expense of management, wherever incurred, whether directly or indirectly, have been recognised in Revenue Account as an expense in accordance with Insurance Regulatory and Development Authority of India (Expenses of Management of Insurers transacting General or Health Insurance business) Regulations, 2016

### As per our report of even date

**For V. C. Shah & Co.**  
Chartered Accountants  
ICAI FRN : 109818W

**Viral J. Shah**  
Partner  
M. No : 110120

Place: Mumbai  
Date: 21<sup>st</sup> April, 2023

**For MSKA & Associates**  
Chartered Accountants  
ICAI FRN : 105047W

**Swapnil Kale**  
Partner  
M. No :117812

### For and on behalf of the Board of Directors

of Kotak Mahindra General Insurance Company Limited

**Gaurang Shah**  
Director  
DIN: 00016660

**Suresh Agarwal**  
Managing Director & CEO  
DIN: 09126759

**Mayur D Gupte**  
Company Secretary

**G. Murlidhar**  
Director  
DIN: 03601196

**Yash Kotak**  
Chief Financial Officer

**Parshant Arora**  
Chief Compliance Officer

IRDA Registration No. 152 Dated 18<sup>th</sup> November, 2015

# Receipts And Payments Account

 for the year ended 31<sup>st</sup> March, 2023

(Amounts in thousands of Indian Rupees)

Particulars	For the Year ended 31 <sup>st</sup> March, 2023	For the Year ended 31 <sup>st</sup> March, 2022
<b>Cash Flows from the operating activities:</b>		
Premium received from policyholders, including advance receipts	13,762,516	8,949,721
Payments to the re-insurers, net of commissions and claims	(1,172,595)	(649,974)
Payments of claims	(4,983,695)	(3,034,428)
Payments of commission and brokerage	(949,412)	(607,874)
Payments of other operating expenses	(3,776,726)	(2,411,687)
Deposits, advances and staff loans	(183,897)	(116,035)
Income taxes paid (Net)	(46)	(58)
GST paid	(794,932)	(657,501)
Other payments	-	-
Cash flows before extraordinary items	1,901,213	1,472,164
Cash flow from extraordinary operations	-	-
<b>Net cash flow from operating activities (A)</b>	<b>1,901,213</b>	<b>1,472,164</b>
<b>Cash flows from investing activities:</b>		
Purchase of fixed assets	(113,740)	(81,032)
Proceeds from sale of fixed assets	4,016	4,885
Purchases of investments	(89,784,211)	(34,922,181)
Sales of investments	81,908,953	18,709,669
Repayments received	2,864,500	13,010,000
Rents/Interests/ Dividends received	1,060,012	821,614
Investments in money market instruments and in liquid mutual funds (Net)	270	(184,280)
Expenses related to investments	(446)	(283)
<b>Net cash flow from investing activities (B)</b>	<b>(4,060,646)</b>	<b>(2,641,608)</b>
<b>Cash flows from financing activities:</b>		
Proceeds from issuance of share capital	2,250,000	1,250,000
Proceeds from borrowing	-	-
Repayments of borrowing	-	-
Interest/dividends paid	-	-
<b>Net cash flow from financing activities (C)</b>	<b>2,250,000</b>	<b>1,250,000</b>
<b>Effect of foreign exchange rates on cash and cash equivalents, (Net) (D)</b>	<b>-</b>	<b>-</b>
<b>Net decrease in cash and cash equivalents: (A+B+C+D)</b>	<b>90,567</b>	<b>80,556</b>
Cash and cash equivalents at the beginning of the year	158,844	78,288
Cash and cash equivalents at the end of the year	249,411	158,844
<b>Net increase/(decrease) in cash and cash equivalents</b>	<b>90,567</b>	<b>80,556</b>

**Notes To Accounts**

Refer Schedule 11 for components of Cash and Bank Balances

**As per our report of even date**

**For V. C. Shah & Co.**  
Chartered Accountants  
ICAI FRN : 109818W

**Viral J. Shah**  
Partner  
M. No : 110120

**For MSKA & Associates**  
Chartered Accountants  
ICAI FRN : 105047W

**Swapnil Kale**  
Partner  
M. No : 117812

**For and on behalf of the Board of Directors**

of Kotak Mahindra General Insurance Company Limited

**Gaurang Shah**  
Director  
DIN: 00016660

**Suresh Agarwal**  
Managing Director & CEO  
DIN: 09126759

**Mayur D Gupte**  
Company Secretary

**G. Murlidhar**  
Director  
DIN: 03601196

**Yash Kotak**  
Chief Financial Officer

**Parshant Arora**  
Chief Compliance Officer

Place: Mumbai  
Date: 21<sup>st</sup> April, 2023

IRDA Registration No. 152 Dated 18<sup>th</sup> November, 2015

# Schedules

Forming part of the Financial Statements as at 31<sup>st</sup> March, 2023

## SCHEDULE 1 - PREMIUM EARNED (NET)

(Amounts in thousands of Indian Rupees)

Particulars	For the Year ended 31 <sup>st</sup> March, 2023					For the Year ended 31 <sup>st</sup> March, 2022				
	Fire	Marine		Miscellaneous*	Total	Fire	Marine		Miscellaneous*	Total
		Cargo	Others				Cargo	Others		
Premium from direct business written :	704,153	175,883	-	10,460,872	11,340,908	509,488	49,027	-	6,866,167	7,424,682
Add : Premium on reinsurance accepted	129,297	477	-	12,316	142,090	106,721	596	-	6,845	114,162
Less : Premium on reinsurance ceded	596,073	148,813	-	2,656,933	3,401,819	420,060	41,911	-	1,266,905	1,728,876
<b>Net Premium</b>	<b>237,377</b>	<b>27,547</b>	<b>-</b>	<b>7,816,255</b>	<b>8,081,179</b>	<b>196,149</b>	<b>7,712</b>	<b>-</b>	<b>5,606,107</b>	<b>5,809,968</b>
<b>Adjustment for change in reserve for unexpired risks :</b>										
Change in the unexpired risk reserve	51,137	257	-	1,211,915	1,263,309	79,260	5,843	-	901,448	986,551
<b>Total Premium Earned (Net)</b>	<b>186,240</b>	<b>27,290</b>	<b>-</b>	<b>6,604,340</b>	<b>6,817,870</b>	<b>116,889</b>	<b>1,869</b>	<b>-</b>	<b>4,704,659</b>	<b>4,823,417</b>
Premium Income from business effected :										
In India	186,240	27,290	-	6,604,340	6,817,870	116,889	1,869	-	4,704,659	4,823,417
Outside India	-	-	-	-	-	-	-	-	-	-
<b>Total Premium Earned (Net)</b>	<b>186,240</b>	<b>27,290</b>	<b>-</b>	<b>6,604,340</b>	<b>6,817,870</b>	<b>116,889</b>	<b>1,869</b>	<b>-</b>	<b>4,704,659</b>	<b>4,823,417</b>

\*Refer Schedule 1A

## SCHEDULE 1A - PREMIUM EARNED (NET)

(Amounts in thousands of Indian Rupees)

Particulars	For the Year ended 31 <sup>st</sup> March, 2023											
	Motor OD	Motor TP	Motor Total	Workmen's Compensation	Liability	Engineering	Aviation	Personal Accident	Health Insurance	Trade Credit	Others	Total
Premium from direct business written :	2,641,256	2,517,617	5,158,873	10,918	1,680	87,700	-	593,765	4,239,950	-	367,986	10,460,872
Add : Premium on reinsurance accepted	-	-	-	-	-	8,314	-	-	-	-	4,002	12,316
Less : Premium on reinsurance ceded	959,328	123,834	1,083,162	512	1,512	76,457	-	149,963	1,142,350	-	202,977	2,656,933
<b>Net Premium</b>	<b>1,681,928</b>	<b>2,393,783</b>	<b>4,075,711</b>	<b>10,406</b>	<b>168</b>	<b>19,557</b>	<b>-</b>	<b>443,802</b>	<b>3,097,600</b>	<b>-</b>	<b>169,011</b>	<b>7,816,255</b>
<b>Adjustment for change in reserve for unexpired risks :</b>												
Change in the unexpired risk reserve	(188,237)	490,654	302,417	2,336	94	4,482	-	119,257	680,641	-	102,688	1,211,915
<b>Total Premium Earned (Net)</b>	<b>1,870,165</b>	<b>1,903,129</b>	<b>3,773,294</b>	<b>8,070</b>	<b>74</b>	<b>15,075</b>	<b>-</b>	<b>324,545</b>	<b>2,416,959</b>	<b>-</b>	<b>66,323</b>	<b>6,604,340</b>
Premium Income from business effected :												
In India	1,870,165	1,903,129	3,773,294	8,070	74	15,075	-	324,545	2,416,959	-	66,323	6,604,340
Outside India	-	-	-	-	-	-	-	-	-	-	-	-
<b>Total Premium Earned (Net)</b>	<b>1,870,165</b>	<b>1,903,129</b>	<b>3,773,294</b>	<b>8,070</b>	<b>74</b>	<b>15,075</b>	<b>-</b>	<b>324,545</b>	<b>2,416,959</b>	<b>-</b>	<b>66,323</b>	<b>6,604,340</b>



IRDA Registration No. 152 Dated 18<sup>th</sup> November, 2015

# Schedules

Forming part of the Financial Statements as at 31<sup>st</sup> March, 2023

## SCHEDULE 1A - PREMIUM EARNED (NET)

(Amounts in thousands of Indian Rupees)

Particulars	For the Year ended 31 <sup>st</sup> March, 2022											
	Motor OD	Motor TP	Motor Total	Workmen's Compensation	Liability	Engineering	Aviation	Personal Accident	Health Insurance	Trade Credit	Others	Total
Premium from direct business written :	2,352,119	1,528,139	3,880,258	6,206	-	35,189	-	392,591	2,362,740	-	189,183	6,866,167
Add : Premium on reinsurance accepted	-	-	-	-	-	4,247	-	-	-	-	2,598	6,845
Less : Premium on reinsurance ceded	600,174	94,923	695,097	349	-	39,898	-	73,135	322,321	-	136,105	1,266,905
<b>Net Premium</b>	<b>1,751,945</b>	<b>1,433,216</b>	<b>3,185,161</b>	<b>5,857</b>	<b>-</b>	<b>(462)</b>	<b>-</b>	<b>319,456</b>	<b>2,040,419</b>	<b>-</b>	<b>55,676</b>	<b>5,606,107</b>
<b>Adjustment for change in reserve for unexpired risks :</b>												
Change in the unexpired risk reserve	188,315	165,604	353,919	(209)	-	2,236	-	141,633	394,624	-	9,245	901,448
<b>Total Premium Earned (Net)</b>	<b>1,563,630</b>	<b>1,267,612</b>	<b>2,831,242</b>	<b>6,066</b>	<b>-</b>	<b>(2,698)</b>	<b>-</b>	<b>177,823</b>	<b>1,645,795</b>	<b>-</b>	<b>46,431</b>	<b>4,704,659</b>
Premium Income from business effected :												
In India	1,563,630	1,267,612	2,831,242	6,066	-	(2,698)	-	177,823	1,645,795	-	46,431	4,704,659
Outside India	-	-	-	-	-	-	-	-	-	-	-	-
<b>Total Premium Earned (Net)</b>	<b>1,563,630</b>	<b>1,267,612</b>	<b>2,831,242</b>	<b>6,066</b>	<b>-</b>	<b>(2,698)</b>	<b>-</b>	<b>177,823</b>	<b>1,645,795</b>	<b>-</b>	<b>46,431</b>	<b>4,704,659</b>

## SCHEDULE 2 - CLAIMS INCURRED (NET)

(Amounts in thousands of Indian Rupees)

Particulars	For the Year ended 31 <sup>st</sup> March, 2023					For the Year ended 31 <sup>st</sup> March, 2022				
	Fire	Marine		Miscellaneous*	Total	Fire	Marine		Miscellaneous*	Total
		Cargo	Others				Cargo	Others		
Claims paid :-										
Direct claims	142,679	183,589	-	4,609,514	4,935,782	83,847	22,368	-	2,811,691	2,917,906
Add : Re-insurance accepted to direct claims	14,336	28	-	913	15,277	(842)	126	-	211	(505)
Less : Re-insurance Ceded to claims	110,645	148,458	-	1,243,688	1,502,791	55,035	18,218	-	363,194	436,447
<b>Net Claims Paid</b>	<b>46,370</b>	<b>35,159</b>	<b>-</b>	<b>3,366,739</b>	<b>3,448,268</b>	<b>27,970</b>	<b>4,276</b>	<b>-</b>	<b>2,448,708</b>	<b>2,480,954</b>
Claims Outstanding (Including IBNR and IBNER)										
Add : Claims Outstanding at the end of the period (Net of Reinsurance)	147,384	3,983	-	5,973,263	6,124,630	99,357	1,351	-	4,734,023	4,834,731
Less : Claims Outstanding at the beginning of the period (Net of Reinsurance)	99,357	1,351	-	4,734,023	4,834,731	92,309	14	-	3,508,914	3,601,237
<b>Total Claims Incurred (Net)</b>	<b>94,397</b>	<b>37,791</b>	<b>-</b>	<b>4,605,979</b>	<b>4,738,167</b>	<b>35,018</b>	<b>5,613</b>	<b>-</b>	<b>3,673,817</b>	<b>3,714,448</b>
Claims paid to claimants:										
In India	94,397	37,791	-	4,605,979	4,738,167	35,018	5,613	-	3,673,817	3,714,448
Outside India	-	-	-	-	-	-	-	-	-	-
<b>Total Claims Incurred</b>	<b>94,397</b>	<b>37,791</b>	<b>-</b>	<b>4,605,979</b>	<b>4,738,167</b>	<b>35,018</b>	<b>5,613</b>	<b>-</b>	<b>3,673,817</b>	<b>3,714,448</b>

\*Refer Schedule 2A

IRDA Registration No. 152 Dated 18<sup>th</sup> November, 2015

# Schedules

Forming part of the Financial Statements as at 31<sup>st</sup> March, 2023

## SCHEDULE 2A - CLAIMS INCURRED (NET)

(Amounts in thousands of Indian Rupees)

Particulars	For the Year ended 31 <sup>st</sup> March, 2023											
	Motor OD	Motor TP	Motor Total	Workmen's Compensation	Liability	Engineering	Aviation	Personal Accident	Health Insurance	Trade Credit	Others	Total
Claims paid :-												
Direct claims	2,240,838	315,449	2,556,287	1,634	-	12,931	-	58,986	1,957,861	-	21,815	4,609,514
Add : Re-insurance accepted to direct claims	-	-	-	-	-	97	-	-	-	-	816	913
Less : Re-insurance Ceded to claims	631,830	14,035	645,865	81	-	8,865	-	24,478	548,093	-	16,306	1,243,688
<b>Net Claims Paid</b>	<b>1,609,008</b>	<b>301,414</b>	<b>1,910,422</b>	<b>1,553</b>	<b>-</b>	<b>4,163</b>	<b>-</b>	<b>34,508</b>	<b>1,409,768</b>	<b>-</b>	<b>6,325</b>	<b>3,366,739</b>
Claims Outstanding (Including IBNR and IBNER)												
Add : Claims Outstanding at the end of the period (Net of Reinsurance)	302,261	5,087,665	5,389,926	10,850	44	6,528	-	98,916	430,726	-	36,273	5,973,263
Less : Claims Outstanding at the beginning of the period (Net of Reinsurance)	309,922	3,951,829	4,261,751	8,738	-	2,706	-	58,222	380,155	-	22,451	4,734,023
<b>Total Claims Incurred (Net)</b>	<b>1,601,347</b>	<b>1,437,250</b>	<b>3,038,597</b>	<b>3,665</b>	<b>44</b>	<b>7,985</b>	<b>-</b>	<b>75,202</b>	<b>1,460,339</b>	<b>-</b>	<b>20,147</b>	<b>4,605,979</b>
Claims paid to claimants:												
In India	1,601,347	1,437,250	3,038,597	3,665	44	7,985	-	75,202	1,460,339	-	20,147	4,605,979
Outside India	-	-	-	-	-	-	-	-	-	-	-	-
<b>Total Claims Incurred</b>	<b>1,601,347</b>	<b>1,437,250</b>	<b>3,038,597</b>	<b>3,665</b>	<b>44</b>	<b>7,985</b>	<b>-</b>	<b>75,202</b>	<b>1,460,339</b>	<b>-</b>	<b>20,147</b>	<b>4,605,979</b>

