



KOTAK MAHINDRA BANK LIMITED (STANDALONE)

Registered Office: 27 BKC, C 27, G Block, Bandra Kurla Complex, Bandra (East), Mumbai - 400 051

STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED 31st MARCH, 2017

₹ crore

Sr No	Particulars	Quarter ended			Year ended	
		31-Mar-17 (Audited) Refer Note 2	31-Dec-16 (Unaudited)	31-Mar-16 (Audited) Refer Note 2	31-Mar-17 (Audited)	31-Mar-16 (Audited)
1	Interest earned (a+b+c+d)	4,432.00	4,467.61	4,265.41	17,698.93	16,384.19
	(a) Interest/discount on advances/ bills	3,367.62	3,403.06	3,205.57	13,402.10	12,470.37
	(b) Income on investments	848.16	937.86	925.45	3,681.04	3,456.01
	(c) Interest on balances with RBI & other interbank funds	138.58	31.80	44.50	218.32	92.91
	(d) Others	77.64	94.89	89.89	397.47	364.90
2	Other income (Refer Note 3)	1,002.65	910.22	681.91	3,477.16	2,612.23
3	Total income (1+2)	5,434.65	5,377.83	4,947.32	21,176.09	18,996.42
4	Interest expended	2,270.63	2,417.29	2,408.17	9,572.78	9,483.81
5	Operating expenses (a+b)	1,462.02	1,432.84	1,345.00	5,618.50	5,471.52
	(a) Employee cost	680.61	697.40	634.03	2,744.64	2,803.98
	(b) Other operating expenses	781.41	735.44	710.97	2,873.86	2,667.54
6	Total expenditure (4+5) (excluding provisions & contingencies)	3,732.65	3,850.13	3,753.17	15,191.28	14,955.33
7	Operating profit (3-6) (Profit before provisions and contingencies)	1,702.00	1,527.70	1,194.15	5,984.81	4,041.09
8	Provisions (other than tax) and contingencies (Refer Note 4)	267.37	192.10	200.41	836.74	917.37
9	Exceptional items	-	-	-	-	-
10	Profit from ordinary activities before tax (7-8-9)	1,434.63	1,335.60	993.74	5,148.07	3,123.72
11	Tax expense	458.15	455.84	297.96	1,736.57	1,033.94
12	Net Profit from ordinary activities after tax (10-11)	976.48	879.76	695.78	3,411.50	2,089.78
13	Extraordinary items (net of tax expense)	-	-	-	-	-
14	Net Profit (12-13)	976.48	879.76	695.78	3,411.50	2,089.78
15	Paid up equity share capital - (of Face Value ₹ 5 per share)	920.45	919.63	917.19	920.45	917.19
16	Reserves (excluding revaluation reserves)				26,695.62	23,041.87
17	Analytical Ratios					
	(i) Percentage of shares held by Government of India	-	-	-	-	-
	(ii) Capital adequacy ratio - Basel III	16.77	15.99	16.34	16.77	16.34
	(iii) Earnings per share					
	- Basic (not annualised) ₹	5.31	4.79	3.80	18.57	11.42
	- Diluted (not annualised) ₹	5.30	4.78	3.79	18.55	11.40
	(iv) NPA Ratios					
	a) Gross NPA	3,578.61	3,177.88	2,838.11	3,578.61	2,838.11
	b) Net NPA	1,718.07	1,379.07	1,261.96	1,718.07	1,261.96
	c) % of Gross NPA to Gross Advances	2.59	2.42	2.36	2.59	2.36
	d) % of Net NPA to Net Advances	1.26	1.07	1.06	1.26	1.06
	(v) Return on Assets (average) - not annualised	0.47	0.44	0.37	1.73	1.19

Segment Results

The reportable segments of the Bank as per RBI guidelines are as under:

Segment	Principal activity
Corporate/Wholesale Banking	Wholesale borrowings and lending and other related services to the corporate sector which are not included under retail banking.
Retail Banking	Includes lending, deposit taking and other retail services/ products including credit cards.
Treasury, BMU and Corporate Centre	Money market, forex market, derivatives, investments and primary dealership of government securities, Balance Sheet Management Unit (BMU) responsible for Asset Liability Management and Corporate Centre which primarily comprises of support functions.

