

Kotak Mahindra General Insurance
Company Limited

Annual Report 2016-17



**CHANGING
WITH INDIA.
FOR INDIA.**



BOARD'S REPORT

To the Members

Kotak Mahindra General Insurance Company Limited

The Board of Directors of your Company is pleased to present its Third Annual Report together with the audited financial statements for the year ended March 31, 2017.

INDUSTRY HIGHLIGHT

The general insurance industry as a whole registered a growth of 30.2%, in which the private sector (excluding standalone health insurance companies) grew by 35.1%. The motor line of business grew by 19% and Health line of business (excluding standalone health insurance companies) grew by 28%.

Your Company was able to grow its premium from INR 3.7 crores to INR 84.8 crores, however, the growth numbers are not comparable as the Company commenced operations on December 17, 2015.

FINANCIAL SUMMARY/HIGHLIGHTS

The summarized results of operations of your Company for the Financial Year ("FY") 2016-17 are as follows:

Particulars	(₹ Crore)	
	Year ended March 2017	Year ended March 2016
Gross Written Premium	84.8	3.71
Premium Earned	32.8	0.06
Profit / (Loss) Before Tax	(34.7)	(9.73)
Profit / (Loss) After Tax	(34.7)	(9.73)
Net worth	90.2	125
Assets Under Management	147.1	114.43

SEPARATE SECTION CONTAINING A REPORT ON THE PERFORMANCE AND FINANCIAL POSITION OF EACH OF THE SUBSIDIARIES, ASSOCIATES AND JOINT VENTURE COMPANIES INCLUDED IN THE CONSOLIDATED FINANCIAL STATEMENT

Your Company does not have any subsidiary or associate and has not entered into any joint venture. Therefore the financial statements have not been consolidated and no separate report on the performance and financial position of subsidiary, associates and joint venture is applicable for the financial year ended on March 31, 2017.

DIVIDEND AND RESERVES

Your Directors do not recommend any dividend for the current year. Your Company does not propose to carry any amount to the reserves of the Company.

PRODUCTS

Your Company had launched the Motor and Health products last year. Continuing with its philosophy of having a diverse range of products, your Company has launched 2 products under Commercial lines of business (Kotak Fire Secure & Kotak Burglary Secure), 2 products under Motor line of business (Kotak Corporate Vehicle Secure & Kotak Long Term Two Wheeler Secure) & 3 products under the Health line of business (Kotak Accident Care, Kotak Secure Shield & Kotak Group Accident Care) this year. In addition to this, your Company has received approvals for 3 group products & the home insurance product. To expand its bouquet of products, your Company is in the process of filing more retail & commercial products.

DISTRIBUTION NETWORK

During its first full year of operations, your Company has significantly ramped up its bancassurance and multi-distribution network through various intermediaries. Your Company also started its own online buying portal to cater to a diverse segment of customers across geographies. Your Company has been able to scale premium across digital & non-digital channels and collected direct premium of INR 82.05 crores. As your Company is the initial years of operations, it incurred a loss of INR (34.7) crores. However, your Company has been able to maintain its claim ratio and control its expenses

DIRECTORS' REPORT TO THE SHAREHOLDERS

through prudent underwriting principles and cost management. Going forward, your Company plans to focus on building the non- motor products business while maintaining prudent business hygiene.

MARKETING

Catering to the needs of the digitally savvy consumer segment, your Company has developed & delivered an end to end online buying portal cum corporate website using the best in class user interface & user experience practices. The new site has been developed keeping the consumer at the core, focusing mainly on customer's needs of buying insurance, registering a claim & policy servicing. Going forward, your Company aims to build a sustainable business attracting the right consumer segments through prudent use of online media & marketing.

OPERATIONS

Your company has rapidly scaled up its operational capabilities from issuing 2,077 policies in April 2016 to 16,832 policies in March 2017, thereby taking the total policies issued in FY 16-17 to 101,058.

CLAIMS

Your Company considers customer service as the focal point of all operations especially at the time of settlement of claims. We strongly believe and follow proactive approach of fair, fast and friendly settlement of claims. We have extensive network of garages and hospitals to offer cashless services to our customers instantly. By using the technology platform, we are able to speed up the claims processing for the benefit of customers.

CAPITAL

No additional capital was infused in the Company during the financial year 2016-17. The issued, subscribed and paid up share capital as on March 31, 2017 is INR 135,00,00,000/-. The solvency ratio of the Company as at March 31, 2017 is 1.80.

CORPORATE GOVERNANCE

Your Company has consciously endeavored to follow the policy of transparency and accountability and holds the interest of its stakeholders paramount. Your Company has implemented the requirement of Corporate Governance circular issued by IRDAI. (Note: A separate report pertaining to the Corporate Governance compliances is enclosed as Annexure 1).

CHANGE IN REGISTERED OFFICE/ NAME OF THE COMPANY DURING THE FINANCIAL YEAR

There has been no change either in the Name or the Registered Office of your Company.

DIRECTORS

The appointment and remuneration of Directors of the Company is governed by the provisions of Corporate Governance Guidelines issued by the IRDAI and the Companies Act, 2013.

At the ensuing Annual General Meeting, Mr. Gaurang Shah (DIN: 00016660) is liable to retire by rotation. Being eligible, Mr. Gaurang Shah has offered himself for reappointment. The Board recommends his appointment.

Mr. Mahesh Balasubramanian was appointed as the Chief Executive Officer of the Company on July 27, 2015. During the financial year ended March 31, 2017, your Company appointed Mr. Mahesh Balasubramanian as the Managing Director and Chief Executive Officer of the Company for a period of five years. Requisite approval for the same has been received from the Insurance Regulatory and Development Authority of India (IRDAI). As per provision of Section 160 of the Companies Act, 2013, the Company has received a notice in writing proposing his appointment as a Director.

Your Directors are not in receipt of any commission from the holding Company.

DECLARATION FROM INDEPENDENT DIRECTORS

The Board has received declarations from the Independent Directors as per the requirement of Section 149(7) of the Companies Act, 2013 and the Board is satisfied that the Independent Directors meet the criteria of independence as mentioned in Section 149(6) of the Companies Act, 2013.

BOARD EVALUATION

The Independent Directors and the Board of Directors of the Company have conducted the evaluation of the Board and its Committee.

BOARD MEETINGS

During the financial year ended March 31, 2017, 4 meetings were held of the Board of Directors of your Company. The details are as follows:

Date of the Board Meeting	No. of Directors who attended the Meeting	Strength of the Board on the date of the Meeting
April 29, 2016	5	6
July 21, 2016	6	6
October 21, 2016	6	6
January 17, 2017	6	6

CONSTITUTION OF COMMITTEES

In accordance with the applicable provisions of the Corporate Governance Guidelines, your Company has constituted the Audit Committee, Policyholder Protection Committee, Risk Management Committee, Investment Committee, Banking Committee and the Nomination and Remuneration Committee.

The details of the terms of reference of the Committees is provided in the report pertaining to the Corporate Governance compliance enclosed as Annexure 1.

DEPOSITS

Your Company has not accepted any deposits from the public during the financial year ended 2016-17.

RELATED PARTY TRANSACTIONS

All the Related Party Transactions that were entered into during the financial year were on arm's length basis and were in ordinary course of business.

Pursuant to Section 134(3)(h) read with Rule 8(2) of the Companies (Accounts) Rules, 2014, there are no transactions to be reported under Section 188(1) of the Companies Act, 2013.

All related party transactions as required under Accounting Standard 18 are reported in Related Party Disclosures under Note 14 of Schedule 16 of Notes to Financial Statements.

PARTICULARS OF LOAN, GUARANTEES OR INVESTMENTS U/S 186

Your Company has not given any loan, or given guarantees or made any investment as specified in section 186 of the Companies Act, 2013.

RISK ARCHITECTURE

Your Company understands that Risk management and internal control is an integral part of good management practice and endeavors to make them an essential component of the business culture. As part of these efforts it has a Risk Management Policy which defines identification, assessment, mitigation and monitoring of risks. Major risks that are faced by Your Company are underwriting risk, reserve risk, assets risk, and expense risk for which appropriate policies, procedures and standards have been established. Furthermore, complementary controls in the form of independent audits of various functions are conducted and findings of which are placed to the Audit Committee in line with good Corporate Governance. Your Company has a Risk Management Committee for developing and promoting the risk management culture which oversees the Risks Management Framework. The Company has appointed Chief Risk Officer who is responsible for the implementation and monitoring of the framework. The Risk, Internal Audit, Concurrent Audit and Statutory Audits support the identification, measurement and control of risks and helps to identify areas where corrective action is required.

WHISTLE BLOWER POLICY & VIGIL MECHANISM

Your Company has in place a Whistle Blower Policy and vigil mechanism. There are no reportable instances for the year 2016-17.

Rural and Social Responsibility

Your Company fulfilled its rural and social responsibility as prescribed by IRDAI.

CORPORATE SOCIAL RESPONSIBILITY

The provisions of Corporate Social Responsibility were not applicable to Your Company for the financial year ended 2016-17.

SUBSIDIARIES

As on March 31, 2017, Your Company did not have any subsidiaries or joint ventures.

CONSERVATION OF ENERGY/ ABSORPTION OF TECHNOLOGY

The provisions of Section 134(3)(m) of the Companies Act, 2013 read with Rule 8(3) of the Companies (Accounts) Rules, 2014 are not applicable to the insurance industry. However, Your Company has used information technology in its operations.

FOREIGN EXCHANGE EARNINGS AND OUTGO

Particulars	Year ended March 2017	Year ended March 2016
Foreign Exchange Outgo	INR 973,865	INR 382,385

STATUS ON IMPLEMENTATION OF INDIAN ACCOUNTING STANDARDS (IND AS)

Your Company has set up a Steering Committee for implementation of IND AS as per the circular issued by Insurance Regulatory and Development Authority of India (IRDAI) on March 1, 2016. The Committee comprises of the following members:

1. Managing Director & Chief Executive Officer, Head of the Committee
2. Chief Finance Officer
3. Chief Investment Officer
4. Appointed Actuary
5. Chief Operating Officer
6. Chief Technology Officer
7. Company Secretary

IRDAI had constituted an implementation group to examine implications of implementing IND AS, address implementation issues and facilitate formulation of operational guidelines to converge with IND AS.

The implementation group submitted its report along with recommendations on December 29, 2016 to IRDAI. Based on the report your Company has submitted its financial statements in IND AS report to IRDAI within the prescribed time.

AUDITORS

M/s K.S. Aiyar & Co. and M/s V.C. Shah & Co. were appointed as joint first statutory auditors of Your Company for a period of five years subject to ratification. It is proposed to ratify reappoint of M/s K.S. Aiyar & Co. and M/s V.C. Shah & Co. as joint auditors of the Company for the financial year 2017-18.

SECRETARIAL AUDITOR

Pursuant to Section 204 of the Companies Act, 2013, your Company has appointed Ms. Rupal D. Jhaveri, a Company Secretary in Practice, as its Secretarial Auditor. The Secretarial Audit Report for the FY 2016 - 2017 is annexed to this Report.

EXPLANATIONS/ COMMENTS BY THE BOARD

There are no qualifications, reservation or adverse remark or disclaimer made by the auditors in their report which require any explanation or comment by the Board.

In terms of the Proviso to Section 136(1) of the Companies Act, 2013, the Directors' Report is being sent to all shareholders excluding the annexure and the details of remuneration of key management persons. The details are available for inspection at the Registered Office of your Company. Any shareholder interested in obtaining a copy of the said annexure may write to the Company Secretary at the Registered Office of your Company.

DIRECTORS' RESPONSIBILITY STATEMENT

The Directors confirm in pursuance of Section 134(5) of the Companies Act, 2013, that:

- (i) in the preparation of the annual accounts, the applicable accounting standards have been followed along with proper explanations relating to material departures, if any;
- (ii) the directors have selected such accounting policies and applied them consistently and made judgements and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of your Company as at the end of the financial year and of the profit/ loss of your Company for the financial year ended March 31, 2017;
- (iii) they have taken proper and sufficient care to the best of their knowledge and ability, for the maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of your Company and for preventing and detecting fraud and other irregularities;
- (iv) the annual accounts have been prepared on a going concern basis;
- (v) they have devised proper systems to ensure compliance with the provisions of all applicable laws and that such systems are adequate and operating effectively.

ACKNOWLEDGEMENTS

Your Company would like to thank the Insurance Regulatory and Development Authority of India, the General Insurance Council and other regulatory authorities for its support and guidance. The Directors express sincere thanks for the support and co-operation extended by the Policyholders, Reinsurers and Intermediaries. The Directors also acknowledge and express appreciation of the teams for their efforts and commitment towards the growth of the Company.

ANNEXURES:

- Corporate Governance Report
- Secretarial audit report
- Extract Of Annual Return
- Form AOC-2 (Rule 8(2) of the Companies (Accounts) Rules, 2014)

For and on behalf of the Board of Directors

Director

Managing Director and Chief Executive Officer

Place: Mumbai

Date: April 21, 2017

REPORT ON CORPORATE GOVERNANCE

Annexure 1

In accordance to the provisions of the Corporate Governance Guidelines issued by the Insurance Regulatory & Development Authority of India (IRDAI), the report containing details of the Corporate Governance systems and processes of the Company for the Financial Year 2016 - 17 is as under:

BOARD OF DIRECTORS AND COMMITTEES

Composition, Meeting and Attendance

The Composition of the Board of Directors of the Company as on March 31, 2017 is as follows:

Name of Directors	DIN	Designation
Mr. Gaurang Shah	00016660	Non-executive Director
Mr. G Murlidhar	03601196	Non-executive Director
Mr. Virat Diwanji	07021146	Non-executive Director
Ms. Anu Aggarwal	07301689	Non-executive Director
Mr. Dhananjay Date	01030900	Independent Director
Mr. Arun Agarwal	07299000	Independent Director
Mr. Mahesh Balasubramanian*	02089182	Managing Director and Chief Executive Officer

*Mr. Mahesh Balasubramanian was appointed as the Managing Director and Chief Executive Officer of the Company on January 17, 2017.

The details of the Directors like qualification, specialization, and status of directorship as well as brief profile, as at March 31, 2017, is given at 'Annexure A' enclosed with this report.

Composition of the Committee positions held by Directors as on March 31, 2017

Name	Position	Audit Committee	Investment Committee	Risk Management Committee	Banking Committee	Policyholders Protection Committee	Nomination and Remuneration Committee
Mr. Gaurang Shah	Non-executive Director	-	-	-	-	Member	Member
Mr. G Murlidhar	Non-executive Director	Member	Chairman	-	Member	-	-
Mr. Virat Diwanji	Non-executive Director	-	Member	Member	Member	-	-
Ms. Anu Aggarwal	Non-executive Director	-	-	-	Member	--	-
Mr. Dhananjay Date	Independent Director	Member	-	-	-	-	Chairman
Mr. Arun Agarwal	Independent	Chairman	-	-	-	-	Member
Mr. Mahesh Balasubramanian	Managing Director and Chief Executive Officer	-	Member	Member	Member	Member	-

Board Meetings

During the year four Board Meetings were held. The Meetings were held on April 29, 2016, July 21, 2016, October 21, 2016 and January 17, 2017.

Name of Directors	No. of meetings held	No. of meetings attended
Mr. Gaurang Shah	4	4
Mr. G Murlidhar	4	4
Mr. Virat Diwanji	4	3
Ms. Anu Aggarwal	4	4
Mr. Dhananjay Date	4	4
Mr. Arun Agarwal	4	4
Mahesh Balasubramanian*	4	1

*Mr. Mahesh Balasubramanian was appointed as the Managing Director and Chief Executive Officer on January 17, 2017

Availability of information to the Board:

The Board of Directors of your Company has an unfettered and complete access to all the information within the Company and to the employees of your Company. The Meetings are convened by giving appropriate notice to all the Board of Directors. Detailed agenda, memorandum along with all the relevant documents and explanatory statements are circulated to the members of the Board to facilitate meaningful, informed and focused decisions at the meetings.

The Board is apprised with all the information pertaining to the following:

- Minutes of meetings of the various Committees of the Board of Directors like Audit Committee, Investment Committee, Risk Management Committee, Policyholders Protection Committee, Nomination and Remuneration Committee and Banking Committee
- General notices of interest received from Directors of the Company
- Quarterly/ Half Yearly/ Annual Financial Statements of the Company
- Information pertaining to the policies of the Company
- State of affairs of the Company vide detailed updates by the managing Director and Chief Executive Officer

DIRECTORS' REMUNERATION

Name of Director	(₹'000)	
	Sitting Fee	Commission
Mr. Gaurang Shah	-	-
Mr. Arun Agarwal	320	-
Mr. Dhananjay Date	320	-
Mr. G Murlidhar	-	-
Mr. Virat Diwanji	-	-
Ms. Anu Agarwal	-	-
Mr. Mahesh Balasubramanian	-	-

COMMITTEES OF THE BOARD OF DIRECTORS

The Board has constituted several committees and delegated various functions and responsibilities to such Committees, as mandated by the Corporate Governance Guidelines issued by IRDAI. The details of the various Committees are as under:

1. AUDIT COMMITTEE

The Audit Committee of the Company comprises of three Non-Executive Directors. The Chairman of the Committee is an Independent Director. The terms of reference of the Audit Committee are as follows:

- Recommend appointment of, remuneration and terms of appointment of auditors of the Company
- Review and monitor the auditor's independence and performance and effectiveness of audit process
- Examination of the financial statements and the auditor's report thereon
- Approval or any subsequent modification of transactions of the Company with related parties
- Scrutiny of inter corporate loans and investments
- Valuation of undertaking or assets of the Company, wherever necessary
- Evaluation of internal financial controls and risk management systems
- Monitoring the end use of funds raised through public offers and related matters

- Oversee financial statements, financial reporting, statement of cash flow and disclosure processes on annual and quarterly basis
- Setting up of procedures and processes to address concerns relating to adequacy of checks and control mechanisms
- Oversee efficient functioning of internal audit and review its reports
- Monitor progress made in rectification of irregularities and changes in processes wherever deficiencies have come to notice
- Oversight on procedures and processes established to attend to issues relating to maintenance of books of account, maintenance, administration procedures, transactions and other matters having bearing on the financial position of the Company, whether raised by the auditors or any other person
- Discuss with the statutory auditors before audit commences, about the nature and scope of audit

During the Financial Year 2016 - 17 four meetings of the Committee were held on April 29, 2016, July 21, 2016, October 21, 2016 and January 17, 2017.