## SCHEDULE 2A - CLAIMS INCURRED (NET)

(Amounts in thousands of Indian Rupees)

Particulars	For the Year ended 31 <sup>st</sup> March, 2022											
	Motor OD	Motor TP	Motor Total	Workmen's Compensation	Liability	Engineering	Aviation	Personal Accident	Health Insurance	Trade Credit	Others	Total
Claims paid :-												
Direct claims	1,321,005	158,500	1,479,505	2,085	-	10,093	-	52,051	1,253,616	-	14,341	2,811,691
Add : Re-insurance accepted to direct claims	-	-	-	-	-	106	-	-	-	-	105	211
Less : Re-insurance Ceded to claims	205,946	9,851	215,797	104	-	9,313	-	32,360	99,090	-	6,530	363,194
<b>Net Claims Paid</b>	<b>1,115,059</b>	<b>148,649</b>	<b>1,263,708</b>	<b>1,981</b>	<b>-</b>	<b>886</b>	<b>-</b>	<b>19,691</b>	<b>1,154,526</b>	<b>-</b>	<b>7,916</b>	<b>2,448,708</b>
Claims Outstanding (Including IBNR and IBNER)												
Add : Claims Outstanding at the end of the period (Net of Reinsurance)	309,922	3,951,829	4,261,751	8,738	-	2,706	-	58,222	380,155	-	22,451	4,734,023
Less : Claims Outstanding at the beginning of the period (Net of Reinsurance)	219,745	2,964,994	3,184,739	7,667	-	1,710	-	41,042	256,499	-	17,257	3,508,914
<b>Total Claims Incurred (Net)</b>	<b>1,205,236</b>	<b>1,135,484</b>	<b>2,340,720</b>	<b>3,052</b>	<b>-</b>	<b>1,882</b>	<b>-</b>	<b>36,871</b>	<b>1,278,182</b>	<b>-</b>	<b>13,110</b>	<b>3,673,817</b>
Claims paid to claimants:												
In India	1,205,236	1,135,484	2,340,720	3,052	-	1,882	-	36,871	1,278,182	-	13,110	3,673,817
Outside India	-	-	-	-	-	-	-	-	-	-	-	-
<b>Total Claims Incurred</b>	<b>1,205,236</b>	<b>1,135,484</b>	<b>2,340,720</b>	<b>3,052</b>	<b>-</b>	<b>1,882</b>	<b>-</b>	<b>36,871</b>	<b>1,278,182</b>	<b>-</b>	<b>13,110</b>	<b>3,673,817</b>

IRDA Registration No. 152 Dated 18<sup>th</sup> November, 2015

# Schedules

Forming part of the Financial Statements as at 31<sup>st</sup> March, 2023

## SCHEDULE 3 - COMMISSION

(Amounts in thousands of Indian Rupees)

Particulars	For the Year ended 31 <sup>st</sup> March, 2023					For the Year ended 31 <sup>st</sup> March, 2022				
	Fire	Marine Cargo	Others	Miscellaneous*	Total	Fire	Marine Cargo	Others	Miscellaneous*	Total
<b>Commission paid :-</b>										
Commission Paid Direct	54,776	27,776	-	881,248	963,800	36,493	9,595	-	582,114	628,202
Add: Re-insurance Accepted	8,496	43	-	1,082	9,621	7,701	107	-	333	8,141
Less: Commission on Re-insurance Ceded	116,299	21,351	-	645,027	782,677	78,582	6,028	-	319,709	404,319
<b>Net Commission</b>	<b>(53,027)</b>	<b>6,468</b>	<b>-</b>	<b>237,303</b>	<b>190,744</b>	<b>(34,388)</b>	<b>3,674</b>	<b>-</b>	<b>262,738</b>	<b>232,024</b>
<b>Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:</b>										
Agents	344	626	-	22,490	23,460	840	490	-	20,223	21,553
Brokers	35,414	27,075	-	360,414	422,903	16,194	9,095	-	324,922	350,211
Corporate Agency	19,004	75	-	448,500	467,579	19,418	10	-	174,890	194,318
Referral	-	-	-	-	-	-	-	-	-	-
Others	14	-	-	49,844	49,858	41	-	-	62,079	62,120
<b>TOTAL</b>	<b>54,776</b>	<b>27,776</b>	<b>-</b>	<b>881,248</b>	<b>963,800</b>	<b>36,493</b>	<b>9,595</b>	<b>-</b>	<b>582,114</b>	<b>628,202</b>
Commission Paid										
In India	54,776	27,776	-	881,248	963,800	36,493	9,595	-	582,114	628,202
Outside India	-	-	-	-	-	-	-	-	-	-
<b>Total Commission</b>	<b>54,776</b>	<b>27,776</b>	<b>-</b>	<b>881,248</b>	<b>963,800</b>	<b>36,493</b>	<b>9,595</b>	<b>-</b>	<b>582,114</b>	<b>628,202</b>

\*Refer Schedule 3A

## SCHEDULE 3 (A) - COMMISSION

(Amounts in thousands of Indian Rupees)

Particulars	For the Year ended 31 <sup>st</sup> March, 2023											
	Motor OD	Motor TP	Motor Total	Workmen's Compensation	Liability	Engineering	Aviation	Personal Accident	Health Insurance	Trade Credit	Others	Total
<b>Commission paid :-</b>												
Commission Paid Direct	383,280	22,211	405,491	1,012	192	10,455	-	65,951	362,429	-	35,718	881,248
Add: Re-insurance Accepted	-	-	-	-	-	662	-	-	-	-	420	1,082
Less: Commission on Re-insurance Ceded	203,107	13,500	216,607	93	281	14,153	-	68,704	302,628	-	42,561	645,027
<b>Net Commission</b>	<b>180,173</b>	<b>8,711</b>	<b>188,884</b>	<b>919</b>	<b>(89)</b>	<b>(3,036)</b>	<b>-</b>	<b>(2,753)</b>	<b>59,801</b>	<b>-</b>	<b>(6,423)</b>	<b>237,303</b>
<b>Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:</b>												
Agents	10,432	39	10,471	125	-	386	-	240	11,015	-	253	22,490
Brokers	291,655	21,997	313,652	415	192	10,048	-	706	22,598	-	12,803	360,414
Corporate Agency	44,131	262	44,393	472	-	21	-	64,985	315,968	-	22,661	448,500
Referral	-	-	-	-	-	-	-	-	-	-	-	-
Others	37,062	(87)	36,975	-	-	-	-	20	12,848	-	1	49,844
<b>TOTAL</b>	<b>383,280</b>	<b>22,211</b>	<b>405,491</b>	<b>1,012</b>	<b>192</b>	<b>10,455</b>	<b>-</b>	<b>65,951</b>	<b>362,429</b>	<b>-</b>	<b>35,718</b>	<b>881,248</b>
Commission Paid												
In India	383,280	22,211	405,491	1,012	192	10,455	-	65,951	362,429	-	35,718	881,248
Outside India	-	-	-	-	-	-	-	-	-	-	-	-
<b>Total Commission</b>	<b>383,280</b>	<b>22,211</b>	<b>405,491</b>	<b>1,012</b>	<b>192</b>	<b>10,455</b>	<b>-</b>	<b>65,951</b>	<b>362,429</b>	<b>-</b>	<b>35,718</b>	<b>881,248</b>

IRDA Registration No. 152 Dated 18<sup>th</sup> November, 2015

# Schedules

Forming part of the Financial Statements as at 31<sup>st</sup> March, 2023

## SCHEDULE 3 (A) - COMMISSION

(Amounts in thousands of Indian Rupees)

Particulars	For the Year ended 31 <sup>st</sup> March, 2022											
	Motor OD	Motor TP	Motor Total	Workmen's Compensation	Liability	Engineering	Aviation	Personal Accident	Health Insurance	Trade Credit	Others	Total
<b>Commission paid :-</b>												
Commission Paid Direct	394,585	9,245	403,830	483	-	4,415	-	6,193	154,144	-	13,049	582,114
Add: Re-insurance Accepted	-	-	-	-	-	121	-	-	-	-	212	333
Less: Commission on Re-insurance Ceded	146,810	16,422	163,232	70	-	6,881	-	26,118	96,569	-	26,839	319,709
<b>Net Commission</b>	<b>247,775</b>	<b>(7,177)</b>	<b>240,598</b>	<b>413</b>	<b>-</b>	<b>(2,345)</b>	<b>-</b>	<b>(19,925)</b>	<b>57,575</b>	<b>-</b>	<b>(13,578)</b>	<b>262,738</b>
<b>Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below.</b>												
Agents	15,418	1	15,419	17	-	185	-	102	4,448	-	52	20,223
Brokers	285,874	7,890	293,764	96	-	4,203	-	6,026	13,433	-	7,400	324,922
Corporate Agency	37,316	70	37,386	368	-	27	-	41	131,471	-	5,597	174,890
Referral	-	-	-	-	-	-	-	-	-	-	-	-
Others	55,977	1,284	57,261	2	-	-	-	24	4,792	-	-	62,079
<b>TOTAL</b>	<b>394,585</b>	<b>9,245</b>	<b>403,830</b>	<b>483</b>	<b>-</b>	<b>4,415</b>	<b>-</b>	<b>6,193</b>	<b>154,144</b>	<b>-</b>	<b>13,049</b>	<b>582,114</b>
Commission Paid												
In India	394,585	9,245	403,830	483	-	4,415	-	6,193	154,144	-	13,049	582,114
Outside India	-	-	-	-	-	-	-	-	-	-	-	-
<b>Total Commission</b>	<b>394,585</b>	<b>9,245</b>	<b>403,830</b>	<b>483</b>	<b>-</b>	<b>4,415</b>	<b>-</b>	<b>6,193</b>	<b>154,144</b>	<b>-</b>	<b>13,049</b>	<b>582,114</b>

## SCHEDULE 4 - OPERATING EXPENSES RELATED TO INSURANCE BUSINESS

(Amounts in thousands of Indian Rupees)

Particulars	For the Year ended 31 <sup>st</sup> March, 2023					For the Year ended 31 <sup>st</sup> March, 2022						
	Fire	Marine		Miscellaneous*	Total	Fire	Marine		Miscellaneous*	Total		
		Cargo	Others				Cargo	Others				
Employees' remuneration & welfare benefits	49,767	8,982	-	1,367,429	1,426,178	54,759	3,152	-	950,081	1,007,992		
Travel, conveyance and vehicle running expenses	1,280	231	-	58,737	60,248	792	46	-	29,477	30,315		
Training expenses	40	7	-	1,670	1,717	77	4	-	1,892	1,973		
Rents, rates & taxes	1,735	316	-	120,230	122,281	1,505	87	-	95,278	96,870		
Repairs and maintenance	461	83	-	19,366	19,910	436	25	-	15,083	15,544		
Printing & stationery	396	71	-	17,492	17,959	348	20	-	12,297	12,665		
Communication	451	81	-	19,428	19,960	385	22	-	13,775	14,182		
Legal & professional charges	2,056	371	-	95,447	97,874	1,511	87	-	59,701	61,299		
Auditors' fees, expenses etc :-												
(a) as auditor	88	16	-	3,696	3,800	98	6	-	3,396	3,500		
(b) as adviser or in any other capacity, in respect of	-	-	-	-	-	-	-	-	-	-		
(i) Taxation matters	-	-	-	-	-	-	-	-	-	-		
(ii) Insurance matters	-	-	-	-	-	-	-	-	-	-		
(iii) Management services; and	-	-	-	-	-	-	-	-	-	-		
(c) in any other capacity	7	1	-	293	301	15	1	-	507	523		
(d) out of pocket expenses	2	-	-	66	68	1	-	-	40	41		
Advertisement and publicity	34,610	6,247	-	1,455,232	1,496,089	18,857	1,086	-	655,439	675,382		
Interest & Bank Charges	888	160	-	37,344	38,392	620	36	-	21,412	22,068		

IRDA Registration No. 152 Dated 18<sup>th</sup> November, 2015

# Schedules

Forming part of the Financial Statements as at 31<sup>st</sup> March, 2023

(Amounts in thousands of Indian Rupees)

Particulars	For the Year ended 31 <sup>st</sup> March, 2023					For the Year ended 31 <sup>st</sup> March, 2022				
	Fire	Marine		Miscellaneous*	Total	Fire	Marine		Miscellaneous*	Total
		Cargo	Others				Cargo	Others		
<b>Others :-</b>										
Membership and Subscription Fees	87	16	-	6,357	6,460	43	2	-	5,273	5,318
Information Technology Related Expenses	11,354	2,049	-	477,385	490,788	9,422	543	-	326,162	336,127
Electricity Expenses	169	30	-	7,100	7,299	124	7	-	4,273	4,404
Directors Sitting Fees	40	7	-	1,681	1,728	30	2	-	1,048	1,080
Miscellaneous Expenses	13,732	1,433	-	82,550	97,715	8,502	445	-	25,333	34,280
Depreciation	1,912	345	-	80,403	82,660	1,495	86	-	51,673	53,254
<b>TOTAL</b>	<b>119,075</b>	<b>20,446</b>	<b>-</b>	<b>3,851,906</b>	<b>3,991,427</b>	<b>99,020</b>	<b>5,657</b>	<b>-</b>	<b>2,272,140</b>	<b>2,376,817</b>

\*Refer Schedule 4A

## SCHEDULE 4 (A) - OPERATING EXPENSES RELATED TO INSURANCE BUSINESS

(Amounts in thousands of Indian Rupees)

