



KOTAK MAHINDRA BANK LIMITED (CONSOLIDATED)
Registered Office: 27BKC, C 27, G Block, Bandra Kurla Complex, Bandra (E), Mumbai – 400 051

CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED 31st MARCH, 2017

₹ crore

Sr No	Particulars	Quarter Ended			Year Ended	
		31-Mar-17 (Audited) Refer Note 3	31-Dec-16 (Unaudited)	31-Mar-16 (Unaudited)	31-Mar-17 (Audited)	31-Mar-16 (Audited)
1	Interest earned (a+b+c+d)	5,654.76	5,666.07	5,317.46	22,324.21	20,401.64
	(a) Interest/discount on advances/bills	4,194.24	4,228.47	3,978.38	16,619.84	15,412.37
	(b) Income on investments	1,162.57	1,239.36	1,178.10	4,855.36	4,408.28
	(c) Interest on balances with RBI & other interbank funds	181.17	62.68	55.68	307.87	132.05
	(d) Others	116.78	135.56	105.30	541.14	448.94
2	Other income (a+b+c)	4,298.81	2,003.97	2,592.95	11,581.23	7,572.88
	(a) Profit/(Loss) on sale of investments including revaluation (insurance business)	735.24	(340.80)	(57.37)	1,475.16	(245.13)
	(b) Premium on Insurance Business	2,138.03	1,098.51	1,637.14	5,137.77	3,911.29
	(c) Other income (Refer Notes 4, 5 & 6)	1,425.54	1,246.26	1,013.18	4,968.30	3,906.72
3	Total income (1+2)	9,953.57	7,670.04	7,910.41	33,905.44	27,974.52
4	Interest expended	2,765.05	2,919.02	2,850.52	11,457.51	11,122.97
5	Operating expenses (a+b+c)	4,822.86	2,671.81	3,348.83	14,167.08	10,836.25
	(a) Employees cost	1,023.47	993.61	926.68	3,982.31	3,854.05
	(b) Policy holders' reserves, surrender expense and claims	2,587.66	631.29	1,348.47	6,020.15	3,174.65
	(c) Other operating expenses (Refer Note 5 and 7)	1,211.73	1,046.91	1,073.68	4,164.62	3,807.55
6	Total expenditure (4+5) (excluding provisions and contingencies)	7,587.91	5,590.83	6,199.35	25,624.59	21,959.22
7	Operating Profit (3-6) (Profit before provisions and contingencies)	2,365.66	2,079.21	1,711.06	8,280.85	6,015.30
8	Provisions (other than tax) and contingencies (Refer Note 8)	299.61	217.81	211.98	948.92	991.56
9	Exceptional items	-	-	-	-	-
10	Profit from ordinary activities before tax (7-8-9)	2,066.05	1,861.40	1,499.08	7,331.93	5,023.74
11	Tax expense	644.67	611.46	442.49	2,382.85	1,592.62
12	Net Profit from ordinary activities after tax before Minority Interest (10-11)	1,421.38	1,249.94	1,056.59	4,949.08	3,431.12
13	Extraordinary items (net of tax expense)	-	-	-	-	-
14	Net Profit from ordinary activities after tax before Minority Interest (12-13)	1,421.38	1,249.94	1,056.59	4,949.08	3,431.12
15	Less: Share of Minority Interest	26.34	17.62	19.93	78.83	65.19
16	Add: Share in profit of associates	9.30	34.27	18.57	70.18	92.92
17	Profit after tax (14-15+16)	1,404.34	1,266.59	1,055.23	4,940.43	3,458.85
18	Paid up equity share capital - (Face value of ₹ 5 per share)	920.45	919.63	917.19	920.45	917.19
19	Group Reserves (excluding Minority Interest and revaluation reserves)				37,570.39	32,443.45
20	Minority Interest				474.43	395.60

Sr No	Particulars	Quarter Ended			Year Ended	
		31-Mar-17 (Audited) Refer Note 3	31-Dec-16 (Unaudited)	31-Mar-16 (Unaudited)	31-Mar-17 (Audited)	31-Mar-16 (Audited)
21	Analytical Ratios					
	(i) Capital adequacy ratio – Basel III (standalone)	16.77	15.99	16.34	16.77	16.34
	(ii) Earnings per share					
	- Basic (not annualised) ₹	7.63	6.89	5.76	26.89	18.91
	- Diluted (not annualised) ₹	7.62	6.88	5.74	26.86	18.87
	(iii) NPA Ratios (unaudited)					
	(a) Gross NPA	3,803.92	3,367.67	3,016.55	3,803.92	3,016.55
	(b) Net NPA	1,814.23	1,450.43	1,353.03	1,814.23	1,353.03
	(c) % of Gross NPA to Gross Advances	2.25	2.11	2.06	2.25	2.06
	(d) % of Net NPA to Net Advances	1.09	0.92	0.93	1.09	0.93
	(iv) Return on Average Assets (not annualised) (unaudited)	0.52	0.50	0.45	1.95	1.55

NOTES:

- The consolidated financial results are prepared in accordance with Accounting Standard – 21 (AS-21) "Consolidated Financial Statements" and Accounting Standard – 23 (AS-23) "Accounting for investment in associates in Consolidated Financial Statement" specified under section 133 of the Companies Act, 2013, read with Paragraph 7 of the Companies (Accounts) Rules, 2014 and Companies (Accounting Standards) Amendment Rules, 2016.
- The above results were reviewed by the Audit Committee and approved at the meeting of the Board of Directors held on 27th April, 2017. The consolidated results for the year ended 31st March, 2017 and 31st March, 2016 are subjected to audit by the statutory auditors and there are no qualifications in the Auditor's Report. The results for quarter ended 31st December, 2016 have been subjected to limited review by Statutory Auditors whereas results for quarter ended 31st March 2016 have not been subjected to limited review.
- The figures of the last quarter in each of the year are balancing figures between audited figures in respect of full financial year and the unaudited published year to date figures up to the third quarter of the respective financial year.
- Details of other income forming part of the consolidated results are as follows:

