

MEDIA RELEASE

KOTAK MAHINDRA BANK ANNOUNCES RESULTS

Kotak Mahindra Bank Consolidated PAT for Q4FY22 ₹ 3,892 crore, up 50% yoy Standalone PAT for Q4FY22 ₹ 2,767 crore, up 65% yoy

Mumbai, 04th May, 2022: The Board of Directors of Kotak Mahindra Bank ("the Bank") approved the standalone and consolidated results for Q4FY22 and FY22, at the Board meeting held in Mumbai, today.

Consolidated results at a glance

Consolidated PAT for Q4FY22 was ₹ 3,892 crore, up 50% from ₹ 2,589 crore in Q4FY21 and for FY22 increased to ₹ 12,089 crore from ₹ 9,990 crore in FY21 up 21%.

PAT of Bank and key subsidiaries given below:

PAT (₹ crore)	Q4FY22	Q4FY21	FY22	FY21
Kotak Mahindra Bank	2,767	1,682	8,573	6,965
Kotak Securities	252	241	1,001	793
Kotak Mahindra Prime	313	184	886	535
Kotak Asset Management & Trustee Company	102	100	454	346
Kotak Mahindra Life Insurance	267	193	425	692
Kotak Mahindra Investments	101	73	371	258
Kotak Mahindra Capital Company	42	25	245	82

The Embedded Value (IEV methodology) of Kotak Mahindra Life Insurance as on March 31, 2022 was ₹ 10,679 crore (₹ 9,869 crore as at March 31, 2021). The Value of New Business (VNB) for FY22 was ₹ 895 crore (₹ 691 crore for FY21) and the New Business (VNB) Margin for FY22 was 31.1% (28.6% for FY21).

At the consolidated level, the Return on Assets (ROA) was 2.36% for FY22 (2.16% for FY21).

Consolidated Capital adequacy ratio as per Basel III as at March 31, 2022 was 23.7 % and Tier I ratio was 22.8 %.

Consolidated Capital and Reserves & Surplus as at March 31, 2022 was ₹ 97,134 crore (₹ 84,836 crore as at March 31, 2021). The Book Value per Share was ₹ 487.

Consolidated Customer Assets grew by 22% from ₹ 2,68,130 crore as at March 31, 2021 to ₹ 327,074 crore as at March 31, 2022.

Total assets managed / advised by the Group as at March 31, 2022 were ₹ 382,504 crore up 18% over ₹ 323,762 crore as at March 31, 2021.



The Relationship Value of the customers of Private Banking, Priority Banking and Investment Advisory was \sim ₹ 641,000 crore as at March 31, 2022 up 68% from \sim ₹ 382,000 crore as at March 31, 2021.

Kotak Mahindra Bank standalone results

The Bank's PAT for Q4FY22 increased to ₹ 2,767 crore, up 65% from ₹ 1,682 crore in Q4FY21 and PAT for FY22 increased to ₹ 8,573 crore from ₹ 6,965 crore in FY21 up 23%.

Net Interest Income (NII) for Q4FY22 increased to ₹ 4,521 crore, from ₹ 3,843 crore in Q4FY21, up 18% and for FY22 increased to ₹ 16,818 crore, from ₹ 15,340 crore in FY21, up 10%. Net Interest Margin (NIM) was 4.78 % for Q4FY22.

Fees and services for Q4FY22 was ₹ 1,697 crore, up 23% YoY.

Operating profit for Q4FY22 was ₹ 3,340 crore (Q4FY21: ₹ 2,962 crore), up 13% YoY.

Net Customer additions in Q4FY22 was 2.0 mn against that of 1.1 mn in Q4FY21. Customers as at March 31, 2022 were 32.7 mn (26.0 mn as at March 31, 2021).

Customer Assets, which includes Advances and Credit substitutes, increased by 23% to ₹ 292,481 crore as at March 31, 2022 from ₹ 2,38,838 crore as at March 31, 2021 (₹ 274,569 crore as at December 31, 2021). Advances increased by 21% to ₹ 2,71,254 crore as at March 31, 2022 from ₹ 223,670 crore as at March 31, 2021 (₹ 252,935 crore as at December 31, 2021). Advances grew 7.2% (not annualised) during Q4FY22.

CASA ratio as at March 31, 2022 stood at 60.7%.

Average Current deposits grew to ₹ 49,776 crore for FY22 compared to ₹ 39,481 crore for FY21 up 26%. Average Fixed Rate Savings deposits was ₹ 110,988 crore as at March 31, 2022 up 11% (March 31, 2021 ₹ 99,907 crore). Average TD Sweep up 16% from ₹ 20,074 crore for FY21 to ₹ 23,313 crore for FY22.

As at March 31, 2022, COVID related provisions stood at ₹ 547 crore. In accordance with COVID Resolution Framework announced by RBI, the Bank has standard restructured fund-based outstanding of ₹ 417 crore (0.15% of Advances). Under the MSME Resolution Framework, the Bank has standard restructured fund-based outstanding of ₹ 788 crore (0.29% of Advances) as at March 31, 2022.

As at March 31, 2022, GNPA was 2.34% & NNPA was 0.64%. Credit cost on advances for Q4FY22 was 27 bps (annualised) (excluding reversal of COVID provision). The provision coverage ratio stood at 73.2%. Total provisions (incl specific, standard, COVID-19 related etc.) held as on March 31, 2022 was at ₹ 6,710 cr.

Capital adequacy ratio of the Bank, as per Basel III, as at March 31, 2022 was 22.7% and Tier I ratio was 21.7%.

The Board of Directors of the Bank has recommended dividend of ₹ 1.10 per equity share having face value of ₹ 5, for the year ended March 31, 2022, subject to approval of shareholders.



The financial statements of Indian subsidiaries (excluding insurance companies) and associates are prepared as per Indian Accounting Standards in accordance with the Companies (Indian Accounting Standards) Rules, 2015. The financial statements of subsidiaries located outside India are prepared in accordance with accounting principles generally accepted in their respective countries. However, for the purpose of preparation of the consolidated financial results, the results of subsidiaries and associates are in accordance with Generally Accepted Accounting Principles in India ('GAAP') specified under Section 133 and relevant provision of Companies Act, 2013.

About Kotak Mahindra Group

Established in 1985, Kotak Mahindra Group is one of India's leading financial services conglomerates. In February 2003, Kotak Mahindra Finance Ltd. (KMFL), the Group's flagship company, received banking license from the Reserve Bank of India (RBI), becoming the first non-banking finance company in India to convert into a bank - Kotak Mahindra Bank Ltd (KMBL).

Kotak Mahindra Group (Group) offers a wide range of financial services that encompass every sphere of life. From commercial banking, to stock broking, mutual funds, life and general insurance and investment banking, the Group caters to the diverse financial needs of individuals and the corporate sector. The premise of Kotak Mahindra Group's business model is *concentrated India*, *diversified financial services*. The bold vision that underscores the Group's growth is an inclusive one, with a host of products and services designed to address the needs of the unbanked and insufficiently banked.

Kotak Mahindra Group has a global presence through its subsidiaries in UK, USA, Gulf Region, Singapore and Mauritius with offices in London, New York, Dubai, Abu Dhabi, Singapore and Mauritius respectively. As on 31st March, 2022, Kotak Mahindra Bank Ltd has a national footprint of 1.700 branches and 2,705 ATMs, and branches in GIFT City and DIFC (Dubai).