Particulars	For the Year ended 31 <sup>st</sup> March, 2023											
	Motor OD	Motor TP	Motor Total	Workmen's Compensation	Liability	Engineering	Aviation	Personal Accident	Health Insurance	Trade Credit	Others	Total
Employees' remuneration & welfare benefits	319,803	403,348	723,151	2,787	45	4,044	-	74,536	512,907	-	49,959	1,367,429
Travel, conveyance and vehicle running expenses	13,546	19,310	32,856	72	1	104	-	3,078	21,341	-	1,285	58,737
Training expenses	360	513	873	2	-	3	-	95	657	-	40	1,670
Rents, rates & taxes	15,629	22,233	37,862	95	2	141	-	23,876	56,526	-	1,728	120,230
Repairs and maintenance	4,168	5,942	10,110	26	-	37	-	1,108	7,623	-	462	19,366
Printing & stationery	3,779	5,387	9,166	22	-	32	-	952	6,923	-	397	17,492
Communication	4,244	6,049	10,293	25	-	37	-	1,086	7,534	-	453	19,428
Legal & professional charges	21,247	30,289	51,536	115	227	167	-	4,946	36,392	-	2,064	95,447
Auditors' fees, expenses etc:-												
(a) as auditor	795	1,134	1,929	5	-	7	-	211	1,455	-	89	3,696
(b) as adviser or in any other capacity, in respect of	-	-	-	-	-	-	-	-	-	-	-	-
(i) Taxation matters	-	-	-	-	-	-	-	-	-	-	-	-
(ii) Insurance matters	-	-	-	-	-	-	-	-	-	-	-	-
(iii) Management services; and	-	-	-	-	-	-	-	-	-	-	-	-
(c) in any other capacity	63	90	153	-	-	1	-	17	115	-	7	293
(d) out of pocket expenses	14	20	34	-	-	-	-	4	26	-	2	66
Advertisement and publicity	313,192	446,466	759,658	1,938	31	2,812	-	83,241	572,808	-	34,744	1,455,232
Interest & Bank Charges	8,037	11,457	19,494	50	1	72	-	2,136	14,699	-	892	37,344
<b>Others :-</b>												
Membership and Subscription Fees	1,902	2,710	4,612	5	-	7	-	209	1,437	-	87	6,357
Information Technology Related Expenses	102,741	146,462	249,203	636	10	923	-	27,307	187,908	-	11,398	477,385
Electricity Expenses	1,528	2,178	3,706	9	-	14	-	406	2,795	-	170	7,100
Directors Sitting Fees	362	516	878	2	-	3	-	96	662	-	40	1,681
Miscellaneous Expenses	17,164	24,468	41,632	113	55	1,147	-	4,544	31,848	-	3,211	82,550
Depreciation	17,304	24,668	41,972	107	2	155	-	4,599	31,649	-	1,919	80,403
<b>TOTAL</b>	<b>845,878</b>	<b>1,153,240</b>	<b>1,999,118</b>	<b>6,009</b>	<b>374</b>	<b>9,706</b>	<b>-</b>	<b>232,447</b>	<b>1,495,305</b>	<b>-</b>	<b>108,947</b>	<b>3,851,906</b>

IRDA Registration No. 152 Dated 18<sup>th</sup> November, 2015

# Schedules

Forming part of the Financial Statements as at 31<sup>st</sup> March, 2023

## SCHEDULE 4 (A) - OPERATING EXPENSES RELATED TO INSURANCE BUSINESS

(Amounts in thousands of Indian Rupees)

Particulars	For the Year ended 31 <sup>st</sup> March, 2022											
	Motor OD	Motor TP	Motor Total	Workmen's Compensation	Liability	Engineering	Aviation	Personal Accident	Health Insurance	Trade Credit	Others	Total
Employees' remuneration & welfare benefits	313,933	232,662	546,595	1,970	-	2,152	-	51,489	325,360	-	22,515	950,081
Travel, conveyance and vehicle running expenses	9,644	7,923	17,567	29	-	27	-	1,561	9,967	-	326	29,477
Training expenses	587	482	1,069	3	-	3	-	107	678	-	32	1,892
Rents, rates & taxes	16,179	13,273	29,452	53	-	51	-	25,060	40,042	-	620	95,278
Repairs and maintenance	4,708	3,868	8,576	16	-	15	-	860	5,436	-	180	15,083
Printing & stationery	3,794	3,117	6,911	13	-	12	-	686	4,532	-	143	12,297
Communication	4,369	3,589	7,958	14	-	13	-	760	4,871	-	159	13,775
Legal & professional charges	18,116	14,884	33,000	54	-	51	-	2,861	23,113	-	622	59,701
Auditors' fees, expenses etc:-												
(a) as auditor	1,060	871	1,931	4	-	3	-	194	1,224	-	40	3,396
(b) as adviser or in any other capacity, in respect of	-	-	-	-	-	-	-	-	-	-	-	-
(i) Taxation matters	-	-	-	-	-	-	-	-	-	-	-	-
(ii) Insurance matters	-	-	-	-	-	-	-	-	-	-	-	-
(iii) Management services; and	-	-	-	-	-	-	-	-	-	-	-	-
(c) in any other capacity	158	130	288	1	-	-	-	29	183	-	6	507
(d) out of pocket expenses	12	11	23	-	-	-	-	2	15	-	-	40
Advertisement and publicity	204,348	167,889	372,237	679	-	636	-	37,175	236,950	-	7,762	655,439
Interest & Bank Charges	6,684	5,491	12,175	22	-	21	-	1,221	7,718	-	255	21,412
<b>Others :-</b>												
Membership and Subscription Fees	2,540	2,087	4,627	2	-	1	-	85	540	-	18	5,273
Information Technology Related Expenses	101,634	83,501	185,135	339	-	318	-	18,575	117,917	-	3,878	326,162
Electricity Expenses	1,334	1,096	2,430	4	-	4	-	244	1,540	-	51	4,273
Directors Sitting Fees	327	269	596	1	-	1	-	60	378	-	12	1,048
Miscellaneous Expenses	7,878	6,472	14,350	22	-	671	-	1,318	7,531	-	1,441	25,333
Depreciation	16,129	13,252	29,381	54	-	50	-	2,947	18,626	-	615	51,673
<b>TOTAL</b>	<b>713,434</b>	<b>560,867</b>	<b>1,274,301</b>	<b>3,280</b>	<b>-</b>	<b>4,029</b>	<b>-</b>	<b>145,234</b>	<b>806,621</b>	<b>-</b>	<b>38,675</b>	<b>2,272,140</b>

IRDA Registration No. 152 Dated 18<sup>th</sup> November, 2015

# Schedules

Forming part of the Financial Statements as at 31<sup>st</sup> March, 2023

## SCHEDULE 5 - SHARE CAPITAL

(Amounts in thousands of Indian Rupees)

Particulars	As at 31 <sup>st</sup> March, 2023	As at 31 <sup>st</sup> March, 2022
Authorised Capital		
1,000,000,000 (Previous Year: 500,000,000) Equity Shares of ₹ 10 each	10,000,000	5,000,000
Issued Capital		
680,000,000 (Previous Year: 455,000,000) Equity Shares of ₹ 10 each	6,800,000	4,550,000
Subscribed Capital		
680,000,000 (Previous Year: 455,000,000) Equity Shares of ₹ 10 each	6,800,000	4,550,000
Called-up Capital		
680,000,000 (Previous Year: 455,000,000) Equity Shares of ₹ 10 each	6,800,000	4,550,000
Less : Calls unpaid	-	-
Add : Equity Shares forfeited (amount originally paid up)	-	-
Less : Par Value of Equity Shares bought back	-	-
Less : Preliminary Expenses	-	-
Less : Expenses including commission or brokerage on underwriting or subscription of shares	-	-
<b>TOTAL</b>	<b>6,800,000</b>	<b>4,550,000</b>

Entire 680,000,000 (Previous Year 455,000,000) equity shares of ₹ 10 each fully paid up are held by Kotak Mahindra Bank Ltd the holding company and its nominees.

## SCHEDULE 5A - PATTERN OF SHAREHOLDING

### As Certified by Management

Particulars	As at 31 <sup>st</sup> March, 2023		As at 31 <sup>st</sup> March, 2022	
	Number of shares	% Holding	Number of shares	% Holding
Promoters				
- Indian	680,000,000	100%	455,000,000	100%
- Foreign	-	-	-	-
Others				
<b>TOTAL</b>	<b>680,000,000</b>	<b>100%</b>	<b>455,000,000</b>	<b>100%</b>

## SCHEDULE 6 - RESERVES AND SURPLUS

(Amounts in thousands of Indian Rupees)

Particulars	As at 31 <sup>st</sup> March, 2023	As at 31 <sup>st</sup> March, 2022
Capital Reserve	-	-
Capital Redemption Reserve	-	-
Share Premium	-	-
General Reserves	-	-
Less: Debit balance in Profit and Loss Account	-	-
Less: Amount utilized for Buy-back	-	-
Catastrophe Reserve	-	-
Other Reserves	-	-
Balance in Profit & Loss Account	-	-
<b>TOTAL</b>	<b>-</b>	<b>-</b>

IRDA Registration No. 152 Dated 18<sup>th</sup> November, 2015

# Schedules

Forming part of the Financial Statements as at 31<sup>st</sup> March, 2023

## SCHEDULE 7 - BORROWINGS

(Amounts in thousands of Indian Rupees)

Particulars	As at 31 <sup>st</sup> March, 2023	As at 31 <sup>st</sup> March, 2022
Debentures/ Bonds	-	-
Banks	-	-
Financial Institutions	-	-
Others	-	-
<b>TOTAL</b>	<b>-</b>	<b>-</b>

## SCHEDULE 8 - INVESTMENTS-SHAREHOLDERS

(Amounts in thousands of Indian Rupees)

Particulars	As at 31 <sup>st</sup> March, 2023	As at 31 <sup>st</sup> March, 2022
<b>LONG TERM INVESTMENTS</b>		
Government securities and Government guaranteed bonds including Treasury Bills	2,119,817	1,558,793
Other Approved Securities	-	-
Other Investments :-	-	-
(a) Shares	-	-
(aa) Equity	-	-
(bb) Preference	-	-
(b) Mutual Funds	-	-
(c) Derivative Instruments	-	-
(d) Debentures/ Bonds	499,706	46,825
(e) Other Securities	-	-
(f) Subsidiaries	-	-
(g) Investment Properties-Real Estate	-	-
Investments in Infrastructure and Social Sector	629,887	321,218
Other than Approved Investments	-	52,870
<b>SHORT TERM INVESTMENTS</b>		
Government securities and Government guaranteed bonds including Treasury Bills	10,083	27,924
Other Approved Securities	-	-
Other Investments :-	-	-
(a) Shares	-	-
(aa) Equity	-	-
(bb) Preference	-	-
(b) Mutual Funds	-	-
(c) Derivative Instruments	-	-
(d) Debentures/ Bonds	50,103	-
(e) Other Securities - including Fixed Deposits & CDs	86,566	65,819
(f) Subsidiaries	-	-
(g) Investment Properties-Real Estate	-	-
Investments in Infrastructure and Social Sector	99,422	39,475
Other than Approved Investments	-	-
<b>TOTAL</b>	<b>3,495,584</b>	<b>2,112,924</b>

### Notes:

- All the Investments are free of any encumbrances.
- All the above Investments are performing assets.
- Investment maturing within twelve months from balance sheet date and investments made with the specific intention to dispose of within twelve months from balance sheet date are categorised as Short Term Investments.
- Segregation between Policyholders & Shareholders investments with reference to IRDAI Circular No. IRDA/F&A/CIR/CPM/056/03/2016 dated April 04, 2016 and Circular No. IRDA/F&A/CIR/CPM/010/01/2017 dated January 12, 2017



IRDA Registration No. 152 Dated 18<sup>th</sup> November, 2015

# Schedules

Forming part of the Financial Statements as at 31<sup>st</sup> March, 2023

## SCHEDULE 8A - INVESTMENTS-POLICYHOLDERS

(Amounts in thousands of Indian Rupees)

Particulars	As at 31 <sup>st</sup> March, 2023	As at 31 <sup>st</sup> March, 2022
<b>LONG TERM INVESTMENTS</b>		
Government securities and Government guaranteed bonds including Treasury Bills	8,455,060	7,776,598
Other Approved Securities	-	-
Other Investments :-	-	-
(a) Shares	-	-
(aa) Equity	-	-
(bb) Preference	-	-
(b) Mutual Funds	-	-
(c) Derivative Instruments	-	-
(d) Debentures/ Bonds	1,993,120	204,638
(e) Other Securities	-	-
(f) Subsidiaries	-	-
(g) Investment Properties-Real Estate	-	-
Investments in Infrastructure and Social Sector	2,512,354	1,403,829
Other than Approved Investments	-	231,061
<b>SHORT TERM INVESTMENTS</b>		
Government securities and Government guaranteed bonds including Treasury Bills	40,218	122,038
Other Approved Securities	-	-
Other Investments :-	-	-
(a) Shares	-	-
(aa) Equity	-	-
(bb) Preference	-	-
(b) Mutual Funds	-	-
(c) Derivative Instruments	-	-
(d) Debentures/ Bonds	199,838	-
(e) Other Securities - including Fixed Deposits & CDs	345,275	287,648
(f) Subsidiaries	-	-
(g) Investment Properties-Real Estate	-	-
Investments in Infrastructure and Social Sector	396,555	172,521
Other than Approved Investments	-	-
<b>TOTAL</b>	<b>13,942,420</b>	<b>10,198,333</b>

### Notes:

- All the Investments are free of any encumbrances.
- All the above Investments are performing assets.
- During the Period under review, there have been investments in Subsidiary, Joint Ventures & Fellow Subsidiaries as below:
  - Investment in Mutual Fund Schemes of Kotak Mahindra Asset Management Company Limited ₹NIL (PY ₹101,354) (figures in '000), including ETF investment of ₹NIL (PY ₹101,354) (figures in '000).
- Aggregate amount of investments other than listed equity securities and derivative instruments- ₹17,438,005 (PY ₹120,27,326) (figures in '000) Market Value: ₹17,132,734 (PY ₹11,999,360) (figures in '000).
- Investment maturing within twelve months from balance sheet date and investments made with the specific intention to dispose of within twelve months from balance sheet date are categorised as Short Term Investments.
- Value of contracts in relation to investments for Purchases where deliveries are pending ₹102,233 (PY ₹256,941) (figures in '000), and in respect of sales where payments are overdue ₹53,187 (PY ₹543,203).
- Segregation between Policyholders & Shareholders investments with reference to IRDAI Circular No. IRDA/F&A/CIR/CPM/056/03/2016 dated April 04, 2016 and Circular No. IRDA/F&A/CIR/CPM/010/01/2017 dated January 12, 2017

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Forming part of the Financial Statements as at 31<sup>st</sup> March, 2023

## SCHEDULE 9 - LOANS

(Amounts in thousands of Indian Rupees)

Particulars	As at 31 <sup>st</sup> March, 2023	As at 31 <sup>st</sup> March, 2022
<b>SECURITY-WISE CLASSIFICATION</b>		
Secured	-	-
(a) On mortgage of property	-	-
(aa) In India	-	-
(bb) Outside India	-	-
(b) On Shares, Bonds, Govt. Securities	-	-
(c) Others	-	-
Unsecured	-	-
<b>TOTAL</b>	<b>-</b>	<b>-</b>
<b>BORROWER-WISE CLASSIFICATION</b>		
(a) Central and State Governments	-	-
(b) Banks and Financial Institutions	-	-
(c) Subsidiaries	-	-
(d) Industrial Undertakings	-	-
(e) Others	-	-
<b>TOTAL</b>	<b>-</b>	<b>-</b>
<b>PERFORMANCE-WISE CLASSIFICATION</b>		
(a) Loans classified as standard	-	-
(aa) In India	-	-
(bb) Outside India	-	-
(b) Non-performing loans less provisions	-	-
(aa) In India	-	-
(bb) Outside India	-	-
<b>TOTAL</b>	<b>-</b>	<b>-</b>
<b>MATURITY-WISE CLASSIFICATION</b>		
(a) Short Term	-	-
(b) Long Term	-	-
<b>TOTAL</b>	<b>-</b>	<b>-</b>

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## SCHEDULE 10 - FIXED ASSETS

(Amounts in thousands of Indian Rupees)