The details of the attendance of the Members at the Committee meetings are as follows:

Name of Directors	No. of meetings held	No. of meetings attended
Mr. G Murlidhar	4	4
Mr. Dhananjay Date	4	4
Mr. Arun Agarwal	4	4

2. INVESTMENT COMMITTEE

The Investment Committee of the Company comprises of two Non-Executive Directors, the Managing Director and Chief Executive Officer, the Chief Investment Officer, the Chief Financial Officer and the Appointed Actuary. The terms of reference of the Investment Committee are as follows:

- Lay down an overall investment policy and operational framework for investment operations
- Independently review investment decisions duly supported by due diligence process and not be solely influenced by credit rating agencies
- Put in place effective reporting system to ensure compliance with the policy set apart from internal/ concurrent audit mechanism for a sustained and on – going monitoring of investment operations
- To meet at least once in a quarter and look into various aspects of investment operations and monitor them
- Furnish a report to the Board on the performance of investments at least once in a quarter and provide analysis of the Investment portfolio and future outlook to enable Board to look at possible policy changes and strategies.

During the Financial Year 2016 - 17 five meetings of the Committee were held on April 28, 2016, May 30, 2016, July 19, 2016, October 18, 2016 and January 16, 2017.

Name of Members	No. of meetings held	No. of meetings attended
Mr. G Murlidhar	5	5
Mr. Virat Diwanji	5	5
Mr. Mahesh Balasubramanian	5	5
Mr. Mehul Shah	5	5
Mr. Yash Kotak	5	5
Mr. Gajendra M	5	5

3. RISK MANAGEMENT COMMITTEE

The Risk Management Committee comprises of one Non-Executive Director, the Managing Director and Chief Executive Officer and the Appointed Actuary. The terms of reference of the Committee include:

- Lay down Company's risk management strategy
- Assist the Board in effective operation of the risk management system by performing specialized analysis and quality reviews
- Maintain group-wide and aggregated view on the risk profile of the Company in addition to solo and individual risk profile
- Report to the Board on risk exposure and action taken to manage the exposures
- Advise the Board with regard to risk management decisions in relation to strategic and operational matters such as corporate strategy, mergers, acquisitions and related matters
- Establish Risk Management Framework and adopt Risk Management Policy
- Set risk tolerance limits
- Review solvency position of the company
- Monitor regular updates on business continuity
- Formulate Fraud Monitoring Policy & monitor implementation
- Review compliance with Guidelines on Insurance Fraud Monitoring Framework

During the Financial Year 2016 - 17 four meetings of the Committee were held on April 28, 2016, July 19, 2016, October 18, 2016 and January 16, 2017.

The details of the attendance of the Members at the Committee meetings are as follows:

Name of Members	No. of meetings held	No. of meetings attended
Mr. Virat Diwanji	4	4
Mr. Mahesh Balasubramanian	4	4
Mr. Mehul Shah	4	4

4. POLICYHOLDERS PROTECTION COMMITTEE

The Policyholders Protection Committee comprises of one Non-Executive Director, the Managing Director and Chief Executive Officer, the Chief Operating Officer and the Chief Technology Officer. The Board of Directors at its meeting held on January 17, 2017 reconstituted the Policyholders Protection Committee and inducted the Chief Technical Officer as a member of the Committee. Pursuant to the Corporate Governance Guidelines for Insurers, the Committee also includes a representative of customers as an invitee to the meetings. The terms of reference of the Committee include:

- Putting in place proper procedures and effective mechanism to address complaints and grievances of policyholders including mis-selling by intermediaries
- Ensuring compliance with the statutory requirements as laid down in regulatory framework
- Review of mechanism at periodic intervals
- Ensuring adequacy of disclosure of material information to the policyholders at the point of sale and at periodic intervals
- Review the status of complaints at periodic intervals
- Provide details of grievances at periodic intervals in such format as may be prescribed
- Provide details of insurance ombudsman to the policyholders
- Adopt standard SOP to treat the customer fairly including time frames for policy and claims servicing
- Recommend Policy on customer education to the Board

- Review of awards given by Insurance Ombudsman/ Consumer Forums unimplemented for 3 months
- Analyse the root cause of customer complaints, identify market conduct issues and advise the management appropriately about rectifying systemic issues, if any
- Measures to reduce customer complaints and review of the same
- Review of Claims Report, including status of Outstanding Claims with ageing of outstanding claims
- Reviewing Repudiated claims with analysis of reasons
- Submit status report to the Board
- Induction of an expert/ representative of customers as an Invitee in the Policyholder Protection Committee

During the Financial Year 2016 - 17 four meetings of the Committee were held on April 28, 2016, July 19, 2016, October 18, 2016 and January 16, 2017.

The details of the attendance of the Members at the Committee meetings are as follows:

Name of Members	No. of meetings held	No. of meetings attended
Mr. Gaurang Shah	4	4
Mr. Mahesh Balasubramanian	4	4
Mr. N. Eswaranatarajan	4	4
Mr. N. Ravichandran*	4	-
Mr. Suresh Sankaranarayanan	4	4
Ms. Manisha Kapoor#	4	2

*Mr. N. Ravichandran, Chief Technical Officer was inducted as a member of the Committee by the Board of Directors at its meeting held on January 17, 2017.

Ms. Manisha Kapoor, Representative of Customers/expert was appointed by Company in accordance with the requirement of IRDAI.

5. NOMINATION AND REMUNERATION COMMITTEE

The Nomination and Remuneration Committee comprises of three Non-Executive Directors. The terms of reference of the Committee include:

- Identification of persons who are qualified to become directors and who may be appointed in senior management in accordance with the criteria laid down, recommendation to the Board their appointment and removal
- Evaluation of every director's performance
- Formulation of the criteria for determining qualifications, positive attributes and independence of a director and recommend to the Board a policy, relating to the remuneration for the directors, key managerial personnel and other employees
- Scrutinize declarations of intending applicants before the appointment / reappointment/election of directors by shareholders at General Meetings
- Make independent and discreet references to verify accuracy of information furnished
- Determine on behalf of the Board and on behalf of shareholders with agreed terms of reference, the company's policy on specific remuneration packages and any compensation payment, for the CEO and executive directors of the Company
- Ensure Remuneration package of the Key Managerial Persons is as per the Policy

During the Financial Year 2016 - 17 four meetings of the Committee were held on April 29, 2016, June 13, 2017, October 21, 2016 and January 17, 2017.

The details of the attendance of the Members at the Committee meetings are as follows:

Name of Directors	No. of meetings held	No. of meetings attended
Mr. Gaurang Shah	4	4
Mr. Dhananjay Date	4	4
Mr. Arun Agarwal	4	4

6. BANKING COMMITTEE

The Banking Committee comprises of three Non-Executive Directors and the Managing Director and Chief Executive Officer. The terms of reference of the Committee include:

- To consider the proposals and pass requisite resolutions for opening of bank accounts for the Company with one or more banks
- To authorize the Directors, officers and such other person or persons to operate such Accounts and to decide the manner and monetary limits for operations of such Accounts
- To revise the manner and mode of operations of the bank accounts, to decide to close any bank accounts of the Company
- To avail of any facilities including net banking facilities from one or more banks and authorize Directors, Officers of the Company and such other person or persons to operate these facilities, revise the manner and mode of operation of these facilities as it may deem fit
- Authority to instruct the banks accordingly and to do such other acts, matters and things as the Committee may think necessary

During the Financial Year 2016 - 17 two meetings of the Committee were held on April 29, 2016 and January 17, 2017.

The details of the attendance of the Members at the Committee meetings are as follows:

Name of Members	No. of meetings held	No. of meetings attended
Mr. Virat Diwanji	2	2
Mr. G Murlidhar	2	2
Mr. Mahesh Balasubramanian	2	2
Ms. Anu Aggarwal	2	2

Certification for compliance of the Corporate Governance Guidelines

I, Priti Rohira hereby certify that Kotak Mahindra General Insurance Company Limited has complied with the Corporate Governance guidelines for Insurance Companies as amended from time to time and nothing has been concealed or suppressed.

Priti Rohira

Company Secretary

ANNEXURE A TO THE CORPORATE GOVERNANCE REPORT

Details of the Directors of the Company:

Name	Mr. Gaurang Shah – Non Executive Director (DIN: 00016660)
Qualification	M.Com, ACA, ACWA, ACS
Brief Details	<p>Mr. Gaurang Shah heads the Life Insurance, Asset Management and the International business of the Kotak Mahindra Group. He took over this assignment on May 1, 2010.</p> <p>Mr. Shah has over 31 years of rich and varied experience in the Financial Services sector, several of which are with the Kotak Mahindra Group. He has played a stellar role in building the Group's Consumer Banking business and Life insurance business.</p>
Status of Directorship	Kotak Mahindra Asset Management Company Limited Kotak Mahindra Pension Fund Limited Kotak Mahindra (UK) Limited Kotak Mahindra Inc Kotak Mahindra Asset Management (Singapore) Pte. Ltd. Kotak Mahindra Old Mutual Life Insurance Limited
Name	Mr. Arun Agarwal - Independent Director (DIN: 07299000)
Qualification	M. SC.
Brief Details	<p>Mr. Arun Agarwal has a long career span in the General Insurance Industry (Government and the Private sector). He started his career as a direct recruit officer of the GIC 1977 and worked with Oriental Insurance for the next 20 plus years. He has been involved with research and training on behalf of National Insurance Academy and has published several papers.</p>
Status of Directorship	-
Name	Mr. Dhananjay Date - Independent Director (DIN: 01030900)
Qualification	B.A. (Hons), Chartered Insurer
Brief Details	<p>Mr. Dhananjay Date is a Chartered Insurer from the CII, UK and an alumnus of the Bishop Cotton School, Simla and St. Stephens College, Delhi. After a stint as Branch Manager in Pune for the New India Assurance Co, he was seconded to their London Office. From 1996, he worked for Swiss Re initially in Zurich and then in London. In 2003 he returned as the Head of Swiss Re's Reinsurance operation in India. After twelve years as the Head, he took early retirement in Dec 2014.</p>
Status of Directorship	Softcell Technologies Ltd. Bajaj Energy Limited
Name	Mr. G Murlidhar – Non Executive Director (DIN: 03601196)
Qualification	ACA, ICWA, ACS
Brief Details	<p>Mr. G Murlidhar is a founder member of Kotak Mahindra Old Mutual Life Insurance Limited, and has served the Company in various capacities of increasing responsibility over the years.</p> <p>Mr. Murlidhar has over 30 years of rich and varied experience in functional areas of Finance, Commercial Projects, Marketing, HR, IT, Consumer distribution besides handling public issues and open offers across BFSI, Services and Manufacturing.</p>
Status of Directorship	Kotak Mahindra Old Mutual Life Insurance Limited

Name	Mr. Virat Diwanji – Non Executive Director (DIN: 07021146)
Qualification	B.E. (Mechanical), Master of Business Administration
Brief Details	Mr. Virat Diwanji is part of the Consumer Banking function of Kotak Mahindra Bank Ltd. Mr. Diwanji has over 22 years of rich and varied experience in the financial services industry. An experienced business leader in Retail finance space, Virat is currently spearheading the Branch Banking and Customer Acquisition at Kotak.
Status of Directorship	-

Name	Ms. Anu Aggarwal – Non Executive Director (DIN: 07301689)
Qualification	Bachelor of Commerce, Master of Business Administration
Brief Details	Ms. Anu Aggarwal co-heads the Conglomerate and Corporate business group of Kotak Mahindra Bank Ltd. Ms. Aggarwal has over 20 years of rich and varied experience in the financial services industry. Ms. Aggarwal is also amongst the Top women leaders in the banking industry
Status of Directorship	-

Name	Mr. Mahesh Balasubramanian – Managing Director and Chief Executive Officer (DIN: 02089182)
Qualification	Bachelor's in Mechanical Engineering and Masters in Management Studies
Brief Details	<p>Mr. Mahesh Balasubramanian has over two decades of professional entrepreneurial experience in financial services. Starting his career at Godrej & Boyce in 1992, Mahesh moved to Cholamandalam Investment and Finance company in 1994, as the first regional head for the retail business in the West.</p> <p>In 2005 Mahesh joined Kotak Mahindra Bank as part of the core team of the Retail Liabilities and Branch Banking Business. He was instrumental in setting up and leading the Retail Sales, Retail Institutional, Government Business and Cross Sell verticals. In his last assignment he was also the Co-Head of Branch Banking Division.</p> <p>After successfully setting up and building significant scale across business in Assets, Liabilities and Branch Banking, he was given the opportunity in October 2014, to be the founder CEO of Kotak Mahindra General Insurance.</p>
Status of Directorship	-

SECRETARIAL AUDIT REPORT

FORM MR-3
SECRETARIAL AUDIT REPORT
FOR THE FINANCIAL YEAR ENDED 31ST MARCH 2017

[Pursuant to section 204(1) of the Companies Act, 2013 and Rule 9 of the Companies
(Appointment and Remuneration of Managerial Personnel) Rules, 2014]

To,

The Members,

KOTAK MAHINDRA GENERAL INSURANCE COMPANY LIMITED
(Formerly known as KOTAK MAHINDRA GENERAL INSURANCE LIMITED)

I have conducted the secretarial audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by Kotak Mahindra General Insurance Company Limited (hereinafter called "the Company"). Secretarial Audit was conducted in a manner that provided me a reasonable basis for evaluating the corporate conducts / statutory compliances and expressing my opinion thereon.

Based on my verification of the Kotak Mahindra General Insurance Company Limited books, papers, minute books, forms and returns filed and other records maintained by the Company and also the information provided by the Company, its officers, agents and authorised representatives during the conduct of secretarial audit, I hereby report that in my opinion, the Company has, during the audit period covering the financial year ended on March 31, 2017 ('Audit period') complied with the statutory provisions listed hereunder and also that the Company has proper Board-processes and compliance-mechanism in place to the extent, in the manner and subject to the reporting made hereinafter:

I have examined the books, papers, minute books, forms and returns filed and other records maintained by the Company for the financial year ended on March 31, 2017 according to the provisions of:

- (i) The Companies Act, 2013 (the Act) and the rules made thereunder;
- (ii) The Securities Contracts (Regulation) Act, 1956 ('SCRA') and the rules made there under;
- (iii) The Depositories Act, 1996 and the Regulations and Bye- Laws framed there under;
- (iv) Foreign Exchange Management Act, 1999 ('FEMA') and the Rules and Regulations made thereunder to the extent of Foreign Direct Investment, overseas Direct Investment and External Commercial Borrowings (Not Applicable);
- (v) The following Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992 were not applicable to the Company during the Audit Period as the Company is not a listed entity:
 - (a) The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011;
 - (b) The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015;
 - (c) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009;
 - (d) The Securities and Exchange Board of India (Share Based Employee Benefits) Regulations, 2014;
 - (e) The Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008;
 - (f) The Securities and Exchange Board of India (Registrars to an Issue and Share Transfer Agents) Regulations, 1993 regarding the Companies Act and dealing with client;
 - (g) The Securities and Exchange Board of India (Delisting of Equity Shares) Regulations, 2009;
 - (h) The Securities and Exchange Board of India (Buyback of Securities) Regulations, 1998; and
 - (i) The Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

- (vi) The Company, being a General Insurance Company, has complied with the Insurance Act, 1938 and regulations, guidelines and directions issued by the Insurance Regulatory & Development Authority of India (IRDAI). The Company has its own robust compliance system and the Company is also subject to monitoring by and reporting of compliances to IRDAI.
- (vii) Other laws to the extent applicable to the Company as per the representations made by the Company.

I have also examined compliance with the applicable clauses of the following:

- (i) Secretarial Standards 1 and 2 issued by The Institute of Company Secretaries of India.

During the period under review the Company has generally complied with the above Secretarial Standards issued by The Institute of Company Secretaries of India.

During the period under review the Company has complied with the provisions of the Act, Rules, Regulations, Guidelines, etc. mentioned above.

I further report that

The Board of Directors of the Company is duly constituted with proper balance of Executive Directors, non-Executive Directors and Independent Directors. The changes in the composition of the Board of Directors that took place during the period under review were carried out in compliance with the provisions of the Act.

Adequate notice is given to all directors to schedule the Board Meetings, agenda and detailed notes on agenda were sent at least seven days in advance, and a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting.

Majority decision is carried through while the dissenting members' views, if any, are captured and recorded as part of the minutes.

I further report that there are adequate systems and processes in the company commensurate with the size and operations of the company to monitor and ensure compliance with applicable laws, rules, regulations and guidelines.

I further report that during the audit period in my opinion, there are no specific events/actions having a major bearing on the company's affairs in pursuance of the above referred laws, rules, regulations, guidelines, standards, etc. referred to above.

Place: Mumbai

Date: 19th April, 2017.

Rupal Dhiren Jhaveri
Practising Company Secretary
FCS No: 5441
Certificate of Practice No. 4225

This report is to be read with our letter of even date which is annexed as **Annexure A** and forms an integral part of this report.

'Annexure A'

To,

The Members

**KOTAK MAHINDRA GENERAL INSURANCE COMPANY LIMITED
(Formerly known as KOTAK MAHINDRA GENERAL INSURANCE LIMITED)**

Our report of even date is to be read along with this letter.

'Annexure A'

1. Maintenance of secretarial record is the responsibility of the management of the company. Our responsibility is to express an opinion on these secretarial records based on our audit.
2. We have followed the audit practices and processes as were appropriate to obtain reasonable assurance about the correctness of the contents of the Secretarial records. The verification was done on test basis to ensure that correct facts are reflected in secretarial records. We believe that the processes and practices, we followed provide a reasonable basis for our opinion.
3. We have not verified the correctness and appropriateness of financial records and Books of Accounts of the company.
4. Where ever required, we have obtained the Management representation about the compliance of laws, rules and regulations and happening of events etc.
5. The compliance of the provisions of Corporate and other applicable laws, rules, regulations, standards is the responsibility of management. Our examination was limited to the verification of procedures on test basis.
6. The Secretarial Audit report is neither an assurance as to the future viability of the company nor of the efficacy or effectiveness with which the management has conducted the affairs of the company.

Place: Mumbai

Date: 19th April, 2017.

