



Media Release

Kotak Mahindra Bank Announces Results

Kotak Mahindra Bank Standalone PAT for 9MFY24 ₹ 9,648 crore, up 30% YoY

Q3FY24 ₹ 3,005 crore, up 8% YoY

Consolidated PAT for 9MFY24 ₹ 12,876 crore, up 24% YoY

Q3FY24 ₹ 4,265 crore, up 7% YoY

Mumbai, 20th January, 2024: The Board of Directors of Kotak Mahindra Bank (“the Bank”) approved the unaudited standalone and consolidated results for the quarter and nine months ended December 31, 2023, at the Board meeting held in Mumbai, today.

Kotak Mahindra Bank standalone results

The Bank’s PAT for 9MFY24 increased to ₹ 9,648 crore from ₹ 7,444 crore in 9MFY23, up 30% YoY. PAT for Q3FY24 stood at ₹ 3,005 crore, up 8% YoY from ₹ 2,792 crore in Q3FY23. Q3FY24 results for the Bank include ₹143 cr provision (post tax) on applicable Alternate Investment Fund (AIF) investments pursuant to RBI’s circular dated December 19, 2023.

Net Interest Income (NII) for 9MFY24 increased to ₹ 19,084 crore, from ₹ 15,449 crore in 9MFY23, up 24% YoY and for Q3FY24 increased to ₹ 6,554 crore, from ₹ 5,653 crore in Q3FY23, up 16% YoY. Net Interest Margin (NIM) was 5.22% for Q3FY24.

Fees and services for 9MFY24 increased to ₹ 5,998 crore from ₹ 4,861 crore in 9MFY23, up 23% YoY and for Q3FY24 increased to ₹ 2,144 crore from ₹ 1,695 crore in Q3FY23, up 26% YoY.

Operating profit for 9MFY24 increased to ₹ 14,126 crore from ₹ 10,201 crore, up 38% YoY and for Q3FY24 was ₹ 4,566 crore, up 19% YoY (Q3FY23: ₹ 3,850 crore).

Customers as at December 31, 2023 were 4.8 cr (3.9 cr as at December 31, 2022).

Advances (incl. IBPC & BRDS) increased 19% YoY to ₹ 3,72,464 crore as at December 31, 2023 from ₹ 3,13,154 crore as at December 31, 2022. Customer Assets, which comprises Advances (incl. IBPC & BRDS) and Credit Substitutes, increased by 17% YoY to ₹ 4,00,759 crore as at December 31, 2023 from ₹ 3,41,733 crore as at December 31, 2022.

Unsecured retail advances (incl. Retail Micro Finance) as a % of net advances stood at 11.6% as at December 31, 2023. (9.3% as at December 31, 2022).

CASA ratio as at December 31, 2023 stood at 47.7%.

Average Current deposits grew to ₹ 59,337 crore for Q3FY24 compared to ₹ 56,372 crore for Q3FY23 up 5% YoY. Average Savings deposits grew to ₹ 1,23,227 crore for Q3FY24 compared to ₹ 1,18,442 crore for Q3FY23 up 4% YoY. Average Term deposit up 43% YoY from ₹ 1,51,470 crore for Q3FY23 to ₹ 2,16,344 crore for Q3FY24.



ActivMoney was launched in Q1FY24 and TD sweep balance grew 13% QoQ (non-annualised) to ₹ 41,784 crore.

As at December 31, 2023, GNPA was 1.73% & NNPA was 0.34% (GNPA was 1.90% & NNPA was 0.43% at December 31, 2022). The provision coverage ratio stood at 80.6%.

Capital Adequacy Ratio of the Bank, as per Basel III, as at December 31, 2023 was 21.2% and CET I ratio of 20.1% (both including unaudited profits).

Consolidated results at a glance

Consolidated PAT for 9MFY24 increased to ₹ 12,876 crore from ₹ 10,359 crore in 9MFY23, up 24% YoY and for Q3FY24 was ₹ 4,265 crore, up 7% YoY from ₹ 3,995 crore in Q3FY23.

PAT of Bank and key subsidiaries given below:

PAT (₹ crore)	9MFY24	9MFY23	Q3FY24	Q3FY23
Kotak Mahindra Bank	9,648*	7,444	3,005*	2,792
Kotak Securities	849	683	306	241
Kotak Mahindra Prime	666	604	239	225
Kotak Mahindra Life Insurance	580	848	140	330
Kotak Mahindra Investments	386	227	157	86
Kotak Asset Management & Trustee Company	375	363	146	150
BSS Microfinance	307	208	104	82
Kotak Mahindra Capital Company	117	101	35	28

*Q3FY24 results for the Bank include ₹143 cr provision (post tax) on applicable Alternate Investment Fund (AIF) investments pursuant to RBI's circular dated December 19, 2023.

At the consolidated level, the Return on Assets (ROA) for Q3FY24 (annualized) was 2.46% (2.76% for Q3FY23). Return on Equity (ROE) for Q3FY24 (annualized) was 13.83% (15.04% for Q3FY23).

Consolidated Capital Adequacy Ratio as per Basel III as at December 31, 2023 was 22.2% and CET I ratio was 21.2% (both including unaudited profits).

Consolidated Capital and Reserves & Surplus as at December 31, 2023 was ₹ 1,25,039 crore (₹ 1,07,670 crore as at December 31, 2022). The Book Value per Share was ₹ 627.

Consolidated Customer Assets which comprises Advances (incl. IBPC & BRDS) and Credit Substitutes grew by 19% YoY from ₹ 3,79,820 crore as at December 31, 2022 to ₹ 4,51,524 crore as at December 31, 2023.

Total assets managed / advised by the Group as at December 31, 2023 were ₹ 5,33,365 crore up 32% YoY over ₹ 4,05,269 crore as at December 31, 2022. The Domestic MF Equity AUM increased by 44% YoY to ₹ 2,29,168 crore as at December 31, 2023.