Particulars	Cost/ Gross Block				Depreciation				Net Block	
	As at 1 <sup>st</sup> April, 2022	Additions during the year	Deductions/ adjustments during the year	As at 31 <sup>st</sup> March, 2023	As at 1 <sup>st</sup> April, 2022	For the Year ended 31 <sup>st</sup> March, 2023	On Sales/ Adjustments	As at 31 <sup>st</sup> March, 2023	As at 31 <sup>st</sup> March, 2023	As at 31 <sup>st</sup> March, 2022
Goodwill	-	-	-	-	-	-	-	-	-	-
Intangibles - Software	263,950	67,814	-	331,764	233,115	32,361	-	265,476	66,288	30,835
Land-Freehold	-	-	-	-	-	-	-	-	-	-
Leasehold Improvements	1,596	363	-	1,959	1,368	212	-	1,580	379	228
Buildings	-	-	-	-	-	-	-	-	-	-
Furniture & Fittings	692	1,292	135	1,849	569	657	135	1,091	758	123
IT Equipments	174,669	63,690	18,180	220,179	116,914	42,971	18,600	141,285	78,894	57,755
Vehicles	34,617	9,206	7,484	36,339	23,469	6,081	5,406	24,144	12,195	11,148
Office Equipment	2,883	1,233	643	3,473	1,895	378	208	2,065	1,408	988
Others	-	-	-	-	-	-	-	-	-	-
<b>TOTAL</b>	<b>478,407</b>	<b>143,598</b>	<b>26,442</b>	<b>595,563</b>	<b>377,330</b>	<b>82,660</b>	<b>24,349</b>	<b>435,641</b>	<b>159,922</b>	<b>101,077</b>
Capital Work in progress	403	2,250	-	2,653	-	-	-	-	2,653	403
<b>Grand Total</b>	<b>478,810</b>	<b>145,848</b>	<b>26,442</b>	<b>598,216</b>	<b>377,330</b>	<b>82,660</b>	<b>24,349</b>	<b>435,641</b>	<b>162,575</b>	<b>101,480</b>
<b>Previous Period</b>	<b>404,738</b>	<b>88,197</b>	<b>14,125</b>	<b>478,810</b>	<b>335,537</b>	<b>53,255</b>	<b>11,462</b>	<b>377,330</b>	<b>101,480</b>	<b>-</b>

## SCHEDULE 11 - CASH AND BANK BALANCE

(Amounts in thousands of Indian Rupees)

Particulars	As at 31 <sup>st</sup> March, 2023	As at 31 <sup>st</sup> March, 2022
Cash (including cheques, drafts and stamps)	70,029	46,921
Bank Balances		
(a) Deposit Accounts		
(aa) Short-term (due within 12 months)	-	-
(bb) Others	-	-
(b) Current Accounts	179,382	111,923
(c) Others	-	-
Money at Call and Short Notice		
(a) With Banks	-	-
(b) With other Institutions	-	-
Others	-	-
<b>TOTAL</b>	<b>249,411</b>	<b>158,844</b>
Balances with non-scheduled banks included in 2 above	-	-
Cash and Bank Balances	-	-
In India	-	-
Outside India	-	-
<b>TOTAL</b>	<b>-</b>	<b>-</b>

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## SCHEDULE 12 - ADVANCES AND OTHER ASSETS

(Amounts in thousands of Indian Rupees)

Particulars	As at 31 <sup>st</sup> March, 2023	As at 31 <sup>st</sup> March, 2022
<b>ADVANCES</b>		
Reserve deposits with ceding companies	-	-
Application money for investments	-	-
Prepayments	70,348	41,167
Advances to Directors/Officers	-	-
Advance tax paid and taxes deducted at source (Net of provision for taxation)*	29,407	22,944
Others :-		
Security Deposits	-	-
Advances to employees	12,056	6,195
Advances to vendors	8,329	8,138
<b>TOTAL (A)</b>	<b>120,140</b>	<b>78,444</b>
<b>OTHER ASSETS</b>		
Income accrued on investments	324,788	247,372
Outstanding Premiums	-	-
Agents' Balances	-	-
Foreign Agencies Balances	-	-
Due from other entities carrying on insurance business (including reinsurers)	106,194	110,815
Due from subsidiaries/ holding company	-	674
Deposit with Reserve Bank of India	-	-
Others :-		
Investment of Unclaimed Amount	2,469	2,480
Security and other deposits	79,226	9,616
Sundry Debtors	5,358	4,975
Terrorism Pool Receivables	262,637	178,247
Unsettled investment contract receivable (net)	-	286,262
GST Unutilised Credit	361,895	228,410
<b>TOTAL (B)</b>	<b>1,142,567</b>	<b>1,068,851</b>
<b>TOTAL (A+B)</b>	<b>1,262,707</b>	<b>1,147,295</b>

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## SCHEDULE 13 - CURRENT LIABILITIES

(Amounts in thousands of Indian Rupees)

Particulars	As at 31 <sup>st</sup> March, 2023	As at 31 <sup>st</sup> March, 2022
Agents' Balances	70,784	53,652
Balances due to other insurance companies	297,814	243,723
Deposits held on re-insurance ceded	625,773	318,534
Premiums received in advance	991,159	510,606
Unallocated Premium	282,962	199,807
Unclaimed Amount of Policyholders	2,144	1,468
Sundry creditors	73,713	6,381
Due to subsidiaries/ holding company	59,472	23,617
Claims Outstanding	6,124,630	4,834,731
Due to Officers/ Directors	-	-
Others :-		
Statutory Dues	389,824	240,190
Refund Payable - Premium	6,711	2,555
Provision for expenses	982,028	449,905
Solatium Fund	8,451	5,871
Unsettled investment contract Payable (net)	49,046	-
Payable to Employees	10,915	8,946
Claims Payable	4,953	3,464
<b>TOTAL</b>	<b>9,980,379</b>	<b>6,903,450</b>

## SCHEDULE 14 - PROVISIONS

(Amounts in thousands of Indian Rupees)

Particulars	As at 31 <sup>st</sup> March, 2023	As at 31 <sup>st</sup> March, 2022
Reserve for Unexpired Risk	5,635,816	4,372,506
For taxation (less advance tax paid and taxes deducted at source)	-	-
Reserve for Premium Deficiency	900	-
Others :-		
Gratuity	74,813	61,347
Leave Encashment	10,044	31,214
<b>TOTAL</b>	<b>5,721,573</b>	<b>4,465,067</b>

## SCHEDULE 15 - MISCELLANEOUS EXPENDITURE

(To the extent not written off or adjusted)

(Amounts in thousands of Indian Rupees)

Particulars	As at 31 <sup>st</sup> March, 2023	As at 31 <sup>st</sup> March, 2022
Discount Allowed in issue of shares/ debentures	-	-
Others	-	-
<b>Total</b>	<b>-</b>	<b>-</b>

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## SCHEDULE 16: NOTES TO THE FINANCIAL STATEMENTS

### 1. BACKGROUND

Kotak Mahindra General Insurance Company Limited ("The Company") was incorporated on December 20, 2014 under Companies Act, 2013 as a 100% subsidiary of Kotak Mahindra Bank Limited. The Company received certificate of registration from Insurance Regulatory and Development Authority (IRDAI) on November 18, 2015 with registration no. 152 and subsequently commenced operations on December 17, 2015. The Company is in the business of underwriting general insurance policies relating to Fire, Marine and Miscellaneous lines of business.

### 2. SIGNIFICANT ACCOUNTING POLICIES:

#### A. Basis of Preparation

The Financial Statements of the Company have been prepared in accordance with the generally accepted accounting principles in India to comply with the accounting standards specified under section 133 and the relevant provision of the Companies Act, 2013, as applicable, and in accordance with the provisions of the Insurance Act, 1938 as amended by the Insurance Laws (Amendment) Act, 2015 read with Insurance Regulatory and Development Authority of India circular IRDAI /F&A/CIR/FA/059/03/2015 dated March 31, 2015 (the "Insurance Act"), the Insurance Regulatory and Development Authority Act, 1999 the ("IRDAI Act"), and the regulations framed there under (also refer IRDAI) the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002 (the "IRDAI Financial Statements Regulations"), circulars/notifications issued by IRDAI from time to time (including circular no. IRDAI/F&A/CIR/CPM/056/03/2016 dated April 04, 2016 and IRDAI/F&A/CIR/CPM/010/01/2017 dated January 12, 2017) and IRDA/F&A/CIR/MISC/081/05/2019 dated May 20, 2019). Accounting policies applied are followed consistently unless otherwise stated.

#### COVID-19 note

COVID-19, a global pandemic, affected the world economy over last two years. The revival of economic activity improved in financial year 2022 supported by relaxation of restrictions due to administration of the COVID vaccines to a large population in the country. The extent to which COVID-19 pandemic will impact the company's results going forward will depend on ongoing as well as future developments including the nature and severity of COVID-19.

#### B. Use of Estimates

The preparation of financial statements in conformity with Indian GAAP requires the Management to make judgments, estimates and assumptions considered in the reported amounts of assets and liabilities (including contingent liabilities) as on the date of the financial statements and the reported income and expenses during the reporting period. Although these estimates are based on Management's best knowledge of current events and actions, uncertainty about these assumptions and estimates could result in the outcome requiring a material adjustment to the carrying amounts of assets or liabilities in future periods. The estimates and assumptions used in the financial statements are based on Management's evaluation of the relevant facts and circumstances up to and as of the date of the financial statements. Actual results could differ from the estimates. Any revision to accounting estimates is accounted for prospectively.

#### C. Revenue Recognition

##### Premium:

Premium net of goods and services tax (GST) including reinsurance accepted, is recognised on commencement of the risk and for installment policies it is recognised on installment due and received dates. Premium earnings are recognised over the period of the policy or period of risk. Any revisions in premium amount are recognised in the year in which they occur & over the remaining period of the policy. Any subsequent cancellations of policies are recognised in the period in which they occur.

##### Commission on reinsurance ceded:

Commission on reinsurance ceded is recognised as income on ceding of reinsurance premium. Profit commission under reinsurance treaties, wherever applicable, is recognised in the year of final determination of the profits and as intimated by the Reinsurer.

##### Income earned on investments:

Interest income is recognised on accrual basis.

Dividend income is recognised when right to receive is established.

Accretion of discount and amortization of premium relating to debt securities is recognised over the holding or maturity period of such securities on constant yield to maturity basis.

The Net gain/ loss on transfer/ sale of debt securities is the difference between the transfer/sale price and the net amortized cost/ book value which is computed on a Weighted average basis as on the date of transfer/sale. Sale consideration for the purpose of realized gain/loss is net of brokerage and taxes, if any and excludes the interest received on sale.

The realized gain or loss on mutual funds is the difference between sale consideration and carrying cost as on the date of sale, determined on a weighted average cost basis and includes accumulated changes in fair value taken in fair value change account earlier.

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### D. Premium Received In Advance

Premium received in advance represents the premium received prior to the commencement of the risk assumed on any policy. On balance sheet date such premium received in advance is shown separately under the head "Current liabilities" in the financial statements and is recorded as income on the date of commencement of risk.

### E. Reserve for Unexpired Risk

Reserve for unexpired risk is recognised net of reinsurance ceded and represents premium written that is attributable and to be allocated to succeeding accounting periods for risks to be borne by the Company under contractual obligations over a contract period or period of risk, whichever is applicable. As per circular vide IRDAI/F&A/CIR/CPM/056/03/2016 dated April 4, 2016 such reserves are calculated on a pro-rata basis under 1/365 basis subject to 100% for marine hull business, on all unexpired policies at Balance Sheet Date.

### F. Reinsurance Premium Ceded and Reinsurance Accepted

Proportional Re-insurance premium ceded is accounted on due basis at the time when related premium income is accounted for. Non-proportional reinsurance cost is accounted as per terms of the reinsurance arrangements. Any revisions in reinsurance premium ceded are recognised in the period in which it occur. On cancellation of policies, related reinsurance premium ceded are recognised in the same period in which it occur.

Reinsurance inward acceptances are accounted for on the basis of reinsurance slips, accepted from the reinsurer.

### G. Premium Deficiency Reserve

Premium deficiency is recognised when sum of expected claim cost, related expenses & maintenance cost (related to claims handling) exceed related reserve for unexpired risk. It is recognised on an annual basis and at segmental revenue account level viz., Fire, Marine & Miscellaneous. Premium Deficiency Reserve is estimated and certified by the Appointed Actuary.

### H. Claims

Claims incurred includes claims paid net of reinsurance recovery and salvage value retained by the insured, change in loss reserve during the period, change in claims incurred but not reported (IBNR) & change in claims incurred but not enough reported (IBNER). Claims incurred also include survey fees/legal fees & other expenses directly attributable to claim cost. Claims will be recognised as and when intimation of it is received and provision will be determined (net of reinsurance recovery including salvage to the extent there is certainty of realization) by the management on the best estimate of claims likely to be paid based on survey reports, based on information received from various sources and from past experience.

Any subsequent information may result in revision of likely amount of final claim payment and accordingly there will be change in provision for outstanding claims.

IBNR is claim reserves provided for those claims which are incurred but not yet reported and IBNER is claim reserves provided for those claims which are incurred but not enough reported. Estimated liability for IBNR and IBNER has been estimated by the Appointed Actuary in compliance with the relevant regulations and guidelines issued by IRDAI and the same is duly certified by the Appointed Actuary of the Company.

### I. Acquisition Cost

Acquisition costs are those costs that vary with, and are primarily related to, the acquisition of new and renewal insurance contracts viz commission. These costs are expensed in the period in which they are incurred.

### J. Segment Reporting

In case of General insurance business, based on the primary segments identified under Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002 read with AS 17 on "Segment Reporting" as specified under sec 133 of the act, read with rule 7 of The Companies (Accounts) Rules, 2014 the Company has classified and disclosed segment information for Fire, Marine and Miscellaneous lines of business.

There are no reportable geographical segments, since all business is written in India.

### K. Allocation of Investment income

In accordance with Circular No. IRDAI/F&A/CIR/CPM/010/01/2017 dated January 12, 2017 issued by IRDAI on Segregation of Policyholder's fund and Shareholder funds, investment income for the period has been allocated to Revenue Account and Profit and Loss Account on basis of the ratio of average balance of policyholder's funds to average balance of shareholder's funds as at the close of each reporting period. Within the Revenue Account, the investment income shall be further allocated among the lines of business in proportion to average policy holder funds (comprising of reserves for unexpired risks, IBNR, IBNER and outstanding claims) to average shareholders' fund.

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## L. Allocation of Expenses

The Company has Board approved policy on allocation and apportionment of expenses of management as per notification of IRDAI dated April 27, 2016. The policy covers basis of allocation, expenses which shall be allocated, basis of apportionment and expenses which shall be apportioned. Expenses of Management related to insurance business are allocated to various segments on the following basis:

- a) Expenses which are directly identifiable are allocated to respective business segments on actuals
- b) Expenses which are not directly identifiable, are apportioned to the business segments on the basis of net written premium (before XOL and any other committed reinsurance cost).

## M. Property, Plant and Equipment

Property, plant and Equipment are stated at acquisition cost inclusive of incidental expenses, net of accumulated depreciation and accumulated impairment losses, if any.

### Intangible Assets

Intangible assets comprising software are stated at cost less amortization. Significant expenditure on improvements to software are capitalised when it is probable that such expenditure will enable the asset to generate future economic benefits in excess of its originally assessed standard of performance and such expenditure can be measured and attributed to the assets reliably.

### Depreciation / Amortisation:

Depreciation is provided on a pro-rata basis on a Straight Line Method over the estimated useful life of the assets at rates which are equal to or higher than the rates prescribed under Schedule II of the Companies Act, 2013 in order to reflect the actual usage of the assets. The estimated useful lives of assets based on technical evaluation by management are as follows:

Asset Type	Useful life in years
Improvement to leasehold premises	Over the period of lease subject to a maximum of 6 years
Office equipment	5
Furniture and Fixtures	6
Motor Vehicles	4
Intangible (Computer Software -including development expenditure)	3
Information Technology Equipment(Including computers)	3

Used assets purchased are depreciated over the residual useful life from the date of purchase.

In respect of assets purchased and sold during a financial year, depreciation is provided on pro rata basis from / upto the date in which the asset is put to use/disposed off respectively.

Assets costing less than ₹ 5,000 are fully depreciated in the year of purchase.

Capital work in progress includes assets which are not yet ready for its intended use and are carried at cost.

