

MEDIA RELEASE

KOTAK MAHINDRA BANK ANNOUNCES RESULTS

Kotak Mahindra Bank Standalone PAT for Q2FY23 ₹ 2,581 crore, up 27% YoY, 25% QoQ Consolidated PAT for Q2FY23 ₹ 3,608 crore, up 21% YoY, 31% QoQ

Mumbai, **22**nd **October**, **2022**: The Board of Directors of Kotak Mahindra Bank ("the Bank") approved the standalone and consolidated results for Q2FY23, at the Board meeting held in Mumbai, today.

Kotak Mahindra Bank standalone results

The Bank's PAT for Q2FY23 stood at ₹ 2,581 crore, up 27% from ₹ 2,032 crore in Q2FY22 (₹ 2,071 in Q1FY23).

Net Interest Income (NII) for Q2FY23 increased to ₹ 5,099 crore, from ₹ 4,021 crore in Q2FY22, up 27%. Net Interest Margin (NIM) was 5.17% for Q2FY23.

Fees and services for Q2FY23 was ₹ 1,760 crore, up 24% YoY.

Operating profit for Q2FY23 was ₹ 3,567 crore (Q2FY22: ₹ 3,120 crore).

Customers as at September 30, 2022 were 36.6 mn (28.5 mn as at September 30, 2021).

Customer Assets, which includes Advances and Credit substitutes, increased by 25% to ₹ 3,21,324 crore as at September 30, 2022 from ₹ 2,56,335 crore as at September 30, 2021 (₹ 3,03,629 crore as at June 30, 2022). Advances increased by over 25% to ₹ 2,94,023 crore as at September 30, 2022 from ₹ 2,34,947 crore as at September 30, 2021 (₹ 2,80,171 crore as at June 30, 2022).

CASA ratio as at September 30, 2022 stood at 56.2%.

Average Current deposits grew to ₹ 53,971 crore for Q2FY23 compared to ₹ 50,485 crore for Q2FY22 up 7%. Average Fixed Rate Savings deposits was ₹ 113,408 crore for Q2FY23 compared to ₹ 110,707 crore for Q2FY22 up 2%. Average Term deposit up 20% from ₹ 116,819 crore for Q2FY22 to ₹ 139,871 crore for Q2FY23.

As at September 30, 2022, COVID related provisions stood at ₹ 438 crore. In accordance with COVID Resolution Framework announced by RBI, the Bank has standard restructured fund-based outstanding of ₹ 354 crore (0.12% of Advances). Under the MSME Resolution Framework, the Bank has standard restructured fund-based outstanding of ₹ 640 crore (0.22% of Advances) as at September 30, 2022.

As at September 30, 2022, GNPA was 2.08% & NNPA was 0.55%. Credit cost on advances for Q2FY23 was 26 bps (annualised) (including standard provisioning; excluding reversal of COVID & restructuring). The provision coverage ratio stood at 73.7%.



Capital adequacy ratio of the Bank, as per Basel III, as at September 30, 2022 was 22.6% and CET I ratio of 21.5% (including unaudited profits)

Consolidated results at a glance

Consolidated PAT for Q2FY23 was ₹ 3,608 crore, up 21% from ₹ 2,989 crore in Q2FY22 (₹ 2,755 crore for Q1FY23).

PAT of Bank and key subsidiaries given below:

| PAT (₹ crore) | Q2FY23 | Q2FY22 |
|---|--------|--------|
| Kotak Mahindra Bank | 2,581 | 2,032 |
| Kotak Mahindra Life Insurance | 270 | 155 |
| Kotak Securities | 224 | 243 |
| Kotak Mahindra Prime | 222 | 240 |
| Kotak Asset Management & Trustee Company | 106 | 97 |
| Kotak Mahindra Investments | 78 | 89 |
| BSS Microfinance | 70 | 8 |
| Kotak Mahindra Capital Company | 22 | 58 |

AUM (Policyholders') of Kotak Mahindra Life Insurance as on September 30, 2022 grew 14% YoY to ₹ 53,785 crore.

At the consolidated level, the Return on Assets (ROA) (annualized) was 2.61% for Q2FY23 (2.36% for Q2FY22).

Consolidated Capital adequacy ratio as per Basel III as at September 30, 2022 was 23.9% and CET I ratio was 23.0%. (including unaudited profits)

Consolidated Capital and Reserves & Surplus as at September 30, 2022 was ₹ 1,03,578 crore (₹ 89,627 crore as at September 30, 2021). The Book Value per Share was ₹ 519.

Consolidated Customer Assets grew by 24% from ₹ 2,87,831 crore as at September 30, 2021 to ₹ 3,57,060 crore as at September 30, 2022.

Total assets managed / advised by the Group as at September 30, 2022 were ₹ 3,90,526 crore up 2% over ₹ 3,81,058 crore as at September 30, 2021.

The Relationship Value of the customers of Private Banking, Priority Banking and Investment Advisory was ~ ₹ 5,54,000 crore as at September 30, 2022 up 20% from ~ ₹ 463,000 crore as at September 30, 2021.



The financial statements of Indian subsidiaries (excluding insurance companies) and associates are prepared as per Indian Accounting Standards in accordance with the Companies (Indian Accounting Standards) Rules, 2015. The financial statements of subsidiaries located outside India are prepared in accordance with accounting principles generally accepted in their respective countries. However, for the purpose of preparation of the consolidated financial results, the results of subsidiaries and associates are in accordance with Generally Accepted Accounting Principles in India ('GAAP') specified under Section 133 and relevant provision of Companies Act, 2013.

About Kotak Mahindra Group

Established in 1985, Kotak Mahindra Group is one of India's leading financial services conglomerates. In February 2003, Kotak Mahindra Finance Ltd. (KMFL), the Group's flagship company, received banking license from the Reserve Bank of India (RBI), becoming the first non-banking finance company in India to convert into a bank - Kotak Mahindra Bank Ltd (KMBL).

Kotak Mahindra Group (the Group) offers a wide range of financial services that encompass every sphere of life. From commercial banking, to stock broking, mutual funds, life and general insurance and investment banking, the Group caters to the diverse financial needs of individuals and the corporate sector. The premise of Kotak Mahindra Group's business model is *concentrated India, diversified financial services*. The bold vision that underscores the Group's growth is an inclusive one, with a host of products and services designed to address the needs of the unbanked and insufficiently banked.

Kotak Mahindra Group has a global presence through its subsidiaries in UK, USA, Gulf Region, Singapore and Mauritius with offices in London, New York, Dubai, Abu Dhabi, Singapore and Mauritius respectively. As on 30th September, 2022, Kotak Mahindra Bank Ltd has a national footprint of 1,710 branches and 2,802 ATMs, and branches in GIFT City and DIFC (Dubai).

For more information, please visit the Company's website at https://www.kotak.com

For further information, please contact

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KOTAK MAHINDRA BANK LIMITED (CONSOLIDATED) CIN: L65110MH1985PLC038137 Registered Office: 27BKC, C 27, G Block, Bandra Kurla Complex, Bandra (E), Mumbai – 400 051

UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED 30TH SEPTEMBER, 2022

| | | | Quarter ended | | Half yea | ₹ crore Year ended | |
|----------|--|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|------------------------|
| Sr No | Particulars | 30-Sep-22 (Unaudited) | 30-Jun-22 (Unaudited) | 30-Sep-21 (Unaudited) | 30-Sep-22 (Unaudited) | 30-Sep-21 (Unaudited) | 31-Mar-22 (Audited) |
| 1 | Interest earned (a+b+c+d) | 9,993.83 | 9,164.31 | 8,233.14 | 19,158.14 | 16,276.03 | 33,740.62 |
| | (a) Interest/discount on advances/bills | 7,279.77 | 6,528.65 | 5,380.86 | 13,808.42 | 10,695.99 | 22,603.32 |
| | (b) Income on investments | 2,331.25 | 2,236.52 | 2,450.46 | 4,567.77 | 4,845.73 | 9,595.24 |
| | (c) Interest on balances with Reserve Bank of India & other interbank funds | 265.20 | 287.61 | 278.66 | 552.81 | 480.95 | 1,004.38 |
| | (d) Others | 117.61 | 111.53 | 123.16 | 229.14 | 253.36 | 537.68 |
| 2 | Other income (a+b+c) | 7,519.19 | 2,494.63 | 7,109.58 | 10,013.82 | 11,638.30 | 25,141.06 |
| | (a) Profit/(Loss) on sale of investments including revaluation (insurance business) | 1,353.83 | (1,650.41) | 1415.49 | (296.58) | 2,320.37 | 2,137.29 |
| | (b) Premium on Insurance Business | 3,391.60 | 2,344.54 | 2,981.55 | 5,736.14 | 4,671.75 | 13,339.39 |
| | (c) Other income (Refer Notes 4, 5 & 6) | 2,773.76 | 1,800.50 | 2,712.54 | 4,574.26 | 4,646.18 | 9,664.38 |
| 3 | Total income (1+2) | 17,513.02 | 11,658.94 | 15,342.72 | 29,171.96 | 27,914.33 | 58,881.68 |
| 4 | Interest expended | 3,374.23 | 3,004.23 | 2,880.22 | 6,378.46 | 5,730.94 | 11,553.29 |
| 5 | Operating expenses (a+b+c) | 9,254.91 | 4,960.01 | 8,096.37 | 14,214.92 | 14,439.20 | 30,609.58 |
| | (a) Employees Cost | 2,108.81 | 1,839.09 | 1,853.02 | 3,947.90 | 3,446.39 | 7,140.93 |
| | (b) Policy holders' reserves, surrender expense and claims (Refer Note 12) | 4,504.25 | 584.46 | 4,257.75 | 5,088.71 | 7,320.15 | 15,047.59 |
| | (c) Other operating expenses (Refer Note 5 & 7) | 2,641.85 | 2,536.46 | 1,985.60 | 5,178.31 | 3,672.66 | 8,421.06 |
| 6 | Total expenditure (4+5) (excluding provisions and contingencies) | 12,629.14 | 7,964.24 | 10,976.59 | 20,593.38 | 20,170.14 | 42,162.87 |
| 7 | Operating profit (3-6) (Profit before provisions and contingencies) | 4,883.88 | 3,694.70 | 4,366.13 | 8,578.58 | 7,744.19 | 16,718.81 |
| 8 | Provisions (other than tax) and contingencies (Refer Note 8) | 136.50 | 8.80 | 435.25 | 145.30 | 1,293.92 | 770.51 |
| 9 | Exceptional items | - | - | - | - | - | - |
| 10 | Profit from ordinary activities before tax (7-8-9) | 4,747.38 | 3,685.90 | 3,930.88 | 8,433.28 | 6,450.27 | 15,948.30 |
| 11 | Tax expense | 1,167.99 | 973.51 | 990.17 | 2,141.50 | 1,714.77 | 4,016.43 |
| 12 | Net Profit from ordinary activities after tax before Minority Interest (10–11) | 3,579.39 | 2,712.39 | 2,940.71 | 6,291.78 | 4,735.50 | 11,931.87 |
| 13 | Extraordinary items (net of tax expense) | - | - | - | - | - | - |
| 14 | Net Profit after tax before Minority Interest (12 -13) | 3,579.39 | 2,712.39 | 2,940.71 | 6,291.78 | 4,735.50 | 11,931.87 |
| 15 | Less: Share of Minority Interest | - | - | - | - | - | - |
| 16 | Add: Share in Profit/(Loss) of associates | 28.79 | 43.00 | 48.03 | 71.79 | 59.33 | 157.52 |
| 17 | Profit after tax (14-15+16) | 3,608.18 | 2,755.39 | 2,988.74 | 6,363.57 | 4,794.83 | 12,089.39 |



| | | | | | | | ₹ crore |
|----|--|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|------------------------|
| Sr | | Quarter ended | | | Half yea | Year ended | |
| No | Particulars | 30-Sep-22 (Unaudited) | 30-Jun-22 (Unaudited) | 30-Sep-21 (Unaudited) | 30-Sep-22 (Unaudited) | 30-Sep-21 (Unaudited) | 31-Mar-22 (Audited) |
| 18 | Paid Up Equity Capital (Face value of ₹ 5 per share) | 992.87 | 992.72 | 991.54 | 992.87 | 991.54 | 992.33 |
| 19 | Group Reserves (excluding Minority Interest and Revaluation reserves) | | | | | | 95,641.70 |
| 20 | Minority Interest | | | | | | - |
| 21 | Analytical Ratios | | | | | | |
| | (i) Capital adequacy ratio – Basel III (standalone) | 21.24 | 22.15 | 21.76 | 21.24 | 21.76 | 22.69 |
| | (ii) Earnings per equity share before and after extraordinary items (net of tax expense) | | | | | | |
| | - Basic (not annualised) ₹ | 18.17 | 13.88 | 15.07 | 32.05 | 24.19 | 60.76 |
| | - Diluted (not annualised)₹ | 18.17 | 13.88 | 15.06 | 32.05 | 24.17 | 60.73 |
| | (iii) NPA Ratios | | | | | | |
| | (a) Gross NPA | 6,966.34 | 7,223.54 | 8,564.19 | 6,966.34 | 8,564.19 | 7,334.05 |
| | (b) Net NPA | 1,975.44 | 2,143.06 | 2,897.01 | 1,975.44 | 2,897.01 | 2,148.72 |
| | (c) % of Gross NPA to Gross Advances | 2.09 | 2.27 | 3.16 | 2.09 | 3.16 | 2.37 |
| | (d) % of Net NPA to Net Advances | 0.60 | 0.69 | 1.09 | 0.60 | 1.09 | 0.71 |
| | (iv) Return on average Assets (%) (not annualised) | 0.66 | 0.51 | 0.60 | 1.16 | 0.97 | 2.36 |

NOTES:

- The consolidated financial results are prepared in accordance with Accounting Standard 21 (AS-21) "Consolidated Financial Statements" and Accounting Standard – 23 (AS-23) "Accounting for investment in associates in Consolidated Financial Statements" specified under section 133 and relevant provisions of Companies Act, 2013.
- 2. The financial statements of Indian subsidiaries (excluding insurance companies) and associates are prepared as per Indian Accounting Standards in accordance with the Companies (Indian Accounting Standards) Rules, 2015. The financial statements of subsidiaries located outside India are prepared in accordance with accounting principles generally accepted in their respective countries. However, for the purpose of preparation of the consolidated financial results, the results of subsidiaries and associates are prepared in accordance with Generally Accepted Accounting Principles in India ('GAAP') specified under Section 133 and relevant provision of Companies Act, 2013.
- 3. The above consolidated financial results were reviewed by the Audit Committee and approved at the meeting of the Board of Directors held on 22nd October, 2022. The results for the quarter and half year ended 30th September, 2022 were subjected to limited review by the joint statutory auditors (KKC & Associates LLP, Chartered Accountants (formerly Khimji Kunverji & Co LLP) and Price Waterhouse LLP, Chartered Accountants) of the Bank who have issued an unmodified review report thereon. The previous period results were reviewed/ audited by the joint statutory auditors (Walker Chandiok & Co LLP, Chartered Accountants).



4. Details of other income forming part of the consolidated results are as follows:

| | | | | | | ₹ crore | |
|--|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|------------------------|--|
| | | Quarter ended | | Half yea | r ended | Year ended | |
| Particulars | 30-Sep-22 (Unaudited) | 30-Jun-22 (Unaudited) | 30-Sep-21 (Unaudited) | 30-Sep-22 (Unaudited) | 30-Sep-21 (Unaudited) | 31-Mar-22 (Audited) | |
| Commission, fees, exchange, brokerage and others (net) | 2,699.35 | 2,765.68 | 2,444.71 | 5,465.03 | 4,526.68 | 10,020.66 | |
| Profit/(Loss) on sale and provisions/(write-back) of mark- to-market depreciation on investments (other than insurance business) | 74.41 | (965.18) | 267.83 | (890.77) | 119.50 | (356.28) | |
| Total – Other income | 2,773.76 | 1,800.50 | 2,712.54 | 4,574.26 | 4,646.18 | 9,664.38 | |