The financial statements of Indian subsidiaries (excluding insurance companies) and associates are prepared as per Indian Accounting Standards in accordance with the Companies (Indian Accounting Standards) Rules, 2015. The financial statements of subsidiaries located outside India are prepared in accordance with accounting principles generally accepted in their respective countries. However, for the purpose of preparation of the consolidated financial results, the results of subsidiaries and associates are in accordance with Generally Accepted Accounting Principles in India ('GAAP') specified under Section 133 and relevant provision of Companies Act, 2013.

About Kotak Mahindra Group

Established in 1985, Kotak Mahindra Group is one of India's leading financial services conglomerates. In February 2003, Kotak Mahindra Finance Ltd. (KMFL), the Group's flagship company, received banking license from the Reserve Bank of India (RBI), becoming the first non-banking finance company in India to convert into a bank - Kotak Mahindra Bank Ltd (KMBL).

Kotak Mahindra Group (Group) offers a wide range of financial services that encompass every sphere of life. From commercial banking, to stock broking, mutual funds, life and general insurance and investment banking, the Group caters to the diverse financial needs of individuals and the corporate sector. The premise of Kotak Mahindra Group's business model is *concentrated India, diversified financial services*. The bold vision that underscores the Group's growth is an inclusive one, with a host of products and services designed to address the needs of the unbanked and insufficiently banked.

Kotak Mahindra Group has a global presence through its subsidiaries in UK, USA, Gulf Region, Singapore and Mauritius with offices in London, New York, Dubai, Abu Dhabi, Singapore and Mauritius respectively. As on 31st December, 2023, Kotak Mahindra Bank Ltd has a national footprint of 1,869 branches and 3,239 ATMs, and branches in GIFT City and DIFC (Dubai).

For more information, please visit the Company's website at <https://www.kotak.com>

For further information, please contact

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KOTAK MAHINDRA BANK LIMITED (CONSOLIDATED)

CIN: L65110MH1985PLC038137

Registered Office: 27BKC, C 27, G Block, Bandra Kurla Complex, Bandra (E), Mumbai – 400 051

UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31ST DECEMBER, 2023

₹ crore

Sr No	Particulars	Quarter ended			Nine months ended		Year ended
		31-Dec-23 (Unaudited)	30-Sep-23 (Unaudited)	31-Dec-22 (Unaudited)	31-Dec-23 (Unaudited)	31-Dec-22 (Unaudited)	31-Mar-23 (Audited)
1	Interest earned (a+b+c+d)	14,494.96	13,716.56	11,011.29	41,080.45	30,169.43	42,151.06
	(a) Interest/discount on advances/bills	10,592.91	9,916.42	8,105.28	29,936.16	21,913.70	30,735.06
	(b) Income on investments	3,378.78	3,226.41	2,511.09	9,669.14	7,078.86	9,894.41
	(c) Interest on balances with Reserve Bank of India (RBI) & other interbank funds	431.46	463.89	247.45	1,171.11	800.26	1,029.35
	(d) Others	91.81	109.84	147.47	304.04	376.61	492.24
2	Other income (a+b+c)	9,588.19	7,842.96	7,360.35	25,286.13	17,206.09	25,990.97
	(a) Profit/(Loss) on sale of Investments including revaluation (insurance business)	2,017.34	643.29	689.41	4,500.09	392.83	(96.54)
	(b) Premium on Insurance Business	4,174.57	3,796.05	3,756.53	10,715.78	9,492.67	15,799.86
	(c) Other income (Refer Notes 4 and 5(ii))	3,396.28	3,403.62	2,914.41	10,070.26	7,320.59	10,287.65
3	Total income (1+2)	24,083.15	21,559.52	18,371.64	66,366.58	47,375.52	68,142.03
4	Interest expended	5,985.48	5,535.52	3,802.45	16,355.08	10,181.48	14,411.13
5	Operating expenses (a+b+c)	11,822.08	9,681.02	9,196.29	31,392.72	23,245.24	33,645.04
	(a) Employees Cost	2,601.31	2,463.43	2,229.84	7,498.80	6,177.74	8,479.03
	(b) Policy holders' reserves, surrender expense and claims (Refer Note 6)	6,048.32	4,294.50	4,044.19	14,926.78	9,132.90	14,272.85
	(c) Other operating expenses	3,172.45	2,923.09	2,922.26	8,967.14	7,934.60	10,893.16
6	Total expenditure (4+5) (excluding provisions and contingencies)	17,807.56	15,216.54	12,998.74	47,747.80	33,426.72	48,056.17
7	Operating profit (3-6) (Profit before provisions and contingencies)	6,275.59	6,342.98	5,372.90	18,618.78	13,948.80	20,085.86
8	Provisions (other than tax) and contingencies (Refer Note 5)	662.00	454.64	148.72	1,530.42	291.34	439.68
9	Exceptional items	-	-	-	-	-	-
10	Profit from ordinary activities before tax (7-8-9)	5,613.59	5,888.34	5,224.18	17,088.36	13,657.46	19,646.18
11	Tax expense	1,411.20	1,465.48	1,265.04	4,353.78	3,406.54	4,865.74
12	Net Profit from ordinary activities after tax before Minority Interest (10-11)	4,202.39	4,422.86	3,959.14	12,734.58	10,250.92	14,780.44
13	Extraordinary items (net of tax expense)	-	-	-	-	-	-
14	Net Profit after tax before Minority Interest (12 -13)	4,202.39	4,422.86	3,959.14	12,734.58	10,250.92	14,780.44
15	Less: Share of Minority Interest	-	-	-	-	-	-
16	Add: Share in Profit/(Loss) of associates	62.39	38.18	35.91	141.43	107.70	144.57
17	Profit after tax (14-15+16)	4,264.78	4,461.04	3,995.05	12,876.01	10,358.62	14,925.01
18	Paid Up Equity Capital	993.83	993.75	993.04	993.83	993.04	993.28