### Impairment of Assets

The carrying amounts of assets are reviewed at each balance sheet date if there is any indication of impairment based on internal/external factors. Impairment occurs where the carrying value exceeds the present value of future cash flows expected to arise from the continuing use of the asset and its eventual disposal. The impairment loss to be expensed is determined as the excess of the carrying amount over the higher of the asset's net sales price or present value as determined above. After impairment, depreciation is provided on the revised carrying amount of the asset over its remaining useful life. If at the Balance Sheet date there is any indication that a previously assessed impairment loss no longer exists, then such loss is reversed and the asset is restated to that extent.

## N. Employee Benefits

### a. Short Term Benefits

All employee benefits payable within 12 months of rendering the services are classified as short term employee benefits. Benefits such as salaries, bonuses, short term compensated absences and non-monetary benefits etc. are recognised in the period in which the employees renders the related service. All the short term benefit are accounted on undiscounted basis.

### b. Long term Benefits

#### i. Provident Fund – Defined Contribution Plan:

Contribution as required by the Statute made to the Government Provident Fund is debited to the Profit and Loss Account or Revenue, as the case may be when incurred. The company has no further obligations.



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### ii. **New Pension Scheme - Defined Contribution Plan:**

The Company contributes up to 10% of employees' salary per annum, for employees who have opted to the New Pension Fund administered by a PFRDA appointed pension fund manager. The Company recognises such contributions as an expense in the year they are incurred.

### iii. **Gratuity – Long Term Benefit Plan:**

The Company provides for Gratuity, a defined benefit plan covering employees in accordance with the Payment of Gratuity Act, 1972. The Company's liability is actuarially determined (using Projected Unit Credit Method) at the Balance Sheet date.

Actuarial gains / losses are recognised immediately in the Profit and Loss Account or Revenue as the case may be, in the year they are incurred.

### iv. **Compensated Absences - Other Long-Term Employee Benefits:**

The Company accrues the liability for compensated absences based on the actuarial valuation as at the Balance Sheet date conducted by an independent actuary which includes assumptions about demographics, early retirement, salary increases, interest rates and leave utilisation. The net present value of the Company obligation is determined based on the Projected Unit Credit Method as at the Balance Sheet date. Actuarial Gains / Losses are recognised immediately in the Profit and Loss Account or Revenue as the case may be, in the year in which they arise.

## O. **Investments**

Investments are made and accounted for in accordance with the Insurance Act, 1938 as amended by Insurance Laws (Amendment) Act, 2015, The IRDAI (Investment) Regulations, 2016 as amended and various other relevant circulars/ notification issued by IRDAI from time to time.

Acquisition cost : Investments are recorded at cost and includes incidental expenses like brokerage, transfer charges, stamp duty etc, and excludes pre acquisition interest, if any.

Classification and valuation : Investments maturing within twelve months from balance sheet date and investments made with specific intention to dispose off within twelve months from balance sheet date are classified as 'short term investments'.

Investments other than 'short term investment' are classified as 'long term investment'.

Debt securities & non-convertible preference shares are considered as 'held to maturity' and stated at historical cost adjusted for amortization of premium or accretion of discount determined on constant yield to maturity basis over the holding/maturity period.

Mutual fund units are stated at their 'Net Asset Value' as at the balance sheet date.

Any unrealized gain or loss in respect of mutual funds and equity if any are recognised in 'fair value change account' in balance sheet and not available for distribution for dividend.

Further in case of any net mark to market loss (not permanent in nature) in respect of the above matter the additional provision is created to the extent of the loss in 'fair value change account' on the balance sheet date and impact is taken to Revenue/Profit and Loss Account appropriately.

### **Impairment of Investments**

The Company assesses at each Balance Sheet date whether there is any indication of impairment of investments or reversal of impairment loss earlier recognised. In case of impairment in the value of investment as at the balance sheet date which is other than temporary, the amount of loss is recognised as an expense in the Revenue / Profit and Loss Account to the extent of difference between the re-measured fair value of the investment and its acquisition cost as reduced by any previous impairment loss recognised as expense in Revenue/Profit and Loss Account. Any reversal of impairment loss, earlier recognised in Revenue/ Profit and Loss Account, is recognised in the Revenue/ Profit and Loss Account.

In accordance with Circular No. IRDAI/F&A/CIR/CPM/056/03/2016 dated April 4, 2016 and Circular No. IRDAI/F&A/CIR/CPM/010/01/2017 dated January 12, 2017, in respect of Preparation of Financial Statements and Auditors' Report of Insurance Companies, the company has segregated investments between Policyholders and Shareholder.

Investments of Policy Holders and Shareholders: The Company has prepared Schedule 8 and Schedule 8A for Investments indicating bifurcation between Shareholders and Policyholders, respectively.

## P. **Foreign Currency Transactions**

Transactions denominated in foreign currency are recorded at the rate prevailing on the date of transactions. Foreign currency assets and liabilities are stated at the rate prevailing on the balance sheet date. Any gain or loss on settlement or restatement are accounted for in revenue account and profit & loss account.

## Q. **Operating Leases**

Where all the risks and benefits of ownership are retained by the lessor those are classified as operating lease. Payment on account of operating leases are accounted for under revenue account on straight line basis over the lease period.

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## R. 1) Contribution to Terrorism Pool

In accordance with the requirements of IRDAI, the Company, together with other insurance companies, participated in the Terrorism Pool. This pool is managed by General Insurance Corporation of India (GIC). In accordance with the terms of the agreement, GIC retro cedes, to the Company, terrorism premium to the extent of shares agreed to be borne by the Company in the risk which is recorded as reinsurance accepted. Such Insurance accepted is recorded based on quarterly confirmation received from GIC. Accordingly, reinsurance accepted on account of Terrorism Pool has been recorded in accordance with the latest statement received from GIC as on December 31, 2022.

The entire amount of reinsurance accepted for the current year on this account has been carried forward to the subsequent accounting period as Changes in unearned premium under Insurance Contract Liabilities for subsequent risks, if any, to be borne by the company.

## 2) Contribution to Marine Cargo Pool for Excluded Territories (MCET Pool)

With the need for covering loss against shipment of fertilizers and other commodities, while under transit in marine cargo against Russia, Ukraine, Belarus (referred as 'excluded territories'), the Company together with other insurance company, participated in Marine Cargo Pool for Excluded Territories (referred as MCET Pool) which is managed by General Insurance Corporation of India (GIC Re). In accordance with the terms of the agreement, the Company accepts retrocession risk as per shares specified in the Schedule of agreement, which is recorded as reinsurance accepted. Such Insurance accepted is recorded based on quarterly confirmation received from GIC Re. Accordingly, reinsurance accepted on account of MCET Pool has been recorded in accordance with the latest statement received from GIC Re as on December 31, 2022.

The entire amount of reinsurance accepted for the current year on this account has been carried forward to the subsequent accounting period as Changes in unearned premium under Insurance Contract Liabilities for subsequent risks, if any, to be borne by the company.

## S. Contribution to Solatium Fund

As per the requirements of IRDAI, the company provides for contribution to Solatium Fund @ 0.10 % on the gross direct premium of motor third party policies.

## T. Taxation

The company provides for current tax on taxable income for the current accounting period as per the provision of the Income Tax Act, 1961.

Deferred tax charge or credit and corresponding deferred tax liabilities or assets are recognised for future tax consequences attributable to timing differences between accounting income and taxable income for the year.

Deferred tax assets are recognised only to the extent there is reasonable certainty that the asset can be realized in future. However, where there is unabsorbed depreciation or carry forward of losses under taxation laws, deferred tax assets are recognised only to the extent there is virtual certainty supported by convincing evidence that there will be sufficient future taxable income available against which deferred tax assets can be realized.

Deferred tax assets are reviewed at each balance sheet date and written down or written up to reflect the amount virtually certain to be realized.

## U. Goods and Services Tax (GST)

GST liability on premium are set-off against available GST credits. Unutilized credits, if any, are carried forward under "Advances and Other Assets" for set-off in subsequent periods.

## V. Share Issue Expenses

Share Issue expenses in relation to increase in share capital are written off when incurred.

## W. Earnings per share

Basic earnings per share is calculated by dividing net profit after tax by the weighted average number of equity shares outstanding during the reporting period.

Number of equity shares used in computing diluted earnings per share comprises the weighted average number of shares considered for basic earnings per share and also weighted average number of equity shares which would have been issued on conversion of all dilutive potential shares. In computing diluted earnings per share only potential equity shares that are dilutive are considered.

## X. Provisions & Contingencies

A provision is recognised when an enterprise has a present obligation as a result of past event and it is probable that an outflow of resources will be required to settle the obligation, in respect of which a reliable estimate can be made. Provisions are not discounted to their present value and are determined based on best estimate required to settle the obligation at the Balance sheet date. These are reviewed at each balance sheet date and adjusted to reflect the current best estimates.

Contingent losses arising from claims other than insurance claims, litigation, assessment, fines, penalties, etc. are recorded when it is probable that a liability has been incurred and the amount can be reasonably estimated.

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A disclosure for a contingent liability other than those under policies is made when there is a possible obligation or a present obligation that may, but probably will not require an outflow of resources.

When there is a possible obligation or a present obligation in respect of which the likelihood of outflow of resources is remote, no provision or disclosure is made.

Contingent assets are not recognised in the financial statements as this may result in the recognition of income that may never be realised.

### Y. Cash and Cash Equivalents

Cash and cash equivalents for the purpose of Receipts and Payments Account include cash and cheques in hand, advance paid towards stamp duty, bank balances, other investments with original maturity of three months or less which are subject to insignificant risk of changes in value.

### Z. Employee stock option scheme

#### Cash settled scheme:

The cost of cash-settled transactions, stock appreciation rights (SARs), having grant date on or before 31<sup>st</sup> March, 2021 is measured initially using intrinsic value method at the grant date taking in to account the terms and conditions upon which the instruments were granted. The Company has changed its accounting policy from intrinsic value method to fair value method for all share-linked instruments granted after 31<sup>st</sup> March, 2021. The fair value is estimated using Black-Scholes model.

The intrinsic / fair value is amortised on a straight-line basis over the vesting period with a recognition of corresponding liability. This liability is remeasured at each balance sheet date up to and including the vesting date with changes in intrinsic / fair value recognised in the Revenue/ Profit and loss account in 'Employees' remuneration & welfare benefits'.

### AA. Receipts and Payments Account

Receipts and Payments Account is prepared and reported using the Direct Method, in conformity with para 2.2 of the Master Circular on Preparation of Financial Statements - General Insurance Business dated October 5, 2012, issued by the IRDAI.

## Schedules forming part of the Financial Statements for the year ended 31<sup>st</sup> March, 2023

(Currency: In thousands of Indian Rupees unless otherwise stated)

### SCHEDULE 16: NOTES TO THE FINANCIAL STATEMENTS

#### 3. CONTINGENT LIABILITIES: -

Sr No.	Particulars	As at 31 <sup>st</sup> March, 2023	As at 31 <sup>st</sup> March, 2022
1	Partly paid up investments	Nil	Nil
2	Underwriting commitments outstanding	Nil	Nil
3	Claims, other than those under policies, not acknowledged as debts	Nil	Nil
4	Guarantees given by or on behalf of the Company	Nil	Nil
5	Statutory demands/liabilities in dispute, not provided for [Refer Note (a) below]	692	Nil
6	Reinsurance obligations to the extent not provided for in accounts	Nil	Nil
7	Others	Nil	Nil

Note:

- a) Income tax matters in respect of which appeal is pending - ₹ 692 (Previous Year ₹ Nil). The company has preferred an appeal against the same since the same amount is disputed.

#### 4. ENCUMBRANCES ON ASSETS

The assets of the Company are free from any encumbrances.

#### 5. CAPITAL COMMITMENTS

Sr No.	Particulars	As at 31 <sup>st</sup> March, 2023	As at 31 <sup>st</sup> March, 2022
1	Estimated amount of commitment pertaining to contracts remaining to be executed in respect of Fixed Asset (Net of Advances)	19,649	44,335
2	Commitment in respect of loans	NIL	NIL
3	Commitment in respect of investments	NIL	NIL

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Forming part of the Financial Statements as at 31<sup>st</sup> March, 2023

## 6. CLAIMS

Claims, less reinsurance paid to claimants in/outside India are as under:

Sr No.	Particulars	For the year ended 31 <sup>st</sup> March, 2023	For the year ended 31 <sup>st</sup> March, 2022
1	In India	3,448,268	2,480,954
2	Outside India	Nil	Nil

There are no claims that have been settled and remaining outstanding for more than 6 months as at the end of year ₹ Nil (Previous Year Nil).

Claims made in respect of contracts exceeding four years is ₹ Nil (Previous year Nil)

Ageing of gross claims outstanding is as under:

Sr No.	Particulars	As at 31 <sup>st</sup> March, 2023	As at 31 <sup>st</sup> March, 2022
1	More than 6 months	1,424,538	916,138
2	Other Claims	1,241,178	700,690

## 7. PREMIUM

(a) Premiums, less reinsurance, written from business in/outside India:

Sr No.	Particulars	For the year ended 31 <sup>st</sup> March, 2023	For the year ended 31 <sup>st</sup> March, 2022
1	In India	8,081,179	5,809,968
2	Outside India	Nil	Nil

(b) Premium income recognised, based on Varying Risk Pattern is Rupees Nil (Previous Year Nil).

## 8. EXTENT OF RISKS RETAINED AND REINSURED

Extent of risk retained and reinsured based on Gross written premium (excluding excess of loss and catastrophe reinsurance):

Product	Gross Premium	Premium Ceded	Retention	Ceded %	Retention%
<b>For the year ended 31<sup>st</sup> March, 2023</b>					
Motor	5,158,873	1,050,836	4,108,037	20%	80%
Health Insurance	4,239,950	1,142,350	3,097,600	27%	73%
Personal Accident	593,765	143,620	450,145	24%	76%
Fire	833,450	560,066	273,384	67%	33%
Engineering	96,014	73,305	22,709	76%	24%
Others	371,988	184,146	187,842	50%	50%
Workmen's Compensation	10,918	437	10,481	4%	96%
Marine	176,360	142,339	34,021	81%	19%
Liability	1,680	1,512	168	90%	10%
<b>For the year ended 31<sup>st</sup> March, 2022</b>					
Motor	3,880,258	661,530	3,218,728	17%	83%
Health Insurance	2,362,740	322,321	2,040,419	14%	86%
Personal Accident	392,591	69,691	322,900	18%	82%
Fire	616,209	395,989	220,220	64%	36%
Engineering	39,436	38,752	684	98%	2%
Others	191,781	123,640	68,141	64%	36%
Workmen's Compensation	6,206	310	5,895	5%	95%
Marine	49,623	40,189	9,434	81%	19%
Liability	NIL	NIL	NIL	0%	0%

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### 9. INVESTMENTS:

Value of contracts in relation to investments for:

Particulars	As at 31 <sup>st</sup> March, 2023	As at 31 <sup>st</sup> March, 2022
Purchases where deliveries are pending	102,233	256,941
Sales where payments are overdue	53,187	543,203

Historical cost of value of Investments which are valued on fair value basis ₹ NIL (Previous Year ₹ 267,113).

Investments made are in accordance with the Insurance Act, 1938, as amended by Insurance Laws (Amendment) Act, 2015 and Insurance Regulatory and Development Authority (Investment) Regulations, 2016 as amended and are performing investments.

The Company has no non-performing assets for the purpose of income recognition as per the directions of IRDAI (Previous year Nil).