- 5. Other income in the consolidated results for the reporting periods is net of sub-brokerage paid in the broking subsidiary amounting to ₹ 45.69 crore for the quarter and ₹ 83.53 crore for the half year ended 30th September, 2022 (₹ 37.84 crore for the quarter ended 30th June, 2022; ₹ 38.93 crore and ₹ 73.90 crore for the quarter and half year ended 30th September, 2021 respectively and ₹ 168.19 crore for the year ended 31st March, 2022).
- 6. Other income includes non-fund based income such as commission earned from guarantees / letters of credit, financial advisory fees, selling of third party products, general banking fees, earnings from foreign exchange transactions, profit / (loss) from the sale of securities and write-back/ (provision) of mark-to-market depreciation on investments (other than insurance business).
- 7. Details of other operating expenditure forming part of consolidated results are as follows:

| | | Ouarter ended | | Half yor | r ended | ₹ crore Year ended |
|----------------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|------------------------|
| Particulars | 30-Sep-22 (Unaudited) | 30-Jun-22 (Unaudited) | 30-Sep-21 (Unaudited) | 30-Sep-22 (Unaudited) | 30-Sep-21 (Unaudited) | 31-Mar-22 (Audited) |
| Brokerage (Refer Note 5) | 286.73 | 338.26 | 190.29 | 624.99 | 288.19 | 862.11 |
| Depreciation | 144.14 | 135.17 | 117.54 | 279.31 | 230.01 | 480.35 |
| Rent, taxes and lighting | 235.05 | 222.71 | 202.29 | 457.76 | 396.79 | 808.88 |
| Others | 1,975.93 | 1,840.32 | 1,475.48 | 3,816.25 | 2,757.67 | 6,269.72 |
| Total – Other operating expenses | 2,641.85 | 2,536.46 | 1,985.60 | 5,178.31 | 3,672.66 | 8,421.06 |

8. Provisions and contingencies are net of recoveries made against accounts, which have been written off in the previous period / year. Details of Provisions (other than tax) and contingencies forming part of consolidated results are as follows:

| | | Quarter ended | | Half yea | r ended | ₹ crore Year ended |
|---|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|------------------------|
| Particulars | 30-Sep-22 (Unaudited) | 30-Jun-22 (Unaudited) | 30-Sep-21 (Unaudited) | 30-Sep-22 (Unaudited) | 30-Sep-21 (Unaudited) | 31-Mar-22 (Audited) |
| Provision towards advances / others (including provisions for exposures to entities with Unhedged Foreign Currency Exposures) (net) | 180.41 | 73.61 | 384.07 | 254.02 | 1,265.14 | 1,686.41 |
| General provision / (Write back) for COVID-19 Deferment cases (net) | (46.21) | (66.62) | - | (112.83) | - | (835.49) |
| Other provision / (Write back of provisions) towards investments (net) | 2.30 | 1.81 | 51.18 | 4.11 | 28.78 | (80.41) |
| Total – Provisions (other than tax) and contingencies | 136.50 | 8.80 | 435.25 | 145.30 | 1,293.92 | 770.51 |

3



9. COVID-19, a global pandemic, affected the world economy over last two years. The revival of economic activity improved in financial year 2022 supported by relaxation of restrictions due to administration of the COVID vaccines to a large population in the country. The extent to which COVID-19 pandemic will impact the Bank and its subsidiaries' results going forward will depend on ongoing as well as future developments including the nature and severity of COVID-19.

The Bank and its subsidiaries held an aggregate COVID-19 related provision of ₹ 493.97 crore as of 30^{th} June, 2022. Based on the improved outlook, the Bank and its subsidiaries have reversed provisions amounting to ₹ 46.21 crore and ₹ 112.83 crore during the quarter and half year ended 30^{th} September, 2022 respectively (Nil during the quarter and half ended 30^{th} September, 2022 respectively (Nil during the quarter and half ended 30^{th} September, 2022. On a prudent basis, the Bank and its subsidiaries continue to hold provision of ₹ 447.76 crore as at 30^{th} September, 2022 against the potential impact of COVID-19.

- 10. COVID-19 resulted in significant number of death claims in the life insurance subsidiary during quarter ended 30th June, 2021 which along with extra mortality related provisioning as computed by the Company's Appointed Actuary had resulted in a net loss on shareholders' account of ₹ 88.82 crore for the half year ended 30th September, 2021.
- 11. In accordance with the RBI guidelines, Banks are required to make consolidated Pillar 3 disclosures including leverage ratio, liquidity coverage ratio and Net Stable Funding Ratio (NSFR) under the Basel III Framework. These disclosures are available on the Bank's website at the following link: <u>https://www.kotak.com/en/investor-relations/financial-results/regulatory-disclosure.html</u>. These disclosures have not been subjected to audit or limited review.
- 12. The change in the valuation of liabilities for life policies in force, lapsed policies that are likely to be revived in future and for policies in respect of which premium has been discontinued but liability exists, for the quarter and half year ended 30th September, 2022 amounting to ₹ 2,794.01 crore and ₹ 2,084.80 crore respectively ((₹ 709.21) crore for the quarter ended 30th June, 2022; ₹ 2,436.42 crore and ₹ 4,329.62 crore for the quarter and half year ended 30th September, 2021 respectively and ₹ 8,654.73 crore for the year ended 31st March, 2022), has been included in "Policy holders' reserves, surrender expense and claims" under "Operating Expenses".
- 13. Kotak Mahindra Prime Limited, a subsidiary of the Bank, for the purpose of consolidation, followed a policy of charging acquisition cost for vehicle loans based on internal rate of return of the contract. The subsidiary has changed its accounting policy w.e.f 1st April, 2022, to charging such acquisition cost for vehicle loans in the period in which they are incurred. Due to this change in policy, the brokerage cost is higher and profit before tax is lower for the quarter and half year ended 30th September, 2022 by ₹ 15.10 crore and ₹ 116.59 crore respectively (₹ 101.49 crore for the quarter ended 30th June, 2022 including the unamortised brokerage cost of ₹ 93.83 as at 31st March, 2022). Accordingly, profit after tax for the quarter and half year ended 30th June, 2022 is lower by ₹ 13.38 crore and ₹ 96.18 crore respectively (₹ 82.80 crore for the quarter ended 30th June, 2022).
- 14. The summarised consolidated balance sheet of the Bank is given below:

| | | | ₹ crore |
|--|-----------------------------------|-----------------------------------|---------------------------------|
| Summarised Balance Sheet | As at 30-Sep-22 (Unaudited) | As at 30-Sep-21 (Unaudited) | As at 31-Mar-22 (Audited) |
| CAPITAL AND LIABILITIES | | | |
| Capital | 1,492.87 | 1,491.54 | 1,492.33 |
| Employees' Stock Options (Grants) Outstanding | 49.31 | 15.57 | 31.31 |
| Reserves and Surplus | 102,084.83 | 88,135.63 | 95,641.70 |
| Deposits | 324,061.03 | 290,649.42 | 310,086.89 |
| Borrowings | 47,078.03 | 57,365.61 | 55,148.27 |
| Policyholder's Funds | 52,736.57 | 46,379.74 | 50,666.79 |
| Other Liabilities and Provisions | 32,609.21 | 27,770.41 | 33,430.62 |
| TOTAL | 560,111.85 | 511,807.92 | 546,497.91 |
| ASSETS | | | |
| Cash and balances with Reserve Bank of India | 26,180.54 | 30,143.50 | 36,049.18 |
| Balances with Banks and Money at Call and Short Notice | 15,006.08 | 25,038.98 | 16,616.31 |
| Investments | 164,675.92 | 168,469.12 | 164,529.41 |
| Advances | 328,801.18 | 265,292.73 | 304,473.60 |
| Fixed Assets | 1,987.09 | 1,740.90 | 1,909.63 |
| Other Assets | 22,647.29 | 20,308.94 | 22,106.03 |
| Goodwill on consolidation | 813.75 | 813.75 | 813.75 |
| TOTAL | 560,111.85 | 511,807.92 | 546,497.91 |



15. Consolidated Segment information is as under:

| Segment | Principal activity |
|-------------------|---|
| Corporate/ | Wholesale borrowings and lending and other related services to the corporate sector, which are not |
| Wholesale Banking | included under retail banking. |
| Retail Banking | Includes lending, deposit taking and other retail services/ products including credit cards |
| Treasury, BMU and | Money market, forex market, derivatives, investments and primary dealership of government |
| Corporate Centre | securities, Balance Sheet Management Unit (BMU) responsible for Asset Liability Management and |
| | Corporate Centre, which primarily comprises of support functions. |
| Vehicle Financing | Retail vehicle finance and wholesale trade finance to auto dealers from its Subsidiary Company |
| Other Lending | Financing against securities, securitisation and other loans / services from its Subsidiary Companies |
| Activities | |
| Broking | Brokerage income on market transactions done on behalf of clients, interest on delayed payments, |
| | distribution of financial products from its Subsidiary Company. |
| Advisory and | Providing financial advisory and transactional services such as mergers and acquisition advice and |
| Transactional | equity/ debt issue management services from its Subsidiary Companies |
| Services | |
| Asset | Management of funds and investments on behalf of clients and investment distribution (Cherry) |
| Management | from its Subsidiary Companies |
| Insurance | Life insurance and General Insurance from its Subsidiary Companies |