₹ crore

Sr No	Particulars	Quarter ended			Nine months ended		Year ended
		31-Dec-23 (Unaudited)	30-Sep-23 (Unaudited)	31-Dec-22 (Unaudited)	31-Dec-23 (Unaudited)	31-Dec-22 (Unaudited)	31-Mar-23 (Audited)
	(Face value of ₹ 5 per share)						
19	Group Reserves (excluding Minority Interest and Revaluation reserves)						110,760.81
20	Minority Interest						-
21	Analytical Ratios						
	(i) Capital adequacy ratio – Basel III (standalone)	19.00	20.03	19.66	19.00	19.66	21.80
	(ii) Earnings per equity share before and after extraordinary items (net of tax expense)						
	- Basic (not annualised) ₹	21.46	22.45	20.12	64.80	52.17	74.96
	- Diluted (not annualised) ₹	21.46	22.45	20.11	64.79	52.16	74.94
	(iii) NPA Ratios						
	(a) Gross NPA	6,981.15	6,765.74	6,730.00	6,981.15	6,730.00	6,418.67
	(b) Net NPA	1,487.03	1,554.90	1,667.71	1,487.03	1,667.71	1,478.64
	(c) % of Gross NPA to Gross Advances	1.68	1.69	1.91	1.68	1.91	1.76
	(d) % of Net NPA to Net Advances	0.36	0.39	0.48	0.36	0.48	0.41
	(iv) Return on average Assets (%) (not annualised)	0.62	0.67	0.70	1.94	1.86	2.62

Consolidated Segment information is as under:

Segment	Principal activity
Corporate/ Wholesale Banking	Wholesale borrowings and lending and other related services to the corporate sector, which are not included under retail banking
Retail Banking	Comprises of:
Digital Banking	Business involving digital banking products acquired by Digital Banking Unit including existing digital banking products as identified by the Management in accordance with the instructions of the RBI vide its circular dated 7 th April, 2022
Other Retail Banking	Includes retail lending, deposit taking and other retail services/ products other than above
Treasury, BMU and Corporate Centre	Money market, forex market, derivatives, investments and primary dealership of government securities, Balance Sheet Management Unit (BMU) responsible for Asset Liability Management and Corporate Centre, which primarily comprises of support functions
Vehicle Financing	Retail vehicle finance and wholesale trade finance to auto dealers from its Subsidiary Company
Other Lending Activities	Financing against securities, securitisation and other loans / services from its Subsidiary Companies
Broking	Brokerage income on market transactions done on behalf of clients, interest on delayed payments, distribution of financial products from its Subsidiary Company
Advisory and Transactional Services	Providing financial advisory and transactional services such as mergers and acquisition advice and equity/ debt issue management services from its Subsidiary Companies
Asset Management	Management of funds and investments on behalf of clients and investment distribution (Cherry) from its Subsidiary Companies
Insurance	Life insurance and General Insurance from its Subsidiary Companies

Sr No	Particulars	Quarter ended			Nine months ended		Year ended
		31-Dec-23 (Unaudited)	30-Sep-23 (Unaudited)	31-Dec-22 (Unaudited)	31-Dec-23 (Unaudited)	31-Dec-22 (Unaudited)	31-Mar-23 (Audited)
1	Segment Revenues:						
	Treasury, BMU and Corporate Centre	2,615.92	2,747.19	2,041.57	7,837.21	5,358.11	7,437.57
	Retail Banking*	7,257.91	6,668.45	5,177.77	19,867.80	13,789.72	19,179.15
	Corporate / Wholesale Banking	5,763.18	5,625.22	4,684.74	17,064.22	12,618.71	18,130.83
	Vehicle Financing	898.71	828.12	676.03	2,484.19	1,891.36	2,607.39
	Other Lending Activities	548.30	453.49	333.30	1,411.99	954.15	1,342.09
	Broking	801.64	753.87	625.96	2,185.46	1,898.29	2,454.01
	Advisory and Transactional Services	343.23	315.39	227.01	945.22	587.14	862.19
	Asset Management	530.27	484.65	453.90	1420.17	1,172.20	1,660.07
	Insurance	7,225.94	5,449.57	5,279.04	18,261.58	12,307.84	19,009.59
	Sub-total	25,985.10	23,325.95	19,499.32	71,477.84	50,577.52	72,682.89
	Less: inter-segment revenues	(1,901.95)	(1,766.43)	(1,127.68)	(5,111.26)	(3,202.00)	(4,540.86)
	Total Income	24,083.15	21,559.52	18,371.64	66,366.58	47,375.52	68,142.03
2	Segment Results:						
	Treasury, BMU and Corporate Centre	982.55	1,293.81	1,192.39	3,694.15	3,144.57	4,331.00
	Retail Banking*	1,442.97	1,353.52	901.65	3,934.66	2,049.95	3,411.69
	Corporate / Wholesale Banking	1,830.81	1,862.41	1,814.83	5,621.67	4,984.39	7,072.95
	Vehicle Financing	171.22	176.14	193.97	528.70	521.45	724.58
	Other Lending Activities	237.03	166.13	129.38	547.11	384.66	539.76
	Broking	282.74	287.33	218.03	750.70	650.61	815.42
	Advisory and Transactional Services	177.50	173.92	143.17	511.33	370.17	546.54
	Asset Management	291.46	245.70	247.17	715.19	551.40	858.82
	Insurance	197.31	329.38	383.59	784.85	1,000.26	1,345.42
	Profit before tax, minority interest and share of associates	5,613.59	5,888.34	5,224.18	17,088.36	13,657.46	19,646.18
3	Segment Assets:						
	Treasury, BMU and Corporate Centre	152,201.49	151,920.73	125,409.63	152,201.49	125,409.63	138,500.51
	Retail Banking*	354,563.91	341,803.86	295,647.69	354,563.91	295,647.69	310,374.20
	Corporate / Wholesale Banking	238,291.42	239,328.25	220,029.31	238,291.42	220,029.31	223,845.52
	Vehicle Financing	28,736.41	27,542.31	22,050.68	28,736.41	22,050.68	24,085.06
	Other Lending Activities	20,220.06	19,104.90	16,350.30	20,220.06	16,350.30	18,523.54
	Broking	16,098.28	14,265.76	11,939.85	16,098.28	11,939.85	10,491.70
	Advisory and Transactional Services	1,013.06	912.27	646.92	1,013.06	646.92	677.08
	Asset Management	6,015.31	5,825.77	5,154.06	6,015.31	5,154.06	5,669.64
	Insurance	78,254.45	73,495.41	64,611.40	78,254.45	64,611.40	68,182.65
	Sub-total	895,394.39	874,199.26	761,839.84	895,394.39	761,839.84	800,349.90
	Less: inter-segment assets	(193,871.99)	(197,669.95)	(174,190.51)	(193,871.99)	(174,190.51)	(181,445.79)
	Total	701,522.40	676,529.31	587,649.33	701,522.40	587,649.33	618,904.11
	Add: Unallocated Assets	1,566.95	1,473.26	1,445.69	1,566.95	1,445.69	1,525.62
	Total Assets as per Balance Sheet	703,089.35	678,002.57	589,095.02	703,089.35	589,095.02	620,429.73