Repo and Reverse Repo Transaction:

Particulars	For the year ended 31 <sup>st</sup> March, 2023			
	Minimum outstanding during the year	Maximum outstanding during the year	Daily average outstanding during the year	Outstanding at March 31, 2023
Securities sold under repo				
Government Securities	NIL	NIL	NIL	NIL
Corporate Debt Securities	NIL	NIL	NIL	NIL
Securities purchased under reverse repo				
Government Securities	NIL	NIL	NIL	NIL
Corporate Debt Securities	NIL	NIL	NIL	NIL

### 10. MANAGERIAL REMUNERATION

Sr No.	Particulars	For the year ended 31 <sup>st</sup> March, 2023	For the year ended 31 <sup>st</sup> March, 2022
1	Salary & Perquisites	34,204	31,688
2	Contribution to Provident & Other Funds	1,901	1,724

a) The managerial remuneration is in accordance with the requirements of section 34A of the Insurance Act, 1938. As per approval dated March 25, 2022 vide reference no. IRDA/Non-Life/2016-2017/359, the Company has not borne cost of outstanding variable remuneration of current MD & CEO, Mr. Suresh Agarwal for his past services in Kotak Mahindra Life Insurance Company Limited. Similarly, the Company has borne the cost of outstanding variable remuneration of the erstwhile MD & CEO of Mr. Mahesh Balasubramanian for his past services in Kotak Mahindra General Insurance Company Limited. Out of the above INR 15,000 remuneration for each Director on proportionate basis has been charged to Revenue Accounts and balance ₹ 21,105 has been transferred to Profit and Loss Account.

b) The managerial remuneration does not include provision for gratuity and leave encashment, as provision for gratuity & leave encashment liability is determined actuarially for the Company as a whole and accordingly have not been considered in the above information.

### 11. SECTOR WISE BUSINESS BASED ON GROSS DIRECT PREMIUM INCOME (GDPI):

Business Sector	For the year ended 31 <sup>st</sup> March, 2023		For the year ended 31 <sup>st</sup> March, 2022	
	GDPI	% of GDPI	GDPI	% of GDPI
Rural	1,302,432	11%	977,131	13%
Urban	10,038,476	89%	6,447,551	87%
Total	11,340,908	100%	7,424,682	100%

Social Sector	For the year ended 31 <sup>st</sup> March, 2023	For the year ended 31 <sup>st</sup> March, 2022
Absolute Number of Lives (in Nos)	295,683	244,570
GDPI (in ₹)	158,315	116,145

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### 12. PREMIUM DEFICIENCY RESERVE:

In accordance with Master Circular and Corrigendum on Master Circular on preparation of financial statement issued by IRDAI vide circular number IRDAI/F&I/CIR/F&A/231/10/2012 dated October 5, 2012 and circular number IRDAI/F&A/CIR/FA/126/07/2013 dated July 3, 2013 respectively, in respect of calculation and recognition of Premium deficiency, the company has made provision for Premium Deficiency Reserve during the current year for ₹ 900 in Marine segment. (Previous Year Nil).

### 13. OPERATING LEASES:

In respect of commercial premises taken on operating leases, rental payments are recognised in statement of profit & loss account on straight line basis over the period of lease term.

The aggregate operating lease rent amounting to ₹36,302 (Previous Year 17,847) has been charged to the Revenue Accounts in the current year.

The Company has entered into only cancellable lease agreements with lessor and there are no transactions in the nature of sublease.

### 14. RELATED PARTY:

The disclosures related to related parties as required by Accounting Standard 18 on Related Parties Disclosures as specified under Section 133, and the relevant provisions of the Companies Act, 2013.

Particulars	Nature of Relationship	Name of the party
Parties where control exists	Holding Company	Kotak Mahindra Bank Limited (KMBL)
		Mr. Uday S. Kotak along with his relatives and enterprises in which he has beneficial interest holds 25.95% (P.Y 25.98%) of the equity share capital and 17.26% (P.Y 17.27%) of the paid-up share capital of Kotak Mahindra Bank Limited as on 31st March, 2023
Other Related Parties	Fellow Subsidiaries	Kotak Mahindra Prime Limited
		Kotak Securities Limited
		Kotak Mahindra Investments Limited
		Kotak Mahindra Capital Company Limited
		Kotak Mahindra Asset Management Company Limited
		Kotak Mahindra Life Insurance Company Limited
		Kotak Mahindra Trustee Company Limited
		Kotak Investment Advisors Limited
		Kotak Mahindra Trusteeship Services Limited
		Kotak Infrastructure Debt Fund Limited (formerly known as Kotak Forex Brokerage Limited)
		IVY Product Intermediaries Limited (Formerly known as ING Vysya Financial Services Limited)
		BSS Microfinance Limited
		Kotak Mahindra (International) Limited
		Kotak Mahindra (UK) Limited
		Kotak Mahindra, Inc.
		Kotak Mahindra Asset Management (Singapore) Pte Limited
Key Management Personnel (KMP) and its relatives	Managing Director & CEO	Mahesh Balasubramanian (Up to April 30, 2021) Suresh Agarwal (From May 01, 2021)
Enterprises over which individual or their relatives have their significant influence.	Relative of KMP	T S Balasubramanian (Up to April 30, 2021)
		Kotak Commodity Services Private Limited
		Infina Finance Private Limited
		Phoenix ARC Private Limited
		Harisiddha Trading and Finance Private Limited
		Palko Properties Private Limited
		Business Standard Private Limited
		Komaf Financial Services Private Limited
		Insurekot Sports Private Limited
		Kotak Ginning and Pressing India Private Limited

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The following are transactions and closing balances of related parties in the ordinary course of business:

Sr No.	Party Name	FY 22-23					FY 21-22					
		Holding Company	Fellow Subsidiaries	KMP/Relative	Enterprises over which Individual having Significant influence	Individual having Significant influence	Holding Company	Fellow Subsidiaries	KMP/Relative	Enterprises over which Individual having Significant influence	Individual having Significant influence	
<b>Asset</b>												
Advance Commission	Kotak Mahindra Bank Limited Kotak Securities Limited	3661	-	-	-	-	-	-	1249	-	-	-
Bank Balance	Kotak Mahindra Prime Limited Kotak Mahindra Bank Limited	160183	16	-	-	-	-	31	100449	-	-	-
Prepaid Expenses	Kotak Mahindra Bank Limited Kotak Mahindra Life Insurance Company Limited	168	-	2794	-	-	-	-	168	-	-	-
Reimbursement to Group for Employee Transfer Expense	Kotak Mahindra Bank Limited Kotak Mahindra Life Insurance Company Limited	1,397	-	-	-	-	-	-	-	-	-	-
Transfer of Employee Assets from Group Companies	Kotak Mahindra Bank Limited Kotak Mahindra Life Insurance Company Limited	-	-	-	-	-	-	-	46	-	-	-
<b>Liability</b>												
Commission Payable	Kotak Mahindra Bank Limited Kotak Securities Limited Kotak Mahindra Prime Limited BSS Microfinance Limited	38360	-	307	-	-	-	-	12021	-	-	-
Outstanding Payables	Kotak Mahindra Bank Limited Kotak Mahindra Life Insurance Company Limited Kotak Mahindra Prime Limited	6698	-	393	-	-	-	-	7273	-	-	-
Premium Deposits	Kotak Mahindra Bank Limited Infina Finance Private Limited Kotak Mahindra Capital Company Limited Kotak Mahindra Life Insurance Company Limited Kotak Mahindra Pension Fund Limited	15876	-	-	-	0.131	-	-	1012	-	-	-
	Kotak Securities Limited Kotak Investment Advisors Limited Kotak Mahindra Asset Management Company Limited	-	0.458	-	-	-	-	1	-	-	0.131	-
		-	106	-	-	-	-	194	-	-	-	-
		-	5	-	-	-	-	-	-	-	-	-
		-	207	-	-	-	-	92	-	-	-	-
		-	0.030	-	-	-	-	0.027	-	-	-	-
		-	5	-	-	-	-	312	-	-	-	-

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Sr No.	Party Name	FY 22-23					FY 21-22				
		Holding Company	Fellow Subsidiaries	KMP/Relative	Enterprises over which Individual having Significant influence	Individual having Significant influence	Holding Company	Fellow Subsidiaries	KMP/Relative	Enterprises over which Individual having Significant influence	Individual having Significant influence
	Kotak Mahindra Investment Limited	-	0.004	-	-	-	0.004	-	-	-	
	Kotak Mahindra Prime Limited	-	11592	-	-	-	3019	-	-	-	
	BSS Microfinance Limited	-	53960	-	-	-	29163	-	-	-	
	Kotak Infrastructure Debt Fund Limited	-	0.001	-	-	-	0.001	-	-	-	
	Kotak Commodity Services Private Limited	-	-	-	0.088	-	-	-	0.0865	-	
	Kotak Ginning and Pressing India Private Limited	-	-	-	0.002	-	-	-	-	-	
	Uday S Kotak Along with relatives	-	-	-	-	0.013	-	-	-	0.012	
Premium Received in Advance	Kotak Mahindra Bank Limited	2242	-	-	-	-	-	-	-	-	
	Infina Finance Private Limited	-	17	-	-	-	-	-	-	-	
	Kotak Mahindra Capital Company Limited	-	-	-	-	-	4	-	-	-	
	Kotak Mahindra Life Insurance Company Limited	-	102	-	-	-	131	-	-	-	
	Kotak Mahindra Trusteeship Services Limited	-	18	-	-	-	7	-	-	-	
	Kotak Securities Limited	-	278	-	-	-	213	-	-	-	
	Phoenix ARC Private Limited	-	-	-	7	-	-	-	18	-	
	Kotak Investment Advisors Limited	-	107	-	-	-	54	-	-	-	
	Kotak Mahindra Asset Management Company Limited	-	47	-	-	-	45	-	-	-	
	Kotak Mahindra Investment Limited	-	7	-	-	-	11	-	-	-	
	Kotak Mahindra Prime Limited	-	88	-	-	-	36	-	-	-	
	Business Standard Private Limited	-	-	-	-	-	-	-	8	-	
	Kotak Commodity Services Private Limited	-	-	-	9	-	-	-	17	-	
	Suresh Agarwal	-	-	-	-	-	-	4	-	-	
Transfer of Employee Liability from Group Companies	Kotak Mahindra Bank Limited	877	-	-	-	-	-	-	-	-	
	Kotak Mahindra Life Insurance Company Limited	-	3996	-	-	-	12154	-	-	-	



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Sr No.	Party Name	FY 22-23					FY 21-22							
		Holding Company	Fellow Subsidiaries	KMP/Relative	Enterprises over which Individual having Significant influence	Individual having Significant influence	Holding Company	Fellow Subsidiaries	KMP/Relative	Enterprises over which Individual having Significant influence	Individual having Significant influence			
	Transfer of Employee Liability to Group Companies	1612	-	-	-	-	-	-	-	-	280	-	-	-
	<b>Transactions during the year</b>													
	Bank Charges	4733	-	-	-	-	-	-	-	-	474	-	-	-
	Claims Paid	16793	-	-	-	-	-	-	-	-	15256	-	-	-
		-	19	-	-	-	-	-	-	-	-	111	-	-
		-	3281	-	-	-	-	-	-	-	-	1744	-	-
		-	1127	-	-	-	-	-	-	-	-	1291	-	-
		-	16	-	-	-	-	-	-	-	-	241	-	-
		-	498	-	-	-	-	-	-	-	-	486	-	-
		-	182	-	-	-	-	-	-	-	-	646	-	-
		-	25	-	-	-	-	-	-	-	-	640	-	-
		-	10290	-	-	-	-	-	-	-	-	13771	-	-
		-	-	-	-	-	-	-	-	-	-	490	-	-
		-	-	-	-	-	-	-	-	-	-	-	4	-
		-	-	-	-	-	-	-	-	-	-	-	61	-
		-	-	-	-	-	-	-	-	-	-	-	6	-
	Commission Paid	320428	-	-	-	-	-	-	-	-	153396	-	-	-
		-	2421	-	-	-	-	-	-	-	-	99	-	-
		-	74520	-	-	-	-	-	-	-	-	7997	-	-
		-	10526	-	-	-	-	-	-	-	-	2972	-	-
		-	3859	-	-	-	-	-	-	-	-	1629	-	-
	Employee Insurance Premium	43588	-	-	-	-	-	-	-	-	32336	-	-	-
	Reimbursement to Group Companies	-	207	-	-	-	-	-	-	-	-	165	-	-
		-	366	-	-	-	-	-	-	-	-	310	-	-

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Sr No.	Party Name	FY 22-23					FY 21-22				
		Holding Company	Fellow Subsidiaries	KMP/Relative	Enterprises over which Individual having Significant influence	Individual having Significant influence	Holding Company	Fellow Subsidiaries	KMP/Relative	Enterprises over which Individual having Significant influence	Individual having Significant influence
Rent Premises	Kotak Mahindra Bank Limited	28215	-	-	-	-	27961	-	-	-	-
	Kotak Mahindra Life Insurance Company Limited	-	200	-	-	-	-	201	-	-	-
	Kotak Mahindra Prime Limited	-	282	-	-	-	-	184	-	-	-
Remuneration of Key Management Personnel	Mahesh Balasubramanian	-	-	11703	-	-	-	-	17476	-	-
	Suresh Agarwal	-	-	24402	-	-	-	-	15936	-	-
Royalty Paid	Kotak Mahindra Bank Limited	1000	-	-	-	-	1000	-	-	-	-
Reimbursement to Group for Employee Transfer Expense	Kotak Mahindra Bank Limited	-	-	-	-	-	3	-	-	-	-
Premium Income	Kotak Mahindra Bank Limited	15621	-	-	-	-	40053	-	-	-	-
	Infina Finance Private Limited	-	-	-	64	-	-	-	-	129	-
	Kotak Mahindra Capital Company Limited	-	189	-	-	-	-	284	-	-	-
	Kotak Mahindra Life Insurance Company Limited	-	3378	-	-	-	-	3925	-	-	-
	Kotak Mahindra Pension Fund Limited	-	18	-	-	-	-	24	-	-	-
	Kotak Mahindra Trusteeship Services Limited	-	88	-	-	-	-	67	-	-	-
	Kotak Securities Limited	-	3604	-	-	-	-	3332	-	-	-
	Phoenix ARC Private Limited	-	-	-	19	-	-	-	-	64	-
	Kotak Investment Advisors Limited	-	594	-	-	-	-	549	-	-	-
	Kotak Mahindra Asset Management Company Limited	-	848	-	-	-	-	930	-	-	-
	Kotak Mahindra Investment Limited	-	217	-	-	-	-	267	-	-	-
	Kotak Mahindra Prime Limited	-	1933	-	-	-	-	807	-	-	-
	BSS Microfinance Limited	-	20263	-	-	-	-	11593	-	-	-
	Kotak Infrastructure Debt Fund Limited	-	-	-	-	-	-	71	-	-	-
	Business Standard Private Limited	-	-	-	8	-	-	-	-	34	-
	Kotak Commodity Services Private Limited	-	-	-	173	-	-	-	-	122	-
	Komaf Financial Services Private Limited	-	-	-	16	-	-	-	-	17	-

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Forming part of the Financial Statements as at 31<sup>st</sup> March, 2023

Sr No.	Party Name	FY 22-23					FY 21-22				
		Holding Company	Fellow Subsidiaries	KMP/Relative	Enterprises over which Individual having Significant influence	Individual having Significant influence	Holding Company	Fellow Subsidiaries	KMP/Relative	Enterprises over which Individual having Significant influence	Individual having Significant influence
	Insurekot Sports Private Limited	-	-	-	-	-	-	-	12	-	
	Uday S Kotak Along with relatives	-	-	-	509	-	-	-	-	180	
	Suresh Agarwal	-	-	118	-	-	-	32	-	-	
	Kotak Mahindra Bank Limited	-	-	-	-	500	-	-	-	-	
	Kotak Mahindra Life Insurance Company Limited	-	-	-	-	-	15	-	-	-	
	Investment in Equity Capital	2250000	-	-	-	1250000	-	-	-	-	