The RBI has prescribed the reporting of the Digital Banking Units (DBUs) as a sub-segment of Retail Banking vide its circular dated 7th April, 2022 on the establishment of DBUs. As at 30th September, 2022, the Bank's proposed DBUs were yet to commence operations. Reporting of Digital Banking as a separate sub-segment of Retail Banking Segment will be implemented by the Bank based on the decision of the DBU Working Group formed by the Indian Bank's Association. DBUs operations commenced in October, 2022.

| <u> </u> | | | Quarter ended | | Half yea | r ended | Year ended | |
|----------|--|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|------------------------|--|
| Sr No | Particulars | 30-Sep-22 (Unaudited) | 30-Jun-22 (Unaudited) | 30-Sep-21 (Unaudited) | 30-Sep-22 (Unaudited) | 30-Sep-21 (Unaudited) | 31-Mar-22 (Audited) | |
| 1 | Segment Revenues: | | | | | | | |
| | Treasury, BMU and Corporate Centre | 1,917.84 | 1,398.70 | 2,625.94 | 3,316.54 | 4,826.82 | 8,925.02 | |
| | Retail Banking | 4,577.37 | 4,240.92 | 3,833.77 | 8,818.29 | 7,311.07 | 15,262.93 | |
| | Corporate / Wholesale Banking | 4,459.45 | 3,517.69 | 3,187.93 | 7,977.14 | 6,354.57 | 13,583.44 | |
| | Vehicle Financing | 632.68 | 582.08 | 491.28 | 1,214.76 | 912.84 | 2,004.04 | |
| | Other Lending Activities | 306.58 | 316.94 | 346.46 | 623.52 | 681.21 | 1,476.30 | |
| | Broking (Refer Note 5) | 602.23 | 586.57 | 587.49 | 1,188.80 | 1,119.27 | 2,426.64 | |
| | Advisory and Transactional Services | 186.66 | 173.47 | 157.11 | 360.13 | 265.58 | 657.89 | |
| | Asset Management | 363.12 | 355.18 | 388.14 | 718.30 | 712.96 | 1,492.34 | |
| | Insurance | 5,567.84 | 1,460.96 | 5,082.99 | 7,028.80 | 8,337.33 | 18,180.68 | |
| | Sub-total | 18,613.77 | 12,632.51 | 16,701.11 | 31,246.28 | 30,521.65 | 64,009.28 | |
| | Less: inter-segment revenues | (1,100.75) | (973.57) | (1,358.39) | (2,074.32) | (2,607.32) | (5,127.60) | |
| | Total Income | 17,513.02 | 11,658.94 | 15,342.72 | 29,171.96 | 27,914.33 | 58,881.68 | |
| 2 | Segment Results: | | | | | | | |
| | Treasury, BMU and Corporate Centre | 1,251.23 | 700.95 | 1,213.23 | 1,952.18 | 2,154.17 | 4,516.45 | |
| | Retail Banking | 581.20 | 567.10 | 13.61 | 1,148.30 | (28.64) | 846.21 | |
| | Corporate / Wholesale Banking | 1,773.91 | 1,395.65 | 1,622.48 | 3,169.56 | 2,890.06 | 6,379.46 | |
| | Vehicle Financing | 209.57 | 117.91 | 185.54 | 327.48 | 166.15 | 630.01 | |
| | Other Lending Activities | 127.61 | 127.67 | 172.25 | 255.28 | 322.66 | 763.56 | |
| | Broking | 219.41 | 213.17 | 255.18 | 432.58 | 499.46 | 1,082.52 | |
| | Advisory and Transactional Services | 115.04 | 111.96 | 77.41 | 227.00 | 114.56 | 375.73 | |



| 0 | | | Quarter ended | | Half yea | ar ended | Year ended |
|----------|--|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|------------------------|
| Sr No | Particulars | 30-Sep-22 (Unaudited) | 30-Jun-22 (Unaudited) | 30-Sep-21 (Unaudited) | 30-Sep-22 (Unaudited) | 30-Sep-21 (Unaudited) | 31-Mar-22 (Audited) |
| | Asset Management | 145.33 | 158.90 | 195.17 | 304.23 | 399.11 | 840.81 |
| | Insurance | 324.08 | 292.59 | 196.01 | 616.67 | (67.26) | 513.55 |
| | Total Profit before tax, minority interest and associates | 4,747.38 | 3,685.90 | 3,930.88 | 8,433.28 | 6,450.27 | 15,948.30 |
| | Provision for tax | 1,167.99 | 973.51 | 990.17 | 2,141.50 | 1,714.77 | 4,016.43 |
| | Net Profit before share of Associates and Minority | 3,579.39 | 2,712.39 | 2,940.71 | 6,291.78 | 4,735.50 | 11,931.87 |
| 3 | Segment Assets: | | | | | | |
| | Treasury, BMU and Corporate Centre | 122,838.00 | 124,249.71 | 157,522.25 | 122,838.00 | 157,522.25 | 143,524.72 |
| | Retail Banking | 284,699.74 | 281,507.77 | 260,954.11 | 284,699.74 | 260,954.11 | 269,857.05 |
| | Corporate / Wholesale Banking | 209,049.41 | 197,950.21 | 175,105.90 | 209,049.41 | 175,105.90 | 188,132.89 |
| | Vehicle Financing | 20,912.87 | 19,449.67 | 17,460.64 | 20,912.87 | 17,460.64 | 18,696.29 |
| | Other Lending Activities | 13,457.47 | 13,121.11 | 13,710.08 | 13,457.47 | 13,710.08 | 15,140.21 |
| | Broking | 11,506.49 | 10,833.96 | 10,408.52 | 11,506.49 | 10,408.52 | 13,959.09 |
| | Advisory and Transactional Services | 517.95 | 476.16 | 308.93 | 517.95 | 308.93 | 375.31 |
| | Asset Management | 5,116.24 | 4,758.96 | 4,233.00 | 5,116.24 | 4,233.00 | 4,544.45 |
| | Insurance | 61,259.04 | 57,898.09 | 53,368.17 | 61,259.04 | 53,368.17 | 58,662.31 |
| | Sub-total | 729,357.21 | 710,245.64 | 693,071.60 | 729,357.21 | 693,071.60 | 712,892.32 |
| | Less: inter-segment assets | (170,666.87) | (175,274.86) | (182,975.78) | (170,666.87) | (182,975.78) | (167,856.71) |
| | Total | 558,690.34 | 534,970.78 | 510,095.82 | 558,690.34 | 510,095.82 | 545,035.61 |
| | Add: Unallocated Assets | 1,421.51 | 1,459.14 | 1,712.10 | 1,421.51 | 1,712.10 | 1,462.30 |
| | Total Assets as per Balance Sheet | 560,111.85 | 536,429.92 | 511,807.92 | 560,111.85 | 511,807.92 | 546,497.91 |
| 4 | Segment Liabilities: | | | | | | |
| | Treasury, BMU and Corporate Centre | 86,446.17 | 87,766.35 | 125,046.84 | 86,446.17 | 125,046.84 | 109,023.20 |
| | Retail Banking Corporate / Wholesale | 264,018.69 | 261,408.57 | 245,383.28 | 264,018.69 | 245,383.28 | 253,410.95 |
| | Banking | 192,034.78 | 182,723.42 | 160,065.97 | 192,034.78 | 160,065.97 | 169,595.03 |
| | Vehicle Financing | 12,228.89 | 10,966.00 | 9,760.09 | 12,228.89 | 9,760.09 | 10,662.01 |
| | Other Lending Activities | 5,254.63 | 5,383.93 | 5,014.46 | 5,254.63 | 5,014.46 | 6,652.31 |
| | Broking Advisory and | 9,871.98 | 9,030.74 | 9,551.59 | 9,871.98 | 9,551.59 | 12,839.45 |
| | Transactional Services | 95.32 | 116.63 | 109.11 | 95.32 | 109.11 | 100.99 |
| | Asset Management | 741.94 | 609.93 | 549.04 | 741.94 | 549.04 | 515.77 |
| | Insurance | 55,724.12 | 52,639.12 | 48,952.81 | 55,724.12 | 48,952.81 | 53,707.45 |
| | Sub-total Less: inter-segment | 626,416.52 | 610,644.69 | 604,433.19 | 626,416.52 | 604,433.19 | 616,507.16 |
| | liabilities | (170,666.87) | (175,274.86) | (182,975.78) | (170,666.87) | (182,975.78) | (167,856.71) |
| | Total | 455,749.65 | 435,369.83 | 421,457.41 | 455,749.65 | 421,457.41 | 448,650.45 |
| | Add: Unallocated liabilities | 784.50 | 981.86 | 723.34 | 784.50 | 723.34 | 713.43 |
| | Add: Share Capital, Reserves & Surplus & Minority Interest | 103,577.70 | 100,078.23 | 89,627.17 | 103,577.70 | 89,627.17 | 97,134.03 |
| | Total Capital and Liabilities as per Balance Sheet | 560,111.85 | 536,429.92 | 511,807.92 | 560,111.85 | 511,807.92 | 546,497.91 |