Rupal Dhiren Jhaveri

Practising Company Secretary

FCS No: 5441

Certificate of Practice No. 4225

FORM NO. MGT-9

EXTRACT OF ANNUAL RETURN

as on the financial year ended on March 31, 2017

[Pursuant to section 92(3) of the Companies Act, 2013 and rule 12(1) of the Companies (Management and Administration) Rules, 2014]

I. REGISTRATION AND OTHER DETAILS:

- i) CIN: U66000MH2014PLC260291
- ii) Registration Date: December 20, 2014
- iii) Name of the Company: Kotak Mahindra General Insurance Company Limited
- iv) Category: Company limited by shares
Sub-Category of the Company: Indian Non Government Company
- v) Address of the Registered office and contact details: 27BKC, C27, G Block, Bandra Kurla Complex, Bandra (East), Mumbai 400051
Tel: 022 61660001
- vi) Whether listed company Yes / No: No
- vii) Name, Address and Contact details of Registrar and Transfer Agent, if any: NA

II. PRINCIPAL BUSINESS ACTIVITIES OF THE COMPANY

All the business activities contributing 10 % or more of the total turnover of the company shall be stated:-

Sl. No.	Name and Description of main products / services	NIC Code of the Product/ service	% to total turnover of the Company
1	General insurance business (including health insurance)	65120	100%

III. PARTICULARS OF HOLDING, SUBSIDIARY AND ASSOCIATE COMPANIES –

S. NO	NAME AND ADDRESS OF THE COMPANY	CIN/GLN	HOLDING/ SUBSIDIARY/ ASSOCIATE	% of shares held	Applicable Section
1	Kotak Mahindra Bank Limited 27BKC, C 27, G - Block, Bandra Kurla Complex Bandra (East), Mumbai 400 051	L65110MH1985PLC038137	Holding	100	2(87)

IV. SHARE HOLDING PATTERN (Equity Share Capital Breakup as percentage of Total Equity)
i) Category-wise Share Holding

Category of Shareholders		No. of Shares held at the beginning of the year				No. of Shares held at the end of the year				% Change during the year
		Dmat	Physical	Total	% of total shares	Dmat	Physical	Total	% of total shares	
A. Promoters										
(1) Indian										
a)	Individual/HUF*	-	6	6	0.01	-	6	6	0.00	-
b)	Central Govt.	-	-	-	-	-	-	-	-	-
c)	State Govt.(s)	-	-	-	-	-	-	-	-	-
d)	Bodies Corp.	-	-	-	-	-	-	-	-	-
e)	Banks / FI	-	134999994	134999994	99.99	-	134999994	134999994	100.00	0.01
f)	Any Other....	-	-	-	-	-	-	-	-	-
Sub-total (A) (1):-		-	135000000	135000000	100.00	-	135000000	135000000	100.00	0.01
(2) Foreign										
a)	NRIs - Individuals	-	-	-	-	-	-	-	-	-
b)	Other – Individuals	-	-	-	-	-	-	-	-	-
c)	Bodies Corp.	-	-	-	-	-	-	-	-	-
d)	Banks / FI	-	-	-	-	-	-	-	-	-
e)	Any Other...	-	-	-	-	-	-	-	-	-
Sub-total (A) (2):-		-	-	-	-	-	-	-	-	-
Total shareholding of Promoter (A) = (A)(1)+(A)(2)		-	135000000	135000000	100.00	-	135000000	135000000	100.00	0.01
B. Public Shareholding										
1. Institutions										
a)	Mutual Funds	-	-	-	-	-	-	-	-	-
b)	Banks / FI	-	-	-	-	-	-	-	-	-
c)	Central Govt.	-	-	-	-	-	-	-	-	-
d)	State Govt.(s)	-	-	-	-	-	-	-	-	-
e)	Venture Capital Funds	-	-	-	-	-	-	-	-	-
f)	Insurance Companies	-	-	-	-	-	-	-	-	-
g)	FIs	-	-	-	-	-	-	-	-	-
h)	Foreign Venture Capital Funds	-	-	-	-	-	-	-	-	-
i)	Others (specify)	-	-	-	-	-	-	-	-	-
Sub-total (B)(1):-		-	-	-	-	-	-	-	-	-
2. Non-Institutions										
a)	Bodies Corp.									
i)	Indian	-	-	-	-	-	-	-	-	-
ii)	Overseas	-	-	-	-	-	-	-	-	-

Category of Shareholders	No. of Shares held at the beginning of the year				No. of Shares held at the end of the year				% Change during the year
	Dmat	Physical	Total	% of total shares	Dmat	Physical	Total	% of total shares	
b) Individuals									
i) Individual shareholders holding nominal share capital upto ₹ 1 lakh	-	-	-	-	-	-	-	-	-
ii) Individual shareholders holding nominal share capital in excess of ₹1lakh	-	-	-	-	-	-	-	-	-
c) Others (specify)	-	-	-	-	-	-	-	-	-
Sub-total (B)(2):-	-	-	-	-	-	-	-	-	-
Total Public Shareholding (B)=(B)(1)+(B)(2)	-	-	-	-	-	-	-	-	-
C. Shares held by Custodian for GDRs & ADRs	-	-	-	-	-	-	-	-	-
Grand Total (A+B+C)	-	135000000	135000000	100.00	-	135000000	135000000	100.00	0.01

*Individuals are nominees of Kotak Mahindra Bank Ltd. and they do not hold any beneficial interest in the shares

(ii) Shareholding of Promoters

Sl No.	Shareholder's Name	Shareholding at the beginning of the year			Shareholding at the end of the Year			% change in share holding during the year
		No. of Shares	% of Total Shares of the company	% of Shares Pledged / encumbered to total shares	No. of Shares	% of total Shares of the company	% of Shares Pledged / encumbered to total shares	
1	Kotak Mahindra Bank Limited and its nominees	135000000	100.00	-	135000000	100.00	-	-
Total		135000000	100.00	-	135000000	100.00	-	-

(iii) Change in Promoters' Shareholding (please specify, if there is no change)

Sl. No.		Shareholding at the beginning of the year		Cumulative Shareholding during the year	
		No. of shares	% of total shares of the company	No. of shares	% of total shares of the company
	At the beginning of the year	135000000	100.00	135000000	100.00
	Date wise Increase /Decrease in Promoters Shareholding during the year specifying the reasons for increase /decrease (e.g. allotment / transfer /bonus/ sweat equity etc)	-	-	-	-
	At the End of the year	135000000	100.00	135000000	100.00

(iv) Shareholding Pattern of top ten Shareholders (other than Directors, Promoters and Holders of GDRs and ADRs):

Sl. No.	For Each of the Top 10 Shareholders	Shareholding at the beginning of the year		Cumulative Shareholding during the year	
		No. of shares	% of total shares of the company	No. of shares	% of total shares of the company
	At the beginning of the year	-	-	-	-
	Date wise Increase /Decrease in Promoters Shareholding during the year specifying the reasons for increase /decrease (e.g. allotment / transfer /bonus/ sweat equity etc):	-	-	-	-
	At the End of the year (or on the date of separation, if Separated during the year)	-	-	-	-

(v) Shareholding of Directors and Key Managerial Personnel:

Sl. No.	For Each of the Top 10 Shareholders	Shareholding at the beginning of the year		Cumulative Shareholding during the year	
		No. of shares	% of total shares of the company	No. of shares	% of total shares of the company
	At the beginning of the year	2*	-	2*	-
	Date wise Increase /Decrease in Promoters Shareholding during the year specifying the reasons for increase /decrease (e.g. allotment /transfer /bonus/ sweat equity etc):	-	-	-	-
	At the End of the year	2*	-	2*	-

*1 share each held by a Director and Key Managerial Personnel each as a nominee of Kotak Mahindra Bank Ltd. and he has no beneficial interest in the share.

V. INDEBTEDNESS
Indebtedness of the Company including interest outstanding/accrued but not due for payment

	Secured Loans Excluding deposits	Unsecured Loans	Deposits	Total Indebtedness
Indebtedness at the beginning of the financial year				
i) Principal Amount	-	-	-	-
ii) Interest due but not paid	-	-	-	-
iii) Interest accrued but not due	-	-	-	-
Total (i+ii+iii)	-	-	-	-
Change in Indebtedness during the financial year				
• Addition	-	-	-	-
• Reduction	-	-	-	-
Net Change	-	-	-	-
Indebtedness at the end of the financial year	-	-	-	-

	Secured Loans Excluding deposits	Unsecured Loans	Deposits	Total Indebtedness
i) Principal Amount	-	-	-	-
ii) Interest due but not paid	-	-	-	-
iii) Interest accrued but not due	-	-	-	-
Total (i+ii+iii)	-	-	-	-

VI. REMUNERATION OF DIRECTORS AND KEY MANAGERIAL PERSONNEL
A. Remuneration to Managing Director, Whole-time Directors and/or Manager:

Sl. No.	Particulars of Remuneration	Name of MD/WTD/Manager			Total Amount
		MD & CEO	WTD	Manager	
1.	Gross salary	-	-	-	-
	(a) Salary as per provisions contained in section 17(1) of the Income-tax Act, 1961	21,346,954	-	-	21,346,954
	(b) Value of perquisites u/s 17(2) Income-tax Act, 1961	14,855,787	-	-	14,855,787
	(c) Profits in lieu of salary under section 17(3) Income-tax Act, 1961	-	-	-	-
2.	Stock Option	-	-	-	-
3.	Sweat Equity	-	-	-	-
4.	Commission	-	-	-	-
	- as % of profit	-	-	-	-
	- others, specify...	-	-	-	-
5.	Others, please specify	-	-	-	-
	Total (A)	36,202,741	-	-	36,202,741
	Ceiling as per the Act	-	-	-	-

B. Remuneration to other directors:

Name of Director	(₹'000)	
	Sitting Fee	Commission
Gaurang Shah	-	-
Arun Agarwal	320	-
Dhananjay Date	320	-
Murlidhar Gangadharan	-	-
Virat Diwanji	-	-
Anu Agarwal	-	-

C. REMUNERATION TO KEY MANAGERIAL PERSONNEL OTHER THAN MD/MANAGER/WTD

Sl. no.	Particulars of Remuneration	Key Managerial Personnel			Total
		CEO	Company Secretary	CFO	
1.	Gross salary				
(a)	Salary as per provisions contained in section 17(1) of the Income-tax Act, 1961	As mentioned above	1,554,332	3,632,796	5,187,128
(b)	Value of perquisites u/s 17(2) Income-tax Act, 1961	-	-	57,456	57,456
(c)	Profits in lieu of salary				-
2.	Stock Option	-	-	-	-
3.	Sweat Equity	-	-	-	-
4.	Commission				
	- as % of profit	-	-	-	-
	- others, specify...	-	-	-	-
5.	Others, please specify	-	-	-	-
	Total	-	1,554,332	3,690,252	5,244,584

VII. PENALTIES / PUNISHMENT/ COMPOUNDING OF OFFENCES:

Type	Section of The Companies Act	Brief Description	Details of Penalty / Punishment/ Compounding fees imposed	Authority [RD / NCLT/ COURT]	Appeal made, if any (give Details)
A. COMPANY					
Penalty	-	-	-	-	-
Punishment	-	-	-	-	-
Compounding	-	-	-	-	-
B. DIRECTORS					
Penalty	-	-	-	-	-
Punishment	-	-	-	-	-
Compounding	-	-	-	-	-
C. OTHER OFFICERS IN DEFAULT					
Penalty	-	-	-	-	-
Punishment	-	-	-	-	-
Compounding	-	-	-	-	-

Form No. AOC-2

(Pursuant to clause (h) of sub-section (3) of section 134 of the Act and Rule 8(2) of the Companies (Accounts) Rules, 2014)

Form for disclosure of particulars of contracts/arrangements entered into by the company with related parties referred to in sub-section (1) of section 188 of the Companies Act, 2013 including certain arm's length transactions under third proviso thereto

1. Details of contracts or arrangements or transactions not at arm's length basis : NA

(a)	Name(s) of the related party and nature of relationship	NA
(b)	Nature of contracts/arrangements/ transactions	
(c)	Duration of the contracts/ arrangements/transactions	
(d)	Salient terms of the contracts or arrangements or transactions including the value, if any	
(e)	Justification for entering into such contracts or arrangements or transactions	
(f)	Date(s) of approval by the Board	
(g)	Amount paid as advances, if any:	
(h)	Date on which the special resolution was passed in general meeting as required under first proviso to section 188	

2. Details of material contracts or arrangement or transactions at arm's length basis – As per details in the related party disclosures

(a)	Name(s) of the related party and nature of relationship
(b)	Nature of contracts/arrangements/ transactions
(c)	Duration of the contracts / arrangements/transactions
(d)	Salient terms of the contracts or arrangements or transactions including the value, if any
(e)	Date(s) of approval by the Board, if any
(f)	Amount paid as advances, if any:

INDEPENDENT AUDITOR'S REPORT

To

The Members of

TO THE MEMBERS OF KOTAK MAHINDRA GENERAL INSURANCE COMPANY LIMITED

1. Report on the Financial Statements

We have audited the accompanying financial statements of KOTAK MAHINDRA GENERAL INSURANCE COMPANY LIMITED ("the Company"), which comprise the Balance Sheet as at 31st March, 2017, the Revenue Account, the Profit & Loss Account and Receipts and Payments Account for the year ended on that date, the schedules annexed there to, and a summary of the significant accounting policies and other explanatory information.

2. Management's Responsibility for the Financial Statements

Management is responsible for the preparation of Financial Statements in accordance with

- (a) The Insurance Act, 1938 (Act 4 of 1938) as amended by Insurance Laws (Amendment) Act, 2015 read with circular no. IRDAI/F&A/CIR/CPM/056/03/2016 dated 4th April, 2016 (the "Insurance Act");
- (b) The Insurance Regulatory and Development Act, 1999 (the "IRDA Act"),
- (c) IRDA (Preparation of Financial Statements and Auditor's report of Insurance Companies) Regulations, 2002 (the "IRDA Financial Statement Regulations").
- (d) Orders/Directions Issued by the Insurance Regulatory and Development Authority of India (the "IRDA") in this regard.

The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation of these financial statements that give a true and fair view of the financial position, financial performance and cash flows of the company in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014 and the Companies (Accounting Standards) Amendment Rules, 2016 to the extent applicable and in the manner so required. This responsibility also includes maintenance of adequate accounting records, in accordance with the provisions of the Act, for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

3. Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit.

We have taken into account the provisions of the Act, the Insurance Act, the IRDA Act, the IRDA Financial Statement Regulations, orders/directions issued by the IRDA, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made thereunder. We conducted our audit in accordance with the Standards on Auditing specified under Section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the financial statements.

4. Opinion

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid financial statements give the information required by the Insurance Act, the IRDA Act, the IRDA financial Statement Regulations, the orders/directions issued by IRDA and the Act to the extent applicable and in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India as applicable to insurance companies:

- (a) In the case of Balance Sheet of the state of affairs of the Company as at 31st March, 2017;
- (b) In the case of Revenue Accounts, of the operating profit in so far as it relates to Fire Revenue Account and operating loss in so far it relates to Miscellaneous Revenue Account for the year ended on 31st March, 2017;
- (c) In the case of the Profit & Loss Account of the Loss for the year ended on 31st March, 2017; and
- (d) In the case of the Receipts and Payments Account, of the receipts and payments for the year ended on 31st March, 2017.

5. Report on Other Legal and Regulatory Requirements

5.1. As required by IRDA Act and IRDA Financial Statement Regulations, we set out in the 'Annexure A' statement, certifying the matters specified in paragraph 3 and 4 of Schedule C to the Regulations.

5.2. As required by the IRDA Financial Statements Regulations read with Section 143 (3) of the Act, we further report:

- (a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit and have found them to be satisfactory;
- (b) In our opinion, proper books of account as required by law have been kept by the Company, so far as it appears from our examination of those books;
- (c) As the Company's financial accounting system is centralized, no returns for the purposes of our audit are prepared at the branches of the company.
- (d) The Balance Sheet, the Revenue Account, the Profit and Loss Account and the Receipts and Payments Account referred to in this report are in agreement with the books of account;
- (e) The actuarial valuation of liabilities Incurred But Not Reported (IBNR) and Incurred But Not Enough Reported (IBNER) claims is the responsibility of the Company's Appointed Actuary ('the Appointed Actuary'). The estimate of claims IBNR and IBNER included under Claims Outstanding as at March 31, 2017 has been duly certified by the Companies Appointed Actuary and in his opinion, the assumptions taken for such valuation are in accordance with the guidelines and norms issued by IRDAI and the Institute of Actuaries of India in concurrence with the IRDAI. We have relied upon the Appointed Actuary's certificate in this regard for forming our opinion on the financial statements of the Company.
- (f) In our opinion, the aforesaid financial statements comply with the Accounting Standards specified under Section 133 of the Act, read with paragraph 7 of the Companies (Accounts) Rules, 2014 to the extent they are not inconsistent with the accounting principles prescribed in the IRDA Financial Statements Regulations and orders/directions issued by the IRDA in this regard.
- (g) In our opinion and to the best of our information and according to the explanations given to us, investments have been valued in accordance with the provisions of the Insurance Act, the IRDA Financial Statements Regulations and/or orders/directions issued by the IRDA in this regard,

- (h) In our opinion, the accounting policies selected by the Company are appropriate and are in compliance with the applicable Accounting Standards specified under section 133 of the Company Act and with the accounting principles as prescribed in the IRDA Financial Statements Regulations and Orders/direction issued by IRDA in this regard.
- (i) On the basis of the written representations received from the directors, as on 31st March, 2017, taken on record by the Board of Directors, none of the directors is disqualified as on 31st March, 2017 from being appointed as a director in terms of Section 164 (2) of the Act;
- (j) With respect to the adequacy of the internal financial controls over financial reporting of the Company and the operating effectiveness of such controls, refer to our separate report in "Annexure B". Our report expresses an unmodified opinion on the adequacy and operating effectiveness of the Company's internal financial control over financial reporting.
- (k) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
 - i. The Company has no pending litigations as at the balance sheet date which has an impact on its financial position in its financial statements.
 - ii. The Company did not have any other long term contracts including derivative contracts for which there were any material foreseeable losses.
 - iii. There were no amounts which were required to be transferred to the Investor Education and Protection Fund by the Company.
 - iv. The Company is not required to present its financial statements as per Schedule III of the Companies Act, 2013 in terms of Proviso (2) of sub-section (1) of Section 129 of Companies Act, 2013. Therefore, the disclosure requirement regarding the details of Specified Bank Notes (SBN) held and transacted during the period from 8th November, 2016 to 30th December, 2016 as envisaged in Notification G.S.R 308(E) dated 30th March, 2017 is not applicable to the Company.

For **K.S. Aiyar & Co.**
Chartered Accountants
ICAI Firm Registration No.100186W

Raghuvir M. Aiyar
Membership No.38128
Partner
Place: Mumbai
Date: April 21, 2017

For **V. C. Shah & Co**
Chartered Accountants
ICAI Firm Registration No. 109818W

V.C.Shah
Membership No. 10360
Partner
Place: Mumbai
Date: April 21, 2017

ANNEXURE A INDEPENDENT AUDITOR'S REPORT

'Annexure A' referred to in Para 6.1 of the report of our report of even date in respect of matters specified in paragraph 3 and 4 of Schedule C to the Regulations

Auditors' Certificate

In accordance with the information and explanations given to us and to the best of our knowledge and belief and based on our examination of the books of account and other records maintained by Kotak Mahindra General Insurance Company Limited ('the Company') for the year ended March 31, 2017, we certify that:

1. We have reviewed the Management Report attached to the financial statements for the year ended March 31, 2017, and on the basis of our review, there is no apparent mistake or material inconsistencies with the financial statements;
2. Based on the Management representations and compliance certificates submitted to the Board of Directors by the officers of the Company charged with compliance and the same being noted by the Board, we certify that the Company has complied with the terms and conditions of registration stipulated by IRDA;
3. We have certified the Cash Balances, to the extent considered necessary, and securities relating to the Company's investments as at March 31, 2017, by actual inspection or on the basis of certificate/confirmations received from the depository participant appointed by the Company, as the case may be.
4. The Company is not a trustee of any trust; and
5. No part of the assets of the Policyholders' funds has been directly or indirectly applied in contravention to the provisions of the Insurance Act, 1938, as amended by Insurance Laws (Amendment) Act, 2015 relating to the application and investment of the Policyholders' funds.