IRDA Registration No. 152 Dated 18<sup>th</sup> November, 2015

# Schedules

Forming part of the Financial Statements as at 31<sup>st</sup> March, 2023

## 15. EMPLOYEE BENEFIT PLANS:

### Defined Contribution Plan:

Sr No.	Particulars	For the year ended 31 <sup>st</sup> March, 2023	For the year ended 31 <sup>st</sup> March, 2022
1	Provident Fund	62,011	40,411
2	National Pension Scheme	4,275	3,091

### Defined Benefit Plan:

#### Gratuity

The company has a defined gratuity plan payable to every employee on separation from the company. The gratuity plan provides a lumpsum payment to vested employees at retirement or on termination of employment based on respective employee's salary and years of employment with the Group subject to a maximum of ₹2,000 (Previous year: ₹ 2,000)

Disclosures as required under accounting standard AS-15 on Employee Benefits are given below:

#### Amount to be recognised in Balance Sheet:-

Particulars	As at 31 <sup>st</sup> March, 2023	As at 31 <sup>st</sup> March, 2022
<b>Amount to be Recognised in Balance Sheet</b>		
Present Value of Funded Obligations	Nil	Nil
Fair Value of Plan Assets	Nil	Nil
Present Value of Unfunded Obligations	74,813	61,347
Unrecognised Past Service Cost	Nil	Nil
Amount not Recognised as an Asset (limit in Para 59(b))	Nil	Nil
<b>Net Liability</b>	<b>74,813</b>	<b>61,347</b>
<b>Amounts in Balance Sheet</b>		
Liability	74,813	61,347
Assets	Nil	Nil
<b>Net Liability is bifurcated as follows:</b>		
Current	16,642	7,758
Non Current	58,171	53,589
<b>Net Liability</b>	<b>74,813</b>	<b>61,347</b>
<b>Expense To Be Recognised in the Statement of P&amp;L</b>		
Current Service Cost	14,553	9,226
Interest on Defined Benefit Obligation	4,825	3,171
Expected Return on Plan Assets	Nil	Nil
Net Actuarial Losses / (Gains) Recognised in Year	3,619	6,483
Past Service Cost	Nil	Nil
Losses / (Gains) on "Curtailements & Settlements"	Nil	Nil
Losses / (Gains) on "Acquisition / Divestiture"	Nil	Nil
Effect of the limit in Para 59(b)	Nil	Nil
<b>Total, Included in "Employee Benefit Expense"</b>	<b>22,997</b>	<b>18,880</b>
<b>Actual Return on Plan Assets</b>	<b>Nil</b>	<b>Nil</b>

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Particulars	As at 31 <sup>st</sup> March, 2023	As at 31 <sup>st</sup> March, 2022
<b>Reconciliation of Benefit Obligations &amp; Plan Assets For the Period</b>		
<b>Change in Defined Benefit Obligation</b>		
<b>Opening Defined Benefit Obligation</b>	<b>61,347</b>	<b>44,472</b>
Current Service Cost	14,552	9,226
Interest Cost	4,825	3,170
Actuarial Losses / (Gain)	3,619	6,483
Past Service Cost	Nil	Nil
Actuarial Losses / (Gain) due to Curtailment	Nil	Nil
Liabilities Extinguished on Settlements	Nil	Nil
Liabilities Assumed on Acquisition / (Settled on Divestiture)	(786)	4,422
Exchange Difference on Foreign Plans	Nil	Nil
Benefits Paid	(8,744)	(6,426)
<b>Closing Defined Benefit Obligation</b>	<b>74,813</b>	<b>61,347</b>
<b>Change in Fair Value of Assets</b>		
<b>Opening Fair Value of Plan Assets</b>	Nil	Nil
Expected Return on Plan Assets	Nil	Nil
Actuarial Gain / (Losses)	Nil	Nil
Assets Distributed on Settlements	Nil	Nil
Contributions by Employer	8,744	6,426
Assets Acquired on Acquisition / (Distributed on Divestiture)	Nil	Nil
Exchange Difference on Foreign Plans	Nil	Nil
Benefits Paid	(8,744)	(6,426)
<b>Closing Fair Value of Plan Assets</b>	<b>Nil</b>	<b>Nil</b>
<b>Expected Employer's Contribution Next Year</b>	<b>16,642</b>	<b>7,758</b>

## Experience Adjustments:-

Particulars	As at 31 <sup>st</sup> March, 2023	As at 31 <sup>st</sup> March, 2022
Defined Benefit Obligation	74,813	61,347
Plan Assets	Nil	Nil
Surplus / (Deficit)	(74,813)	(61,347)
Exp. Adj. on Plan Liabilities	8,447	6,490
Exp. Adj. on Plan Assets	0	0

## Summary of Principal Actuarial Assumptions:-

Particulars	As at 31 <sup>st</sup> March, 2023	As at 31 <sup>st</sup> March, 2022
Discount Rate (p.a.)	7.30%	6.70%
Expected Rate of Return on Assets (p.a.)	0.00%	0.00%
Salary Escalation Rate (p.a.)	7.00%	12.00% until year 1 inclusive, then 7.00%

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## Leave Encashment:

The company has a scheme of compensated absences where leaves are accruing for employees and liability of which are determined actuarially as at the year end.

The break-up of the Defined Benefit Obligation (which equals to net liability assuming this liability is not externally funded) between current & non-current is as follows:-

Particulars	As at 31 <sup>st</sup> March, 2023	As at 31 <sup>st</sup> March, 2022
Net Liability	10,044	31,214

## Financial Assumptions at the Valuation Date:-

Particulars	As at 31 <sup>st</sup> March, 2023	As at 31 <sup>st</sup> March, 2022
Discount Rate (p.a.)	7.30%	6.70%
Salary Escalation Rate (p.a.)	7.00%	12.00% until year 1 inclusive, then 7.00%

## 16. SEGMENTAL REPORTING:

The company's primary reportable segments are business segments which have been identified in accordance with the regulations and AS – 17 Segment Reporting. Operating Expenses & Income from Investments are allocated to business segments as mentioned in para 1K & 1L of schedule Segments revenue and segment results are shown in financial statements. Segmental assets and liabilities are disclosed to the extent identifiable:

Period	Products	Claims Outstanding	Reserve for Unexpired Risk
<b>As at 31.03.2023</b>	Motor	5,389,926	2,233,625
	Health Insurance	430,726	2,273,919
	Personal Accident	98,916	355,327
	Fire	147,384	432,688
	Engineering	6,528	9,175
	Others	36,273	319,307
	Workmen's Compensation	10,850	5,423
	Marine	3,983	6,259
	Liability	44	93
	<b>Total</b>	<b>6,124,630</b>	<b>5,635,816</b>
<b>As at 31.03.2022</b>	Motor	4,261,751	1,931,208
	Health Insurance	380,155	1,593,278
	Personal Accident	58,222	236,070
	Fire	99,357	381,551
	Engineering	2,706	4,692
	Others	22,451	216,619
	Workmen's Compensation	8,738	3,086
	Marine	1,351	6,002
	Liability	NIL	NIL
	<b>Total</b>	<b>4,834,731</b>	<b>4,372,506</b>

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## 17. EARNINGS PER SHARE:

Sr No.	Particulars	As at 31 <sup>st</sup> March, 2023	As at 31 <sup>st</sup> March, 2022
1	Net Profit/(Loss) available to Equity Shareholders	(1,172,796)	(829,847)
2	Weighted Average Number of Equity Shares:-		
	Number of Shares Outstanding at the beginning of the year	455,000,000	33,00,00,000
	Shares issued during the year	225,000,000	12,50,00,000
	Number of Shares Outstanding at the end of the year	680,000,000	45,50,00,000
	Weighted Average Number of Equity Shares outstanding during the year	599,246,575	42,07,53,425
3	Nominal Value of Equity Shares	₹ 10	₹ 10
4	Basic Earnings Per Share	(1.96)	(1.97)
5	Diluted Earnings Per Share	(1.96)	(1.97)

There were no dilutive equity shares or potential equity shares issued and so weighted average number of equity shares is similar to calculate both basic earnings per share and diluted earnings per share.

## 18. PENALTIES LEVIED BY VARIOUS GOVERNMENT AUTHORITIES DURING FINANCIAL YEAR 2022-23:

Sr No.	Particulars	Non Compliance / Violation	Penalty Awarded	Penalty Paid	Penalty Waived / Reduced
1	Insurance Regulatory and Development Authority	Nil (Nil)	Nil (Nil)	Nil (Nil)	Nil (Nil)
2	GST/Service Tax Authorities -	Nil (Nil)	Nil (Nil)	Nil (Nil)	Nil (Nil)
3	Income Tax Authorities -	Nil (Nil)	Nil (Nil)	Nil (Nil)	Nil (Nil)
4	Any other Tax Authorities	Nil (Nil)	Nil (Nil)	Nil (Nil)	Nil (Nil)
5	Enforcement Directorate/Adjudicating Authority/ Tribunal or any Authority under FEMA	Nil (Nil)	Nil (Nil)	Nil (Nil)	Nil (Nil)
6	Registrar of Companies/ NCLT/CLB/Department of Corporate Affairs or any Authority under Companies Act, 2013/1956	Nil (Nil)	Nil (Nil)	Nil (Nil)	Nil (Nil)
7	Penalty awarded by any Court/Tribunal for any matter including claim settlement but excluding compensation	Nil (Nil)	Nil (Nil)	Nil (Nil)	Nil (Nil)
8	Securities and Exchange Board of India	NA (NA)	NA (NA)	NA (NA)	NA (NA)
9	Competition Commission of India	Nil (Nil)	Nil (Nil)	Nil (Nil)	Nil (Nil)
10	Any other Central/State/Local Govt/Statutory Authority (Tariff Advisory Committee)	Nil (Nil)	Nil (Nil)	Nil (Nil)	Nil (Nil)

(Previous year figures are given in brackets)

## 19. CONTRIBUTION TO SOLATIUM FUND

The IRDAI had asked the General Insurance Council ("the Council") to recommend the percentage of contribution to be made to a Solatium Fund and matters relating to the administration of the Fund. The Council recommended contribution of 0.10% of the all third party motor gross written premium as solatium fund to the administrator. Accordingly, the Company has provided ₹ 2,581 (Previous Year ₹ 1,566) towards solatium fund during the year which is charged to revenue account and also disclosed under current liabilities.

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## 20. MICRO AND SMALL-SCALE BUSINESS ENTITIES:

According to the information available with the Company there are dues of ₹ Nil (Previous Year Nil) payable to Micro, Small and Medium enterprises as defined under Micro, Small and Medium Enterprises Development, 2006 as at March 31, 2023.

Particulars	As at 31 <sup>st</sup> March, 2023	As at 31 <sup>st</sup> March, 2022
Principal Amount due to suppliers under MSMED Act, 2006, beyond the appointed day	Nil	Nil
Interest accrued and due to suppliers under MSMED Act, on the above amount	Nil	Nil
Payment made to suppliers other than interest beyond the appointed day, during the year	Nil	Nil
Interest paid to suppliers under MSMED Act (Other than section 16)	Nil	Nil
Interest due and payable to suppliers under MSMED Act, for the payments already made	Nil	Nil
Interest accrued and remaining unpaid at the end of the year to suppliers under MSMED Act, 2006	Nil	Nil

## 21. EMPLOYEE SHARE OPTION PLANS (ESOP) & STOCK APPRECIATION RIGHTS (SARS):

### Employee share option plans (ESOP)

#### Equity Settled Options

At the General Meetings of the holding company, Kotak Mahindra Bank Limited (here after known as "Bank"), the shareholders of the Bank had passed Special Resolutions on 5<sup>th</sup> July 2007, 21<sup>st</sup> August 2007 and 29<sup>th</sup> June 2015, to grant options to the eligible employees of the Bank and its subsidiaries and associate companies. Pursuant to these resolutions, the following Employees Stock Option Schemes had been formulated and adopted:

- Kotak Mahindra Equity Option Scheme 2007; and
- Kotak Mahindra Equity Option Scheme 2015

Further, pursuant to the Scheme of Amalgamation of ING Vysya Bank (IVBL) with the Bank, the Bank has renamed and adopted the ESOP Schemes of the erstwhile IVBL, as given below:

- Kotak Mahindra Bank Ltd. (IVBL) Employees Stock Option Scheme 2007
- Kotak Mahindra Bank Ltd. (IVBL) Employee Stock Option Scheme 2010; and
- Kotak Mahindra Bank Ltd. (IVBL) Employees Stock Option Scheme 2013

In pursuance of the above referred Employees Stock Option Schemes, the Bank has granted stock options to employees of the Company. As per regulatory guidelines, the Bank has started recovering fair value computed as per Black-Scholes method for all stock options granted after 31<sup>st</sup> March, 2021. In accordance with the SEBI (Share Based Employee Benefits and Sweat Equity) Regulations, 2021 and the Guidance note on "Accounting for Employee Share based payments" issued by the Institute of Chartered Accountant of India, the intrinsic value (for options granted on or before 31<sup>st</sup> March 2021)/ fair value of the option is amortised on a straight-line basis over the vesting period. The Company has reimbursed the Bank ₹ 5,416 (Previous Year ₹ 3,831) during the year on account of such costs and the same is forming part of Employee costs and included in the Revenue/Profit and loss account in 'Employees' remuneration & welfare benefits'.

### Stock Appreciation rights (SARs)

At the General Meeting of the holding company, Kotak Mahindra Bank Limited, the shareholders of the Bank had passed Special Resolution on 29<sup>th</sup> June, 2015 to grant stock appreciation rights (SARs) to the eligible employees of the Bank, its subsidiaries and associate companies. Pursuant to this resolution, Kotak Mahindra Stock Appreciation Rights Scheme 2015 has been formulated and adopted. Subsequently, the SARs have been granted under this scheme. The contractual life (which is equivalent to the vesting period) of the SARs outstanding ranges from 1.0 to 4.13 years.

#### Detail of activity under SARs plan is summarized below:

Particulars	No. of SARs	
	As at 31 <sup>st</sup> March, 2023	As at 31 <sup>st</sup> March, 2022
Outstanding at the beginning of the year	19,743	20,602
Granted during the year	10,850	6,240
Additions/Reduction due to transfer of employees	-	667
Exercised during the year	(6,980)	(5,120)
Expired during the year	(80)	(2,646)
Outstanding at the end of the year	23,533	19,743



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Effect of grant of SARs to employees on the statement of profit and loss and on its financial position

Particulars	As at 31 <sup>st</sup> March, 2023	As at 31 <sup>st</sup> March, 2022
Employee Compensation	18,026	9,960
Closing balance of liability for cash-settled options	23,406	17,827

Had the Company recorded the compensation cost computed on the basis of fair valuation method instead of intrinsic value method, employee compensation cost would have been higher by ₹ 548 (Previous Year 267) and the Loss (CY) after tax would have been higher by ₹ 548 [Profit of (PY) after tax would have been lower by ₹ 267]. Consequently the basic and diluted EPS would have been lower by ₹ 0.0009 (Previous year 0.0001).

**22. PROVISION FOR FREE LOOK PERIOD:**

The provision for free look period is NIL and it is duly certified by the Appointed Actuary.