₹ crore

Sr No	Particulars	Quarter ended			Nine months ended		Year ended
		31-Dec-23 (Unaudited)	30-Sep-23 (Unaudited)	31-Dec-22 (Unaudited)	31-Dec-23 (Unaudited)	31-Dec-22 (Unaudited)	31-Mar-23 (Audited)
4	Segment Liabilities:						
	Treasury, BMU and Corporate Centre	102,045.68	101,330.49	83,904.75	102,045.68	83,904.75	96,606.02
	Retail Banking*	326,034.57	314,717.52	274,064.63	326,034.57	274,064.63	287,429.54
	Corporate / Wholesale Banking	220,321.29	223,190.13	201,191.21	220,321.29	201,191.21	202,922.48
	Vehicle Financing	20,210.43	19,211.78	14,953.04	20,210.43	14,953.04	16,297.81
	Other Lending Activities	15,789.04	14,891.73	11,220.61	15,789.04	11,220.61	13,641.89
	Broking	14,196.96	12,633.63	10,297.85	14,196.96	10,297.85	8,851.84
	Advisory and Transactional Services	226.49	194.74	131.36	226.49	131.36	134.31
	Asset Management	802.80	842.68	546.71	802.80	546.71	890.38
	Insurance	71,411.87	66,821.26	58,648.53	71,411.87	58,648.53	61,941.05
	Sub-total	771,039.13	753,833.96	654,958.69	771,039.13	654,958.69	688,715.32
	Less: inter-segment liabilities	(193,871.99)	(197,669.95)	(174,190.51)	(193,871.99)	(174,190.51)	(181,445.79)
	Total	577,167.14	556,164.01	480,768.18	577,167.14	480,768.18	507,269.53
	Add: Unallocated liabilities	883.65	1,101.69	656.73	883.65	656.73	906.11
	Add: Share Capital, Reserves & Surplus & Minority Interest	125,038.56	120,736.87	107,670.11	125,038.56	107,670.11	112,254.09
	Total Capital and Liabilities as per Balance Sheet	703,089.35	678,002.57	589,095.02	703,089.35	589,095.02	620,429.73

Segment results are net of segment revenues and segment expenses including interdivisional items.

(*) RBI's Master Direction on Financial Statements - Presentation and Disclosures, requires to divide the 'Retail banking' into (a) Digital Banking (as defined in RBI circular on Establishment of Digital Banking Units dated 7th April, 2022) and (b) Other Retail Banking segment. Bank has two DBUs which commenced operations during quarter ended 31st December, 2022.

Accordingly, the segmental results for retail banking are subdivided as under:

For the quarter ended 31st December, 2023:

Particulars	₹ crore			
	Segment Revenue for quarter ended 31-Dec-23	Segment Results for quarter ended 31-Dec-23	Segment Assets for quarter ended 31-Dec-23	Segment Liability for quarter ended 31-Dec-23
Retail Banking	7,257.91	1,442.97	354,563.91	326,034.57
(i) Digital Banking	396.66	29.25	40.26	14,200.04
(ii) Other Retail Banking	6,861.25	1,413.72	354,523.65	311,834.53



For the quarter ended 30th September, 2023:

Particulars	₹ crore			
	Segment Revenue for quarter ended 30-Sep-23	Segment Results for quarter ended 30-Sep-23	Segment Assets for quarter ended 30-Sep-23	Segment Liability for quarter ended 30-Sep-23
Retail Banking	6,668.45	1,353.52	341,803.86	314,717.52
(i) Digital Banking	373.52	35.82	44.64	13,000.05
(ii) Other Retail Banking	6,294.93	1,317.70	341,759.22	301,717.47

For the quarter ended 31st December, 2022:

Particulars	₹ crore			
	Segment Revenue for quarter ended 31-Dec-22	Segment Results for quarter ended 31-Dec-22	Segment Assets for quarter ended 31-Dec-22	Segment Liability for quarter ended 31-Dec-22
Retail Banking	5,177.77	901.65	295,647.69	274,064.63
(i) Digital Banking	278.14	(44.78)	19.81	9,629.60
(ii) Other Retail Banking	4,899.63	946.43	295,627.88	264,435.03

For nine months ended 31st December, 2023:

Particulars	₹ crore			
	Segment Revenue for nine months ended 31-Dec-23	Segment Results for nine months ended 31-Dec-23	Segment Assets for nine months ended 31-Dec-23	Segment Liability for nine months ended 31-Dec-23
Retail Banking	19,867.80	3,934.66	354,563.91	326,034.57
(i) Digital Banking	1,090.75	70.70	40.26	14,200.04
(ii) Other Retail Banking	18,777.05	3,863.96	354,523.65	311,834.53