For more information, please visit the Company's website at https://www.kotak.com

For further information, please contact

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KOTAK MAHINDRA BANK LIMITED (CONSOLIDATED) Registered Office: 27BKC, C 27, G Block, Bandra Kurla Complex, Bandra (E), Mumbai – 400 051

CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED 31ST MARCH, 2022

			Quarter ended	₹ crore Year ended		
Sr No	Particulars	31-Mar-22 (Audited) Refer Note 4	31-Dec-21 (Unaudited)	31-Mar-21 (Audited) Refer Note 4	31-Mar-22 (Audited)	31-Mar-21 (Audited)
1	Interest earned (a+b+c+d)	8,838.13	8,626.36	7,951.77	33,740.40	32,819.83
	(a) Interest/discount on advances/bills (Refer Note 12)	6,102.76	5,804.57	5,147.70	22,603.32	21,620.53
	(b) Income on investments	2,337.54	2,411.87	2,380.50	9,595.02	9,274.97
	(c) Interest on balances with RBI & other interbank funds	246.82	276.61	302.38	1,004.38	1,480.91
	(d) Others	151.01	133.31	121.19	537.68	443.42
2	Other income (a+b+c)	7,956.06	5,549.80	7,773.26	25,142.42	23,476.64
	(a) Profit/(Loss) on sale of investments including revaluation (insurance business)	(68.96)	(122.62)	630.03	2,122.71	4,536.89
	(b) Premium on Insurance Business	5,431.87	3,235.77	4,939.82	13,339.39	11,367.40
	(c) Other income (Refer Notes 5, 6, 7 and 15)	2,593.15	2,436.65	2,203.41	9,680.32	7,572.35
3	Total income (1+2)	16,794.19	14,176.16	15,725.03	58,882.82	56,296.47
4	Interest expended	2,903.41	2,918.94	2,932.54	11,553.29	12,966.55
5	Operating expenses (a+b+c)	9,205.75	6,964.63	8,664.99	30,609.58	27,309.15
	(a) Employees Cost (Refer Note 16 and 17)	1,857.34	1,837.20	1,438.18	7,140.93	5,855.70
	(b) Policy holders' reserves, surrender expense and claims (Refer Note 14)	4,899.38	2,828.06	5,160.14	15,047.59	15,037.37
	(c) Other operating expenses (Refer Note 6 and 8)	2,449.03	2,299.37	2,066.67	8,421.06	6,416.08
6	Total expenditure (4+5) (excluding provisions and contingencies)	12,109.16	9,883.57	11,597.53	42,162.87	40,275.70
7	Operating profit (3-6) (Profit before provisions and contingencies)	4,685.03	4,292.59	4,127.50	16,719.95	16,020.77
8	Provisions (other than tax) and contingencies (Refer Note 9 and 15)	(402.28)	(118.13)	763.96	771.65	2,852.43
9	Exceptional items	-	-	-	-	-
10	Profit from ordinary activities before tax (7-8-9)	5,087.31	4,410.72	3,363.54	15,948.30	13,168.34
11	Tax expense	1,228.56	1,073.10	810.28	4,016.43	3,265.44
12	Net Profit from ordinary activities after tax before Minority Interest (10–11)	3,858.75	3,337.62	2,553.26	11,931.87	9,902.90
13	Extraordinary items (net of tax	_	-	-	-	_
	expense)					
14	Net Profit after tax before Minority Interest (12 -13)	3,858.75	3,337.62	2,553.26	11,931.87	9,902.90
15	Less: Share of Minority Interest	-	-	-	-	-
16	Add: Share in Profit/(Loss) of associates	33.07	65.12	36.06	157.52	87.30
17	Profit after tax (14-15+16)	3,891.82	3,402.74	2,589.32	12,089.39	9,990.20
18	Paid Up Equity Capital (Face value of ₹ 5 per share)	992.33	991.95	990.92	992.33	990.92
19	Group Reserves (excluding Minority Interest and Revaluation reserves)				95,641.70	83,345.53
20	Minority Interest				-	-
21	Analytical Ratios					
	(i) Capital adequacy ratio – Basel III (standalone)	22.69	21.29	22.26	22.69	22.26
	(ii) Earnings per equity share					
	- Basic (not annualised) ₹	19.41	17.16	12.87	60.76	50.53
	- Diluted (not annualised) ₹	19.40	17.15	12.86	60.73	50.49



₹ crore

			Quarter ended			Year ended	
Sr No	Particulars	31-Mar-22 (Audited) Refer Note 4	31-Dec-21 (Unaudited)	31-Mar-21 (Audited) Refer Note 4	31-Mar-22 (Audited)	31-Mar-21 (Audited)	
	(iii) NPA Ratios (unaudited)						
	(a) Gross NPA	7,334.05	7,993.34	8,276.29	7,334.05	8,276.29	
	(b) Net NPA	2,148.72	2,496.75	3,105.50	2,148.72	3,105.50	
	(c) % of Gross NPA to Gross Advances	2.37	2.75	3.22	2.37	3.22	
	(d) % of Net NPA to Net Advances	0.71	0.87	1.23	0.71	1.23	
	(iv) Return on average Assets (%) (not annualised)	0.72	0.65	0.54	2.36	2.16	

NOTES:

- 1. The consolidated financial results are prepared in accordance with Accounting Standard 21 (AS-21) "Consolidated Financial Statements" and Accounting Standard 23 (AS-23) "Accounting for investment in associates in Consolidated Financial Statements" specified under section 133 and relevant provisions of Companies Act, 2013.
- 2. The financial statements of Indian subsidiaries (excluding insurance companies) and associates are prepared as per Indian Accounting Standards in accordance with the Companies (Indian Accounting Standards) Rules, 2015. The financial statements of subsidiaries located outside India are prepared in accordance with accounting principles generally accepted in their respective countries. However, for the purpose of preparation of the consolidated financial results, the results of subsidiaries and associates are in accordance with Generally Accepted Accounting Principles in India ('GAAP') specified under Section 133 and relevant provision of Companies Act, 2013.
- 3. The above consolidated financial results were reviewed by the Audit Committee and approved at the meeting of the Board of Directors held on 4th May, 2022. The results for the year ended 31st March, 2022 were subjected to audit by the joint statutory auditors (Walker Chandiok & Co LLP, Chartered Accountants and Price Waterhouse LLP, Chartered Accountants) of the Bank and there are no modifications in their Auditors' Report. The results for quarter ended 31st December, 2021 were subjected to limited review by the joint statutory auditors of the Bank. The results for the year ended 31st March, 2021 were audited by Walker Chandiok & Co LLP, Chartered Accountants.
- 4. The figures for the last quarter in each of the year are balancing figures between audited figures in respect of full financial year and the unaudited published year to date figures up to the third quarter of the respective financial year.
- 5. Details of other income forming part of the consolidated results are as follows:

	Quarter ended			Year ended	
Particulars	31-Mar-22 (Audited) Refer Note 4	31-Dec-21 (Unaudited)	31-Mar-21 (Audited) Refer Note 4	31-Mar-22 (Audited)	31-Mar-21 (Audited)
Commission, fees, exchange, brokerage and others (net)	2,841.74	2,722.70	2,472.85	10,136.02	7,341.78
Profit/(Loss) on sale and provisions/(write-back) of mark-to-market depreciation on investments (other than insurance business)	(248.59)	(286.05)	(269.44)	(455.70)	230.57
Total - Other income	2,593.15	2,436.65	2,203.41	9,680.32	7,572.35

- 6. Other income in the consolidated results for the reporting periods is net of sub-brokerage paid in the broking subsidiary amounting to ₹ 52.85 crore for the current quarter and ₹ 168.19 crore for the year ended 31st March, 2022 (₹ 41.44 crore for the quarter ended 31st December, 2021, for the quarter and year ended 31st March, 2021, ₹ 35.87 crore and ₹ 111.04 crore respectively).
- 7. Other income includes non-fund based income such as commission earned from guarantees / letters of credit, financial advisory fees, selling of third party products, earnings from foreign exchange transactions, profit / (loss) from the sale of securities and provision / (write-back) of mark-to-market depreciation on investments.