This certificate is issued to comply with Para 3 and 4 of Schedule C of the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002, ("the Regulations") and may not be suitable for any other purpose.

For **K.S. Aiyar & Co.**
Chartered Accountants
ICAI Firm Registration No.100186W

Raghuvir M. Aiyar
Membership No.38128
Partner
Place: Mumbai
Date: April 21, 2017

For **V. C. Shah & Co**
Chartered Accountants
ICAI Firm Registration No. 109818W

V.C.Shah
Membership No. 10360
Partner
Place: Mumbai
Date: April 21, 2017

ANNEXURE B

ANNEXURE TO THE INDEPENDENT AUDITOR'S REPORT OF EVEN DATE ON THE FINANCIAL STATEMENTS OF KOTAK MAHINDRA GENERAL INSURANCE COMPANY LIMITED

Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

We have audited the internal financial controls over financial reporting of Kotak Mahindra General Insurance Company Limited ("the Company") as of March 31, 2017 in conjunction with our audit of the financial statements of the Company for the year ended on that date.

Management's Responsibility for Internal Financial Controls

The Company's management is responsible for establishing and maintaining internal financial controls based on "the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India".

These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to Company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

Auditors' Responsibility

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") and the Standards on Auditing, issued by ICAI and deemed to be prescribed under section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

Meaning of Internal Financial Controls Over Financial Reporting

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles.

A company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Inherent Limitations of Internal Financial Controls Over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Opinion

In our opinion, the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at March 31, 2017, based on "the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India".

For **K.S. Aiyar & Co.**

Chartered Accountants

ICAI Firm Registration No.100186W

For **V. C. Shah & Co**

Chartered Accountants

ICAI Firm Registration No. 109818W

Raghuvir M. Aiyar

Membership No.38128

Partner

Place: Mumbai

Date: April 21, 2017

V.C.Shah

Membership No. 10360

Partner

Place: Mumbai

Date: April 21, 2017

BALANCE SHEET

AS AT 31ST MARCH, 2017

₹ '000

Particulars	Schedule	As at 31.03.2017	As at 31.03.2016
Sources of Funds			
Share Capital	5	1,350,000	1,350,000
Share Application Money Pending Allotment		-	-
Reserves And Surplus	6	-	-
Fair Value Change Account		-	-
Borrowings	7	-	-
TOTAL		1,350,000	1,350,000
Application of Funds			
Investments-Shareholders	8	773,744	1,103,331
Investments-Policyholders	8A	697,901	40,937
Loans	9	-	-
Fixed Assets	10	136,711	136,278
Deferred Tax Asset		-	-
Current Assets			
Cash and Bank Balances	11	32,703	4,113
Advances and Other Assets	12	96,485	100,804
Sub-Total (A)		129,188	104,917
Current Liabilities	13	353,386	98,385
Provisions	14	481,358	37,043
Sub-Total (B)		834,744	135,427
Net Current Assets (C) = (A - B)		(705,556)	(30,511)
Miscellaneous Expenditure (to the extent not written off or adjusted)	15	-	-
Debit Balance in Profit and Loss Account		447,200	99,965
TOTAL		1,350,000	1,350,000

Significant Accounting Policies & Notes to Accounts - Schedule 16

The schedules referred to above form an integral part of the Financial Statements

As per our report of even date
For K.S.Aiyar & Co.

 Chartered Accountants
 ICAI FRN : 100186W

For V.C.Shah & Co

 Chartered Accountants
 ICAI FRN : 109818W

For and on behalf of the Board of Directors
of Kotak Mahindra General Insurance Company Limited
Raghuvir M. Aiyar

 Partner
 M. No :38128

V.C.Shah

 Partner
 M. No :10360

Director

Director

Place: Mumbai

Date: April 21, 2017

Chief Executive Officer

Chief Financial Officer

Chief Compliance Officer and Company Secretary

PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED 31ST MARCH, 2017

₹ '000

Particulars	For the year ended 31.03.2017	For the year ended 31.03.2016
Operating Profit/(Loss)		
(a) Fire Insurance	15,599	-
(b) Marine Insurance	-	-
(c) Miscellaneous Insurance	(455,910)	(160,545)
Income from Investments		
(a) Interest, Dividend & Rent – Gross	72,015	29,787
(b) Profit on sale/redemption of Investments	31,383	30,961
Less: Loss on sale of investments	(1,332)	(23)
Other Income	42	2,529
TOTAL (A)	(338,203)	(97,291)
Provisions (Other than taxation)		
(a) For diminution in the value of Investments	-	-
(b) For doubtful debts	-	-
(c) Others	-	-
Other Expenses		
(a) Expenses other than those related to Insurance Business:		
Employees' related remuneration and welfare benefits	9,032	-
(b) Bad debts written off	-	-
(c) Others	-	-
TOTAL (B)	9,032	-
Profit / (Loss) Before Tax	(347,235)	(97,291)
Provision for Taxation		
Current Tax	-	-
Deferred Tax (Refer Note 26 of Schedule 16)	-	-
Profit / (Loss) After Tax	(347,235)	(97,291)
Profit available for appropriation	(347,235)	(97,291)
Appropriations		
(a) Interim dividends paid during the year	-	-
(b) Proposed final dividend	-	-
(c) Dividend distribution tax	-	-
(d) Transfer to any Reserves or Other Accounts	-	-
Balance of profit/ (loss) brought forward from previous period	(99,965)	(2,674)
Balance carried forward to Balance Sheet	(447,200)	(99,965)
Earning Per Share (Basic & Diluted) (Refer Note 17 of Schedule 16)	(2.57)	(1.18)

Significant Accounting Policies & Notes to Accounts - Schedule 16

The schedules referred to above form an integral part of the Financial Statements

As per our report of even date
For K.S.Aiyar & Co.
 Chartered Accountants
 ICAI FRN : 100186W

For V.C.Shah & Co
 Chartered Accountants
 ICAI FRN : 109818W

**For and on behalf of the Board of Directors
 of Kotak Mahindra General Insurance Company Limited**
Raghuvir M. Aiyar
 Partner
 M. No :38128

V.C.Shah
 Partner
 M. No :10360

Director

Director

 Place: Mumbai
 Date: April 21, 2017

Chief Executive Officer

Chief Financial Officer

Chief Compliance Officer and Company Secretary

REVENUE ACCOUNT

FOR THE YEAR ENDED 31.03.2017

₹ '000

Particulars	Schedule	For the year ended 31.03.2017				For the year ended 31.03.2016			
		Fire	Marine	Miscellaneous	Total	Fire	Marine	Miscellaneous	Total
Premiums earned (Net)	1	14,261	-	314,312	328,573	-	-	605	605
Profit/ (Loss) on sale/redemption of Investments		5	-	10,308	10,313	-	-	847	847
Others - Miscellaneous Income		0.01	-	14	14	-	-	69	69
Interest, Dividend & Rent – Gross		438		24,778	25,216	-	-	815	815
TOTAL (A)		14,704	-	349,412	364,116	-	-	2,336	2,336
Claims Incurred (Net)	2	(379)	-	240,523	240,144	-	-	2,103	2,103
Commission	3	(690)	-	37,545	36,855	-	-	2,100	2,100
Contribution to Solatium Fund		-	-	246	246	-	-	12	12
Change in Premium Deficiency		-	-	-	-	-	-	-	-
Operating Expenses related to Insurance Business	4	174	-	527,008	527,182	-	-	158,666	158,666
TOTAL (B)		(895)	-	805,322	804,427	-	-	162,881	162,881
Operating Profit/(Loss) from Fire/ Marine/Miscellaneous Business C= (A - B)		15,599	-	(455,910)	(440,311)	-	-	(160,545)	(160,545)
APPROPRIATIONS		-	-	-	-	-	-	-	-
Transfer to Shareholders' Account		15,599	-	(455,910)	(440,311)	-	-	(160,545)	(160,545)
Transfer to Catastrophe Reserve		-	-	-	-	-	-	-	-
Other Investments		-	-	-	-	-	-	-	-
TOTAL (C)		15,599	-	(455,910)	(440,311)	-	-	(160,545)	(160,545)

Significant Accounting Policies & Notes to Accounts - Schedule 16

The schedules referred to above form an integral part of the Financial Statements

As required by Sec 40C(2) of Insurance Act, 1938 as amended by Insurance Laws (Amendment) Act 2015, we hereby certify that all expenses of management in respect of General Insurance business transactions in India by the company have been fully recognised in the revenue account as expenses.

As per our report of even date
For K.S.Aiyar & Co.

 Chartered Accountants
 ICAI FRN : 100186W

For V.C.Shah & Co

 Chartered Accountants
 ICAI FRN : 109818W

Raghuvir M. Aiyar

 Partner
 M. No :38128

V.C.Shah

 Partner
 M. No :10360

For and on behalf of the Board of Directors
of Kotak Mahindra General Insurance Company Limited

Director

Director

Place: Mumbai

Date: April 21, 2017

Chief Executive Officer

Chief Financial Officer

Chief Compliance Officer and Company Secretary

RECEIPTS & PAYMENTS ACCOUNT

FOR THE YEAR ENDED 31 MARCH, 2017

₹ '000

Particulars	For the year ended 31.03.2017	For the year ended 31.03.2016
Cash Flows from the operating activities:		
Premium received from policyholders, including advance receipts	1,002,230	47,736
Other receipts	-	-
Payments to the re-insurers, net of commissions and claims	(42,455)	(2,348)
Payments to co-insurers, net of claims recovery	-	-
Payments of claims	(76,821)	(109)
Payments of commission and brokerage	(40,387)	(830)
Payments of other operating expenses	(595,243)	(120,965)
Preliminary and pre-operative expenses	-	-
Deposits, advances and staff loans	(12,359)	(4,159)
Income taxes paid (Net)	(46)	(258)
Service tax paid	(6,611)	(956)
Other payments	-	-
Cash flows before extraordinary items	-	-
Cash flow from extraordinary operations	-	-
Net cash flow from operating activities (A)	228,308	(81,889)
Cash flows from investing activities:		
Purchase of fixed assets	(44,483)	(100,552)
Proceeds from sale of fixed assets	-	-
Purchases of investments	(3,143,963)	(2,283,960)
Loans disbursed	-	-
Sales of investments	2,909,951	979,768
Repayments received	5,500	100,000
Rents/Interests/ Dividends received	77,437	31,445
Investments in money market instruments and in liquid mutual funds (Net)*	(3,987)	9,353
Expenses related to investments	(173)	(52)
Net cash flow from investing activities (B)	(199,718)	(1,263,998)
Cash flows from financing activities:		
Proceeds from issuance of share capital	-	1,339,500
Proceeds from borrowing	-	-
Repayments of borrowing	-	-
Interest/dividends paid	-	-
Net cash flow from financing activities (C')	-	1,339,500
Effect of foreign exchange rates on cash and cash equivalents, (Net) (D)	-	-
Net decrease in cash and cash equivalents: (A+B+C+D)	28,590	(6,387)
Cash and cash equivalents at the beginning of the year	4,113	10,500
Cash and cash equivalents at the end of the year	32,703	4,113
Net increase/(decrease) in cash and cash equivalents	28,590	(6,387)

Notes To Accounts

Refer Schedule 11 for components of cash and bank balances

As per our report of even date
For K.S.Aiyar & Co.
Chartered Accountants
ICAI FRN : 100186W

For V.C.Shah & Co
Chartered Accountants
ICAI FRN : 109818W

For and on behalf of the Board of Directors
of Kotak Mahindra General Insurance Company Limited
Raghuvir M. Aiyar
Partner
M. No :38128

V.C.Shah
Partner
M. No :10360

Director

Director

Place: Mumbai
Date: April 21, 2017

Chief Executive Officer

Chief Financial Officer

Chief Compliance Officer and Company Secretary

NOTES

FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH, 2017

SCHEDULE 1 - PREMIUM EARNED (NET)

₹ '000

Particulars	For the year ended 31.03.2017					For the year ended 31.03.2016				
	Fire	Marine Cargo	Others	Miscellaneous*	Total	Fire	Marine Cargo	Others	Miscellaneous*	Total
Premium from direct business written :	9,281	-	-	811,248	820,529	-	-	-	37,089	37,089
Add : Premium on reinsurance accepted	23,906	-	-	4,227	28,133	-	-	-	0.4	0.4
Less : Premium on reinsurance ceded	11,096	-	-	70,284	81,380	-	-	-	4,059	4,059
Net Premium	22,091	-	-	745,191	767,282	-	-	-	33,031	33,031
Adjustment for change in reserve for unexpired risks :										
Change in the unexpired risk reserve	7,830	-	-	430,879	438,709	-	-	-	32,426	32,426
Total Premium Earned (Net)	14,261	-	-	314,312	328,573	-	-	-	605	605

*Refer Schedule 1A

SCHEDULE 1A - PREMIUM EARNED (NET)

₹ '000

For the year ended 31.03.2017												
Particulars	Motor OD	Motor TP	Motor Total	Workmen's Compensation	Public Liability	Engineering	Aviation	Personal Accident	Health Insurance	Trade Credit	Others	Total
Premium from direct business written :	448,954	240,298	689,252	-	-	-	-	27,452	94,492	-	53	811,248
Add : Premium on reinsurance accepted	-	(0.4)	(0.4)	-	-	4,227	-	-	-	-	-	4,227
Less : Premium on reinsurance ceded	30,933	16,557	47,490	-	-	374	-	17,656	4,725	-	39	70,284
Net Premium	418,021	223,741	641,762	-	-	3,853	-	9,795	89,767	-	14	745,191
Adjustment for change in reserve for unexpired risks :												
Change in the unexpired risk reserve	238,099	126,974	365,073	-	-	1,394	-	11,172	53,219	-	21	430,879
Total Premium Earned (Net)	179,922	96,767	276,689	-	-	2,459	-	(1,377)	36,548	-	(7)	314,312

₹ '000

For the year ended 31.03.2016												
Particulars	Motor OD	Motor TP	Motor Total	Workmen's Compensation	Public Liability	Engineering	Aviation	Personal Accident	Health Insurance	Trade Credit	Others	Total
Premium from direct business written :	24,558	11,675	36,232	-	-	-	-	-	857	-	-	37,089
Add : Premium on reinsurance accepted	-	0.4	0.4	-	-	-	-	-	-	-	-	0.4
Less : Premium on reinsurance ceded	2,773	1,242.7	4,016	-	-	-	-	-	43	-	-	4,059
Net Premium	21,784	10,432	32,216	-	-	-	-	-	814	-	-	33,031
Adjustment for change in reserve for unexpired risks :												
Change in the unexpired risk reserve	21,364	10,283	31,646	-	-	-	-	-	779	-	-	32,426
Total Premium Earned (Net)	420	150	570	-	-	-	-	-	35	-	-	605

NOTES

FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH, 2017

SCHEDULE 2 - CLAIMS INCURRED (NET)

₹ '000

Particulars	For the year ended 31.03.2017					For the year ended 31.03.2016				
	Fire	Marine Cargo	Others	Miscellaneous*	Total	Fire	Marine Cargo	Others	Miscellaneous*	Total
Claims paid										
Direct claims	-	-	-	68,595	68,595	-	-	-	106	106
Add : Re-insurance accepted to direct claims	(396)	-	-	238	(158)	-	-	-	0.8	0.8
Less : Re-insurance Ceded to claims	-	-	-	3,429	3,429	-	-	-	5	5
Net Claims Paid	(396)	-	-	65,404	65,008	-	-	-	102	102
Claims Outstanding (Including IBNR and IBNER)										
Add : Claims Outstanding at the end of the period (Net of Reinsurance)	17	-	-	177,120	177,137	-	-	-	2,001	2,001
Less : Claims Outstanding at the beginning of the period (Net of Reinsurance)	-	-	-	2,001	2,001	-	-	-	-	-
Total Claims Incurred (Net)	(379)	-	-	240,523	240,144	-	-	-	2,103	2,103

*Refer Schedule 2A

SCHEDULE 2A - CLAIMS INCURRED (NET)

₹ '000

For the year ended 31.03.2017

	Motor OD	Motor TP	Motor Total	Workmen's Compensation	Public Liability	Engineering	Aviation	Personal Accident	Health Insurance	Trade Credit	Others	Total
Claims paid												
Direct claims	59,017	304	59,321	-	-	-	-	-	9,274	-	-	68,595
Add : Re-insurance accepted to direct claims	-	(0.8)	(0.8)	-	-	239	-	-	-	-	-	238
Less : Re-insurance Ceded to claims	3,059	15	3,074	-	-	-	-	-	355	-	-	3,429
Net Claims Paid	55,958	288	56,246	-	-	239	-	-	8,919	-	-	65,404
Claims Outstanding (Including IBNR and IBNER)												
Add : Claims Outstanding at the end of the period (Net of Reinsurance)	49,208	118,685	167,893	-	-	-	-	1,332	7,894	-	1	177,120
Less : Claims Outstanding at the beginning of the period (Net of Reinsurance)	838	1,151	1,989	-	-	-	-	-	12	-	-	2,001
Total Claims Incurred (Net)	104,328	117,822	222,150	-	-	239	-	1,332	16,801	-	1	240,523

NOTES

FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH, 2017

₹ '000

For the year ended 31.03.2016

	Motor OD	Motor TP	Motor Total	Workmen's Compensation	Public Liability	Engineering	Aviation	Personal Accident	Health Insurance	Trade Credit	Others	Total
Claims paid												
Direct claims	106	-	106	-	-	-	-	-	-	-	-	106
Add : Re-insurance accepted to direct claims	-	0.8	0.8	-	-	-	-	-	-	-	-	0.8
Less : Re-insurance Ceded to claims	5	-	5	-	-	-	-	-	-	-	-	5
Net Claims Paid	101	0.8	102	-	-	-	-	-	-	-	-	102
Claims Outstanding (Including IBNR and IBNER)												
Add : Claims Outstanding at the end of the period (Net of Reinsurance)	838	1,151	1,989	-	-	-	-	-	12	-	-	2,001
Less : Claims Outstanding at the beginning of the period (Net of Reinsurance)	-	-	-	-	-	-	-	-	-	-	-	-
Total Claims Incurred (Net)	939	1,152	2,091	-	-	-	-	-	12	-	-	2,103