NOTES:

- The consolidated financial results are prepared in accordance with Accounting Standard – 21 (AS-21) “Consolidated Financial Statements” and Accounting Standard – 23 (AS–23) “Accounting for investment in associates in Consolidated Financial Statements” specified under section 133 and relevant provisions of Companies Act, 2013.
- The financial statements of Indian subsidiaries (excluding insurance companies) and associates are prepared as per Indian Accounting Standards in accordance with the Companies (Indian Accounting Standards) Rules, 2015. The financial statements of subsidiaries located outside India are prepared in accordance with accounting principles generally accepted in their respective countries. However, for the purpose of preparation of the consolidated financial results, the results of subsidiaries and associates are prepared in accordance with Generally Accepted Accounting Principles in India (“GAAP”) specified under Section 133 and relevant provision of Companies Act, 2013 read with Companies Accounting Standard Rules, 2021.
- The above consolidated financial results were approved at the meeting of the Board of Directors held on 20th January, 2024. The results for the quarter and nine months ended 31st December, 2023 were subjected to limited review by the joint statutory auditors (KKC & Associates LLP, Chartered Accountants (formerly Khimji Kunverji & Co LLP) and Price Waterhouse LLP, Chartered Accountants) of the Bank who have issued an unmodified review report thereon.
- Other income includes non-fund based income such as commission earned from guarantees / letters of credit, financial advisory fees, selling of third party products, general banking fees, earnings from foreign exchange transactions, profit / (loss) from the sale of securities and write-back/ (provision) of mark-to-market depreciation on investments (other than insurance business).

5. Provisions and contingencies are net of recoveries made against loan accounts which have been written off as bad. For the quarter and nine months ended 31st December, 2023, “Provisions and contingencies” includes:
 - i. Provision of ₹ 190.13 crore on applicable Alternate Investments Funds (AIF) Investments pursuant to RBI circular dated 19th December, 2023.
 - ii. Provision of ₹ 64.91 crore in respect of Security Receipts classified as Non Performing Investments (NPI) during the quarter which was earlier accounted as Mark to Market losses under “Other Income”. Accordingly, this has no impact on profit after tax.
6. The change in the valuation of liabilities for life policies in force, lapsed policies that are likely to be revived in future and for policies in respect of which premium has been discontinued but liability exists, for the quarter and nine months ended 31st December, 2023 amounting to ₹ 4,111.23 crore and ₹ 9,401.79 crore respectively (₹ 2,387.50 crore for the quarter ended 30th September, 2023, ₹ 2,242.49 crore and ₹ 4,327.29 crore for the quarter and nine months year ended 31st December, 2022 respectively and ₹ 7,210.23 crore for the year ended 31st March, 2023), has been included in “Policy holders’ reserves, surrender expense and claims” under “Operating Expenses”.
7. In accordance with the RBI guidelines, Banks are required to make consolidated Pillar 3 disclosures including leverage ratio, liquidity coverage ratio and Net Stable Funding Ratio (NSFR) under the Basel III Framework. These disclosures are available on the Bank’s website at the following link: <https://www.kotak.com/en/investor-relations/financial-results/regulatory-disclosure.html>. These disclosures have not been subjected to audit or limited review.
8. The Bank had entered into share purchase agreements with the shareholders of Sonata Finance Private Limited (“Sonata”), a Non-Banking Finance Company – Micro Finance Institution registered with the RBI, to acquire 100% of the issued and paid up capital of Sonata, for a total consideration of approximately ₹ 537 crore (the Transaction). Subsequent to receipt of approval from the RBI during the quarter, the Bank and Sonata jointly issued requisite public notice on 30th November, 2023 and 30-day period of public notice expired on 29th December, 2023. The Bank, Sonata and other stakeholders shall consummate the Transaction in accordance with the terms and conditions set out in the share purchase agreements entered into by the parties thereto. Upon completion of the Transaction (subsequent to receipt of other requisite approvals), Sonata will be a Wholly Owned Subsidiary of the Bank.
9. On 2nd November, 2023, the Bank and Kotak Mahindra General Insurance Company Limited (“KGI”) have entered into definitive agreements for a transaction with Zurich Insurance Company Limited (“Zurich”), whereby Zurich will invest approximately ₹ 4,051 crore to acquire a 51% stake in KGI through a combination of fresh growth capital and share purchase, and will acquire an additional stake of 19% within a period of three years from its initial acquisition (the Transaction). The Transaction is subject to customary conditions precedent, including regulatory approvals from the RBI, the Insurance Regulatory and Development Authority of India and the Competition Commission of India. Upon completion of the transaction (subsequent to receipt of other requisite approvals), KGI will cease to be a Wholly Owned subsidiary of the Bank.
10. There has been no change in the significant accounting policies during the quarter and nine months ended 31st December, 2023 as compared to those followed for the year ended 31st March, 2023.
11. Figures for the previous periods / year have been regrouped / reclassified wherever necessary to conform to current period's presentation.

By order of the Board of Directors
For Kotak Mahindra Bank Limited

Mumbai, 20th January, 2024

Ashok Vaswani
Managing Director and Chief Executive

Officer



KOTAK MAHINDRA BANK LIMITED (STANDALONE)
CIN: L65110MH1985PLC038137

Registered Office: 27 BKC, C 27, G Block, Bandra Kurla Complex, Bandra (East), Mumbai - 400 051

UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31st DECEMBER, 2023

Sr No	Particulars	Quarter ended			Nine months ended		Year ended
		31-Dec-23 (Unaudited)	30-Sep-23 (Unaudited)	31-Dec-22 (Unaudited)	31-Dec-23 (Unaudited)	31-Dec-22 (Unaudited)	31-Mar-23 (Audited)
1	Interest earned (a+b+c+d)	11,799.02	11,192.83	8,998.61	33,491.85	24,429.91	34,250.85
	(a) Interest/discount on advances/ bills	9,209.87	8,676.30	7,143.26	26,184.41	19,197.60	26,978.45
	(b) Income on investments	2,275.79	2,148.47	1,646.37	6,431.66	4,574.31	6,458.65
	(c) Interest on balances with Reserve Bank of India (RBI) & other interbank funds	239.88	273.55	122.54	619.25	463.35	550.29
	(d) Others	73.48	94.51	86.44	256.53	194.65	263.46
2	Other income (Refer Notes 2 and 4(ii))	2,297.02	2,314.53	1,948.32	7,294.81	4,896.76	7,083.05
3	Total income (1+2)	14,096.04	13,507.36	10,946.93	40,786.66	29,326.67	41,333.90
4	Interest expended	5,245.50	4,896.19	3,345.69	14,408.00	8,980.54	12,698.93
5	Operating expenses (a+b)	4,284.33	4,001.06	3,751.40	12,252.77	10,145.52	13,786.99
	(a) Employee cost (Refer Note 3)	1,748.34	1,634.61	1,477.76	5,029.95	4,065.34	5,519.83
	(b) Other operating expenses	2,535.99	2,366.45	2,273.64	7,222.82	6,080.18	8,267.16
6	Total expenditure (4+5) (excluding provisions & contingencies)	9,529.83	8,897.25	7,097.09	26,660.77	19,126.06	26,485.92
7	Operating profit (3-6) (Profit before provisions and contingencies)	4,566.21	4,610.11	3,849.84	14,125.89	10,200.61	14,847.98
8	Provisions (other than tax) and contingencies (Refer Note 4)	579.14	366.55	148.83	1,310.00	309.42	456.99
9	Exceptional items	-	-	-	-	-	-
10	Profit from ordinary activities before tax (7-8-9)	3,987.07	4,243.56	3,701.01	12,815.89	9,891.19	14,390.99
11	Tax expense	982.06	1,052.59	909.13	3,167.61	2,447.48	3,451.69
12	Net Profit from ordinary activities after tax (10-11)	3,005.01	3,190.97	2,791.88	9,648.28	7,443.71	10,939.30
13	Extraordinary items (net of tax expense)	-	-	-	-	-	-
14	Net Profit (12-13)	3,005.01	3,190.97	2,791.88	9,648.28	7,443.71	10,939.30
15	Paid up equity share capital - (of Face Value ₹ 5 per share)	993.83	993.75	993.04	993.83	993.04	993.28
16	Reserves (excluding revaluation reserves)						81,966.67
17	Analytical Ratios						
	(i) Percentage of shares held by Government of India	-	-	-	-	-	-
	(ii) Capital adequacy ratio - Basel III	19.00	20.03	19.66	19.00	19.66	21.80
	(iii) Earnings per equity share before and after extraordinary items (net of tax expense)						
	- Basic (not annualised) ₹	15.12	16.06	14.06	48.55	37.49	54.89
	- Diluted (not annualised) ₹	15.12	16.05	14.06	48.55	37.48	54.87
	(iv) NPA Ratios						
	a) Gross NPA	6,301.67	6,087.23	5,994.57	6,301.67	5,994.57	5,768.32
	b) Net NPA	1,225.26	1,274.81	1,344.77	1,225.26	1,344.77	1,193.30
	c) % of Gross NPA to Gross Advances	1.73	1.72	1.90	1.73	1.90	1.78
	d) % of Net NPA to Net Advances	0.34	0.37	0.43	0.34	0.43	0.37
	(v) Return on average Assets (%) - (not annualised)	0.55	0.62	0.62	1.86	1.72	2.47
	(vi) Debt-Equity ratio (Refer Note 5.a)	0.28	0.25	0.27	0.28	0.27	0.28
	(vii) Total Debts to Total Assets (%) (Refer Note 5.a)	4.72	4.22	4.63	4.72	4.63	4.78
	(viii) Net worth (Refer Note 5.a)	92,321.59	89,304.03	79,375.73	92,321.59	79,375.73	82,794.81
	(ix) Outstanding redeemable preference shares (quantity and value)	-	-	-	-	-	-
	(x) Capital redemption reserve/ debenture redemption reserve	-	-	-	-	-	-

Segment Results

The reportable segments of the Bank as per RBI guidelines are as under:

Segment	Principal activity
Corporate/Wholesale Banking	Wholesale borrowings and lending and other related services to the corporate sector which are not included under retail banking.
Retail Banking	Comprises of:
Digital Banking	Business involving digital banking products acquired by Digital Banking Unit including existing digital banking products as identified by the Management in accordance with the instructions of the RBI vide its circular dated 7 th April, 2022.
Other Retail Banking	Includes retail lending, deposit taking and other retail services/ products other than above.
Treasury, BMU and Corporate Centre	Money market, forex market, derivatives, investments and primary dealership of government securities, Balance Sheet Management Unit (BMU) responsible for Asset Liability Management and Corporate Centre which primarily comprises of support functions.
Other Banking business	Includes any other business not included in the above.