8. Details of other operating expenditure forming part of consolidated results are as follows:

₹ crore

		Quarter ended			ended
Particulars	31-Mar-22 (Audited) Refer Note 4	31-Dec-21 (Unaudited)	31-Mar-21 (Audited) Refer Note 4	31-Mar-22 (Audited)	31-Mar-21 (Audited)
Brokerage	317.53	256.39	222.02	862.11	532.91
Depreciation	130.66	119.68	115.66	480.35	461.05
Rent, taxes and lighting	202.25	209.84	192.65	88.808	770.12
Others	1,798.59	1,713.46	1,536.34	6,269.72	4,652.00
Total – Other operating expenses	2,449.03	2,299.37	2,066.67	8,421.06	6,416.08

9. Provisions and contingencies are net of recoveries made against accounts, which have been written off as bad in the previous period / year. Details of Provisions (other than tax) and contingencies forming part of consolidated results are as follows:

₹ crore

		Quarter ended			nded
Particulars	31-Mar-22 (Audited) Refer Note 4	31-Dec-21 (Unaudited)	31-Mar-21 (Audited) Refer Note 4	31-Mar-22 (Audited)	31-Mar-21 (Audited)
Provision towards advances / others (including provisions for exposures to entities with Unhedged Foreign Currency Exposures) (net)	161.80	259.47	759.85	1,686.41	2,198.02
General provision / (Write back) for COVID-19 Deferment cases (net)	(519.15)	(316.34)	1	(835.49)	682.40
Other provision / (Write back of provisions) towards investments (net)	(44.93)	(61.26)	4.11	(79.27)	(27.99)
Total – Provisions (other than tax) and contingencies	(402.28)	(118.13)	763.96	771.65	2,852.43

10. COVID-19 pandemic has had an extraordinary impact on macroeconomic conditions in India and around the world during the previous financial year. The impact of COVID-19, including changes in customer behaviour and pandemic fears, as well as restrictions on business and individual activities, had led to volatility in global and Indian financial markets and a decrease in global and local economic activities. The revival of economic activity has since improved supported by relaxation of restrictions due to administration of the COVID vaccines to a large population in the country. The extent to which any new wave of COVID-19 pandemic will impact the Bank and its subsidiaries' results will depend on ongoing as well as future developments, including, among other things, any new information concerning the severity of the COVID-19 pandemic, and any action to contain its spread or mitigate its impact whether government-mandated or elected by us.

The Bank and its subsidiaries held an aggregate COVID-19 related provision of ₹ 1,396.08 crore as of 1st April, 2021. Based on the improved outlook, the Bank and its subsidiaries have reversed provisions amounting to ₹ 519.15 crore and ₹ 835.49 crore during the quarter and year ended 31st March, 2022 respectively (₹ 316.34 crore during the quarter ended 31st December, 2021). On a prudent basis, the Bank and its subsidiaries continue to hold provision of ₹ 560.59 crore as at 31st March, 2022 against the potential impact of COVID-19.

- 11. COVID-19 resulted in significant number of death claims (including higher claims reported during first quarter) in the life insurance subsidiary. The increased claims reported, and extra mortality related provisioning as computed by the Company's Appointed Actuary has impacted the financial results for the year ended 31st March, 2022.
- 12. The RBI circular dated 7th April, 2021 required banks to refund/adjust the 'interest on interest' charged to the borrowers during the moratorium period, i.e. 1st March, 2020 to 31st August, 2020 in conformity to the Honourable Supreme Court of India judgement on 23rd March 2021. Pursuant to the said order and as per the RBI circular, the methodology for calculation of the amount of such 'interest on interest' was finalised by the Indian Banks Association (IBA). The Bank and its subsidiaries had created a liability towards estimated interest relief of ₹ 128.63 crore and had reduced the same from interest earned for the quarter and year ended 31st March 2021. Amount no longer required on crystallisation of such liability was credited to interest earned in the current financial year.
- 13. In accordance with the RBI guidelines, Banks are required to make consolidated Pillar 3 disclosures including leverage ratio, liquidity coverage ratio and Net Stable Funding Ratio (NSFR) under the Basel III Framework. These disclosures are available on the Bank's website at the following link: https://www.kotak.com/en/investor-relations/financial-results/regulatory-disclosure.html. These disclosures have not been subjected to audit or limited review.



- 14. The change in the valuation of liabilities for life policies in force, lapsed policies that are likely to be revived in future and for policies in respect of which premium has been discontinued but liability exists, for the quarter and year ended 31st March, 2022 amounting to ₹ 2,690.90 crore and ₹ 8,654.73 crore respectively (₹ 1,364.21 crore for the quarter ended 31st December, 2021, for the quarter and year ended 31st March, 2021, ₹ 3,582.15 crore and ₹ 10,498.48 crore respectively), has been included in "Policy holders' reserves, surrender expense and claims" under "Operating Expenses".
- 15. As per the Master Direction on Financial Statements Presentation and Disclosures issued by the RBI dated 30th August, 2021 (updated as on 15th November, 2021), the Bank is classifying provision / (write-back) of mark-to-market depreciation on investments under Other Income from the quarter ended 30th September, 2021. Prior to that, the same was being classified under Provisions and Contingencies. Figures for the previous periods / year have been regrouped to conform to current period's presentation.
- 16. RBI, vide its clarification dated 30th August, 2021 on Guidelines on Compensation of Whole Time Directors / Chief Executive Officers / Material Risk Takers and Control Function Staff, advised Banks that the fair value of share-linked instruments on the date of grant should be recognised as an expense for all instruments granted after the accounting period ended 31st March, 2021. Accordingly, the Bank and its subsidiaries have changed its accounting policy from intrinsic value method to fair value method for all share-linked instruments granted after 31st March, 2021. The fair value of the stock-based compensation is estimated on the date of grant using Black-Scholes model and is recognised as compensation expense over the vesting period. Pursuant to these directions, the Bank and its subsidiaries have accounted share-linked instruments granted after 31st March, 2021 on fair value basis and accordingly, ₹ 6.26 crore and ₹ 22.31 crore has been recognised in the consolidated financial results under the head "Employee cost" for the quarter and year ended 31st March, 2022 respectively (₹ 6.73 crore for the quarter ended 31st December, 2021).
- 17. Pursuant to the revision in family pension payable to employees of the Bank covered under 11th Bi-Partite settlement and Joint Note dated 11th November, 2020, the Bank has recognised the entire additional liability of ₹ 115.15 crore in the Profit and Loss Account during the nine months ended 31st December, 2021 including ₹ 100.15 crore recognised during the quarter ended 31st December, 2021. There is no unamortised expenditure in the Balance Sheet on account of Family Pension.
- 18. The Board of Directors of the Bank have a proposed a dividend of ₹ 1.10 per share having a face value ₹ 5 for the year ended 31st March, 2022 (Previous Year ₹ 0.90 per share). The Bank is obliged to pay dividend to those shareholders whose names are appearing in the register of members as on the book closure date. The dividend will be paid after the approval of the shareholders at the Annual General Meeting.
- 19. ECA Trading Services Limited ("ECA") is in the process of voluntary liquidation pursuant to resolution passed by its shareholders on 18th December, 2021 and hence it ceases to be an associate from that date. The Group has received interim distribution of ₹ 3.35 crore from the Official Liquidator of ECA. Investment in ECA is fully provided for, as on 31st March, 2022.
- 20. The summarised consolidated balance sheet of the Bank is given below:

Summarised Balance Sheet	As at 31-Mar-22 (Audited)	As at 31-Mar-21 (Audited)
CAPITAL AND LIABILITIES		
Capital	1,492.33	1,490.92
Employees' Stock Options (Grants) Outstanding	31.31	2.16
Reserves and Surplus	95,641.70	83,345.53
Deposits	3,10,086.89	278,871.41
Borrowings	55,148.27	47,738.90
Policyholder's Funds	50,666.79	42,071.52
Other Liabilities and Provisions	33,430.62	25,333.78
TOTAL	5,46,497.91	4,78,854.22
ASSETS		
Cash and balances with Reserve Bank of India	16,049.18	12,528.00
Balances with Banks and Money at Call and Short Notice	36,616.31	35,188.62
Investments	1,64,529.41	156,945.55
Advances	3,04,473.60	2,52,169.75
Fixed Assets	1,909.63	1,740.16
Other Assets	22,106.03	19,468.39
Goodwill on consolidation	813.75	813.75
TOTAL	5,46,497.91	4,78,854.22



21. Consolidated Segment information is as under:

Segment	Principal activity
Corporate/	Wholesale borrowings and lending and other related services to the corporate sector, which are not
Wholesale Banking	included under retail banking.
Retail Banking	Includes lending, deposit taking and other retail services/ products including credit cards.
Treasury, BMU and	Money market, forex market, derivatives, investments and primary dealership of government
Corporate Centre	securities, Balance Sheet Management Unit (BMU) responsible for Asset Liability Management and
	Corporate Centre, which primarily comprises of support functions.
Vehicle Financing	Retail vehicle finance and wholesale trade finance to auto dealers from its Subsidiary Company
Other Lending	Financing against securities, securitisation and other loans / services from its Subsidiary
Activities	Companies
Broking	Brokerage income on market transactions done on behalf of clients, interest on delayed payments, distribution of financial products from its Subsidiary Company.
Advisory and	Providing financial advisory and transactional services such as mergers and acquisition advice and
Transactional	equity/ debt issue management services from its Subsidiary Companies
Services	
Asset	Management of funds and investments on behalf of clients and investment distribution (Cherry)
Management	from its Subsidiary Companies
Insurance	Life insurance and General Insurance from its Subsidiary Companies

		Qua			Year ended	
Sr No	Particulars	31-Mar-22 (Audited) Refer Note 4	31-Dec-21 (Unaudited)	31-Mar-21 (Audited) Refer Note 4	31-Mar-22 (Audited)	31-Mar-21 (Audited)
1	Segment Revenues:					
	Treasury, BMU and Corporate Centre	2,055.41	2,045.79	2,420.50	8,926.16	9,604.66
	Retail Banking	4,130.00	3,821.86	3,441.88	15,262.93	13,815.48
	Corporate / Wholesale Banking	3,633.78	3,595.09	3,197.80	13,583.44	12,947.06
	Vehicle Financing	566.54	524.66	479.93	2,004.04	1,921.37
	Other Lending Activities	373.09	422.00	343.06	1,476.30	1,438.40
	Broking (Refer Note 6)	679.68	627.69	527.68	2,426.64	1,790.32
	Advisory and Transactional Services	174.19	218.12	104.25	657.89	386.25
	Asset Management	365.02	414.36	323.73	1,492.34	1,162.70
	Insurance	6,055.23	3,788.12	6,178.73	18,180.68	18,242.43
	Sub-total	18,032.94	15,457.69	17,017.56	64,010.42	61,308.67
	Less: inter-segment revenues	(1,238.75)	(1,281.53)	(1,292.53)	(5,127.60)	(5,012.20)
	Total Income	16,794.19	14,176.16	15,725.03	58,882.82	56,296.47
2	Segment Results:					
	Treasury, BMU and Corporate Centre	1,280.36	1,081.92	1,031.18	4,516.45	3,609.56
	Retail Banking	648.31	226.54	(77.06)	846.21	577.41
	Corporate / Wholesale Banking	1,797.99	1,691.41	1,406.50	6,379.46	5,698.86
	Vehicle Financing	288.30	175.56	134.17	630.01	239.30
	Other Lending Activities	215.13	225.77	142.58	763.56	534.33
	Broking	283.89	299.17	244.45	1,082.52	787.75
	Advisory and Transactional Services	108.08	153.09	43.20	375.73	123.74
	Asset Management	185.26	256.44	219.59	840.81	698.44
	Insurance	279.99	300.82	218.93	513.55	898.95
	Total Profit before tax, minority interest and associates	5,087.31	4,410.72	3,363.54	15,948.30	13,168.34
	Provision for tax	1,228.56	1,073.10	810.28	4,016.43	3,265.44
	Net Profit before share of Associates and Minority	3,858.75	3,337.62	2,553.26	11,931.87	9,902.90



			Quarter ended	Year ended		
Sr No	Particulars	31-Mar-22 (Audited) Refer Note 4	31-Dec-21 (Unaudited)	31-Mar-21 (Audited) Refer Note 4	31-Mar-22 (Audited)	31-Mar-21 (Audited)
3	Segment Assets:					
	Treasury, BMU and Corporate Centre	1,43,527.02	1,50,210.28	1,50,098.25	1,43,527.02	1,50,098.25
	Retail Banking	2,69,857.05	2,67,996.66	2,40,488.37	2,69,857.05	2,40,488.37
	Corporate / Wholesale Banking	1,88,132.89	1,85,067.90	1,62,450.23	1,88,132.89	1,62,450.23
	Vehicle Financing	18,463.33	18,346.40	16,459.07	18,463.33	16,459.07
	Other Lending Activities	15,370.87	14,782.48	14,399.41	15,370.87	14,399.41
	Broking	13,959.09	11,566.58	8,679.90	13,959.09	8,679.90
	Advisory and Transactional Services	375.31	360.52	297.19	375.31	297.19
	Asset Management	4,544.45	4,280.30	3,753.21	4,544.45	3,753.21
	Insurance	58,662.31	55,248.65	48,785.22	58,662.31	48,785.22
	Sub-total	7,12,892.32	7,07,859.77	6,45,410.85	7,12,892.32	6,45,410.85
	Less: inter-segment assets	(1,67,856.71)	(1,81,564.15)	(1,68,138.28)	(1,67,856.71)	(1,68,138.28)
	Total	5,45,035.61	5,26,295.62	4,77,272.57	5,45,035.61	4,77,272.57
	Add: Unallocated Assets	1,462.30	1,579.98	1,581.65	1,462.30	1,581.65
	Total Assets as per Balance Sheet	5,46,497.91	5,27,875.60	4,78,854.22	5,46,497.91	4,78,854.22
4	Segment Liabilities:					
	Treasury, BMU and Corporate Centre	1,09,023.20	1,16,532.73	1,21,065.38	1,09,023.20	1,21,065.38
	Retail Banking	2,53,410.95	2,52,199.26	2,26,362.26	2,53,410.95	2,26,362.26
	Corporate / Wholesale Banking	1,69,595.03	1,68,336.16	1,45,580.04	1,69,595.03	1,45,580.04
	Vehicle Financing	10,662.01	10,196.32	9,400.28	10,662.01	9,400.28
	Other Lending Activities	6,652.31	7,041.36	6,028.30	6,652.31	6,028.30
	Broking	12,839.45	10,432.32	7,795.01	12,839.45	7,795.01
	Advisory and Transactional Services	100.99	96.56	95.71	100.99	95.71
	Asset Management	515.77	403.44	739.49	515.77	739.49
	Insurance	53,707.45	50,551.94	44,558.81	53,707.45	44,558.81
	Sub-total	6,16,507.16	6,15,790.09	5,61,625.28	6,16,507.16	5,61,625.28
	Less: inter-segment liabilities	(1,67,856.71)	(1,81,564.15)	(168,138.28)	(1,67,856.71)	(168,138.28)
	Total	4,48,650.45	4,34,225.94	3,93,487.00	4,48,650.45	3,93,487.00
	Add: Unallocated liabilities	713.43	508.26	530.77	713.43	530.77
	Add: Share Capital, Reserves & Surplus & Minority Interest	97,134.03	93,141.40	84,836.45	97,134.03	84,836.45
	Total Capital and Liabilities as per Balance Sheet	5,46,497.91	5,27,875.60	4,78,854.22	5,46,497.91	4,78,854.22