SCHEDULE 3 - COMMISSION

₹ '000

Particulars	For the year ended 31.03.2017					For the year ended 31.03.2016				
	Fire	Marine Cargo	Marine Others	Miscellaneous*	Total	Fire	Marine Cargo	Marine Others	Miscellaneous*	Total
Commission paid										
Commission Paid Direct	67	-	-	49,732	49,798	-	-	-	2,320	2,320
Add: Re-insurance Accepted	309	-	-	37	346	-	-	-	-	-
Less: Commission on Re-insurance Ceded	1,065	-	-	12,224	13,289	-	-	-	220	220
Net Commission	(690)	-	-	37,545	36,855	-	-	-	2,100	2,100
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:										
Agents	-	-	-	160	160	-	-	-	-	-
Brokers	9	-	-	7,937	7,946	-	-	-	119	119
Corporate Agency	57	-	-	36,308	36,365	-	-	-	2,201	2,201
Referral	-	-	-	-	-	-	-	-	-	-
Others	-	-	-	5,327	5,327	-	-	-	-	-
TOTAL (B)	66	-	-	49,732	49,798	-	-	-	2,320	2,320

*Refer Schedule 3A

NOTES

FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH, 2017

SCHEDULE 3 (A) - COMMISSION

For the year ended 31.03.2017

₹ '000

Particulars	Motor OD	Motor TP	Motor Total	Workmen's Compensation	Public Liability	Engineering	Aviation	Personal Accident	Health Insurance	Trade Credit	Others	Total
Commission paid												
Commission Paid Direct	35,653	-	35,653	-	-	-	-	-	14,071	-	8	49,732
Add: Re-insurance Accepted	-	-	-	-	-	37	-	-	-	-	-	37
Less: Commission on Re-insurance Ceded	3,367	601	3,968	-	-	-	-	7,541	709	-	6	12,224
Net Commission	32,286	(601)	31,685	-	-	37	-	(7,541)	13,362	-	2	37,545
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:												
Agents	158	-	158	-	-	-	-	-	2	-	-	160
Brokers	7,929	-	7,929	-	-	-	-	-	7	-	1	7,937
Corporate Agency	22,239	-	22,239	-	-	-	-	-	14,062	-	7	36,308
Referral	-	-	-	-	-	-	-	-	-	-	-	-
Others	5,327	-	5,327	-	-	-	-	-	-	-	-	5,327
TOTAL (B)	35,653	-	35,653	-	-	-	-	-	14,071	-	8	49,732

For the year ended 31.03.2016

₹ '000

Particulars	Motor OD	Motor TP	Motor Total	Workmen's Compensation	Public Liability	Engineering	Aviation	Personal Accident	Health Insurance	Trade Credit	Others	Total
Commission paid												
Commission Paid Direct	2,188	8	2,196	-	-	-	-	-	124	-	-	2,320
Add: Re-insurance Accepted	-	-	-	-	-	-	-	-	-	-	-	-
Less: Commission on Re-insurance Ceded	184	29	213	-	-	-	-	-	6	-	-	220
Net Commission	2,004	(21)	1,983	-	-	-	-	-	118	-	-	2,100
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:												
Agents	-	-	-	-	-	-	-	-	-	-	-	-
Brokers	109	8	117	-	-	-	-	-	2	-	-	119
Corporate Agency	2,079	-	2,079	-	-	-	-	-	122	-	-	2,201
Referral	-	-	-	-	-	-	-	-	-	-	-	-
Others	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL (B)	2,189	8	2,196	-	-	-	-	-	124	-	-	2,320

NOTES

FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH, 2017

SCHEDULE 4 - OPERATING EXPENSES RELATED TO INSURANCE BUSINESS

₹ '000

Particulars	For the year ended 31.03.2017					For the year ended 31.03.2016				
	Fire	Marine Cargo	Others	Miscellaneous*	Total	Fire	Marine Cargo	Others	Miscellaneous*	Total
Employees' remuneration & welfare benefits	70	-	-	267,012	267,082	-	-	-	90,851	90,851
Travel, conveyance and vehicle running expenses	5	-	-	11,266	11,271	-	-	-	3,344	3,344
Training expenses	3	-	-	6,723	6,726	-	-	-	235	235
Rents, rates & taxes	14	-	-	30,922	30,936	-	-	-	23,700	23,700
Repairs and maintenance	1	-	-	2,833	2,834	-	-	-	782	782
Printing & stationery	1	-	-	1,668	1,669	-	-	-	636	636
Communication	3	-	-	6,806	6,809	-	-	-	716	716
Legal & professional charges	9	-	-	22,942	22,951	-	-	-	11,036	11,036
Auditors' fees, expenses etc	-	-	-	-	-	-	-	-	-	-
(a) as auditor	1	-	-	1,499	1,500	-	-	-	700	700
(b) as adviser or in any other capacity, in respect of	-	-	-	-	-	-	-	-	-	-
(i) Taxation matters	-	-	-	-	-	-	-	-	-	-
(ii) Insurance matters	-	-	-	-	-	-	-	-	-	-
(iii) Management services; and	-	-	-	-	-	-	-	-	-	-
(c) in any other capacity	0	-	-	137	137	-	-	-	4	4
(d) out of pocket expenses	0	-	-	19	19	-	-	-	-	-
Advertisement and publicity	10	-	-	46,630	46,640	-	-	-	1,249	1,249
Interest & Bank Charges	2	-	-	1,389	1,391	-	-	-	33	33
Others	-	-	-	-	-	-	-	-	-	-
Membership and Subscription Fees	1	-	-	2,319	2,320	-	-	-	1,722	1,722
Information Technology Related Expenses	20	-	-	44,429	44,449	-	-	-	8,180	8,180
Electricity Expenses	2	-	-	5,514	5,516	-	-	-	1,127	1,127
Business Promotion	0	-	-	87	87	-	-	-	2	2
Administrative Expenses	-	-	-	-	-	-	-	-	-	-
Policy Related Expenses	-	-	-	-	-	-	-	-	-	-
Directors Sitting Fees	0	-	-	640	640	-	-	-	400	400
Exchange Gain/Loss (Net)	-	-	-	-	-	-	-	-	-	-
Miscellaneous Expenses	6	-	-	12,989	12,995	-	-	-	613	613
Depreciation	27	-	-	61,184	61,211	-	-	-	13,336	13,336
TOTAL	174	-	-	527,008	527,182	-	-	-	158,664	158,664

*Refer Schedule 4A

NOTES

FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH, 2017

For the year ended 31.03.2017

₹ '000

Particulars	Motor OD	Motor TP	Motor Total	Workmen's Compensation	Public Liability	Engineering	Aviation	Personal Accident	Health Insurance	Trade Credit	Others	Total
Employees' remuneration & welfare benefits	147,475	79,468	226,944	-	-	-	-	3,713	36,351	-	5	267,012
Travel, conveyance and vehicle running expenses	6,396	3,423	9,819	-	-	-	-	186	1,261	-	0	11,266
Training expenses	3,781	2,024	5,805	-	-	-	-	123	796	-	0	6,724
Rents, rates & taxes	16,423	8,790	25,213	-	-	-	-	2,252	3,455	-	1	30,921
Repairs and maintenance	1,593	853	2,446	-	-	-	-	52	335	-	0	2,833
Printing & stationery	944	505	1,449	-	-	-	-	29	189	-	0	1,667
Communication	3,823	2,046	5,869	-	-	-	-	119	817	-	0	6,806
Legal & professional charges	12,841	6,873	19,714	-	-	-	-	384	2,843	-	1	22,942
Auditors' fees, expenses etc	-	-	-	-	-	-	-	-	-	-	-	-
(a) as auditor	842	452	1,294	-	-	-	-	27	177	-	0	1,498
(b) as adviser or in any other capacity, in respect of	-	-	-	-	-	-	-	-	-	-	-	-
(i) Taxation matters	-	-	-	-	-	-	-	-	-	-	-	-
(ii) Insurance matters	-	-	-	-	-	-	-	-	-	-	-	-
(iii) Management services; and	-	-	-	-	-	-	-	-	-	-	-	-
(c) in any other capacity	77	41	118	-	-	-	-	2	16	-	0	137
(d) out of pocket expenses	11	6	17	-	-	-	-	0.4	2	-	0	19
Advertisement and publicity	28,472	15,239	43,711	-	-	-	-	389	2,530	-	1	46,631
Interest & Bank Charges	781	418	1,199	-	-	-	-	25	164	-	0	1,388
Others	-	-	-	-	-	-	-	-	-	-	-	-
Membership and Subscription Fees	1,346	720	2,066	-	-	-	-	34	220	-	0	2,310
Information Technology Related Expenses	24,985	13,373	38,358	-	-	-	-	810	5,259	-	1	44,428
Electricity Expenses	3,101	1,660	4,761	-	-	-	-	101	653	-	0	5,515
Business Promotion	49	26	75	-	-	-	-	2	10.29	-	0	87
Administrative Expenses	-	-	-	-	-	-	-	-	-	-	-	-
Policy Related Expenses	-	-	-	-	-	-	-	-	-	-	-	-
Directors Sitting Fees	361	193	554	-	-	-	-	12	76	-	0	642
Exchange Gain/Loss (Net)	-	-	-	-	-	-	-	-	-	-	-	-
Miscellaneous Expenses	7,306	3,910	11,216	-	-	-	-	237	1,537	-	0	13,000
Depreciation	34,421	18,423	52,844	-	-	-	-	1,110	7,230	-	2	61,186
TOTAL	295,025	158,443	453,467	-	-	-	-	9,607	63,921	-	11	527,008

NOTES

FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH, 2017

For the year ended 31.03.2016

₹ '000

Particulars	Motor OD	Motor TP	Motor Total	Workmen's Compensation	Public Liability	Engineering	Aviation	Personal Accident	Health Insurance	Trade Credit	Others	Total
Employees' remuneration & welfare benefits	60,154	28,598	88,752	-	-	-	-	-	2,099	-	-	90,851
Travel, conveyance and vehicle running expenses	2,214	1,053	3,267	-	-	-	-	-	77	-	-	3,344
Training expenses	156	74	230	-	-	-	-	-	5	-	-	235
Rents, rates & taxes	15,692	7,460	23,152	-	-	-	-	-	548	-	-	23,700
Repairs and maintenance	518	246	764	-	-	-	-	-	18	-	-	782
Printing & stationery	421	200	621	-	-	-	-	-	15	-	-	636
Communication	474	225	699	-	-	-	-	-	17	-	-	716
Legal & professional charges	7,308	3,473	10,781	-	-	-	-	-	255	-	-	11,036
Auditors' fees, expenses etc	-	-	-	-	-	-	-	-	-	-	-	-
(a) as auditor	463	221	684	-	-	-	-	-	16	-	-	700
(b) as adviser or in any other capacity, in respect of	-	-	-	-	-	-	-	-	-	-	-	-
(i) Taxation matters	-	-	-	-	-	-	-	-	-	-	-	-
(ii) Insurance matters	-	-	-	-	-	-	-	-	-	-	-	-
(iii) Management services; and	-	-	-	-	-	-	-	-	-	-	-	-
(c) in any other capacity	2	1	3	-	-	-	-	-	0.1	-	-	4
(d) out of pocket expenses	-	-	-	-	-	-	-	-	-	-	-	-
Advertisement and publicity	827	393	1,220	-	-	-	-	-	29	-	-	1,249
Interest & Bank Charges	22	10	32	-	-	-	-	-	1	-	-	33
Others	-	-	-	-	-	-	-	-	-	-	-	-
Membership and Subscription Fees	1,140	542	1,682	-	-	-	-	-	40	-	-	1,722
Information Technology Related Expenses	5,416	2,575	7,991	-	-	-	-	-	189	-	-	8,180
Electricity Expenses	746	355	1,101	-	-	-	-	-	26	-	-	1,127
Business Promotion	1	1	2	-	-	-	-	-	0.04	-	-	2
Administrative Expenses	-	-	-	-	-	-	-	-	-	-	-	-
Policy Related Expenses	-	-	-	-	-	-	-	-	-	-	-	-
Directors Sitting Fees	265	126	391	-	-	-	-	-	9	-	-	400
Exchange Gain/Loss (Net)	-	-	-	-	-	-	-	-	-	-	-	-
Miscellaneous Expenses	406	193	599	-	-	-	-	-	14	-	-	613
Depreciation	8,830	4,198	13,028	-	-	-	-	-	308	-	-	13,336
TOTAL	105,055	49,944	154,999	-	-	-	-	-	3,666	-	-	158,664

NOTES

FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH, 2017

SCHEDULE 5 - SHARE CAPITAL

Particulars	₹ '000	
	As at 31.03.2017	As at 31.03.2016
Authorised Capital 150,000,000 (Previous Year: 150,000,000) Equity Shares of ₹ 10 each	1,500,000	1,500,000
Issued Capital 135,000,000 (Previous Year: 135,000,000) Equity Shares of ₹ 10 each	1,350,000	1,350,000
Subscribed Capital 135,000,000 (Previous Year: 135,000,000) Equity Shares of ₹ 10 each	1,350,000	1,350,000
Called-up Capital 135,000,000 (Previous Year: 135,000,000) Equity Shares of ₹ 10 each	1,350,000	1,350,000
Less : Calls unpaid	0	0
Add : Equity Shares forfeited (amount originally paid up)	0	0
Less : Par Value of Equity Shares bought back	0	0
Less : Preliminary Expenses	0	0
Less : Expenses including commission or brokerage on underwriting or subscription of shares	0	0
TOTAL	1,350,000	1,350,000

Entire 135,000,000 (Previous Year 135,000,000) equity shares of ₹ 10 each fully paid up are held by Kotak Mahindra Bank Ltd the holding company and its nominees.

SCHEDULE 5A - PATTERN OF SHAREHOLDING

Particulars	As at 31.03.2017		As at 31.03.2016	
	Number of Shares	% of Holding	Number of Shares	% of Holding
Promoters				
- Indian	135,000,000	100%	135,000,000	100%
- Foreign	-	0%	-	0%
Others				
TOTAL	135,000,000	100%	135,000,000	100%

SCHEDULE 6 - RESERVES AND SURPLUS

Particulars	As at	
	31.03.2017	31.03.2016
Capital Reserve	-	-
Capital Redemption Reserve	-	-
Share Premium	-	-
General Reserves	-	-
Less: Debit balance in Profit and Loss Account	-	-
Less: Amount utilized for Buy-back	-	-
Catastrophe Reserve	-	-
Other Reserves	-	-
Balance in Profit & Loss Account	-	-
TOTAL	-	-

SCHEDULE 7 - BORROWINGS

Particulars	As at	
	31.03.2017	31.03.2016
Debentures/ Bonds	-	-
Banks	-	-
Financial Institutions	-	-
Others	-	-
TOTAL	-	-

NOTES

FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH, 2017

SCHEDULE 8 - INVESTMENTS

Particulars	As at 31.03.2017	As at 31.03.2016
₹ '000		
LONG TERM INVESTMENTS		
Government securities and Government guaranteed bonds including Treasury Bills	255,470	548,306
Other Approved Securities	-	-
Other Investments	-	-
(a) Shares	-	-
(aa) Equity	-	-
(bb) Preference	-	-
(b) Mutual Funds	-	-
(c) Derivative Instruments	-	-
(d) Debentures/ Bonds	142,519	194,150
(e) Other Securities	-	-
(f) Subsidiaries	-	-
(g) Investment Properties-Real Estate	-	-
Investments in Infrastructure and Social Sector	271,741	245,332
Other than Approved Investments	-	-
SHORT TERM INVESTMENTS	-	-
Government securities and Government guaranteed bonds including Treasury Bills	30,081	-
Other Approved Securities	-	-
Other Investments	-	-
(a) Shares	-	-
(aa) Equity	-	-
(bb) Preference	-	-
(b) Mutual Funds	16,739	20,646
(c) Derivative Instruments	-	-
(d) Debentures/ Bonds	57,194	-
(e) Other Securities - Commercial Papers	-	-
(f) Subsidiaries	-	-
(g) Investment Properties-Real Estate	-	-
Investments in Infrastructure and Social Sector	-	94,897
Other than Approved Investments	-	-
TOTAL	773,744	1,103,331

Notes:

- All the Investments are free of any encumbrances.
- All the above Investments are performing assets.
- During the period under review, there has been no investments in subsidiary/holding companies.
- Aggregate amount of investments other than listed equity securities and derivative instruments- ₹ 1,471,646 (PY 1,144,268) (figures in '000)
Market Value: ₹1,474,364 (PY 1,147,583) (figures in '000).
- Investment maturing within twelve months from balance sheet date and investments made with the specific intention to dispose of within twelve month from balance sheet date are categorised as Short Term Investments.
- Segregation of Policyholders & Shareholders with reference to IRDAI Circular no IRDA/F&A/CIR/CPM/056/03/2016 dated April 04, 2016

NOTES

FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH, 2017

SCHEDULE 8A - INVESTMENTS-POLICYHOLDERS

Particulars	As at 31.03.2017	As at 31.03.2016
₹ '000		
LONG TERM INVESTMENTS		
Government securities and Government guaranteed bonds including Treasury Bills	305,937	22,761
Other Approved Securities	-	-
Other Investments	-	-
(a) Shares	-	-
(aa) Equity	-	-
(bb) Preference	-	-
(b) Mutual Funds	-	-
(c) Derivative Instruments	-	-
(d) Debentures/ Bonds	107,785	6,358
(e) Other Securities	-	-
(f) Subsidiaries	-	-
(g) Investment Properties-Real Estate	-	-
Investments in Infrastructure and Social Sector	205,514	8,034
Other than Approved Investments	-	-
SHORT TERM INVESTMENTS	-	-
Government securities and Government guaranteed bonds including Treasury Bills	22,750	-
Other Approved Securities	-	-
Other Investments	-	-
(a) Shares	-	-
(aa) Equity	-	-
(bb) Preference	-	-
(b) Mutual Funds	12,660	676
(c) Derivative Instruments	-	-
(d) Debentures/ Bonds	43,255	-
(e) Other Securities - Commercial Papers	-	-
(f) Subsidiaries	-	-
(g) Investment Properties-Real Estate	-	-
Investments in Infrastructure and Social Sector	-	3,108
Other than Approved Investments	-	-
TOTAL	697,901	40,937

Notes:

- All the Investments are free of any encumbrances.
- All the above Investments are performing assets.
- During the period under review, there has been no investments in subsidiary/holding companies.
- Aggregate amount of investments other than listed equity securities and derivative instruments- ₹ 1,471,646 (PY 1,144,268) (figures in '000)
Market Value: ₹1,474,364 (PY 1,147,583) (figures in '000).
- Investment maturing within twelve months from balance sheet date and investments made with the specific intention to dispose of within twelve month from balance sheet date are categorised as Short Term Investments.
- Segregation of Policyholders & Shareholders with reference to IRDAI Circular no IRDA/F&A/CIR/CPM/056/03/2016 dated April 04, 2016