**23. A) ACCOUNTING RATIOS ARE GIVEN IN ANNEXURE 1.****B) SOLVENCY MARGIN**

Particulars	As at 31 <sup>st</sup> March, 2023	As at 31 <sup>st</sup> March, 2022
Required Solvency Margin under IRDAI Regulation (A)	1,819,099.87	1,273,428.44
Available Solvency Margin (B)	3,326,850.33	2,283,522.23
Solvency Ratio actual (times) (B/A)	1.83	1.79
Solvency Ratio as prescribed by Regulation	1.50	1.50

**24. SUMMARY OF FINANCIAL STATEMENT IS PROVIDED IN ANNEXURE 2.****25. STATEMENT SHOWING AGE-WISE ANALYSIS OF THE UNCLAIMED AMOUNT:****Schedule-I (FORM A)****Statement showing the Age-wise Analysis of the Unclaimed Amount of the Policyholders as on**

₹ In Lakhs

Particulars	Total Amount	AGE-WISE ANALYSIS							Above 120 months
		0-6 months	7-12 months	13-18 months	19-24 months	25-30 months	31-36 months	37-120 months	
Claims settled but not paid to the policyholders/ beneficiaries due to any reasons except under litigation from the policyholders/ beneficiaries	(0.10)	(0.10)	(-)	(-)	(-)	(-)	(-)	(-)	(-)
Sum due to the policyholders/ beneficiaries on maturity or otherwise	(-)	(-)	(-)	(-)	(-)	(-)	(-)	(-)	(-)
Any excess collection of the premium/tax or any other charges which is refundable to the policyholders/ beneficiaries either as terms of conditions of the policy or as per law or as may be directed by the Authority but not refunded so far	17.08 (10.43)	5.42 (2.74)	3.18 (1.19)	1.36 (1.65)	1.11 (0.87)	1.53 (1.21)	0.74 (0.83)	3.74 (1.94)	- (-)
Cheques issued but not encashed by the policyholder/beneficiaries	4.36 (4.16)	- (-)	- (-)	- (-)	- (-)	- (-)	- (4.16)	4.36 (-)	- (-)
<b>Total</b>	<b>21.44</b> <b>(14.68)</b>	<b>5.42</b> <b>(2.84)</b>	<b>3.18</b> <b>(1.19)</b>	<b>1.36</b> <b>(1.65)</b>	<b>1.11</b> <b>(0.87)</b>	<b>1.53</b> <b>(1.21)</b>	<b>0.74</b> <b>(4.98)</b>	<b>8.10</b> <b>(1.94)</b>	<b>-</b> <b>(-)</b>

(Previous year figures are given in brackets)

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₹ In Lakhs

Particulars	FY 2022-23		FY 2021-22	
	Policy Dues	Income Accrued	Policy Dues	Income Accrued
Opening Balance	13.35	1.33	10.82	0.68
Add: Amount transferred to Unclaimed Fund	11.08	(0.00)	3.71	-
Add: Cheques issued out of the unclaimed amount but not encashed by the policyholders (To be included only when the cheques are stale)	-	-	-	-
Add: Investment Income on Unclaimed Fund	-	1.09	-	0.69
Less: Amount of claims paid during the Year	5.24	0.17	1.17	0.04
Less: Amount transferred to SCWF (net of claims paid in respect of amounts transferred earlier)	-	-	-	-
Closing Balance of Unclaimed Amount Fund	19.19	2.25	13.35	1.33

As per the extant accounting and disclosure norms of unclaimed amount of policyholders, laid down by the Authority, in the master circular dated 25<sup>th</sup> July, 2017, the Company has maintained segregated earmarked fund and has disclosed the same as a discreet heading under Schedule 12 (Current Asset and Advances), the corpus including investment income, of which stands at ₹ 2,469 (PY ₹ 2,480) as on the date of Balance Sheet.

**26. TAXATION**

The Company has elected to exercise the option of lower taxation under Section 115BAA of the Income-Tax Act, 1961, as introduced by the Taxation Laws (Amendment) Ordinance, 2019. Bases which the tax provision has been considered in the current tax, no current year tax provision is required to be made since the Company has accumulated losses to set off as permissible under the aforesaid section.

The Company has unabsorbed depreciation and carry forward of losses under tax laws. However deferred tax assets has not been recognised in financial statement as there is no virtual certainty supported by convincing evidence that sufficient future taxable income will be available against which such deferred tax assets can be realized.

**27. FOREIGN EXCHANGE**

a. Expenditure in Foreign Currency (on cash basis) in current year: 517 (Previous Year: ₹ Nil)

**28. DISCLOSURE OF CERTAIN EXPENSES**

As required under Circular no 067/IRDAI/F&A/CIR/MAR -08 dated March 28, 2008, outsourced services include payments made for various outsourced services amounting to ₹ 146,561 (Previous Year: ₹ 219,180)

**29. DISCLOSURE OF OTHER WORKS GIVEN TO AUDITORS**

Pursuant to clause 7.1 (g) of Corporate Governance Guidelines issued by IRDAI on August 5, 2009 the remuneration paid to Auditors for services other than statutory / concurrent / internal audit are disclosed below:

Name	Particulars	Nature	FY 2022-23	FY 2021-22
V. C. Shah & Co.	Statutory Auditors	Certification work	51	48
V. C. Shah & Co.	Statutory Auditors	Tax Audit	250	475

**30.** The premium received for new motor and two wheeler policies under Long Term Motor Insurance Policies is recognised as per the IRDAI Circular No. IRDA/NL/CIR/MOT/137/08/2018 dated August 28, 2018 and Circular No. IRDAI/NL/CIR/MISC/052/03/2019 dated March 29, 2019.

**31. EXPENSES OF MANAGEMENT**

The Company has allocated expenses as per the policy approved by the Board of Directors.

During the year, the Company has made an application dated February 13, 2022 to General Insurance Council (GI Council) seeking an exemption under Section 40C(1) of the Insurance Act, 1938 read with IRDAI (Expense of Management of Insurers transacting General Insurance business) Regulations, 2016. GI council has appropriately recommended to IRDAI to grant exemption under Section 40C(1) of the Insurance Act, 1938. As of date, the application is pending with IRDAI for approval.

In accordance with the regulation, operating expenses in excess of segmental limits of ₹ 1,028,588 (Previous Year: ₹ 351,759 under Revenue Account under separate sub-line item to Others as "Contribution from Shareholders Funds towards Excess EOM" and reported as allowable expenses under Other Expenses in Profit & Loss account under separate sub-line item as "Contribution to Policyholders Funds towards Excess EOM".

IRDA Registration No. 152 Dated 18<sup>th</sup> November, 2015

## Schedules Forming part of the Financial Statements as at 31<sup>st</sup> March, 2023

**32.** As per Regulation 13(3) of the IRDAI (Regulatory Sandbox) Regulations, 2019, IRDAI issued Guideline vide IRDAI/INT/GDL/RSB/139/08/2019 dated August 22, 2019 wherein expenses incurred towards Regulatory Sandbox shall be maintained separately and charged to Shareholders Account or its equivalent. During the year the Company has incurred an amount of ₹ Nil (Previous year ₹ Nil) towards Regulatory Sandbox and the expenses have been charged to Profit and Loss Account and shown in 'Others' under 'Other Expenses'.

**33.** The Company does not have any long term contracts including derivative contracts where in the Company is required to make provision towards any foreseeable losses (Previous Year - Nil).

### **34. ENVIRONMENTAL RELIEF FUND**

An amount of ₹ Nil, is outstanding as at 31<sup>st</sup> March 2023 (Previous Year : ₹ Nil) towards Environmental Relief Fund (ERF) under the Public Liability Compulsory Insurance Act, 1991.

### **35. UPDATES ON INDIAN ACCOUNTING STANDARDS (IND AS)**

IRDAI, vide its Circular no. 100/2/Ind AS-Mission Mode /2022-23/1 dated 14<sup>th</sup> July 2022, has laid down a roadmap for the implementation of Ind AS in the Insurance sector. As per the directives of Regulator, the Company has formed an empowered steering committee, headed by the Chief Financial Officer, including members from cross functional teams, such as Finance and Accounts, Actuarial, Information Technology and Chief Risk Officer with objective of monitoring the progress of implementation of Ind AS.

With regard to Ind AS 117 – Insurance Contract, the Committee has invited few of knowledge partner and is under process of evaluating and finalizing their appointment.

With regard to Implementation of Ind AS 109 – Financial Instruments, the Company along with its parent entity and other fellow subsidiaries, have finalised the system and in the process of implementing the same.

#### **As per our report of even date**

**For V. C. Shah & Co.**  
Chartered Accountants  
ICAI FRN : 109818W

**Viral J. Shah**  
Partner  
M. No : 110120

Place: Mumbai  
Date: 21<sup>st</sup> April, 2023

**For MSKA & Associates**  
Chartered Accountants  
ICAI FRN : 105047W

**Swapnil Kale**  
Partner  
M. No :117812

#### **For and on behalf of the Board of Directors**

of Kotak Mahindra General Insurance Company Limited

**Gaurang Shah**  
Director  
DIN: 00016660

**Suresh Agarwal**  
Managing Director & CEO  
DIN: 09126759

**Mayur D Gupte**  
Company Secretary

**G. Murlidhar**  
Director  
DIN: 03601196

**Yash Kotak**  
Chief Financial Officer

**Parshant Arora**  
Chief Compliance Officer

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# Schedules

Forming part of the Financial Statements as at 31<sup>st</sup> March, 2023

## Analytical Ratios for the year ended 31<sup>st</sup> March, 2023

### Annexure - 1

Particular	Miscellaneous														
	Total	Fire	Marine	Motor OD	Motor TP	Motor Total	Workmen's Compensation	Liability	Engineering	Aviation	Personal Accident	Health Insurance	Trade Credit	Others	Miscellaneous Total
Gross Direct Premium Growth Rate	53%	38%	259%	12%	65%	33%	76%	NA	149%	NA	51%	79%	NA	95%	52%
Gross Direct Premium to Net Worth ratio	3.33	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Growth rate of Net Worth	46%	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Net Retention Ratio	70%	28%	16%	64%	95%	79%	95%	10%	20%	NA	75%	73%	NA	45%	75%
Net Commission Ratio	2%	-22%	23%	11%	0%	5%	9%	-53%	-16%	NA	-1%	2%	NA	-4%	3%
Expense of Management to Gross Direct Premium Ratio	44%	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Expense of Management to Net Premium Ratio	61%	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Net Incurred Claims to Net Earned Premium	69%	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Combined Ratio	121%	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Technical Reserves to net premium ratio	1.46	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Underwriting balance ratio	(0.31)	0.14	(1.37)	(0.40)	(0.37)	(0.39)	(0.31)	(3.45)	0.03	NA	0.06	(0.25)	NA	(0.85)	(0.32)
Operating Profit Ratio	-5%	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Liquid Assets to liabilities ratio	0.13	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Net earning ratio	-15%	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Return on Net Worth Ratio	-34%	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Available Solvency Margin Ratio to Required Solvency Margin Ratio	1.83	-	-	-	-	-	-	-	-	-	-	-	-	-	-
NPA Ratio	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Gross NPA Ratio	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Net NPA Ratio	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

IRDA Registration No. 152 Dated 18<sup>th</sup> November, 2015

# Schedules

Forming part of the Financial Statements as at 31<sup>st</sup> March, 2023

## Analytical Ratios for the year ended 31<sup>st</sup> March, 2022

### Annexure - 1

Particular	Miscellaneous														
	Total	Fire	Marine	Motor OD	Motor TP	Motor Total	Workmen's Compensation	Liability	Engineering	Aviation	Personal Accident	Health Insurance	Trade Credit	Others	Miscellaneous Total
Gross Direct Premium Growth Rate	36%	44%	5189%	47%	21%	36%	-16%	NA	190%	NA	38%	32%	NA	52%	35%
Gross Direct Premium to Net Worth ratio	3.18	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Growth rate of Net Worth	22%	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Net Retention Ratio	77%	32%	16%	74%	94%	82%	94%	NA	-1%	NA	81%	86%	NA	29%	82%
Net Commission Ratio	4%	-18%	48%	14%	-1%	8%	7%	NA	508%	NA	-6%	3%	NA	-24%	5%
Expense of Management to Gross Direct Premium Ratio	40%	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Expense of Management to Net Premium Ratio	52%	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Net Incurred Claims to Net Earned Premium	77%	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Combined Ratio	122%	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Technical Reserves to net premium ratio	1.58	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Underwriting balance ratio	(0.31)	0.15	(7.00)	(0.39)	(0.33)	(0.36)	(0.11)	NA	2.41	NA	0.09	(0.30)	NA	0.18	(0.32)
Operating Profit Ratio	-12%	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Liquid Assets to liabilities ratio	0.09	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Net earning ratio	-14%	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Return on Net Worth Ratio	-36%	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Available Solvency Margin Ratio to Required Solvency Margin Ratio	1.79	-	-	-	-	-	-	-	-	-	-	-	-	-	-
NPA Ratio	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Gross NPA Ratio	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Net NPA Ratio	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

IRDA Registration No. 152 Dated 18<sup>th</sup> November, 2015

# Schedules

Forming part of the Financial Statements as at 31<sup>st</sup> March, 2023

## Annexure – 2 Summary on financial statement

No.	Particulars	FY 2022-23	FY 2021-22	FY 2020-21	FY 2019-20	FY 2018-19
<b>OPERATING RESULTS</b>						
1	Gross Direct Premiums	113,409.08	74,246.82	54,399.23	43,339.09	30,110.99
2	Net Earned Premium #	68,178.70	48,234.17	38,931.25	29,088.95	19,735.47
3	Income from investments (net) @	7,643.79	5,548.91	5,182.67	3,583.29	1,967.24
4	Other income ((including Contribution form Shareholders fund towards excess EOM)	10,311.11	3,506.23	(7.08)	(5.17)	(8.57)
5	Total income	86,133.60	57,289.31	44,106.84	32,667.07	21,694.14
6	Commissions (Net) (Including Brokerage)	1,907.44	2,320.24	2,933.85	2,805.30	1,992.46
7	Operating Expenses	39,914.27	23,768.17	16,242.77	13,658.90	10,453.39
8	Net Incurred Claims	47,381.67	37,144.48	26,080.56	20,013.41	13,432.00
9	Change in Unexpired Risk Reserve	12,633.09	9,865.51	8,837.65	8,624.95	6,979.05
9a	Change in Premium Deficiency reserve	9.00	-	-	-	-
10	Operating Profit/loss	(3,078.78)	(5,943.58)	(1,150.34)	(3,810.55)	(4,183.71)
<b>NON-OPERATING RESULT</b>						
11	Total income under shareholders' account	(8,649.18)	(2,354.89)	1,313.41	998.25	693.77
12	Profit/ (loss) before tax	(11,727.96)	(8,298.47)	163.07	(2,812.30)	(3,489.94)
13	Provision for tax	-	-	-	-	-
14	Profit / (loss) after tax	(11,727.96)	(8,298.47)	163.07	(2,812.30)	(3,489.94)
<b>MISCELLANEOUS</b>						
15	Policy holders' Account: Total funds Total Investments Yield on investments	Not applicable for General Insurance Co	Not applicable for General Insurance Co	Not applicable for General Insurance Co	Not applicable for General Insurance Co	Not applicable for General insurance Co
16	Shareholders' Account: Total funds Total Investments Yield on investments	Not applicable for General Insurance Co	Not applicable for General Insurance Co	Not applicable for General Insurance Co	Not applicable for General Insurance Co	Not applicable for General insurance Co
17	Paid up equity capital	68,000.00	45,500	33,000	30,500	22,000
18	Net worth	34,107.45	23,335	19,134	16,471	10,783
19	Total assets	191,126.97	1,37,189	1,00,405	73,827	46,794
20	Yield on total investments	6.19%	6.32%	7.52%	9.19%	7.99%
21	Earnings per share (₹)	(1.96)	(1.97)	0.05	(1.00)	(1.62)
22	Book Value per share (₹)	5.02	5.13	5.80	5.40	4.90
23	Total Dividend	-	-	-	-	-
24	Dividend per share (₹)	-	-	-	-	-

# Net of reinsurance

@ Net of losses

Points 15&amp;16 may be given separately, if it is feasible.

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