₹ crore

	Particulars	Quarter ended			Nine months ended		Year ended
		31-Dec-23 (Unaudited)	30-Sep-23 (Unaudited)	31-Dec-22 (Unaudited)	31-Dec-23 (Unaudited)	31-Dec-22 (Unaudited)	31-Mar-23 (Audited)
1	Segment Revenue						
	a. Corporate/ Wholesale Banking	5,763.18	5,625.22	4,684.74	17,064.22	12,618.71	18,130.83
	b. Retail Banking*	7,257.91	6,668.45	5,177.77	19,867.80	13,789.72	19,179.15
	c. Treasury, BMU and Corporate Centre	2,308.77	2,448.79	1,801.29	7,306.96	5,027.76	6,923.67
	d. Other Banking business	-	-	-	-	-	-
	Sub-total	15,329.86	14,742.46	11,663.80	44,238.98	31,436.19	44,233.65
	Less: Inter-segmental revenue	1,233.82	1,235.10	716.87	3,452.32	2,109.52	2,899.75
	Total	14,096.04	13,507.36	10,946.93	40,786.66	29,326.67	41,333.90
2	Segment Results						
	a. Corporate/ Wholesale Banking	1,830.81	1,862.41	1,814.83	5,621.67	4,984.39	7,072.95
	b. Retail Banking*	1,442.97	1,353.52	901.65	3,934.66	2,049.95	3,411.69
	c. Treasury, BMU and Corporate Centre	713.29	1,027.63	984.53	3,259.56	2,856.85	3,906.35
	d. Other Banking business	-	-	-	-	-	-
	Total Profit Before Tax	3,987.07	4,243.56	3,701.01	12,815.89	9,891.19	14,390.99
3	Segment Assets						
	a. Corporate / Wholesale Banking	238,291.42	239,328.25	220,029.31	238,291.42	220,029.31	223,845.52
	b. Retail Banking*	354,563.91	341,803.86	295,647.69	354,563.91	295,647.69	310,374.20
	c. Treasury, BMU and Corporate Centre	144,173.92	145,650.16	120,620.28	144,173.92	120,620.28	133,506.32
	d. Other Banking business	-	-	-	-	-	-
	Sub-total	737,029.25	726,782.27	636,297.28	737,029.25	636,297.28	667,726.04
	Less : Inter-segmental Assets	189,516.26	194,190.81	171,876.29	189,516.26	171,876.29	178,234.99
	Total	547,512.99	532,591.46	464,420.99	547,512.99	464,420.99	489,491.05
	Add : Unallocated Assets	435.75	371.59	362.81	435.75	362.81	371.43
	Total Assets as per Balance Sheet	547,948.74	532,963.05	464,783.80	547,948.74	464,783.80	489,862.48
4	Segment Liabilities						
	a. Corporate / Wholesale Banking	220,321.29	223,190.13	201,191.21	220,321.29	201,191.21	202,922.48
	b. Retail Banking*	326,034.57	314,717.52	274,064.63	326,034.57	274,064.63	287,429.54
	c. Treasury, BMU and Corporate Centre	98,039.34	98,932.30	81,306.62	98,039.34	81,306.62	93,987.32
	d. Other Banking business	-	-	-	-	-	-
	Sub-total	644,395.20	636,839.95	556,562.46	644,395.20	556,562.46	584,339.34
	Less : Inter-segmental Liabilities	189,516.26	194,190.81	171,876.29	189,516.26	171,876.29	178,234.99
	Total	454,878.94	442,649.14	384,686.17	454,878.94	384,686.17	406,104.35
	Add : Unallocated liabilities	75.90	357.50	161.83	75.90	161.83	298.18
	Add : Share Capital & Reserves & surplus	92,993.90	89,956.41	79,935.80	92,993.90	79,935.80	83,459.95
	Total Capital and Liabilities as per Balance Sheet	547,948.74	532,963.05	464,783.80	547,948.74	464,783.80	489,862.48

Segment results are net of segment revenues and segment expenses including interdivisional items.

* RBI's Master Direction on Financial Statements - Presentation and Disclosures, requires to divide the 'Retail banking' into (a) Digital Banking (as defined in RBI circular on Establishment of Digital Banking Units dated April 7, 2022) and (b) Other Retail Banking segment. The Bank has two DBUs which commenced operations during the quarter ended 31st December, 2022.

Accordingly, the segmental results for retail banking are subdivided as under:

For the quarter ended 31st December, 2023:

₹

crore

Particulars	Segment Revenue for quarter ended 31-Dec-23	Segment Results for quarter ended 31-Dec-23	Segment Assets for quarter ended 31-Dec-23	Segment Liability for quarter ended 31-Dec-23
Retail Banking	7,257.91	1,442.97	354,563.91	326,034.57
(i) Digital Banking	396.66	29.25	40.26	14,200.04
(ii) Other Retail Banking	6,861.25	1,413.72	354,523.65	311,834.53

For the quarter ended 30th September, 2023:

₹

crore

Particulars	Segment Revenue for quarter ended 30-Sep-23	Segment Results for quarter ended 30-Sep-23	Segment Assets for quarter ended 30-Sep-23	Segment Liability for quarter ended 30-Sep-23
Retail Banking	6,668.45	1,353.52	341,803.86	314,717.52
(i) Digital Banking	373.52	35.82	44.64	13,000.05
(ii) Other Retail Banking	6,294.93	1,317.70	341,759.22	301,717.47

For the quarter ended 31st December, 2022:

₹

crore

Particulars	Segment Revenue for quarter ended 31-Dec-22	Segment Results for quarter ended 31-Dec-22	Segment Assets for quarter ended 31-Dec-22	Segment Liability for quarter ended 31-Dec-22
Retail Banking	5,177.77	901.65	295,647.69	274,064.63
(i) Digital Banking	278.14	(44.78)	19.81	9,629.60
(ii) Other Retail Banking	4,899.63	946.43	295,627.88	264,435.03

For nine months ended 31st December, 2023:

₹

crore

Particulars	Segment Revenue for nine months ended 31-Dec-23	Segment Results for nine months ended 31-Dec-23	Segment Assets for nine months ended 31-Dec-23	Segment Liability for nine months ended 31-Dec-23
Retail Banking	19,867.80	3,934.66	354,563.91	326,034.57
(i) Digital Banking	1,090.75	70.70	40.26	14,200.04
(ii) Other Retail Banking	18,777.05	3,863.96	354,523.65	311,834.53

NOTES:

12. The above standalone financial results were approved at the meeting of the Board of Directors held on 20th January, 2024. The results for the quarter and nine months ended 31st December, 2023 were subjected to limited review by the joint statutory auditors (KKC & Associates LLP, Chartered Accountants (formerly Khimji Kunverji & Co LLP) and Price Waterhouse LLP, Chartered Accountants) of the Bank who have issued an unmodified review report thereon.
13. Other Income includes non-fund based income such as commission earned from guarantees / letters of credit, financial advisory fees, selling of third party products, general banking fees, earnings from foreign exchange transactions, profit / (loss) from the sale of securities and write-back / (provision) of mark-to-market depreciation on investments in Available for Sale (AFS) and Held for Trading (HFT) categories.
14. During the quarter, the Bank has not granted options under employee stock option scheme. Stock options aggregating to 156,875 were exercised during the quarter and 3,072,753 stock options were outstanding with employees of the Bank and its subsidiaries as at 31st December, 2023.