NOTES

FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH, 2017

SCHEDULE 9 - LOANS

Particulars	As at 31.03.2017	As at 31.03.2016
₹ '000		
SECURITY-WISE CLASSIFICATION		
Secured	-	-
(a) On mortgage of property	-	-
(aa) In India	-	-
(bb) Outside India	-	-
(b) On Shares, Bonds, Govt. Securities	-	-
(c) Others	-	-
Unsecured	-	-
TOTAL	-	-
BORROWER-WISE CLASSIFICATION		
(a) Central and State Governments	-	-
(b) Banks and Financial Institutions	-	-
(c) Subsidiaries	-	-
(d) Industrial Undertakings	-	-
(e) Others	-	-
TOTAL	-	-
PERFORMANCE-WISE CLASSIFICATION		
(a) Loans classified as standard	-	-
(aa) In India	-	-
(bb) Outside India	-	-
(b) Non-performing loans less provisions	-	-
(aa) In India	-	-
(bb) Outside India	-	-
TOTAL	-	-
MATURITY-WISE CLASSIFICATION		
(a) Short Term	-	-
(b) Long Term	-	-
TOTAL	-	-

NOTES

FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH, 2017

SCHEDULE 10 - FIXED ASSETS

₹ '000

Particulars	Cost/ Gross Block			Depreciation			Net Block			
	As at 01.04.2016	Additions during the period	"Deductions/ adjustments during the period"	As at 31.03.2017	As at 01.04.2016	For the year ended 31.03.2017	On Sales/ Adjustments	As at 31.03.2017	As at 31.03.2017	As at 31.03.2016
Goodwill										-
Intangibles - Software	80,309	46,605	-	126,914	6,570	37,224	-	43,794	83,120	73,739
Land-Freehold										-
Leasehold Improvements	2,239	1,556	-	3,795	84	460	-	544	3,251	2,155
Buildings										-
Furniture & Fittings	119	274	-	393	119	237	-	356	33	-
IT Equipments	58,108	5,608	-	63,716	5,290	19,893	-	25,183	38,533	52,819
Vehicles	7,892	7,349	-	15,241	1,261	3,277	-	4,538	10,703	6,631
Office Equipment	224	397	-	621	13	119	-	132	489	210
Others										-
TOTAL	148,891	61,788	-	210,679	13,337	61,210	-	74,547	136,129	135,554
Capital Work in progress	724	581	724	581	-	-	-	-	581	724
Grand Total	149,615	62,369	724	211,260	13,337	61,210	-	74,547	136,711	136,278
Previous Year	-	149,615	-	149,615	-	13,337	-	13,337	136,278	-

SCHEDULE 11 - CASH AND BANK BALANCE

₹ '000

Particulars	As at 31.03.2017	As at 31.03.2016
Cash (including cheques, drafts and stamps)	7,550	143
Bank Balances		-
(a) Deposit Accounts	-	-
(aa) Short-term (due within 12 months)	-	-
(bb) Others	-	-
(b) Current Accounts	25,153	3,970
(c) Others	-	-
Money at Call and Short Notice		
(a) With Banks	-	-
(b) With other Institutions	-	-
Others	-	-
TOTAL	32,703	4,113

NOTES

FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH, 2017

SCHEDULE 12 - ADVANCES AND OTHER ASSETS

Particulars	As at 31.03.2017	As at 31.03.2016
		₹ '000
ADVANCES		
Reserve deposits with ceding companies	-	-
Application money for investments	-	-
Prepayments	9,464	2,458
Advances to Directors/Officers	-	-
Advance tax paid and taxes deducted at source (Net of provision for taxation)	46	258
Others	-	-
Security Deposits	-	-
Advances to employees	1,240	318
Advances to vendors	1,654	1,125
Advance to others	-	-
TOTAL (A)	12,404	4,159
OTHER ASSETS		
Income accrued on investments	48,906	34,701
Outstanding Premiums	-	-
Agents' Balances	-	-
Foreign Agencies Balances	-	-
Due from other entities carrying on insurance business (including reinsurers)	-	-
Due from subsidiaries/ holding company	55	38
Deposit with Reserve Bank of India	-	-
Others	-	-
Investment Receivables	-	49,239
Security and other deposits	759	759
Service Tax Unutilised Credit	9,657	11,908
Cenvat Credit	-	-
Sundry Debtors	883	-
Terrorism Pool Receivables	23,821	-
Deposits	-	-
TOTAL (B)	84,081	96,645
TOTAL (A+B)	96,485	100,804

NOTES

FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH, 2017

SCHEDULE 13 - CURRENT LIABILITIES

Particulars	₹ '000	
	As at 31.03.2017	As at 31.03.2016
Agents' Balances	7,094	1,314
Balances due to other insurance companies	30,741	1,898
Deposits held on re-insurance ceded	-	-
Premiums received in advance	14,195	558
Unallocated Premium	-	-
Unclaimed Amount of Policyholders	248	36
Sundry creditors	3,671	50,424
Due to subsidiaries/ holding company	4,269	3,651
Claims Outstanding	177,982	2,001
Due to Officers/ Directors	-	-
Others -	-	-
Statutory Dues	9,573	12,914
Refund Payable - Premium	599	27
Provision for expenses	77,067	21,559
Premium Deposits	27,667	3,990
Solatium Fund	258	12
Payable to Related Parties	-	-
Contracts for Investments	-	-
Stale Cheque	-	-
Payable to Employees	22	-
TOTAL	353,386	98,385

SCHEDULE 14 - PROVISIONS

Particulars	₹ '000	
	As at 31.03.2017	As at 31.03.2016
Reserve for Unexpired Risk	471,133	32,426
For taxation (less advance tax paid and taxes deducted at source)	-	-
For proposed dividends	-	-
For dividend distribution tax	-	-
Others	-	-
Gratuity	5,992	3,121
Leave Encashment	4,233	1,496
Reserve for Premium Deficiency	-	-
TOTAL	481,358	37,043

SCHEDULE 15 - MISCELLANEOUS EXPENDITURE (To the extent not written off or adjusted)

Particulars	₹ '000	
	As at 31.03.2017	As at 31.03.2016
Discount Allowed in issue of shares/ debentures	-	-
Others	-	-
Total	-	-

SCHEDULES FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2017

(Currency: In thousands of Indian Rupees unless otherwise stated)

Schedule 16: Notes to the financial statements

1. Background

Kotak Mahindra General Insurance Company Limited ("The Company") was incorporated on December 20, 2014 under Companies Act, 2013 as a 100% subsidiary of Kotak Mahindra Bank Limited. The Company received certificate of registration from Insurance Regulatory and Development Authority (IRDAI) on November 18, 2015 with registration no. 152 and subsequently commenced operations on December 17, 2015. The Company is in the business of underwriting general insurance policies relating to Fire and Miscellaneous segments.

2. Significant Accounting Policies:

A. Basis of Preparation

The Financial statements of the Company have been prepared in accordance with the Generally Accepted Accounting Principles in India (Indian GAAP) to comply in all material respects with the Accounting Standards notified under Section 133 of the Companies Act, 2013 ("the Act") read with paragraph 7 of the Companies (Accounts) Rules, 2014 and Companies (Accounting Standard) Amendment Rules, 2016, as applicable, and in accordance with the provisions of the Insurance Act, 1938 as amended by the Insurance Laws (Amendment) Act, 2015 read with Insurance Regulatory and Development Authority of India circular IRDAI /F&A/CIR/FA/059/03/2015 dated March 31, 2015 (the "Insurance Act"), the Insurance Regulatory and Development Authority Act, 1999 the ("IRDA Act"), and the regulations framed there under (also refer IRDAI) the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002 (the "IRDA Financial Statements Regulations"), orders/directions issued by the Insurance Regulatory and Development Authority of India (the "IRDA"/"Authority") in this regard.

B. Use of Estimates

The preparation of financial statements in conformity with Indian GAAP requires the Management to make judgments, estimates and assumptions considered in the reported amounts of assets and liabilities (including contingent liabilities) as on the date of the financial statements and the reported income and expenses during the reporting period. Although these estimates are based on Management's best knowledge of current events and actions, uncertainty about these assumptions and estimates could result in the outcome requiring a material adjustment to the carrying amounts of assets or liabilities in future periods. The estimates and assumptions used in the financial statements are based on Management's evaluation of the relevant facts and circumstances upto and as of the date of the financial statements. Actual results could differ from the estimates. Any revision to accounting estimates is accounted for prospectively.

C. Revenue Recognition

Premium:

Premium net of service tax (including reinsurance accepted & reinstatement premium) is recognised on commencement of the risk and for installment policies it is recognised on installment due dates. Premium earnings are recognised over the period of the policy. Any revisions in premium amount are recognised in the period in which it occur & over the remaining period of the policy. Subsequent cancellations of policies are recognised in the same period in which it occur.

Commission on reinsurance ceded:

Commission on reinsurance ceded is recognized as income on ceding of reinsurance premium. Profit commission under reinsurance treaties, wherever applicable, is recognized in the year of final determination of the profits and as intimated by the Reinsurer.

Income earned on investments:

Interest income is recognized on accrual basis. Dividend income is recognized when right to receive is established, Accretion of discount and amortization of premium relating to debt securities is recognized over the maturity period of such securities on constant yield.

Gain/ Loss on transfer/ sale of securities is the difference between the transfer/sale price and the net amortized cost/ book value which is computed on a Weighted average basis as on the date of transfer/sale. Sale consideration for the purpose of realized gain/loss is net of brokerage and taxes, if any.

The realized gain or loss on mutual funds is the difference between sale consideration and carrying cost as on the date of sale, determined on a weighted average cost basis and includes accumulated changes in fair value taken in fair value change account earlier.

Any unrealized gain or loss in respect of mutual funds are recognized in 'fair value change account' in balance sheet and not available for distribution for dividend.

D. Premium Received In Advance

Premium on policies booked during current period but risk inception date is subsequent to the balance sheet date represents premium received in advance.

E. Reserve for Unexpired Risk

Reserve for unexpired risk is recognized net of reinsurance ceded and represents premium written that is attributable and to be allocated to succeeding accounting periods for risks to be borne by the Company under contractual obligations on a contract period basis or risk period basis, whichever is applicable. As per circular vide IRDA/F&A/CIR/CPM/056/03/2016 dated April 4, 2016 such reserves are calculated on a pro-rata basis under 1/365 basis subject to 100% for marine hull business, on all unexpired policies at Balance Sheet Date.

F. Reinsurance Premium Ceded

Proportional Re-insurance premium ceded is accounted on due basis at the time when related premium income is accounted for. Any revisions in reinsurance premium ceded are recognised in the period in which it occur. On cancellation of policies, related reinsurance premium ceded are recognised in the same period in which it occur. Premium on excess of loss reinsurance is accounted as per the terms of the reinsurance arrangements.

G. Premium Deficiency Reserve

Premium deficiency is recognized when sum of expected claim cost, related expenses & maintenance cost (related to claims handling) exceed related reserve for unexpired risk. It is recognized on an annual basis and at segmental revenue account level viz., Fire, Marine & Miscellaneous. Premium Deficiency Reserve is estimated and certified by the Appointed Actuary.

H. Claims

Claims incurred includes claims paid net of reinsurance recovery, change in loss reserve during the period, change in claims incurred but not reported (IBNR) & change in claims incurred but not enough reported (IBNER). Claims incurred also include survey fees/legal fees & other expenses directly attributable to claim cost. Claims will be recognized as and when intimation of it is received and provision will be determined (net of reinsurance recovery) by the management on the best estimate of claims likely to be paid based on survey reports, based on information received from various sources and from past experience.

Any subsequent information may result in revision of likely amount of final claim payment and accordingly there will be change in provision for outstanding claims.

IBNR is claim reserves provided for those claims which are incurred but not yet reported and IBNER is claim reserves provided for those claims which are incurred but not enough reported. Estimated liability for IBNR and IBNER has been estimated by the Appointed Actuary in compliance with the relevant regulations and guidelines issued by IRDAI and the same is duly certified by the Appointed Actuary of the Company.

I. Acquisition Cost

Acquisition costs are those costs that vary with, and are primarily related to, the acquisition of new and renewal insurance contracts viz commission. These costs are expensed in the period in which they are incurred.

J. Segment Reporting

In case of General insurance business, based on the primary segments identified under Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002 read with AS 17 on "Segment

Reporting” as specified under sec 133 of the act, read with rule 7 of The Companies (Accounts) Rules 2014 the Company has classified and disclosed segment information for Fire, Marine and Miscellaneous lines of business.

There are no reportable geographical segments, since all business is written in India.

K. Allocation of Investment income

In accordance with Circular No. IRDA/F&A/CIR/CPM/010/01/2017 dated January 12, 2017 issued by IRDAI on Segregation of Policyholder’s fund and Shareholder funds, investment income for the period has been allocated on the basis of the ratio of average balance of policyholder’s funds to average balance of shareholder’s funds as at the close of each reporting period.

L. Allocation of Expenses

The Company has prepared a policy on allocation and apportionment of expenses of management as per notification of IRDAI dated April 27, 2016. The policy covers basis of allocation, expenses which shall be allocated, basis of apportionment and expenses which shall be apportioned. Expenses of Management related to insurance business are allocated to various segments on the following basis:

- a) Expenses which are directly identifiable are allocated to respective business segments on actuals
- b) Expenses which are not directly identifiable, are apportioned to the business segments on the basis of net written premium (before XOL).

M. Property, Plant and Equipment

Property, plant and Equipment are stated at acquisition cost inclusive of incidental expenses, net of accumulated depreciation and accumulated impairment losses, if any.

Intangible Assets

Intangible assets comprising software are stated at cost less amortization. Significant expenditure on improvements to software are capitalised when it is probable that such expenditure will enable the asset to generate future economic benefits in excess of its originally assessed standard of performance and such expenditure can be measured and attributed to the assets reliably.

Depreciation / Amortisation:

Depreciation is provided on a pro-rata basis on a Straight Line Method over the estimated useful life of the assets at rates which are higher than the rates prescribed under Schedule II of the Companies Act, 2013 in order to reflect the actual usage of the assets. The estimated useful lives of assets based on technical evaluation by management are as follows:

Asset Type	Useful life in years
Improvement to leasehold premises	Over the period of lease subject to a maximum of 6 years
Office equipment	5
Furniture and Fixtures	6
Motor Vehicles	4
Intangible (Computer Software -including development expenditure)	3
Information Technology Equipment(Including computers)	3

Used assets purchased are depreciated over the residual useful life from the date of purchase.

For assets purchased and sold during the year, depreciation is provided on pro rata basis by the Company.

Assets costing less than ₹ 5,000 are fully depreciated in the year of purchase.

Capital work in progress includes assets which are not yet ready for its intended use and are carried at cost.

Impairment of Assets

The carrying amounts of assets are reviewed at each balance sheet date if there is any indication of impairment based on internal/external factors. Impairment occurs where the carrying value exceeds the present value of future cash flows expected to arise from the continuing use of the asset and its eventual disposal. The impairment loss to be expensed is determined as the excess of the carrying amount over the higher of the asset's net sales price or present value as determined above. After impairment, depreciation is provided on the revised carrying amount of the asset over its remaining useful life.

N. Employee Benefits**a. Short Term Benefits**

All employee benefits payable within 12 months of rendering the services are classified as short term employee benefits. Benefits such as salary, bonuses, short term compensated absences and non-monetary benefits etc. are recognized in the period in which the employees renders the related service. All the short term benefit are accounted on undiscounted basis.

b. Long term Benefits**i. Provident Fund – Defined Contribution Plan:**

Contribution as required by the Statute made to the Government Provident Fund is debited to the Profit and Loss Account when incurred. The company has no further obligations.

ii. New Pension Scheme - Defined Contribution Plan:

The Company contributes up to 10% of employees' salary per annum, for employees who have opted to the New Pension Fund administered by a PFRDA appointed pension fund manager. The Company recognises such contributions as an expense in the year they are incurred.

iii. Gratuity – Long Term Benefit Plan :

The Company provides for Gratuity, a defined benefit plan covering employees in accordance with the Payment of Gratuity Act, 1972. The Company's liability is actuarially determined (using Projected Unit Credit Method) at the Balance Sheet date.

Actuarial gains / losses are recognised immediately in the Profit and Loss Account in the year they are incurred.

iv. Compensated Absences - Other Long-Term Employee Benefits:

The Company accrues the liability for compensated absences based on the actuarial valuation as at the Balance Sheet date conducted by an independent actuary which includes assumptions about demographics, early retirement, salary increases, interest rates and leave utilisation. The net present value of the Company obligation is determined based on the Projected Unit Credit Method as at the Balance Sheet date. Actuarial Gains / Losses are recognised immediately in the Profit and Loss Account in the year in which they arise.

O. Investments

Investments are made and accounted for in accordance with the Insurance Act, 1938 as amended by Insurance Laws (Amendment) Act, 2015, The IRDA (Investment) Regulations, 2016 as amended and various other relevant circulars/ notification issued by IRDAI from time to time.

Investments are recorded at cost and include brokerage, transfer charges, stamps etc, and excludes pre acquisition interest, if any.

Investments maturing within twelve months from balance sheet date and investments made with specific intention to dispose off within twelve months from balance sheet date are classified as 'short term investments'

Investments other than 'short term investment' are classified as 'long term investment'.

Debt securities & non-convertible preference shares are considered as 'held to maturity' and stated at historical cost adjusted for amortization of premium or accretion of discount determined on constant yield to maturity basis over the holding/maturity period.

Mutual fund units are stated at their 'Net Asset Value' as at the balance sheet date. Any unrealized gain/loss will be accounted for under fair value change account.

In accordance with Circular No. IRDA/F&A/CIR/CPM/056/03/2016 dated April 4, 2016 and Circular No. IRDA/F&A/CIR/CPM/010/01/2017 dated January 12, 2017, in respect of Preparation of Financial Statements and Auditors' Report of Insurance Companies, the company has segregated investments between Policyholder and Shareholder.

P. Foreign Currency Transactions

Transactions denominated in foreign currency are recorded at the rate prevailing on the date of transactions. Foreign currency assets and liabilities are stated at the rate prevailing on the balance sheet date. Any gain or loss on settlement or restatement are accounted for in revenue account and profit & loss account.

Q. Operating Leases

Where all the risks and benefits of ownership are retained by the lessor those are classified as operating lease. Payment on account of operating leases are accounted for under revenue account on straight line basis over the lease period.