16. Consolidated Cash Flow Statement:

| | Half Year e | anded | ₹ crore Year ended |
|--|-------------|-------------|-----------------------|
| Particulars | 30-Sep-22 | 30-Sep-21 | 31-Mar-22 |
| | (Unaudited) | (Unaudited) | (Audited) |
| CASH FLOW FROM OPERATING ACTIVITIES | | | |
| Net Profit before share in profit/(loss) of Associates | 6,291.78 | 4,735.50 | 11,931.87 |
| Add: Provision for tax | 2,141.50 | 1,714.77 | 4,016.43 |
| Net Profit before taxes | 8,433.28 | 6,450.27 | 15,948.30 |
| Adjustments for :- | | | |
| Employee Stock Options Expense | 23.34 | 14.41 | 31.44 |
| Depreciation on Group's Property | 279.31 | 230.01 | 480.35 |
| Provision for Diminution / (Write back) in the value of Investments | 4.11 | 28.78 | (80.40 |
| (Profit) / Loss on revaluation of investments (net) | 1,019.06 | (1,245.00) | 271.16 |
| (Profit) / Loss on sale of Investments (net) | 207.47 | (1,227.05) | (1,966.19 |
| Amortisation of Premium on Investments | 294.32 | 250.82 | 561.32 |
| Provision for Non-Performing Assets, Standard Assets and Other Provisions | 141.18 | 1,265.14 | 850.91 |
| Profit on sale of Fixed Assets | (4.66) | (13.74) | (26.43 |
| | 10,397.41 | 5,753.64 | 16,070.46 |
| Adjustments for :- | | | |
| (Increase)/ Decrease in investments - Available for Sale, Held for Trading and Stock-in-Trade | 795.02 | (237.30) | 4,123.70 |
| (Increase) in Advances | (24,536.14) | (14,177.74) | (53,526.56 |
| (Increase) in Other Assets | (566.79) | (761.04) | (2,790.47 |
| Increase in Deposits | 13,974.14 | 11,778.01 | 31,215.4 |
| Increase in Policyholders' Funds | 2,069.78 | 4,308.22 | 8,595.2 |
| Increase / (Decrease) in Other Liabilities and Provisions | (815.77) | 3,511.88 | 8,359.3 |
| Subtotal | (9,079.76) | 4,422.03 | (4,023.26 |
| Direct Taxes Paid | (2,047.66) | (3,081.51) | (3,744.35 |
| NET CASH FLOW FROM OPERATING ACTIVITIES (A) | (730.01) | 7,094.16 | 8,302.8 |
| CASH FLOW FROM INVESTING ACTIVITIES | | | |
| Purchase of Fixed Assets | (372.74) | (234.48) | (669.77 |
| Sale of Fixed assets | 14.05 | 19.05 | 36.4 |
| (Increase) in Other Investments (including investment in HTM securities) | (2,394.70) | (9,034.48) | (10,335.93 |
| NET CASH FLOW (USED IN) INVESTING ACTIVITIES (B) | (2,753.39) | (9,249.91) | (10,969.26 |
| CASH FLOW FROM FINANCING ACTIVITIES | | | |
| Dividend paid including corporate dividend tax | (218.42) | (178.46) | (218.96 |
| Money received on issue of Equity Shares / exercise of stock options | 147.36 | 146.83 | 358.5 |
| Share issue expenses | - | (0.05) | (0.05 |
| Increase / (Decrease) in borrowings | (8,070.24) | 9,626.71 | 7,409.3 |
| NET CASH FLOW FROM/ (USED IN) FINANCING ACTIVITIES (C) | (8,141.30) | 9,595.03 | 7,548.9 |
| Increase/ (Decrease) in Foreign Currency Translation Reserve (D) | 145.84 | 26.58 | 66.3 |
| NET INCREASE / (DECREASE) IN CASH AND CASH EQUIVALENTS (A + B + C + D) | (11,478.86) | 7,465.86 | 4,948.8 |



| | Half Year | Year ended | |
|--|-------------|-------------|-----------|
| Particulars | 30-Sep-22 | 30-Sep-21 | 31-Mar-22 |
| | (Unaudited) | (Unaudited) | (Audited) |
| | | | |
| CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE YEAR | 52,665.48 | 47,716.62 | 47,716.62 |
| | | | |
| CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD / YEAR | 41,186.62 | 55,182.48 | 52,665.48 |

- 17. There has been no change in the significant accounting policies during the quarter and half year ended 30th September, 2022 as compared to those followed for the year ended 31st March, 2022 other than those mentioned in Note 13 above.
- 18. Figures for the previous periods / year have been regrouped / reclassified wherever necessary to conform to current period's presentation.

By order of the Board of Directors For Kotak Mahindra Bank Limited

Mumbai, 22nd October, 2022

Dipak Gupta Joint Managing Director



KOTAK MAHINDRA BANK LIMITED (STANDALONE) CIN: L65110MH1985PLC038137 Registered Office: 27 BKC, C 27, G Block, Bandra Kurla Complex, Bandra (East), Mumbai - 400 051

UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED 30th SEPTEMBER, 2022

| Sr | Particulars | | Quarter ended | | Half yea | r ended | ₹ crore Year ended |
|----|---|-------------------------------|---------------|-------------|-------------|-------------|-----------------------|
| No | | 30-Sep-22 30-Jun-22 30-Sep-21 | | | 30-Sep-22 | 30-Sep-21 | 31-Mar-22 |
| | | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | (Audited) |
| 1 | Interest earned (a+b+c+d) | 8,092.81 | 7,338.49 | 6,596.28 | 15,431.30 | 13,076.06 | 27,038.82 |
| | (a) Interest/discount on advances/ bills | 6,397.58 | 5,656.76 | 4,611.52 | 12,054.34 | 9,192.62 | 19,378.69 |
| | (b) Income on investments | 1,486.03 | 1,441.91 | 1,721.79 | 2,927.94 | 3,420.20 | 6,689.26 |
| | (c) Interest on balances with Reserve | 148.71 | 192.10 | 206.98 | 340.81 | 346.79 | 723.42 |
| | Bank of India & other interbank funds (d) Others | 60.49 | 47.72 | 55.99 | 108.21 | 116.45 | 247.45 |
| 2 | Other income (Refer Note 2) | 1,954.19 | 1,243.76 | 1,812.59 | 3,197.95 | 3,164.37 | 6,354.35 |
| 3 | Total income (1+2) | 10,047.00 | 8,582.25 | 8,408.87 | 18,629.25 | 16,240.43 | 33,393.17 |
| 4 | Interest expended | 2,993.40 | 2,641.45 | 2,575.72 | 5,634.85 | 5,113.85 | 10,220.91 |
| 5 | Operating expenses (a+b) | 3,486.09 | 3,157.54 | 2,712.99 | 6,643.63 | 5,116.61 | 11,121.39 |
| 5 | (a) Employee cost (Refer Note 3) | 1,414.74 | 1,172.84 | 1,177.41 | 2,587.58 | 2,259.71 | 4,582.35 |
| | (b) Other operating expenses | 2,071.35 | 1,984.70 | 1,535.58 | 4,056.05 | 2,856.90 | 6,539.04 |
| 6 | Total expenditure (4+5) | | | | | | 0,009.04 |
| - | (excluding provisions & contingencies) | 6,479.49 | 5,798.99 | 5,288.71 | 12,278.48 | 10,230.46 | 21,342.30 |
| 7 | Operating profit (3-6) (Profit before provisions and contingencies) | 3,567.51 | 2,783.26 | 3,120.16 | 6,350.77 | 6,009.97 | 12,050.87 |
| 8 | Provisions (other than tax) and contingencies (Refer Note 4) | 137.00 | 23.59 | 423.99 | 160.59 | 1,127.51 | 689.56 |
| 9 | Exceptional items | - | - | - | - | - | - |
| 10 | Profit from ordinary activities before tax (7-8-9) | 3,430.51 | 2,759.67 | 2,696.17 | 6,190.18 | 4,882.46 | 11,361.31 |
| 11 | Tax expense | 849.83 | 688.52 | 664.16 | 1,538.35 | 1,208.53 | 2,788.62 |
| 12 | Net Profit from ordinary activities after | | | | | | |
| | tax (10-11) | 2,580.68 | 2,071.15 | 2,032.01 | 4,651.83 | 3,673.93 | 8,572.69 |
| 13 | Extraordinary items (net of tax expense) | - | - | - | - | - | - |
| 14 | Net Profit (12-13) | 2,580.68 | 2,071.15 | 2,032.01 | 4,651.83 | 3,673.93 | 8,572.69 |
| 15 | Paid up equity share capital - (of Face Value ₹ 5 per share) | 992.87 | 992.72 | 991.54 | 992.87 | 991.54 | 992.33 |
| 16 | Reserves (excluding revaluation reserves) | | | | | | 70,964.14 |
| 17 | Analytical Ratios | | | | | | |
| 17 | (i) Percentage of shares held by | _ | - | - | | - | |
| | Government of India | | | | | | |
| | (ii) Capital adequacy ratio - Basel III | 21.24 | 22.15 | 21.76 | 21.24 | 21.76 | 22.69 |
| | (iii) Earnings per equity share before and after extraordinary items (net of tax expense) | | | | | | |
| | - Basic (not annualised) ₹ | 13.00 | 10.43 | 10.25 | 23.43 | 18.53 | 43.02 |
| | - Diluted (not annualised) ₹ | 12.99 | 10.43 | 10.24 | 23.43 | 18.52 | 43.01 |
| | (iv) NPA Ratios | | | | | | |
| | a) Gross NPA | 6,210.23 | 6,378.57 | 7,657.96 | 6,210.23 | 7,657.96 | 6,469.74 |
| | b) Net NPA | 1,630.37 | 1,749.33 | 2,491.44 | 1,630.37 | 2,491.44 | 1,736.71 |
| | c) % of Gross NPA to Gross Advances | 2.08 | 2.24 | 3.19 | 2.08 | 3.19 | 2.34 |
| | d) % of Net NPA to Net Advances | 0.55 | 0.62 | 1.06 | 0.55 | 1.06 | 0.64 |
| | (v) Return on average Assets (%) – (not | 0.59 | 0.50 | 0.52 | 1.09 | 0.95 | 2.13 |
| | annualised) (vi) Debt-Equity ratio (Refer Note 5.a) | 0.24 | 0.21 | 0.49 | 0.24 | 0.49 | 0.36 |
| | (vii) Total Debts to Total Assets (%) | 4.22 | 3.62 | 8.04 | 4.22 | 8.04 | 6.05 |
| | (Refer Note 5.a) (viii) Net worth (Refer Note 5.a) | 76,534.47 | 74,058.50 | 66,635.73 | 76,534.47 | 66,635.73 | 71,849.64 |
| | (ix) Outstanding redeemable | 70,034.47 | 74,000.00 | 00,030.73 | 70,004.47 | 00,030.73 | / 1,049.04 |
| | preference shares (quantity and value) | - | - | - | - | - | - |
| | (x) Capital redemption reserve/ debenture redemption reserve | _ | - | - | - | - | - |



Segment Results

The reportable segments of the Bank as per RBI guidelines are as under:

| Segment | Principal activity |
|-----------------------------|---|
| Corporate/Wholesale Banking | Wholesale borrowings and lending and other related services to the corporate sector which are not included under |
| | retail banking. |
| Retail Banking | Includes lending, deposit taking and other retail services/ products including credit cards. |
| Treasury, BMU and Corporate | Money market, forex market, derivatives, investments and primary dealership of government securities, Balance Sheet |
| Centre | Management Unit (BMU) responsible for Asset Liability Management and Corporate Centre which primarily comprises |
| | of support functions. |
| Other Banking business | Includes any other business not included in the above. |

The RBI has prescribed the reporting of the Digital Banking Units (DBUs) as a sub-segment of Retail Banking vide its circular dated April 7, 2022 on the establishment of DBUs. As at 30th September 2022, the Bank's proposed DBUs were yet to commence operations and reporting of Digital Banking as a separate sub-segment of Retail Banking Segment will be implemented by the Bank based on the decision of the DBU Working Group formed by the Indian Banks' Association. DBUs operations commenced in October, 2022.

| | | | | | | ₹ crore |
|---|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|------------------------|
| Particulars | | Quarter ended | | Half yea | | Year ended |
| | 30-Sep-22 (Unaudited) | 30-Jun-22 (Unaudited) | 30-Sep-21 (Unaudited) | 30-Sep-22 (Unaudited) | 30-Sep-21 (Unaudited) | 31-Mar-22 (Audited) |
| 1 Segment Revenue | | | | | | |
| a. Corporate/ Wholesale Banking | 4,459.45 | 3,517.69 | 3,187.93 | 7,977.14 | 6,354.57 | 13,583.44 |
| b. Retail Banking | 4,577.37 | 4,240.92 | 3,833.77 | 8,818.29 | 7,311.07 | 15,262.93 |
| c. Treasury, BMU and Corporate Centre | 1,729.51 | 1,496.96 | 2,474.03 | 3,226.47 | 4,680.55 | 8,479.37 |
| d. Other Banking business | - | - | - | - | - | - |
| Sub-total | 10,766.33 | 9,255.57 | 9,495.73 | 20,021.90 | 18,346.19 | 37,325.74 |
| Less: Inter-segmental revenue | 719.33 | 673.32 | 1,086.86 | 1,392.65 | 2,105.76 | 3,932.57 |
| Total | 10,047.00 | 8,582.25 | 8,408.87 | 18,629.25 | 16,240.43 | 33,393.17 |
| 2 Segment Results | | , | • | • | , | |
| a. Corporate/ Wholesale Banking | 1,773.91 | 1,395.65 | 1,622.48 | 3,169.56 | 2,890.06 | 6,379.46 |
| b. Retail Banking | 581.20 | 567.10 | 13.61 | 1,148.30 | (28.64) | 846.21 |
| c. Treasury, BMU and Corporate Centre | 1,075.40 | 796.92 | 1,060.08 | 1,872.32 | 2,021.04 | 4,135.64 |
| d. Other Banking business | - | - | - | - | - | - |
| Total Profit Before Tax | 3,430.51 | 2,759.67 | 2,696.17 | 6,190.18 | 4,882.46 | 11,361.31 |
| 3 Segment Assets | | , | • | | , | • |
| a. Corporate / Wholesale Banking | 209,049.41 | 197,950.21 | 175,105.90 | 209,049.41 | 175,105.90 | 188,132.89 |
| b. Retail Banking | 284,699.74 | 281,507.77 | 260,954.11 | 284,699.74 | 260,954.11 | 269,857.05 |
| c. Treasury, BMU and Corporate Centre | 116,825.64 | 118,477.35 | 152,646.15 | 116,825.64 | 152,646.15 | 136,339.52 |
| d. Other Banking business | - | - | - | - | - | - |
| Sub-total | 610,574.79 | 597,935.33 | 588,706.16 | 610.574.79 | 5,88,706.16 | 594,329.46 |
| Less : Inter-segmental Assets | 168,917.72 | 173,553.82 | 180,877.60 | 168,917.72 | 1,80,877.60 | 165,312.01 |
| Total | 441,657.07 | 424,381.51 | 407,828.56 | 441,657.07 | 407,828.56 | 429,017.45 |
| Add : Unallocated Assets | 337.99 | 386.48 | 585.01 | 337.99 | 585.01 | 410.95 |
| Total Assets as per Balance Sheet | 441,995.06 | 424,767.99 | 408,413.57 | 441,995.06 | 408,413.57 | 429,428.40 |
| 4 Segment Liabilities | | | | | | |
| a. Corporate / Wholesale Banking | 192,034.78 | 182,723.42 | 160,065.97 | 192,034.78 | 160,065.97 | 169,595.03 |
| b. Retail Banking | 264,018.69 | 261,408.57 | 245,383.28 | 264,018.69 | 245,383.28 | 253,410.95 |
| c. Treasury, BMU and Corporate Centre | 77,471.12 | 79,039.91 | 116,135.88 | 77,471.12 | 116,135.88 | 98,943.19 |
| d. Other Banking business | - | - | - | - | - | - |
| Sub-total | 533,524.59 | 523,171.90 | 521,585.13 | 533,524.59 | 521,585.13 | 521,949.17 |
| Less : Inter-segmental Liabilities | 168,917.72 | 173,553.82 | 180,877.60 | 168,917.72 | 180,877.60 | 165,312.01 |
| Total | 364,606.87 | 349,618.08 | 340,707.53 | 364,606.87 | 340,707.53 | 356,637.16 |
| Add : Unallocated liabilities | 312.30 | 497.70 | 329.82 | 312.30 | 329.82 | 334.77 |
| Add : Share Capital & Reserves & surplus | 77,075.89 | 74,652.21 | 67,376.22 | 77,075.89 | 67,376.22 | 72,456.47 |
| Total Capital and Liabilities as per Balance Sheet | 441,995.06 | 424,767.99 | 408,413.57 | 441,995.06 | 408,413.57 | 429,428.40 |