22. Consolidated Cash Flow Statement:

	Year ended		
Particulars	31-Mar-22 (Audited)	31-Mar-21 (Audited)	
CASH FLOW FROM OPERATING ACTIVITIES			
Net Profit before share in profit/(loss) of Associates	11,931.87	9,902.90	
Add: Provision for tax	4,016.43	3,265.44	
Net Profit before taxes	15,948.30	13,168.34	
Adjustments for :-			
Employee Stock Options Expense	31.44	1.82	
Depreciation on Group's Property	480.35	461.05	



	Year er	adad
Particulars	31-Mar-22	31-Mar-21
	(Audited)	(Audited)
(Write back) in the value of Investments	(79.27)	(27.99)
(Profit)/Loss on revaluation of investments (net)	270.02	(3,204.95)
Profit on sale of Investments (net)	(1,851.04)	(1,767.77)
Amortisation of Premium on Investments	561.32	427.51
Provision for Non-Performing Assets, Standard Assets and Other Provisions	850.91	2,880.42
Profit on sale of Fixed Assets	(26.43)	(38.66)
	16,185.60	11,899.77
Adjustments for :-		
(Increase)/ Decrease in investments - Available for Sale, Held for Trading and Stock-in-Trade	4,123.70	(30,272.12)
(Increase) in Advances	(53,526.56)	(4,373.27)
(Increase) in Other Assets	(2,790.47)	(3,944.46)
Increase in Deposits	31,215.48	18,471.20
Increase in Policyholders' Funds	8,595.28	10,562.70
Increase in Other Liabilities and Provisions	8,359.31	5,763.40
Subtotal	(4,023.26)	(3,792.55)
Direct Taxes Paid	(3,744.35)	(3,226.08)
NET CASH FLOW FROM OPERATING ACTIVITIES (A)	8,417.99	4,881.14
CASH FLOW FROM INVESTING ACTIVITIES		
Purchase of Fixed Assets	(669.77)	(368.59)
Sale of Fixed assets	36.44	68.45
(Increase) in Other Investments (including investment in HTM securities)	(10,451.07)	(10,816.00)
NET CASH FLOW (USED IN) INVESTING ACTIVITIES (B)	(11,084.40)	(11,116.14)
CASH FLOW FROM FINANCING ACTIVITIES		
Dividend paid including corporate dividend tax	(219.06)	(40.50)
Money received on issue of Equity Shares / exercise of stock options	(218.96) 358.56	(40.50) 7,843.75
Share issue expenses		
	(0.05)	(37.48)
Increase / (Decrease) in borrowings	7,409.36	(17,837.82)
NET CASH FLOW FROM/ (USED IN) FINANCING ACTIVITIES (C)	7,548.91	(10,072.05)
Increase/ (Decrease) in Foreign Currency Translation Reserve (D)	66.36	(56.18)
NET INCREASE/ (DECREASE)IN CASH AND CASH EQUIVALENTS		
(A + B + C + D)	4,948.86	(16,363.23)
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE YEAR	47.716.62	64.070.05
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE TEAR	47,716.62	64,079.85
CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR	52,665.48	47,716.62
Balance with banks in India in Other Deposit Accounts	6,049.72	5,027.36
Balance with banks in India in Current Account	466.28	296.98
Money at call and short notice in India with Banks	4,152.31	2,585.88
Money at call and short notice in India with Other Agencies	20,000.00	15,300.00
Cash in hand (including foreign currency notes)	1,764.02	1,489.56
Balance with RBI in Current Account	14,285.16	11,038.44
Balance with Banks Outside India:		
(i) In Current Account	5,055.42	1,590.94
(ii) In other Deposit Accounts	892.57	10,387.46
CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR	52,665.48	47,716.62



- 23. There has been no change in the significant accounting policies during the quarter and year ended 31st March, 2022 as compared to those followed for the year ended 31st March, 2021 other than those mentioned in point 16 above.
- 24. Figures for the previous periods / year have been regrouped / reclassified wherever necessary to conform to current period's/ year's presentation.

By order of the Board of Directors For Kotak Mahindra Bank Limited

Mumbai, 4th May, 2022

Dipak GuptaJoint Managing Director



KOTAK MAHINDRA BANK LIMITED (STANDALONE) Registered Office: 27 BKC, C 27, G Block, Bandra Kurla Complex, Bandra (East), Mumbai - 400 051

STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED 31st March, 2022

Sr No	Particulars Ouarter ende			₹ crore Year ended			
SI NO	Particulars	Quarter ended					
		31-Mar-22 (Audited) Refer Note 2	31-Dec-21 (Unaudited)	31-Mar-21 (Audited) Refer Note 2	31-Mar-22 (Audited)	31-Mar-21 (Audited)	
1	Interest earned (a+b+c+d)	7,065.94	6,896.82	6,448.86	27,038.82	26,840.28	
	(a) Interest/discount on advances/ bills (Refer Note 10)	5,222.99	4,963.08	4,413.02	19,378.69	18,589.08	
	(b) Income on investments	1,591.55	1,677.51	1,743.07	6,689.26	6,833.41	
	(c) Interest on balances with RBI & other interbank funds	170.81	205.82	233.04	723.42	1,174.74	
	(d) Others	80.59	50.41	59.73	247.45	243.05	
2	Other income (Refer Note 3 and 4)	1,826.32	1,363.66	1,504.26	6,354.35	5,006.51	
3	Total income (1+2)	8,892.26	8,260.48	7,953.12	33,393.17	31,846.79	
4	Interest expended	2,544.54	2,562.52	2,606.05	10,220.91	11,500.62	
5	Operating expenses (a+b)	3,007.82	2,996.96	2,384.85	11,121.39	8,584.14	
	(a) Employee cost (Refer Note 6 and 7)	1,122.80	1,199.84	868.90	4,582.35	3,729.13	
	(b) Other operating expenses	1,885.02	1,797.12	1,515.95	6,539.04	4,855.01	
6	Total expenditure (4+5) (excluding provisions & contingencies)	5,552.36	5,559.48	4,990.90	21,342.30	20,084.76	
7	Operating profit (3-6) (Profit before provisions and contingencies)	3,339.90	2,701.00	2,962.22	12,050.87	11,762.03	
8	Provisions (other than tax) and contingencies (Refer Note 4 and 8)	(306.21)	(131.74)	734.14	689.56	2,459.04	
9	Exceptional items	-	-	-	-	-	
10	Profit from ordinary activities before tax (7-8-9)	3,646.11	2,832.74	2,228.08	11,361.31	9,302.99	
11	Tax expense	878.71	701.38	545.71	2,788.62	2,338.15	
12	Net Profit from ordinary activities after tax (10-11)	2,767.40	2,131.36	1,682.37	8,572.69	6,964.84	
13	Extraordinary items (net of tax expense)	-	-	-	-	-	
14	Net Profit (12-13)	2,767.40	2,131.36	1,682.37	8,572.69	6,964.84	
15	Paid up equity share capital − (of Face Value ₹ 5 per share)	992.33	991.95	990.92	992.33	990.92	
16	Reserves (excluding revaluation reserves)				70,964.14	62,236.05	
17	Analytical Ratios				·	·	
	(i) Percentage of shares held by Government of India	-	-	-	-	-	
	(ii) Capital adequacy ratio - Basel III	22.69	21.29	22.26	22.69	22.26	
	(iii) Earnings per equity share						
	- Basic (not annualised) ₹	13.74	10.75	8.29	43.02	35.17	
	- Diluted (not annualised) ₹	13.74	10.74	8.28	43.01	35.14	
	(iv) NPA Ratios						
	a) Gross NPA	6,469.74	6,982.80	7,425.51	6,469.74	7,425.51	
	b) Net NPA	1,736.71	2,003.53	2,705.17	1,736.71	2,705.17	
	c) % of Gross NPA to Gross Advances	2.34	2.71	3.25	2.34	3.25	
	d) % of Net NPA to Net Advances	0.64	0.79	1.21	0.64	1.21	
	(v) Return on average Assets (%) not annualised	0.67	0.51	0.43	2.13	1.85	
	(vi) Debt-Equity ratio (Refer Note 13.a)	0.36	0.40	0.37	0.36	0.37	
	(vii) Total Debts to Total Assets (%) (Refer Note 13.a)	6.05	6.59	6.17	6.05	6.17	
	(viii) Net worth (Refer Note 13.a)	71,849.64	68,971.96	63,080.51	71,849.64	63,080.51	
	(ix) Outstanding redeemable preference shares (quantity and value)	-	-	-	-	-	
	(x) Capital redemption reserve/ debenture redemption reserve	-	-	-	-	-	



Segment Results

The reportable segments of the Bank as per RBI guidelines are as under:

Segment	Principal activity		
Corporate/Wholesale Banking	Wholesale borrowings and lending and other related services to the corporate sector which are not included u		
	retail banking.		
Retail Banking	Includes lending, deposit taking and other retail services/ products including credit cards.		
Treasury, BMU and Corporate	Money market, forex market, derivatives, investments and primary dealership of government securities, Balance Sheet		
Centre	Management Unit (BMU) responsible for Asset Liability Management and Corporate Centre which primarily comprises		
	of support functions.		

,				₹ crore	
Particulars	ars Quarter ended			Year ended	
	31-Mar-22 (Audited) Refer Note 2	31-Dec-21 (Unaudited)	31-Mar-21 (Audited) Refer Note 2	31-Mar-22 (Audited)	31-Mar-21 (Audited)
1 Segment Revenue					
a. Corporate/ Wholesale Banking	3,633.78	3,595.09	3,197.80	13,583.44	12,947.06
b. Retail Banking	4,130.00	3,821.86	3,441.88	15,262.93	13,815.48
c. Treasury, BMU and Corporate Centre	1,951.57	1,847.25	2,261.31	8,479.37	9,095.89
d. Other Banking business	-	-	-	-	-
Sub-total	9,715.35	9,264.20	8,900.99	37,325.74	35,858.43
Less: Inter-segmental revenue	823.09	1,003.72	947.87	3,932.57	4,011.64
Total	8,892.26	8,260.48	7,953.12	33,393.17	31,846.79
2 Segment Results					
a. Corporate/ Wholesale Banking	1,797.99	1,691.41	1,406.50	6,379.46	5,698.86
b. Retail Banking	648.31	226.54	(77.06)	846.21	577.41
c. Treasury, BMU and Corporate Centre	1,199.81	914.79	898.64	4,135.64	3,026.72
d. Other Banking business	-	-	-	-	-
Total Profit Before Tax	3,646.11	2,832.74	2,228.08	11,361.31	9,302.99
3 Segment Assets					
a. Corporate / Wholesale Banking	188,132.89	185,067.90	162,450.23	188,132.89	162,450.23
b. Retail Banking	269,857.05	267,996.66	240,488.37	269,857.05	240,488.37
c. Treasury, BMU and Corporate Centre	136,339.52	143,077.72	145,793.98	136,339.52	145,793.98
d. Other Banking business	-	-	-	-	-
Sub-total Sub-total	594,329.46	596,142.28	548,732.58	594,329.46	548,732.58
Less: Inter-segmental Assets	165,312.01	178,481.06	165,778.54	165,312.01	165,778.54
Total	429,017.45	417,661.22	382,954.04	429,017.45	382,954.04
Add : Unallocated Assets	410.95	486.19	516.12	410.95	516.12
Total Assets as per Balance Sheet	429,428.40	418,147.41	383,470.16	429,428.40	383,470.16
4 Segment Liabilities					
a. Corporate / Wholesale Banking	169,595.03	168,336.16	145,580.04	169,595.03	145,580.04
b. Retail Banking	253,410.95	252,199.26	226,362.26	253,410.95	226,362.26
c. Treasury, BMU and Corporate Centre	98,943.19	106,336.88	113,306.32	98,943.19	113,306.32
d. Other Banking business	-	-	-	-	-
Sub-total	521,949.17	526,872.30	485,248.62	521,949.17	485,248.62
Less: Inter-segmental Liabilities	165,312.01	178,481.06	165,778.54	165,312.01	165,778.54
Total	356,637.16	348,391.24	319,470.08	356,637.16	319,470.08
Add : Unallocated liabilities	334.77	138.84	273.11	334.77	273.11
Add : Share Capital & Reserves & surplus	72,456.47	69,617.33	63,726.97	72,456.47	63,726.97
Total Capital and Liabilities as per Balance Sheet	429,428.40	418,147.41	383,470.16	429,428.40	383,470.16