R. The India Motor Third Party Declined Risk Insurance Pool (IMTPDRIP)

The Indian Motor Third Party Declined Risk Insurance Pool (DR Pool) is an arrangement between all the general insurance companies to share risk of all standalone third party liability of commercial vehicles (Act only policies). Any business of act only policy which does not fall within the underwriting parameters of the company will be ceded to the DR Pool. The company to retain 20% of the specific risk, 5% to be ceded to GIC towards obligatory premium and remaining 75% to be ceded to the DR Pool. The company has to underwrite a minimum percentage, as prescribed of act only policies.

GIC is the pool administrator for this DR Pool.

IRDAI vide circular dated March 15, 2016 has dismantled the Indian Motor Third Party Declined Risk pool for Commercial Vehicle (Act only Insurance) with effect from April 1, 2016.

S. Contribution to Terrorism Pool

In accordance with the requirements of IRDAI, the Company, together with other insurance companies, participated in the Terrorism Pool. This pool is managed by General Insurance Corporation of India (GIC). In accordance with the terms of the agreement, GIC retro cedes, to the Company, terrorism premium to the extent of shares agreed to be borne by the Company in the risk which is recorded as reinsurance accepted. Such Insurance accepted is recorded based on quarterly confirmation received from GIC. Accordingly, reinsurance accepted on account of Terrorism Pool has been recorded in accordance with the latest statement received from GIC as on December 31, 2016.

The entire amount of reinsurance accepted for the current year on this account, net of claims and expenses up to the above date, has been carried forward to the subsequent accounting period as Changes in unearned premium under Insurance Contract Liabilities for subsequent risks, if any, to be borne by the company.

T. Contribution to Solatium Fund

As per the requirements of IRDA, the company provides for contribution to Solatium Fund @ 0.10 % on the gross direct premium of motor third party policies.

U. Taxation

The company provides for current tax on taxable income for the current accounting period as per the provision of the Income Tax Act, 1961.

Deferred tax charge or credit and corresponding deferred tax liabilities or assets are recognized for future tax consequences attributable to timing differences between accounting income and taxable income for the year.

Deferred tax assets are recognized only to the extent there is reasonable certainty that the asset can be realized in future. However, where there is unabsorbed depreciation or carry forward of losses under taxation laws, deferred tax assets are recognized only to the extent there is virtual certainty supported by convincing evidence that there will be sufficient future taxable income available against which deferred tax assets can be realized.

Deferred tax assets are reviewed at each balance sheet date and written down or written up to reflect the amount virtually certain to be realized.

V. Service Tax

Service tax liability on premium are set-off against available cenvat credits. Unutilized credits, if any, are carried forward under "Advances and Other Assets" for set-off in subsequent periods.

W. Share Issue Expenses

Share Issue expenses in relation to increase in share capital are written off when incurred.

X. Earnings per share

Basic earnings per share is calculated by dividing net profit after tax by the weighted average number of equity shares outstanding during the reporting period.

Number of equity shares used in computing diluted earnings per share comprises the weighted average number of shares considered for basic earnings per share and also weighted average number of equity shares which would have been issued on conversion of all dilutive potential shares. In computing diluted earnings per share only potential equity shares that are dilutive are considered.

Y. Provisions & Contingencies

A provision is recognized when an enterprise has a present obligation as a result of past event and it is probable that an outflow of resources will be required to settle the obligation, in respect of which a reliable estimate can be made. Provisions are not discounted to their present value and are determined based on best estimate required to settle the obligation at the Balance sheet date. These are reviewed at each balance sheet date and adjusted to reflect the current best estimates.

Contingent losses arising from claims other than insurance claims, litigation, assessment, fines, penalties, etc. are recorded when it is probable that a liability has been incurred and the amount can be reasonably estimated.

A disclosure for a contingent liability other than those under policies is made when there is a possible obligation or a present obligation that may, but probably will not require an outflow of resources.

When there is a possible obligation or a present obligation in respect of which the likelihood of outflow of resources is remote, no provision or disclosure is made.

Z. Cash and Cash Equivalents

Cash and cash equivalents for the purpose of Receipts and Payments Account include cash and cheques in hand, bank balances, other investments with original maturity of three months or less which are subject to insignificant risk of changes in value.

AA. Employee stock option scheme

Cash settled scheme:

The cost of cash-settled transactions (stock appreciation rights) is measured initially using intrinsic value method at the grant date taking into account the terms and conditions upon which the instruments were granted. This intrinsic value is amortised on a straight-line basis over the vesting period with a recognition of corresponding liability. This liability is remeasured at each balance sheet date up to and including the settlement date with changes in intrinsic value recognised in the Revenue/Profit and loss account in 'Employees' remuneration & welfare benefits'.

AB. Receipts and Payments Account

Receipts and Payments Account is prepared and reported using the Direct Method, in conformity with para 2.2 of the Master Circular on Preparation of Financial Statements -General Insurance Business dated October 5, 2012, issued by the IRDA.

SCHEDULES FORMING PART OF FINANCIAL STATEMENTS

Notes to Accounts

(Currency: In thousands of Indian Rupees unless otherwise stated)

3. Contingent liabilities:-

Sr No.	Particulars	As at 31.03.2017	As at 31.03.2016
1	Partly paid up investments	Nil	Nil
2	Underwriting commitments outstanding	Nil	Nil
3	Claims, other than those under policies, not acknowledged as debts	Nil	Nil
4	Guarantees given by or on behalf of the Company	Nil	Nil
5	Statutory demands/liabilities in dispute, not provided for	Nil	Nil
6	Reinsurance obligations to the extent not provided for in accounts	Nil	Nil
7	Others	Nil	Nil

4. Encumbrances on Assets

The assets of the Company are free from any encumbrances.

5. Capital Commitments

Sr No.	Particulars	As at 31.03.2017	As at 31.03.2016
1	Estimated amount of commitment pertaining to contracts remaining to be executed in respect of Fixed Asset (Net of Advances)	26,787	44,177

6. Claims

Claims, less reinsurance paid to claimants in/outside India are as under:

Sr No.	Particulars	For the year ended 31.03.2017	For the year ended 31.03.2016
1	In India	65,008	102
2	Outside India	Nil	Nil

There are no claims that have been settled and remaining outstanding for more than 6 months as at the end of year (Previous Year Nil).

Ageing of gross claims outstanding for more than 6 months is as under:

Sr No.	Particulars	As at 31.03.2017	As at 31.03.2016
1	More than 6 months	3,235	Nil
2	Other Claims	38,527	299

7. PREMIUM

(a) Premiums, less reinsurance, written from business in/outside India:

Sr No.	Particulars	For the year ended 31.03.2017	For the year ended 31.03.2016
1	In India	767,282	33,031
2	Outside India	Nil	Nil

(b) Premium income recognised, based on Varying Risk Pattern is Rupees Nil (Previous Year Nil).

SCHEDULES FORMING PART OF FINANCIAL STATEMENTS

Notes to Accounts

(Currency: In thousands of Indian Rupees unless otherwise stated)

8. Extent of Risks Retained and Reinsured

Extent of risk retained and reinsured based on Gross written premium (excluding excess of loss and catastrophe reinsurance):

Particulars	Gross Premium	Premium Ceded	Retention	Ceded %	Retention%
For the year ended 31.03.2017					
Motor	689,252	34,463	654,789	5%	95%
Health	94,492	4,725	89,767	5%	95%
Personal Accident	27,452	13,616	13,835	50%	50%
Fire	33,186	8,939	24,246	27%	73%
Engineering	4,227	-	4,227	0%	100%
Others	53	30	23	56%	44%
For the year ended 31.03.2016					
Motor	36,233	4,016	32,217	5%	95%
Health	857	43	814	5%	95%
Personal Accident	-	-	-	-	-
Fire	-	-	-	-	-
Engineering	-	-	-	-	-
Others	-	-	-	-	-

9. Investments:

Value of contracts in relation to investments for:

Particulars	As at 31.03.2017	As at 31.03.2016
Purchases where deliveries are pending	50,000	Nil
Sales where payments are overdue	Nil	49,239

Historical cost of value of Investments which are valued on fair value basis ₹ Nil (Previous Year Nil).

Investments made are in accordance with the Insurance Act, 1938, as amended by Insurance Laws (Amendment) Act, 2015 and Insurance Regulatory and Development Authority (Investment) Regulations, 2000 as amended and are performing investments.

10. Managerial Remuneration:-

Sr No	Particulars	For the year ended 31.03.2017	For the year ended 31.03.2016
1	Salary & Perquisites	22,798	11,931
2	Contribution to Provident & Other Funds	1,232	778

- The managerial remuneration is in accordance with the requirements of section 34A of the Insurance Act, 1938 and as approved by IRDAI.
- The managerial remuneration does not include provision for gratuity and leave encashment, as provision for gratuity & leave encashment liability is determined actuarially for the Company as a whole and accordingly have not been considered in the above information.

SCHEDULES FORMING PART OF FINANCIAL STATEMENTS

Notes to Accounts

(Currency: In thousands of Indian Rupees unless otherwise stated)

11. Sector wise Business based on Gross Direct Premium Income (GDPI):

Business Sector	For the year ended 31.03.2017	
	GDPI	% of GDPI
	88,228	11%
Rural	732,301	89%
Urban	820,529	100%
Total	820,529	100%

Social Sector	For the year ended 31.03.2017
Number of Lives	48
GDPI	6.28

The company commenced operations on December 17, 2015 and was in operations for less than 6 months as at March 31, 2016. So the annual obligations as indicated in the Insurance Regulatory and Development Authority of India (Obligations of Insurers to Rural and Social Sectors) Regulations, 2015 were not applicable for the previous year ended March 31, 2016.

12. Premium Deficiency Reserve:

In accordance with Master Circular and Corrigendum on Master Circular on preparation of financial statement issued by IRDA vide circular number IRDA/F&I/CIR/F&A/231/10/2012 dated October 5, 2012 and circular number IRDA/F&A/CIR/FA/126/07/2013 dated July 3, 2013 respectively, in respect of calculation and recognition of Premium deficiency, the company does not require to make any provision for Premium Deficiency Reserve during the current year. (Previous Year Nil).

13. Operating Leases:

In respect of commercial premises taken on operating leases, rental payments are recognized in statement of profit & loss account on straight line basis over the period of lease term.

The aggregate operating lease rent amounting to ₹ 27,565 (Previous Year 10,283) has been charged to the Revenue Accounts in the current year.

The Company has entered into only cancellable lease agreements with lessor and there are no transactions in the nature of sublease.

14. Related Party:

The disclosures related to related parties as required by Accounting Standard 18 on Related Parties Disclosures as specified under Section 133 of the Act, read with Rule 7 of The Companies (Accounts) Rules, 2014 are as under:

Particulars	Nature of Relationship	Name of the party
Parties where control exists	Holding Company	Kotak Mahindra Bank Limited (KMBL)
		Kotak Mahindra Prime Limited
		Kotak Securities Limited
Other Related Parties	Fellow Subsidiaries	Kotak Mahindra Investments Limited
		Kotak Mahindra Capital Company Limited
		Kotak Mahindra Asset Management Company Limited
		Kotak Mahindra Old Mutual Life Insurance Limited

SCHEDULES FORMING PART OF FINANCIAL STATEMENTS

Notes to Accounts

(Currency: In thousands of Indian Rupees unless otherwise stated)

		Kotak Mahindra Trustee Company Limited
		Kotak Investment Advisors Limited
		Kotak Mahindra Trusteeship Services Limited
		Kotak Forex Brokerage Limited
		ING Vysya Financial Services Limited
		Kotak Mahindra (International) Limited
		Kotak Mahindra (UK) Limited
		Kotak Mahindra, Inc.
		Kotak Mahindra Asset Management (Singapore) Pte Limited
		Kotak Mahindra Financial Services Limited
		Kotak Mahindra Pension Fund Limited
Key Management Personnel (KMP)	Managing Director & CEO	Mahesh Balasubramanian
Relative of KMP	Father	T. S. Balasubramanian

The following are transactions and closing balances of related parties in the ordinary course of business:

Description of Transactions	Party Name	FY 16-17			FY 15-16		
		Holding Company	Fellow Subsidiaries	KMP	Holding Company	Fellow Subsidiaries	KMP
Assets							
Bank Balance	Kotak Mahindra Bank Ltd.	25,147			3,964		
Commission Paid in Advance	Kotak Mahindra Bank Ltd.	180			32		
	Kotak Mahindra Prime Limited		39			8	
Outstanding Receivables	Kotak Mahindra Bank Ltd.	55			38		
Prepaid Expenses	Kotak Mahindra Old Mutual Life Insurance Limited		11			90	
Purchase of Bonds/ Debenture	Kotak Mahindra Bank Ltd.	103,307					
Liability							
Commission Payable	Kotak Mahindra Bank Ltd.	3,344			844		
	Kotak Mahindra Prime Limited		617				
Outstanding Payables	Kotak Mahindra Bank Ltd.	4,269			2,985		
	Kotak Mahindra Old Mutual Life Insurance Limited		194			666	
	Kotak Mahindra Prime Limited					364	
Premium Deposits	Kotak Investment Advisors Limited					8	
	Kotak Mahindra Asset Management Company Limited		51				
	Kotak Mahindra Bank Ltd.	8,864			2,251		

SCHEDULES FORMING PART OF FINANCIAL STATEMENTS

Notes to Accounts

(Currency: In thousands of Indian Rupees unless otherwise stated)

Description of Transactions	Party Name	FY 16-17			FY 15-16		
		Holding Company	Fellow Subsidiaries	KMP	Holding Company	Fellow Subsidiaries	KMP
	Kotak Mahindra Investment Limited		23				
	Kotak Mahindra Prime Limited		1,731		284		
	Kotak Securities Limited				1		
Premium Received in Advance	Kotak Mahindra Bank Ltd.	486					
	Kotak Mahindra Investment Limited		110				
	Kotak Securities Limited		71				
Reimbursement to Group Companies	Kotak Mahindra Bank Ltd.	75					
Transfer of Employee Liability from Group Companies	Kotak Mahindra Bank Ltd.	425					
	Kotak Mahindra Old Mutual Life Insurance Limited		30				
Transfer of Employee Liability to Group Companies	Kotak Mahindra Bank Ltd.	21					
Transactions during the year							
Claims Paid	Kotak Mahindra Asset Management Company Limited		18				
	Kotak Mahindra Bank Ltd.	316					
	Kotak Mahindra Prime Limited		478				
	Kotak Securities Limited		29				
Commission Paid	Kotak Mahindra Bank Ltd.	30,892			1,493		
	Kotak Mahindra Prime Limited		5,473		708		
Employee Insurance Premium	Kotak Mahindra Old Mutual Life Insurance Limited		299		30		
Interest Income	Kotak Mahindra Bank Ltd.				2,580		
Investment in Equity Shares	Kotak Mahindra Bank Ltd.				1,339,500		
Premium Income	Kotak Investment Advisors Limited		425		99		
	Kotak Mahindra Asset Management Company Limited		670		172		
	Kotak Mahindra Bank Ltd.	23,829			1,755		
	Kotak Mahindra Capital Company Limited		194				
	Kotak Mahindra Investment Limited		315		32		

SCHEDULES FORMING PART OF FINANCIAL STATEMENTS

Notes to Accounts

(Currency: In thousands of Indian Rupees unless otherwise stated)

Description of Transactions	Party Name	FY 16-17			FY 15-16		
		Holding Company	Fellow Subsidiaries	KMP	Holding Company	Fellow Subsidiaries	KMP
	Kotak Mahindra Old Mutual Life Insurance Limited		15				
	Kotak Mahindra Pension Fund Limited		14				
	Kotak Mahindra Prime Limited		545			51	
	Kotak Mahindra Trusteeship Services Limited		37				
	Kotak Securities Limited		2,167			244	
	Mahesh Balasubramanian			36			36
	Relative of Mahesh Balasubramanian			4			5
Purchase of Fixed Assets	Kotak Mahindra Bank Ltd.				4,712		
Reimbursement From Group Companies	Kotak Mahindra Bank Ltd.	53					
Reimbursement to Group Companies	Kotak Mahindra Bank Ltd.	39,792			14,917		
	Kotak Mahindra Old Mutual Life Insurance Limited		2,214			637	
Remuneration of Key Management Personnel	Mahesh Balasubramanian			24,030			12,709
Transfer of Employee Liability from Group Companies	Kotak Mahindra Bank Ltd.				10,755		
	Kotak Mahindra Old Mutual Life Insurance Limited					983	

15. Employee Benefit Plans:

Defined Contribution Plan:

SL No	Particulars	For the year ended 31.03.2017	For the year ended 31.03.2016
1	Provident Fund	10,997	4,066
2	National Pension Scheme	895	354

SCHEDULES FORMING PART OF FINANCIAL STATEMENTS

Notes to Accounts

(Currency: In thousands of Indian Rupees unless otherwise stated)

Defined Benefit Plan:

Gratuity

The company has a defined gratuity plan payable to every employee on separation from the company. Disclosures as required under accounting standard AS-15 on Employee Benefits are given below:

Amount to be recognized in Balance Sheet:-

Particulars	As at 31.03.2017	As at 31.03.2016
Amount to be Recognized in Balance Sheet		
Present Value of Funded Obligations	Nil	Nil
Fair Value of Plan Assets	Nil	Nil
Present Value of Unfunded Obligations	5,992	3,121
Unrecognized Past Service Cost	Nil	Nil
Amount not Recognized as an Asset (limit in Para 59(b))	Nil	Nil
Net Liability	5,992	3,121
Amounts in Balance Sheet		
Liability	5,992	3,121
Assets	Nil	Nil
Net Liability is bifurcated as follows:		
Current	78	148
Non Current	5,913	2,974
Net Liability	5,992	3,122
Expense To Be Recognized in the Statement of P&L		
Current Service Cost	2,609	472
Interest on Defined Benefit Obligation	449	Nil
Expected Return on Plan Assets	Nil	Nil
Net Actuarial Losses / (Gains) Recognized in Year	(482)	Nil
Past Service Cost	Nil	Nil
Losses / (Gains) on "Curtailments & Settlements"	Nil	Nil
Losses / (Gains) on "Acquisition / Divestiture"	Nil	Nil
Effect of the limit in Para 59(b)	Nil	Nil
Total, Included in "Employee Benefit Expense"	2,575	472
Actual Return on Plan Assets	Nil	Nil

SCHEDULES FORMING PART OF FINANCIAL STATEMENTS

Notes to Accounts

(Currency: In thousands of Indian Rupees unless otherwise stated)

Particulars	As at 31.03.2017	As at 31.03.2016
Reconciliation of Benefit Obligations & Plan Assets For the Period		
Change in Defined Benefit Obligation		
Opening Defined Benefit Obligation	3,122	Nil
Current Service Cost	2609	472
Interest Cost	449	Nil
Actuarial Losses / (Gain)	(482)	Nil
Past Service Cost		Nil
Actuarial Losses / (Gain) due to Curtailment		Nil
Liabilities Extinguished on Settlements		Nil
Liabilities Assumed on Acquisition / (Settled on Divestiture)	379	2,649
Exchange Difference on Foreign Plans		Nil
Benefits Paid	(84)	Nil
Closing Defined Benefit Obligation	5,992	3,122
Change in Fair Value of Assets		
Opening Fair Value of Plan Assets	Nil	Nil
Expected Return on Plan Assets	Nil	Nil
Actuarial Gain / (Losses)	Nil	Nil
Assets Distributed on Settlements	Nil	Nil
Contributions by Employer	(84)	Nil
Assets Acquired on Acquisition / (Distributed on Divestiture)	Nil	Nil
Exchange Difference on Foreign Plans	Nil	Nil
Benefits Paid	Nil	Nil
Closing Fair Value of Plan Assets	Nil	Nil
Expected Employer's Contribution Next Year	78	147

Experience Adjustments:-

Particulars	As at 31.03.2017	As at 31.03.2016
Defined Benefit Obligation	5,992	3,122
Plan Assets		Nil
Surplus / (Deficit)	(5,992)	(3,122)
Exp. Adj. on Plan Liabilities	(39)	Nil
Exp. Adj. on Plan Assets		Nil

Summary of Principal Actuarial Assumptions:-

Particulars	As at 31.03.2017	As at 31.03.2016
Discount Rate (p.a.)	7.18%	7.95%
Expected Rate of Return on Assets (p.a.)	0.00%	0.00%
Salary Escalation Rate (p.a.)	7.00%	8.50%

SCHEDULES FORMING PART OF FINANCIAL STATEMENTS

Notes to Accounts

(Currency: In thousands of Indian Rupees unless otherwise stated)

Leave Encashment:

The company has a scheme of compensated absences where leaves are accruing for employees and liability of which are determined actuarially as at the year end.