STANDALONE CASH FLOW STATEMENT

| Particulars | Half year e | ₹ crore Year ended | |
|---|--------------------------|--------------------------|------------------------|
| | 30-Sep-22 (Unaudited) | 30-Sep-21 (Unaudited) | 31-Mar-22 (Audited) |
| CASH FLOW FROM / (USED IN) OPERATING ACTIVITIES | | | · · · · |
| Profit after tax | 4,651.83 | 3,673.93 | 8,572.69 |
| Add: Provision for tax | 1,538.35 | 1,208.53 | 2,788.62 |
| Net Profit before taxes | 6,190.18 | 4,882.46 | 11,361.31 |
| Adjustments for :- | | | |
| Employee Stock Options Expense | 12.08 | 9.80 | 21.01 |
| Depreciation on Bank's Property | 215.83 | 182.83 | 380.99 |
| Diminution in the value of Investments written off | 0.43 | 16.83 | (91.37) |
| Dividend from Subsidiaries/ Joint Ventures | (242.23) | (172.55) | (201.76) |
| Amortization of Premium on HTM Investments | 270.25 | 229.25 | 512.36 |
| Loss on revaluation of Investments (net) | 395.21 | 239.58 | 933.95 |
| Provision for Non Performing Assets, Standard Assets and Other Provisions | 160.16 | 1,110.68 | 780.93 |
| Profit on sale of Fixed Assets | (3.30) | (12.32) | (23.43) |
| | 6,998.61 | 6,486.56 | 13,673.99 |
| Adjustments for :- | | | |
| Decrease/(Increase) in Investments (other than Subsidiaries, Joint Ventures and Other HTM Investments) | 206.70 | (509.27) | 4,224.69 |
| (Increase) in Advances | (22,979.87) | (12,227.68) | (48,695.40) |
| Decrease / (Increase) in Other Assets | (2,939.54) | 271.17 | 416.93 |
| Increase / (Decrease) in Deposits | 13,519.05 | 11,611.04 | 31,584.07 |
| Increase in Other Liabilities and Provisions | 1,819.04 | 284.17 | 3,607.99 |
| Subtotal | (10,374.62) | (570.57) | (8,861.72) |
| Direct Taxes Paid | (1,505.86) | (1,234.13) | (2,650.94) |
| NET CASH FLOW (USED IN) /FROM OPERATING ACTIVITIES (A) | (4,881.87) | 4,681.86 | 2,161.33 |
| CASH FLOW FROM / (USED IN) INVESTING ACTIVITIES | | | |
| Purchase of Fixed Assets | (286.89) | (185.98) | (507.19) |
| Sale of Fixed Assets | 11.80 | 16.01 | 31.17 |
| Investments in Subsidiaries/ Joint Ventures | (150.00) | (345.10) | (343.42) |
| Decrease / (Increase) in Investments in HTM securities | 995.26 | (5,430.01) | (717.23) |
| Dividend from Subsidiaries/ Joint Ventures | 242.23 | 172.55 | 201.76 |
| NET CASH FLOW USED IN INVESTING ACTIVITIES (B) | 812.40 | (5,772.53) | (1,334.91) |
| CASH FLOW FROM / (USED IN) FINANCING ACTIVITIES | | | |
| (Decrease) in Subordinated Debt | - | (150.00) | (150.00) |
| Increase / (Decrease) in Refinance | 2,528.10 | (2,185.12) | 2,337.09 |
| Increase / (Decrease) in Borrowings (other than Refinance and Sub- ordinated debt) | (9,835.10) | 11,522.19 | 129.38 |
| Money received on exercise of Stock Options/Issue of Equity Shares | 147.36 | 146.83 | 358.56 |
| Share Issue Expenses | - | - | |
| Dividend paid including Corporate Dividend Tax | (218.42) | (178.46) | (218.96) |
| NET CASH FLOW FROM/ (USED IN) FINANCING ACTIVITIES (C) | (7,378.06) | 9,155.44 | 2,456.07 |
| Increase / (Decrease) in Foreign Currency Translation Reserve (D) | 33.34 | 5.95 | 14.92 |
| NET INCREASE/(DECREASE)IN CASH AND CASH EQUIVALENTS (A + B + C + D) | (11,414.19) | 8,070.72 | 3,297.41 |
| CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE YEAR | 42,923.94 | 39,626.53 | 39,626.53 |
| CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE FEAR CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD / YEAR | 31,509.75 | 47,697.25 | 42,923.94 |



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NOTES:

- The above results were reviewed by the Audit Committee and approved at the meeting of the Board of Directors held on 22nd October, 2022. The results for the quarter and half year ended 30th September, 2022 were subject to limited review by the joint statutory auditors (KKC & Associates LLP, Chartered Accountants (formerly Khimji Kunverji & Co LLP) and Price Waterhouse LLP, Chartered Accountants) who have issued an unmodified review report thereon. The previous period results were reviewed/ audited by the joint auditors (Walker Chandiok & Co LLP, Chartered Accountants and Price Waterhouse LLP, Chartered Accountants).
- 2. Other Income includes non-fund based income such as commission earned from guarantees / letters of credit, financial advisory fees, selling of third party products, general banking fees, earnings from foreign exchange transactions, profit / (loss) from the sale of securities and write-back / (provision) of mark-to-market depreciation on investments in AFS and HFT categories.
- During the quarter, the Bank has granted 15,820 options under employee stock option scheme. Stock options aggregating to 304,024 were exercised during the quarter and 4,380,759 stock options were outstanding with employees of the Bank and its subsidiaries as at 30th September, 2022.
- 4. Provisions and contingencies are net of recoveries made against accounts which have been written off as bad in the previous period / year.

Break up of provisions (other than tax) and contingencies:

| Particulars | Quarter ended | | | Half year | Year ended | |
|---|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|------------------------|
| | 30-Sep-22 (Unaudited) | 30-Jun-22 (Unaudited) | 30-Sep-21 (Unaudited) | 30-Sep-22 (Unaudited) | 30-Sep-21 (Unaudited) | 31-Mar-22 (Audited) |
| Provision towards advances / Others (including provisions for exposures to entities with Unhedged Foreign Currency Exposures) (net) | 180.66 | 88.50 | 385.32 | 269.16 | 1,110.68 | 1,512.93 |
| General provision for COVID 19 Deferment cases (net) | (44.00) | (65.00) | - | (109.00) | - | (732.00) |
| Other Provision / (write back of other provisions) towards investments (net) | 0.34 | 0.09 | 38.67 | 0.43 | 16.83 | (91.37) |
| Total provisions (other than Tax) and contingencies | 137.00 | 23.59 | 423.99 | 160.59 | 1,127.51 | 689.56 |

COVID -19, a global pandemic, affected the world economy over last two years. The revival of economic activity improved in financial year 2022 supported by relaxation of restrictions due to administration of the COVID vaccines to a large population in the country. The extent to which COVID-19 pandemic will impact the Bank results will depend on ongoing as well as future developments including the nature and severity of COVID-19.