STANDALONE CASH FLOW STATEMENT

Particulars	Year ended		
	31-Mar-22 (Audited)	31-Mar-21 (Audited)	
CASH FLOW FROM / (USED IN) OPERATING ACTIVITIES	, ,	,	
Profit after tax	8,572.69	6,964.84	
Add: Provision for tax	2,788.62	2,338.15	
Net Profit before taxes	11,361.31	9,302.99	
Adjustments for :-	·	•	
Employee Stock Options Expense	21.01	1.74	
Depreciation on Bank's Property	380.99	366.77	
Loss on sale of investments in associates	-	9.91	
Diminution in the value of Investments written off	(91.37)	(44.40)	
Dividend from Subsidiaries/ Joint Ventures	(201.76)	(15.62)	
Amortisation of Premium on HTM Investments	512.36	393.05	
Loss on revaluation of Investments (net)	933.95	452.67	
Provision for Non Performing Assets, Standard Assets and Other Provisions	780.93	2,503.44	
Profit on sale of Fixed Assets	(23.43)	(30.27)	
Tront on sale of fixed Assets	13,673.99	12,940.28	
Adjustments for :-	13,073.99	12,740.20	
Decrease/(Increase) in Investments (other than Subsidiaries, Joint Ventures and			
Other HTM Investments)	4,224.69	(29,325.49)	
(Increase) in Advances	(48,695.40)	(5,759.99)	
Decrease / (Increase) in Other Assets	416.93	(2,801.03)	
Increase in Deposits	31,584.07	17,279.53	
Increase in Other Liabilities and Provisions	3,607.99	4,701.16	
Subtotal	(8,861.72)	(15,905.82)	
Direct Taxes Paid	(2,650.94)	(2,332.76)	
NET CASH FLOW (USED IN) /FROM OPERATING ACTIVITIES (A)	2,161.33	(5,298.30)	
	2,101.33	(3,270.30)	
CASH FLOW FROM / (USED IN) INVESTING ACTIVITIES			
Purchase of Fixed Assets	(507.19)	(293.92)	
Sale of Fixed Assets	31.17	42.58	
Proceeds from sale of Investment in Associates	-	1.98	
Investments in Subsidiaries/ Joint Ventures	(343.42)	(25.00)	
Increase in Investments in HTM securities	(717.23)	(1,510.36)	
Dividend from Subsidiaries/ Joint Ventures	201.76	15.62	
NET CASH FLOW USED IN INVESTING ACTIVITIES (B)	(1,334.91)	(1,769.10)	
CASH FLOW FROM / (USED IN) FINANCING ACTIVITIES			
(Decrease) in Subordinated Debt	(150.00)		
Increase / (Decrease) in Refinance	2,337.09	(1,450.31)	
Increase / (Decrease) in Borrowings (other than Refinance and Sub-ordinated debt)	129.38	(12,892.36)	
Money received on exercise of Stock Options/Issue of Equity Shares	358.56	7,843.75	
Share Issue Expenses	330.30	<u> </u>	
Dividend paid including Corporate Dividend Tax	(010.00)	(46.48)	
NET CASH FLOW FROM/ (USED IN) FINANCING ACTIVITIES (C)	(218.96)	(40.50)	
NET CASH FLOW FROM) (USED IN) FINANCING ACTIVITIES (C)	2,456.07	(6,585.90)	
Increase / (Decrease) in Foreign Currency Translation Reserve (D)	14.92	(12.47)	
NET INCREASE/(DECREASE)IN CASH AND CASH EQUIVALENTS (A + B + C + D)	3,297.41	(13,665.77)	
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE YEAR	39,626.53	53,292.30	
CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR	42,923.94	39,626.53	
Note:	12,720.77	05,020.00	
Balance with Banks in India in Fixed Deposit	1.17	3.17	
Balance with Banks in India in Current Account	372.20	248.87	
Money at Call and Short Notice in India	20,999.62	15,300.00	
mone, at our and onorthodoc in maid	20,999.02	13,300.00	



Particulars	Year en	ded
	31-Mar-22 (Audited)	31-Mar-21 (Audited)
Cash in hand (including foreign currency notes)	1,741.07	1,455.17
Balance with RBI in Current Accounts	14,285.16	11,038.44
Balance with Banks Outside India:		
(i) In Current Account	4,774.38	1,308.93
(ii) In other Deposit Accounts	750.34	10,271.95
CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR	42,923.94	39,626.53

NOTES:

- 1. The above results were reviewed by the Audit Committee and approved at the meeting of the Board of Directors held on 4th May, 2022. The results for the year ended 31st March, 2022 were subject to audit by the joint statutory auditors (Walker Chandiok & Co LLP, Chartered Accountants and Price Waterhouse LLP, Chartered Accountants) and there are no modifications in the Auditors' Report. The results for the year ended 31st March 2021 were audited by Walker Chandiok & Co LLP, Chartered Accountants.
- 2. The figures for the last quarter in each of the year are balancing figures between audited figures in respect of full financial year and the unaudited published year to date figures upto the third quarter of the respective financial year.
- 3. Other Income includes non-fund based income such as commission earned from guarantees / letters of credit, financial advisory fees, selling of third party products, earnings from foreign exchange transactions, profit/(loss) from the sale of securities and provision /(write-back) of mark-to-market depreciation on investments in AFS and HFT categories.
- 4. As per the Master Direction on Financial Statements Presentation and Disclosures issued by the RBI dated 30th August, 2021 (updated as on 15th November, 2021), the Bank is classifying provision / (write-back) of mark-to-market depreciation on investments under Other Income from the quarter ended 30th September, 2021. Prior to that, the same was being classified under Provisions and Contingencies. Figures for the previous periods / year have been regrouped to conform to current period's presentation.
- During the quarter, the Bank has not granted any options under employee stock option scheme. Stock options aggregating to 761,791 were
 exercised during the quarter and 4,270,658 stock options were outstanding with employees of the Bank and its subsidiaries as at 31st March,
 2022.
- 6. Pursuant to the revision in family pension payable to employees of the Bank covered under 11th Bi-Partite settlement and Joint Note dated 11th November, 2020, the Bank has recognised the entire additional liability of ₹ 115.15 crore in the Profit and Loss Account during the nine months ended 31st December, 2021 including ₹ 100.15 crore recognised during the quarter ended 31st December, 2021. There is no unamortised expenditure in the Balance Sheet on account of Family Pension.
- 7. RBI, vide its clarification dated 30th August, 2021 on Guidelines on Compensation of Whole Time Directors / Chief Executive Officers / Material Risk Takers and Control Function Staff, advised Banks that the fair value of share-linked instruments on the date of grant should be recognised as an expense for all instruments granted after the accounting period ended 31st March, 2021. Accordingly, the Bank has changed its accounting policy from intrinsic value method to fair value method for all share-linked instruments granted after 31st March, 2021. The fair value of the stock-based compensation is estimated on the date of grant using Black-Scholes model and is recognised as compensation expense over the vesting period. Pursuant to these directions, the Bank has accounted share-linked instruments granted after 31st March, 2021 on fair value basis and accordingly, ₹ 3.60 crore and ₹ 12.76 crore has been recognised in the financial results under the head "Employee cost" for the quarter and year ended 31st March, 2022 respectively (₹ 3.68 crore for the quarter ended 31st December, 2021).
- 8. Provisions and contingencies are net of recoveries made against accounts which have been written off as bad in the previous period / year. Break up of provisions (other than tax) and contingencies:

Particulars	Quarter ended			Year ended	
	31-Mar-22 (Audited) Refer Note 2	31-Dec-21 (Unaudited)	31-Mar-21 (Audited) Refer Note 2	31-Mar-22 (Audited)	31-Mar-21 (Audited)
Provision towards advances / Others (including provisions for exposures to entities with Unhedged Foreign Currency Exposures) (net)	186.71	215.54	745.51	1,512.93	1,874.44
General provision/(write back) for COVID 19 Deferment cases (net)	(453.00)	(279.00)	-	(732.00)	629.00
Other Provision / (write back of other provisions) towards investments (net)	(39.92)	(68.28)	(11.37)	(91.37)	(44.40)
Total provisions (other than Tax) and contingencies	(306.21)	(131.74)	734.14	689.56	2,459.04



9. COVID-19 pandemic has had an extraordinary impact on macroeconomic conditions in India and around the world during the previous financial year. The impact of COVID-19, including changes in customer behaviour and pandemic fears, as well as restrictions on business and individual activities, had led to volatility in global and Indian financial markets and a decrease in global and local economic activities. The revival of economic activity has since improved supported by relaxation of restrictions due to administration of the COVID vaccines to a large population in the country. The extent to which any new wave of COVID-19 pandemic will impact the Bank results will depend on ongoing as well as future developments, including, among other things, any new information concerning the severity of the COVID-19 pandemic, and any action to contain its spread or mitigate its impact whether government-mandated or elected by us.