15. Provisions and contingencies are net of recoveries made against loan accounts which have been written off as bad. For the quarter and nine months ended 31st December, 2023, “Provision and contingencies” includes:

- i. Provision of ₹ 190.13 crore on applicable Alternate Investments Funds (AIF) Investments pursuant to RBI circular dated 19th December, 2023.
- ii. Provision of ₹ 64.91 crore in respect of Security Receipts classified as Non Performing Investments (NPI) during the quarter which was earlier accounted as Mark to Market losses under “Other Income”. Accordingly, this has no impact on profit after tax.

16. Information as required pursuant to Regulation 52(4) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015:

a. Methodology for computation of the ratios is as follows:

Debt-Equity ratio	Represents the ratio of Borrowings/Sum of Capital and Reserves and Surplus
Total Debts to Total Assets (%)	Represents Borrowings/Total Assets
Net worth	Calculated as per the Master Circular - Exposure Norms issued by the RBI.

b. Basis nature of the Bank's business, the ratio's considered to be not applicable are Current Ratio, Long term debt to working capital, Bad debts to Account receivable ratio, Current liability ratio, Debt turnover, Inventory turnover, Operating margin % and Net profit margin %.

17. In accordance with the RBI guidelines, Banks are required to make consolidated Pillar 3 disclosures including leverage ratio, liquidity coverage ratio and Net Stable Funding Ratio (NSFR) under the Basel III Framework. These disclosures are available on the Bank's website at the following link: <https://www.kotak.com/en/investor-relations/financial-results/regulatory-disclosure.html>. These disclosures have not been subjected to audit or limited review.

18. Details of loans transferred /acquired during the nine months ended 31st December, 2023 under the RBI Master Direction on Transfer of Loan Exposures dated 24th September 2021 are as given below:

(i) The Bank has not transferred any Loans not in default, Special Mention Accounts (SMA) and Non-Performing Assets (NPAs).

(ii) Details of the Loans not in default acquired from eligible lenders through assignment:

₹ crore except tenor

Sr.No	Particulars	31 st December, 2023
1.	Aggregate amount of loans acquired	173.26
2.	Aggregate consideration paid	173.26
3.	Weighted average residual maturity	1.38 years
4.	Weighted average holding period of originator	0.56 years
5.	Retention of beneficial economic interest	90%
6.	Coverage of tangible security coverage(%)	Nil
7.	Rating-wise distribution of rated loans	Retail loans – NA

(iii) The Bank has not acquired any SMAs.

(iv) Details of the NPAs acquired:

₹ crore except

Portfolio acquired during the nine months ended	tenor		
	From lenders listed in Clause 3 of the Circular dated 24 th September, 2021		
	Aggregate Principal outstanding of loans acquired	Aggregate consideration paid	Weighted average residual tenor of loans acquired (in Years) \$
31 st December, 2023	1,055.82	43.89	3.08

\$ - Weighted Average residual tenor of loans is excluding limit based facilities

(v) Details of the recovery ratings assigned to Security Receipts as at 31st December, 2023.

Recovery Rating [^]	Anticipated Recovery as per Recovery Rating	Carrying Value* (₹ crore)
NR1/R1+/RR1+	>150%	151.65
NR2/R1/RR1	100% - 150%	284.40
NR3/R2/RR2	75% - 100%	19.89



NR4/R3/RR3	50% - 75%	100.60
NR5/R4/RR4	25%-50%	-
NR6/R5/RR5	0% - 25%	-
Yet to be rated**	-	51.25
Unrated	-	0.27
Total		608.06

^ - recovery rating is as assigned by various rating agencies.

* - Net of provisions.

** - Recent purchases whose statutory period has not elapsed.



19. The Bank had entered into share purchase agreements with the shareholders of Sonata Finance Private Limited (“Sonata”), a Non-Banking Finance Company – Micro Finance Institution registered with the RBI, to acquire 100% of the issued and paid up capital of Sonata, for a total consideration of approximately ₹ 537 crore (the Transaction). Subsequent to receipt of approval from the RBI during the quarter, the Bank and Sonata jointly issued requisite public notice on 30th November, 2023 and 30-day period of public notice expired on 29th December, 2023. The Bank, Sonata and other stakeholders shall consummate the Transaction in accordance with the terms and conditions set out in the share purchase agreements entered into by the parties thereto. Upon completion of the Transaction (subsequent to receipt of other requisite approvals), Sonata will be a Wholly Owned Subsidiary of the Bank.
20. On 2nd November, 2023, the Bank and Kotak Mahindra General Insurance Company Limited (“KGI”) have entered into definitive agreements for a transaction with Zurich Insurance Company Limited (“Zurich”), whereby Zurich will invest approximately ₹ 4,051 crore to acquire a 51% stake in KGI through a combination of fresh growth capital and share purchase, and will acquire an additional stake of 19% within a period of three years from its initial acquisition (the Transaction). The Transaction is subject to customary conditions precedent, including regulatory approvals from the RBI, the Insurance Regulatory and Development Authority of India and the Competition Commission of India. Upon completion of the Transaction (subsequent to receipt of all requisite approvals), KGI will cease to be a Wholly Owned Subsidiary of the Bank.
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22. Figures for the previous periods / year have been regrouped/ reclassified wherever necessary to conform to current period’s presentation.

By order of the Board of Directors
For Kotak Mahindra Bank Limited

Mumbai, 20th January, 2024

Ashok Vaswani
Managing Director and Chief Executive Officer