₹ crore

	Quarter ended			Year ended	
	31-Mar-17 (Audited) Refer Note 2	31-Dec-16 (Unaudited)	31-Mar-16 (Audited) Refer Note 2	31-Mar-17 (Audited)	31-Mar-16 (Audited)
1 Segment Revenue					
a. Corporate/ Wholesale Banking	2,159.99	2,111.36	1,906.83	8,285.12	6,825.36
b. Retail Banking	2,683.67	2,648.43	2,300.58	10,274.57	9,345.42
c. Treasury, BMU and Corporate Centre	1,283.09	1,284.19	1,153.31	5,108.61	4,424.45
Sub-total	6,126.75	6,043.98	5,360.72	23,668.30	20,595.23
Less: Inter-segmental revenue	692.10	666.15	413.40	2,492.21	1,598.81
Total	5,434.65	5,377.83	4,947.32	21,176.09	18,996.42
2 Segment Results					
a. Corporate/ Wholesale Banking	737.61	711.27	584.49	2,670.37	2,030.39
b. Retail Banking	357.82	322.09	259.93	1,194.72	916.60
c. Treasury, BMU and Corporate Centre	339.20	302.24	149.32	1,282.98	176.73
Total Profit Before Tax	1,434.63	1,335.60	993.74	5,148.07	3,123.72
3 Segment Assets					
a. Corporate / Wholesale Banking	80,202.99	77,728.74	66,331.50	80,202.99	66,331.50
b. Retail Banking	122,665.94	122,114.38	119,417.46	122,665.94	119,417.46
c. Treasury, BMU and Corporate Centre	77,136.64	68,930.96	71,791.18	77,136.64	71,791.18
d. Other Banking business	-	-	-	-	-
Sub-total	280,005.57	268,774.08	257,540.14	280,005.57	257,540.14
Less : Inter-segmental Assets	65,663.21	67,224.73	65,811.46	65,663.21	65,811.46
Total	214,342.36	201,549.35	191,728.68	214,342.36	191,728.68
Add : Unallocated Assets	247.60	236.54	531.11	247.60	531.11
Total Assets as per Balance Sheet	214,589.96	201,785.89	192,259.79	214,589.96	192,259.79
4 Segment Liabilities					
a. Corporate / Wholesale Banking	69,800.85	68,064.22	56,139.58	69,800.85	56,139.58
b. Retail Banking	114,071.16	113,877.40	109,222.85	114,071.16	109,222.85
c. Treasury, BMU and Corporate Centre	68,741.82	60,498.83	68,635.96	68,741.82	68,635.96
d. Other Banking business	-	-	-	-	-
Sub-total	252,613.83	242,440.45	233,998.39	252,613.83	233,998.39
Less : Inter-segmental Liabilities	65,663.21	67,224.73	65,811.46	65,663.21	65,811.46
Total	186,950.62	175,215.72	168,186.93	186,950.62	168,186.93
Add : Unallocated liabilities	23.27	2.44	113.80	23.27	113.80
Add : Share Capital & Reserves & surplus	27,616.07	26,567.73	23,959.06	27,616.07	23,959.06
Total Liabilities as per Balance Sheet	214,589.96	201,785.89	192,259.79	214,589.96	192,259.79

NOTES:

- The above results were reviewed at the meeting of the Audit Committee of the Board and approved at the meeting of the Board of Directors held on 27th April, 2017. The results for the quarter and year ended 31st March, 2017 are subjected to audit by the statutory auditors of the Bank and there are no qualifications in the Auditor's Report. The information presented above is extracted from the audited financial statements.
- The figures of the last quarter in each of the year are balancing figures between audited figures in respect of full financial year and the unaudited published year to date figures up to the third quarter of the respective financial year.