The Bank held an aggregate COVID-19 related provision of ₹ 547 crore as of 31^{st} March, 2022. Based on the improved outlook, the Bank have reversed provisions amounting to ₹ 109 crore during the half year ended 30^{th} September, 2022 (NIL during the half ended 30^{th} September, 2021 and ₹ 44 crore and ₹ 65 crore during the quarter ended 30^{th} September 2022 and 30^{th} June, 2022 respectively). On a prudent basis, the Bank continues to hold provision of ₹ 438 crore as at 30^{th} September, 2022 against the potential impact of COVID-19.

Information as required pursuant to Regulation 52(4) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015:
 a. Methodology for computation of the ratios is as follows:

| Debt-Equity ratio | Represents the ratio of Borrowings/Sum of Capital and Reserves and Surplus |
|---------------------------------|--|
| Total Debts to Total Assets (%) | Represents Borrowings/Total Assets |
| Net worth | Calculated as per the Master Circular - Exposure Norms issued by the RBI. |

- b. Basis nature of the Bank's business, the ratio's considered to be not applicable are Current Ratio, Long term debt to working capital, Bad debts to Account receivable ratio, Current liability ratio, Debt turnover, Inventory turnover, Operating margin % and Net profit margin %.
- 6. In accordance with Resolution Framework for COVID-19 announced by RBI on 6th August, 2020, the Bank has implemented one-time restructuring for certain eligible borrowers and such borrowers are classified as Standard in accordance with the above framework.
 - (i) The disclosure requirements as required by RBI circular dated 6th August, 2020 for the quarter & half year ended 30th September 2022 is given below:



₹ crore except tenor

| Type of borrower | Exposure to accounts classified as Standard consequent to implementation of resolution plan- Position as at the end of the 31 st March, 2022 (A) | Of (A), aggregate debt that slipped into NPA during the half-year ended 30th September, 2022 | Of (A) amount written off during the half - year ended 30 th September, 2022# | Of (A) amount paid by the borrowers during the half- year ended 30 th September, 2022 ^A | (Amounts in ₹ crore) Exposure to accounts classified as Standard consequent to implementation of resolution plan- Position as at the end of the half - year ended 30 th September, 2022 |
|--------------------|--|---|--|---|--|
| Personal Loans | 195.29 | 19.28 | 0.29 | 15.68 | 160.33 |
| Corporate persons* | 57.29 | 4.60 | 0.00 | 8.13 | 44.56 |
| Of which, MSMEs | 31.04 | 0.00 | 0.00 | (2.50) | 33.54 |
| Others | 125.54 | 0.61 | 0.01 | 8.99 | 115.94 |
| Total | 378.12 | 24.49 | 0.30 | 32.80 | 320.83 |

*As defined in section 3(7) of the Insolvency and Bankruptcy Code, 2016.

represents debt that slipped into NPA and was subsequently written off during the half-year.

^ includes change in balances on account of interest and net of increase in exposure during the period.

- 7. In accordance with the RBI guidelines, Banks are required to make consolidated Pillar 3 disclosures including leverage ratio, liquidity coverage ratio and Net Stable Funding Ratio (NSFR) under the Basel III Framework. These disclosures are available on the Bank's website at the following link: <u>https://www.kotak.com/en/investor-relations/financial-results/regulatory-disclosure.html</u>. These disclosures have not been subjected to audit or limited review.
- Details of loans transferred /acquired during the half year ended 30th September 2022 under the RBI Master Direction on Transfer of Loan Exposures dated 24th September 2021 are as given below:
 - (i) The Bank has not transferred any Loans not in default, Special Mention Accounts (SMA) and Non Performing Assets (NPAs).
 - (ii) Details of the Loans not in default acquired from eligible lenders through assignment:

| Sr.No | Particulars | As on 30 th September, 2022 |
|-------|---|--|
| 1 | Aggregate amount of loans acquired | 404.97 |
| 2 | Aggregate consideration paid | 371.08 |
| 3 | Weighted average residual maturity | 1.9 years |
| 4 | Weighted average holding period of originator | 3.26 years |
| 5 | Retention of beneficial economic interest | Nil |
| 6 | Coverage of tangible security coverage(%) | 100% |
| 7 | Rating-wise distribution of rated loans | Retail Ioans – NA |

(iii) Details of Special Mention Accounts (SMAs) acquired:

| | | | ₹ crore except tenor | | |
|----------------------------------|--|---------------------------------|---------------------------------|--|--|
| | From lenders listed in Clause 3 of the Circular dated 24th September, 2021 | | | | |
| Portfolio acquired during the | Portfolio acquired during the Aggregate Principal | | Weighted average residual tenor | | |
| half year ended | outstanding of loans acquired | Aggregate consideration paid | of loans acquired (in Years) | | |
| 30 th September, 2022 | 176.79 | 110.87 | 1.89 | | |

(iv) Details of the Non-Performing Assets (NPAs) acquired:

| | | | ₹ crore except tenor | | |
|--|--|---------------------------------|---|--|--|
| | From lenders listed in Clause 3 of the Circular dated 24th September, 2021 | | | | |
| Portfolio acquired during the half year ended | Aggregate Principal outstanding of loans acquired | Aggregate consideration paid | Weighted average residual tenor of loans acquired (in Years) \$ | | |
| 30 th September, 2022 | 528.08 | 18.88 | 0.99 | | |

\$ - Weighted Average residual tenor of loans is excluding limit based facilities



(v) Details of the recovery ratings assigned to Security Reciepts as at 30th September 2022:

| Recovery Rating [^] | Anticipated Recovery as per Recovery Rating | Carrying Value* (₹ crore) |
|------------------------------|---|---------------------------|
| NR1/R1+/RR1+ | >150% | 18.55 |
| NR2/R1/RR1 | 100% - 150% | 302.66 |
| NR3/R2/RR2 | 75% - 100% | 33.15 |
| NR4/R3/RR3 | 50% - 75% | 144.90 |
| NR5/RR4/R4 | 25%-50% | - |
| NR6/RR5/R5 | 0% - 25% | - |
| Yet to be rated** | - | 262.22 |
| Unrated | - | 0.04 |
| Total | | 761.52 |

^ - recovery rating is as assigned by various rating agencies.

* - Net of provisions.

** - Recent purchases whose statutory period has not elapsed.

9. The Summarised Balance Sheet of the Bank (Standalone) is given below:

| | | | ₹ crore |
|--|--------------------------|--------------------------|------------------------|
| Summarised Balance Sheet | As at | | |
| | 30-Sep-22 (Unaudited) | 30-Sep-21 (Unaudited) | 31-Mar-22 (Audited) |
| CAPITAL AND LIABILITIES | | | |
| Capital | 1,492.87 | 1,491.54 | 1,492.33 |
| Employees' Stock Options (Grants) Outstanding | 49.31 | 15.57 | 31.31 |
| Reserves and Surplus | 75,583.02 | 65,884.68 | 70,964.14 |
| Deposits | 325,203.16 | 291,711.09 | 311,684.11 |
| Borrowings | 18,660.12 | 32,837.72 | 25,967.12 |
| Other Liabilities and Provisions | 21,006.58 | 16,472.97 | 19,289.39 |
| TOTAL | 441,995.06 | 408,413.57 | 429,428.40 |
| ASSETS | | | |
| Cash and balances with Reserve Bank of India | 26,163.87 | 30,123.12 | 36,026.22 |
| Balances with Banks and Money at Call and Short Notice | 5,345.88 | 17,574.13 | 6,897.72 |
| Investments | 98,862.36 | 110,897.91 | 100,580.22 |
| Advances | 294,023.17 | 234,946.94 | 271,253.60 |
| Fixed Assets | 1,705.56 | 1,539.10 | 1,643.72 |
| Other Assets | 15,894.22 | 13,332.37 | 13,026.92 |
| TOTAL | 441,995.06 | 408,413.57 | 429,428.40 |

- 10. There has been no change to significant accounting policies during the quarter and half year ended 30th September, 2022 as compared to those followed for the year ended 31st March, 2022.
- 11. Figures for the previous periods / year have been regrouped wherever necessary to conform to current period's presentation.

By order of the Board of Directors For Kotak Mahindra Bank Limited

Mumbai, 22nd October, 2022

Dipak Gupta Joint Managing Director