The Bank held an aggregate COVID-19 related provision of ₹ 1,279 crore as of 1st April, 2021. Based on the improved outlook, the Bank has reversed provisions amounting to ₹ 453 crore and ₹ 732 crore during the quarter and year ended 31st March, 2022 respectively (₹ 279 crore during the quarter ended 31st December, 2021). On a prudent basis, the Bank continues to hold provision of ₹ 547 crore as at 31^{st} March, 2022 against the potential impact of COVID-19.

- 10. RBI circular dated 7th April, 2021 required banks to refund/adjust the 'interest on interest' charged to the borrowers during the moratorium period, i.e. 1st March, 2020 to 31st August, 2020 in conformity to the Honourable Supreme Court of India judgement on 23rd March 2021. Pursuant to the said order and as per the RBI circular, the methodology for calculation of the amount of such 'interest on interest' was finalised by the Indian Banks Association (IBA). The Bank had created a liability towards the estimated interest relief of ₹ 110 crore and had reduced the same from interest earned for the quarter and year ended 31st March 2021. Amount no longer required on crystallisation of such liability was credited to interest earned in the current financial year.
- 11. The disclosure requirements as required by RBI circular dated 6th August, 2020 (Resolution Framework 1.0) and 5th May 2021 (Resolution Framework 2.0) as at 31st March, 2022 is given below:

₹ crore except number of accounts

Type of borrower	Exposure to accounts classified as Standard consequent to implementation of resolution plan-Position as at the end of the previous half - year (A)**	Of (A), aggregate debt that slipped into NPA during the half-year	Of (A) amount written off during the half - year#	Of (A) amount paid by the borrowers during the half-year ^	Exposure to accounts classified as Standard consequent to implementation of resolution plan- Position as at the end of this half - year
Personal Loans	230.33	18.44	0.66	16.60	195.29
Corporate persons*	144.46	78.52	-	8.65	57.29
Of which, MSMEs	49.20	12.04	-	6.12	31.04
Others	146.86	13.86	0.08	7.46	125.54
Total	521.65	110.82	0.74	32.71	378.12

^{*}As defined in section 3(7) of the Insolvency and Bankruptcy Code, 2016

There were no borrower accounts, where resolution plans had been implemented and now modified under Resolution Framework 2.0 announced by RBI on 5th May, 2021.

- 12. In accordance with the RBI guidelines, Banks are required to make consolidated Pillar 3 disclosures including leverage ratio, liquidity coverage ratio and Net Stable Funding Ratio (NSFR) under the Basel III Framework. These disclosures are available on the Bank's website at the following link: https://www.kotak.com/en/investor-relations/financial-results/regulatory-disclosure.html. These disclosures have not been subjected to audit or limited review.
- 13. Information as required pursuant to Regulation 52(4) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015:
 - a. Methodology for computation of the ratios is as follows:

Debt-Equity ratio	Represents the ratio of Borrowings/Sum of Capital and Reserves and Surplus
Total Debts to Total Assets (%)	Represents Borrowings/Total Assets
Net worth	Calculated as per the Master Circular - Exposure Norms issued by the RBI.

b. Basis nature of the Bank's business, the ratio's considered to be not applicable are Current Ratio, Long term debt to working capital, Bad debts to Account receivable ratio, Current liability ratio, Debtors' turnover, Inventory turnover, Operating margin % and Net profit margin %.

^{**} Includes cases where requests received till 30th September, 2021 and implemented subsequently

[#] represents debt that slipped into NPA and was subsequently written off during the half-year

[^] includes change in balances on account of interest and net of increase in exposure during the period



- 14. Details of loans transferred/acquired during the year ended 31st March, 2022 under the RBI Master Direction on Transfer of Loan Exposures dated 24th September, 2021 are given below:
 - (i) The Bank has not transferred any Loans not in default, Special Mention Account (SMA) and Non-performing Assets (NPAs).
 - (ii) Details of Loans not in default acquired:

₹ crore except tenor

		From Eligible Lenders
Sr. No	Particulars	through Assignment
1	Aggregate amount of loans acquired	194.22
2	Aggregate consideration paid	137.01
3	Weighted average residual maturity	2.03 years
4	Weighted average holding period of originator	2.78 years
5	Retention of beneficial economic interest	Nil
6	Coverage of tangible security coverage	100%
7	Rating-wise distribution of rated loans	Retail loans – NA

(iii) Details of Special Mention Accounts (SMAs) acquired:

₹ crore except tenor

	From lenders listed in Clause 3				
Particulars	Aggregate Principal outstanding of loans acquired	Aggregate consideration paid	Weighted average residual tenor of loans acquired (in Years)		
Portfolio acquired	28.15	8.80	2.39		

(iv) Details of Non-performing Assets (NPAs) acquired:

₹ crore except tenor

	From lenders listed in Clause 3				
Particulars	Aggregate Principal outstanding of loans acquired	Aggregate consideration paid	Weighted average residual tenor of loans acquired (in Years) \$		
Portfolio acquired	693.66	75.53	7.58		

^{\$ -} Weighted Average residual tenor of loans is excluding limit based facilities

(v) Details of recovery ratings assigned to Security Receipts as at 31st March, 2022:

Recovery Rating ^	Anticipated Recovery as per Recovery Rating	Book Value (₹ crore)
NR1/R1+/RR1+	>150%	37.78
NR2/R1/RR1	100% - 150%	347.01
NR3/R2/RR2	75% - 100%	42.51
R3/NR4/RR3	50% - 75%	217.38
NR5/RR4/R4	25%-50%	15.30
NR6/RR5/R5	0% - 25%	264.37
Yet to be rated**	-	46.80
Unrated*	-	111.45
Total		1,082.60

^{^ -} Recovery Rating is as assigned by various external rating agencies

15. The Board of Directors of the Bank have a proposed a dividend of ₹ 1.10 per share having a face value ₹ 5 for the year ended 31st March, 2022 (Previous Year ₹ 0.90 per share). The Bank is obliged to pay dividend to those shareholders whose names are appearing in the register of members as on the book closure date. Dividend will be paid after the approval of the shareholders at the Annual General Meeting.

^{* -} Amount Outstanding for more than 8 years is ₹ 111.44 crs and is fully provided.

^{** -} Recent purchases whose statutory period not yet elapsed.



16. The Summarised Balance Sheet of the Bank (Standalone) is given below:

₹ crore

	As at		
Summarised Balance Sheet	31-Mar-22 (Audited)	31-Mar-21 (Audited)	
CAPITAL AND LIABILITIES			
Capital	1,492.33	1,490.92	
Reserves and Surplus	70,964.14	62,236.05	
Employees' Stock Options (Grants) Outstanding	31.31	2.16	
Deposits	311,684.11	280,100.04	
Borrowings	25,967.12	23,650.65	
Other Liabilities and Provisions	19,289.39	15,990.34	
TOTAL	429,428.40	383,470.16	
ASSETS			
Cash and balances with Reserve Bank of India	16,026.22	12,493.61	
Balances with Banks and Money at Call and Short Notice	26,897.72	27,132.92	
Investments	100,580.22	105,099.19	
Advances	271,253.60	223,670.16	
Fixed Assets	1,643.72	1,535.27	
Other Assets	13,026.92	13,539.01	
TOTAL	429,428.40	383,470.16	

- 17. There has been no change to significant accounting policies during the quarter and year ended 31st March, 2022 other than those mentioned in point 7 above.
- 18. Figures for the previous periods / year have been regrouped wherever necessary to conform to current period's presentation.

By order of the Board of Directors For Kotak Mahindra Bank Limited

Dipak Gupta Joint Managing Director

Mumbai, 04th May, 2022