The break-up of the Defined Benefit Obligation (which equals to net liability assuming this liability is not externally funded) between current & non-current is as follows:-

Particulars	As at 31.03.2017	As at 31.03.2016
Net Liability	4,233	1,496

Financial Assumptions at the Valuation Date:-

Particulars	As at 31.03.2017	As at 31.03.2016
Discount Rate (p.a.)	7.18%	7.95%
Salary Escalation Rate (p.a.)	7.00%	8.50%

16. Segmental Reporting:

The company's primary reportable segments are business segments which have been identified in accordance with the regulations and AS – 17 Segment Reporting. Operating Expenses & Income from Investments are allocated to business segments as mentioned in para 1K & 1L of schedule Segments revenue and segment results are shown in financial statements. Segmental assets and liabilities are disclosed to the extent identifiable:

Period	Products	Claims Outstanding	Reserve for Unexpired Risk
As at 31.03.2017	Motor	167,894	396,719
	Health	7,894	53,998
	PA	1,332	11,172
	Fire	18	7,828
	Engg	-	1,394
	Others	1	21
	Total	177,140	471,133
As at 31.03.2016	Motor	1,989	31,646
	Health	12	779
	PA	-	-
	Fire	-	-
	Engg	-	-
	Others	-	-
	Total	2,001	32,425

SCHEDULES FORMING PART OF FINANCIAL STATEMENTS

Notes to Accounts

(Currency: In thousands of Indian Rupees unless otherwise stated)

17. Earnings Per Share:

SL No	Particulars	As at 31.03.2017	As at 31.03.2016
1	Net Profit/(Loss) available to Equity Shareholders	(347,235)	(97,291)
2	Weighted Average Number of Equity Shares:-		
	Number of Shares at the beginning of the year	13,50,00,000	10,50,000
	Shares issued during the year	Nil	13,39,50,000
	Number of Shares at the end of the year	13,50,00,000	13,50,00,000
	Weighted Average Number of Equity Shares outstanding during the year	13,50,00,000	8,21,71,721
3	Nominal Value of Equity Shares	₹ 10	₹ 10
4	Basic Earnings Per Share	(2.57)	(1.18)
5	Diluted Earnings Per Share	(2.57)	(1.18)

There were no dilutive equity shares or potential equity shares issued and so weighted average number of equity shares is similar to calculate both basic earnings per share and diluted earnings per share.

18. Penalties Levied by Various Government Authorities During Financial Year 2016-17:

Sr No.	Particulars	Non Compliance / Violation	Penalty Awarded	Penalty Paid	Penalty Waived / Reduced
1	Insurance Regulatory and Development Authority	Nil	Nil	Nil	Nil
2	Service Tax Authorities -	Nil	Nil	Nil	Nil
3	Income Tax Authorities -	Nil	Nil	Nil	Nil
4	Any other Tax Authorities	Nil	Nil	Nil	Nil
5	Enforcement Directorate/Adjudicating Authority/ Tribunal or any Authority under FEMA	Nil	Nil	Nil	Nil
6	Registrar of Companies/ NCLT/CLB/Department of Corporate Affairs or any Authority under Companies Act, 2013/1956	Nil	Nil	Nil	Nil
7	Penalty awarded by any Court/Tribunal for any matter including claim settlement but excluding compensation	Nil	Nil	Nil	Nil
8	Securities and Exchange Board of India	NA	NA	NA	Nil
9	Competition Commission of India	Nil	Nil	Nil	Nil
10	Any other Central/State/Local Govt/Statutory Authority (Tariff Advisory Committee)	Nil	Nil	Nil	Nil

SCHEDULES FORMING PART OF FINANCIAL STATEMENTS

Notes to Accounts

(Currency: In thousands of Indian Rupees unless otherwise stated)

19. Contribution to Solatium Fund

The IRDA had asked the General Insurance Council ("the Council") to recommend the percentage of contribution to be made to a Solatium Fund and matters relating to the administration of the Fund. The Council recommended contribution of 0.10% of the all third party motor gross written premium as solatium fund to the administrator. Accordingly the company has provided ₹ 246 (Previous Year ₹ 12) towards solatium fund during the year which is charged to revenue account and also disclosed under current liabilities.

20. Micro and Small Scale business entities:

According to the information available with the Company there are no dues (Previous Year Nil) payable to Micro, Small and Medium enterprises as defined under Micro, Small and Medium Enterprises Development, 2006 as at March 31, 2017.

21. Employee share option plans (ESOP) & Stock Appreciation rights (SARs): Employee share option plans (ESOP)

IRDA vide its orders IRDA/NL/ORD/MPL/277/12/2011 dated December 23, 2011 and IRDA/NL/ORD/MPL/72/03/2012 dated March 22, 2012, had directed the formation of the Indian Motor Third Party Declined Risk Insurance Pool for standalone third party liability insurance for commercial vehicles (Liability only) (excluding Miscellaneous and special class of vehicles falling under erstwhile All India Motor Tariff) with effect from April 1, 2012.

Equity Settled Options

At the General Meetings of the holding company, Kotak Mahindra Bank Limited, the shareholders of the Bank had unanimously passed Special Resolutions on July 5, 2007, August 21, 2007 and June 29, 2015, to grant options to the eligible employees of the Bank and its subsidiaries and associate companies. Pursuant to these resolutions, the following Employees Stock Option Schemes had been formulated and adopted:

- (a) Kotak Mahindra Equity Option Scheme 2007; and
- (b) Kotak Mahindra Equity Option Scheme 2015

Further, pursuant to the Scheme of Amalgamation of ING Vysya Bank (IVBL) with the Bank, the Bank has renamed and adopted the ESOP Schemes of the erstwhile IVBL, as given below:

- (a) Kotak Mahindra Bank Ltd. (IVBL) Employees Stock Option Scheme 2007
- (b) Kotak Mahindra Bank Ltd. (IVBL) Employee Stock Option Scheme 2010; and
- (c) Kotak Mahindra Bank Ltd. (IVBL) Employees Stock Option Scheme 2013

Consequent to the above, the Bank has granted stock options to employees of the Company. In accordance with the SEBI Guidelines and the guidance note on "Accounting for Employee Share based payments", the excess, if any, of the market price of the share, preceding the date of grant of the option under ESOSs over the exercise price of the option is amortised on a straight-line basis over the vesting period. The Company has reimbursed the Bank ₹ Nil lacs (Previous Year ₹ Nil lacs) during the year on account of such costs and the same is forming part of Employee costs and included under the head "Reimbursement of expense on ESOP Scheme" under Note 4A Employee Remuneration and Welfare Benefit Expenses

Consequent to the above, the Bank has granted stock options to employees of the Company. In accordance with the SEBI Guidelines and the guidance note on "Accounting for Employee Share based payments", the excess, if any, of the market price of the share, preceding the date of grant of the option under ESOSs over the exercise price of the option is amortised on a straight-line basis over the vesting period. The Company has reimbursed the Bank ₹ Nil lacs (Previous Year ₹ Nil lacs) during the year on account of such costs and the same is forming part of Employee costs and included under the head "Reimbursement of expense on ESOP Scheme" under Note 4A Employees Remuneration & Welfare Benefits.

Stock Appreciation rights (SARs)

At the General Meeting of the holding company, Kotak Mahindra Bank Limited, the shareholders of the Bank had unanimously passed Special Resolution on June 29, 2015 to grant stock appreciation rights (SARs) to the eligible employees of the Bank, its subsidiaries and associate companies. Pursuant to this resolution, Kotak Mahindra Stock Appreciation Rights Scheme 2015 has been formulated and adopted. Subsequently, the SARs have been granted under this scheme and the existing SARs will continue. The contractual life (which is equivalent to the vesting period) of the SARs outstanding ranges from 2.23 to 4.58 years.

Detail of activity under SARs plan is summarised below:

Particulars	No. of SARs	
	As at 31.03.2017*	As at 31.03.2016*
Outstanding at the beginning of the year	15,348	Nil
Granted during the year	7,750	Nil
Additions/Reduction due to transfer of employees	Nil	23,414
Exercised during the year	7848	8,066
Expired during the year	Nil	Nil
Outstanding at the end of the year	15,250	15,348

* Adjusted for issue of bonus shares – one share for every share allotted on July 10, 2015. The effect of the bonus share has been given effect in computation for the previous periods

Effect of grant of SARs to employees on the statement of profit and loss and on its financial position

Particulars	As at	
	31.03.2017	31.03.2016
Employee Compensation	8,401	3,016
Closing balance of liability for cash-settled options	86,73	6,198

Had the Company recorded the compensation cost computed on the basis of fair valuation method instead of intrinsic value method, employee compensation cost would have been higher by ₹4,016 (Previous Year 2,563) and the Loss after tax would have been higher by ₹4,016 (Previous year 2,563). Consequently the basic and diluted EPS would have been lower by ₹ (0.03) (Previous year (0.04)).

22. Provision for Free Look period:

The provision for free look period is NIL and it is duly certified by the Appointed Actuary.

23. Accounting Ratios are given in Annexure 1.
24. Summary of Financial Statement is provide in Annexure 2.
25. Statement showing Age-wise Analysis of the unclaimed amount:

Sr No.	Particulars	Total Amount	4-12 months	13-18 months	19-24 months	25-30 months	31-36 months	Beyond 36 months
1	Claims settled but not paid to the policyholders/ insured's due to any reasons except under litigation from the insured/ policyholders	-	-	-	-	-	-	-
2	Sum due to the insured/ policyholders on maturity or otherwise	-	-	-	-	-	-	-
3	Any excess collection of the premium/ tax or any other charges which is refundable to the policyholders either as terms of conditions of the policy or as per law or as may be directed by the Authority but not refunded so far	248	61	0.18				
4	Cheques issued but not encashed by the policyholder/ insured	-	-	-	-	-	-	-

26. Taxation

The company has unabsorbed depreciation and carry forward of losses under tax laws. However deferred tax assets has not been recognized in financial statement as there is no virtual certainty supported by convincing evidence that sufficient future taxable income will be available against which such deferred tax assets can be realized.

27. Foreign Exchange

Expenditure in Foreign Currency (on cash basis) in current year: ₹ 974 (Previous Year: ₹ 386)

28. Disclosure of certain expenses

As required under Circular no 067/IRDA/F&A/CIR/MAR -08 dated March 28, 2008, outsourced services include payments made for various outsourced services amounting to ₹ 46,063 (Previous Year: 3,221)

29. Disclosure of other works given to auditors

Pursuant to clause 7.1 (g) of Corporate Governance Guidelines issued by IRDA on August 5, 2009 the remuneration paid to Auditors for services other than statutory / concurrent / internal audit are disclosed below:

Name	Particulars	Nature	2017	2016
V.C Shah & Co	Statutory Auditors	Certification work	39	3.5
V.C Shah & Co	Statutory Auditors	Tax Audit	103	Nil
K.S.Aiyar & Co	Statutory Auditors	Certification work	12	Nil

30. Disclosure on Specified Bank Notes (SBN)

In accordance with the requirement of notification G.S.R 308(E) dated 30th March 2017 issued by The Ministry of Corporate Affairs, every company shall disclose the details of Specified Bank Notes (SBN) held and transacted during the period 08/11/2016 to 30/12/2016. However as per the guidance note issued by The Institute of Chartered Accountants of India (ICAI), for companies viz. Insurance, Banking and Electrical Companies which are not required to present their financial statements as per Schedule III of Companies Act, 2013 (refer proviso 2 of Section 129 (1) of the Companies Act, 2013), the said disclosure requirements are not applicable to the Company.

31. Prior year figures have been regrouped, reclassified in the respective schedule and notes wherever considered necessary.

As per our report of even date
For K.S.Aiyar & Co.

Chartered Accountants
ICAI FRN : 100186W

Raghuvir M. Aiyar

Partner
M. No :38128

Place: Mumbai

Date: April 21, 2017

For V.C.Shah & Co

Chartered Accountants
ICAI FRN : 109818W

V.C. Shah

Partner
M. No :10360

For and on behalf of the Board of Directors
of Kotak Mahindra General Insurance Company Limited

Director

Director

Chief Executive Officer

Chief Financial Officer

Chief Compliance Officer and Company Secretary

ANALYTICAL RATIOS FOR THE YEAR ENDED 31ST MARCH 2017 (ANNEXURE - 1)

Particular	Total	Fire			Marine			Motor			Miscellaneous							
		TP	OD	TP	TP	OD	TP	TP	OD	TP	Public Liability	Engineering	Aviation	Personal Accident	Health Insurance	Trade Credit	Others	Miscellaneous Total
Gross Direct Premium Growth Rate	21	NA	NA	NA	17	20	18	NA	NA	NA	NA	NA	NA	NA	109	NA	NA	21
Gross Direct Premium to Net Worth ratio	0.91	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Growth rate of Net Worth	-28%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Net Retention Ratio	90%	67%	NA	93%	93%	93%	93%	NA	NA	91%	NA	36%	95%	NA	26%	91%		
Net Commission Ratio	5%	-3%	NA	8%	-0.3%	5%	NA	NA	1%	NA	-77%	15%	12%	NA	5%			
Expense of Management to Gross Direct Premium Ratio	70%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Expense of Management to Net Premium Ratio	75%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Net Incurred Claims to Net Earned Premium	73%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Combined Ratio	147%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Technical Reserves to net premium ratio	0.85	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Underwriting balance ratio	-1.45	1.06	NA	-1.40	-1.85	-1.56	NA	NA	0.89	NA	3.47	-2	2.92	-1.56				
Operating Profit Ratio	-134%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Liquid Assets to liabilities ratio	0.33	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Net earning ratio	-45%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Return on Net Worth Ratio	-38%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Available Solvency Margin Ratio to Required Solvency Margin Ratio	1.80	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
NPA Ratio																		
Gross NPA Ratio																		
Net NPA Ratio																		

ANALYTICAL RATIOS FOR THE YEAR ENDED 31ST MARCH 2016 (ANNEXURE - 1)

Particular	Total	Fire			Marine			Motor			Miscellaneous			Trade Credit	Others	Miscellaneous Total
		NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA			
Gross Direct Premium Growth Rate	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Gross Direct Premium to Net Worth ratio	0.03	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Growth rate of Net Worth	15872%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Net Retention Ratio	89%	NA	NA	89%	89%	89%	89%	89%	89%	NA	NA	NA	NA	95%	NA	89%
Net Commission Ratio	6%	NA	NA	9%	0%	6%	6%	6%	6%	NA	NA	NA	NA	14%	NA	6%
Expense of Management to Gross Direct Premium Ratio	434%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Expense of Management to Net Premium Ratio	487%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Net Incurred Claims to Net Earned Premium	348%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Combined Ratio	834%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Technical Reserves to net premium ratio	1.04	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Underwriting balance ratio	-268	NA	NA	-256	-340	-278	-278	-278	-278	NA	NA	NA	NA	-108	NA	-268
Operating Profit Ratio	-26550%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Liquid Assets to liabilities ratio	3.58	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Net earning ratio	-295%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Return on Net Worth Ratio	-8%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Available Solvency Margin Ratio to Required Solvency Margin Ratio	2.45	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
NPA Ratio																
Gross NPA Ratio	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Net NPA Ratio	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

SUMMARY OF FINANCIAL STATEMENTS (ANNEXURE -2)

(₹ in Lac)

No	Particulars	FY 16-17	FY 15-16	FY 14-15	FY 13-14	FY 12-13
OPERATING RESULTS						
1	Gross Direct Premiums	8,205.29	370.89			
2	Net Earned Premium #	3,285.72	6.05			
3	Income from investments (net) @	355.29	16.62			
4	Other income (Pl. specify)	(2.32)	0.57			
5	Total income	3,638.69	23.24			
6	Commissions (Net) (Including Brokerage	368.55	21.00			
7	Operating Expenses	5,271.82	1,586.64			
8	Net Incurred Claims	2,401.45	21.03			
9	Change in Unexpired Risk Reserve	4,387.10	324.26			
10	Operating Profit/loss	(4,403.12)	(1,605.44)			
NON-OPERATING RESULT						
11	Total income under shareholders' account	930.75	632.53			
12	Profit/ (loss) before tax	(3,472.36)	(972.91)			
13	Provision for tax	-	-			
14	Profit / (loss) after tax	(3,472.36)	(972.91)			
MISCELLANEOUS						
15	Policy holders' Account:	Not applicable	Not applicable			
	Total funds	for General	for General			
	Total Investments	Insurance Co	Insurance Co			
	Yield on investments					
16	Shareholders' Account:	Not applicable	Not applicable			
	Total funds	for General	for General			
	Total Investments	Insurance Co	Insurance Co			
	Yield on investments					
17	Paid up equity capital	13,500	13,500			
18	Net worth	9,028	12,500			
19	Total assets	17,375	13,857			
20	Yield on total investments	10.47%	8.20%			
21	Earnings per share (₹)	(2.57)	(1.18)			
22	Book Value per share (₹)	6.69	15.21			
23	Total Dividend	-	-			
24	Dividend per share (₹)	-	-			

Net of reinsurance

@ Net of losses

Points 15&16 may be given separately, if it is feasible.

* 1st year means the most recent concluded financial year.