3. Other Income includes non-fund based income such as commission earned from guarantees / letters of credit, financial advisory fees, selling of third party products, earnings from foreign exchange transactions and profit / loss from the sale of securities.
4. Provisions and contingencies are net of recoveries made against accounts which have been written off as bad in the previous period / year.

Break up of provisions (other than tax) and contingencies:

Particulars	Quarter ended			Year ended	
	31-Mar-17 (Audited) Refer Note 2	31-Dec-16 (Unaudited)	31-Mar-16 (Audited) Refer Note 2	31-Mar-17 (Audited)	31-Mar-16 (Audited)
Provision towards advances / Others (including provisions for exposures to entities with Unhedged Foreign Currency Exposures)	251.92	136.95	170.39	697.50	781.05
Provision / (write back of provisions) towards investments (net)	15.45	55.15	30.02	139.24	136.32
Total provisions (other than Tax) and contingencies	267.37	192.10	200.41	836.74	917.37

₹ crore

5. During the quarter, the Bank has granted 250,000 options under employee stock option scheme. Stock options aggregating to 1,636,060 were exercised during the quarter and 8,663,925 stock options were outstanding with employees of the Bank and its subsidiaries as at 31st March, 2017.
6. RBI circular DBOD.No.BP.BC.1/21.06.201/2015-16 dated 1st July, 2015 on 'Basel III Capital Regulations' read together with the RBI circular DBR.No.BP.BC.80/21.06.201/2014-15 dated 31st March, 2015 on 'Prudential Guidelines on Capital Adequacy and Liquidity Standards-Amendments' requires banks to make applicable Pillar 3 disclosures including leverage ratio and liquidity coverage ratio under the Basel III Framework. These disclosures are available on the Bank's website at the following link: <http://ir.kotak.com/financials/regulatory-disclosure-section>. These disclosures have not been subjected to audit or limited review.
7. The Board of Directors of the Bank have proposed a dividend of ₹ 0.60 per share having face value ₹ 5 for the year ended 31st March, 2017 (Previous Year ₹ 0.50 per share having face value ₹ 5). The Bank is obliged to pay dividend to those shareholders whose names are appearing in the register of members as on the book closure date. The dividend will be paid after the approval of shareholders at the Annual General Meeting. As per the requirements of pre-revised AS 4 – 'Contingencies and Events Occurring after the Balance sheet date', the Bank used to create a liability for dividend proposed/ declared after the balance sheet date if dividend related to periods covered by the financial statements. As per AS 4 (Revised), effective from 1st April 2016, the Bank is not required to provide for dividend proposed/ declared after the balance sheet date. Had the Bank continued with creation of provision for proposed dividend, as at the balance sheet date, its surplus in Profit and Loss Account would have been lower by ₹ 132.94 crore and Other Liabilities would have been higher by ₹ 132.94 crore (including dividend distribution tax of ₹ 22.49 crore). There has been no other change in significant accounting policies during the year ended 31st March 2017.

8. The summarized standalone Balance Sheet of the Bank is given below:

₹ crore

Summarised Balance Sheet	As at 31 st March 2017 (Audited)	As at 31 st March 2016 (Audited)
CAPITAL AND LIABILITIES		
Capital	920.45	917.19
Reserves and Surplus	26,695.62	23,041.87
Employees' Stock Options (Grants) Outstanding	1.87	3.41
Deposits	157,425.86	138,643.02
Borrowings	21,095.48	20,975.34
Other Liabilities and Provisions	8,450.68	8,678.96
TOTAL	214,589.96	192,259.79
ASSETS		
Cash and balances with Reserve Bank of India	7,492.43	6,903.43
Balances with Banks and Money at Call and Short Notice	15,079.58	3,976.28
Investments	45,074.19	51,260.22
Advances	136,082.13	118,665.30
Fixed Assets	1,537.63	1,551.59
Other Assets	9,324.00	9,902.97
TOTAL	214,589.96	192,259.79

9. Figures for the previous periods / year have been regrouped wherever necessary to conform to current period's presentation.

By order of the Board of Directors
For Kotak Mahindra Bank Limited

Mumbai, 27th April, 2017

Dipak Gupta
Joint Managing Director