₹ crore

Particulars	Quarter Ended			Year Ended	
	31-Mar-17 (Audited) Refer Note 3	31-Dec-16 (Unaudited)	31-Mar-16 (Unaudited)	31-Mar-17 (Audited)	31-Mar-16 (Audited)
Commission, fees, exchange, brokerage and others	1,301.63	1,094.77	950.57	4,343.26	3,514.93
Profit on sale of investments (other than insurance business)	123.91	151.49	62.61	625.04	391.79
Total – Other income	1,425.54	1,246.26	1,013.18	4,968.30	3,906.72

5. Other income in the consolidated results for the reporting periods is net of sub-brokerage paid in the broking subsidiary amounting to ₹ 21.79 crore for the quarter ended 31st March, 2017 and for the year ended 31st March, 2017 ₹ 78.33 crore (for the quarter ended 31st December, 2016 ₹ 19.01 crore, quarter ended 31st March, 2016 ₹ 12.46 crore, for the year ended 31st March, 2016 ₹ 57.84 crore).
6. Other Income includes non-fund based income such as commission earned from guarantees / letters of credit, financial advisory fees, selling of third party products, earnings from foreign exchange transactions and profit / loss from the sale of securities.
7. Details of other expenditure forming part of consolidated results are as follows:

₹ crore

Particulars	Quarter Ended			Year Ended	
	31-Mar-17 (Audited) Refer Note 3	31-Dec-16 (Unaudited)	31-Mar-16 (Unaudited)	31-Mar-17 (Audited)	31-Mar-16 (Audited)
Brokerage	178.36	112.95	142.96	485.72	403.20
Depreciation	91.54	93.08	88.17	362.21	344.51
Rent, taxes and lighting	156.48	151.45	138.64	616.29	588.14
Others	785.35	689.43	703.91	2,700.40	2,471.70
Total – Other operating expenses	1,211.73	1,046.91	1,073.68	4,164.62	3,807.55

8. Provisions and contingencies are net of recoveries made against accounts which have been written off as bad in the previous period / year. Details of provisions (other than tax) and contingencies forming part of consolidated results are as follows:

₹ crore

Particulars	Quarter Ended			Year Ended	
	31-Mar-17 (Audited) Refer Note 3	31-Dec-16 (Unaudited)	31-Mar-16 (Unaudited)	31-Mar-17 (Audited)	31-Mar-16 (Audited)
Provision towards advances / others (including provisions for exposures to entities with Unhedged Foreign Currency Exposures) (net)	287.48	153.54	185.03	797.39	851.59
Provision / (Write back of provisions) towards investments (net)	12.13	64.27	26.95	151.53	139.97
Total – provisions (other than tax) and contingencies	299.61	217.81	211.98	948.92	991.56

9. RBI circular DBOD.No.BP.BC.1/21.06.201/2015-16 dated 1st July, 2015 on 'Basel III Capital Regulations' read together with the RBI circular DBR.No.BP.BC.80/21.06.201/2014-15 dated 31st March, 2015 on 'Prudential Guidelines on Capital Adequacy and Liquidity Standards-Amendments' requires banks to make applicable Pillar 3 disclosures including leverage ratio and liquidity coverage ratio under the Basel III Framework. These disclosures are available on the Bank's website at the following link: <http://ir.kotak.com/financials/regulatory-disclosure-section>. These disclosures have not been subjected to audit or limited review.

10. In accordance with 'Guidance Note on Accounting for Derivative Contracts' issued by the Institute of Chartered Accountants of India effective from 1st April, 2016, the Subsidiaries and Associates have changed their accounting policy to recognise all mark-to-market gains or losses on derivative contracts in the Profit and Loss Account. Earlier mark-to-market gains or losses on derivative contracts were determined on a portfolio basis with net unrealised losses being recognised and the net unrealised gains ignored on grounds of prudence as enunciated in Accounting Standard – 1 (AS-1) 'Disclosure of Accounting Policies'. The impact of the above change in accounting policy is recognised in the opening reserves to the extent of ₹ 0.89 crore (net of tax). Had the Group followed the earlier method, the profit after tax for year ended 31st March, 2017 would have been lower by ₹ 2.71 crore.
11. As per AS 4 (Revised), effective from 1st April, 2016, the Group is not required to provide for dividend proposed / declared after the balance sheet date. Had the Group continued with creation of provision for proposed dividend, as at balance sheet date, its surplus in Profit and Loss Account would have been lower by ₹ 132.94 crore and Other Liabilities would have been higher by ₹ 132.94 crore (including dividend distribution tax of ₹ 22.49 crore).
12. There has been no change in significant accounting policies during the year ended 31st March, 2017 other than those mentioned above.
13. The summarised consolidated Balance Sheet of the Bank is given below:

	₹ crore	
Summarised Audited Balance Sheet	As at 31st March 2017	As at 31st March 2016
CAPITAL AND LIABILITIES		
Capital	920.45	917.19
Reserves and Surplus	37,570.39	32,443.45
Minority Interest	474.43	395.60
Employees' Stock Options (Grants) Outstanding	1.87	3.41
Deposits	155,540.00	135,948.76
Borrowings	49,689.91	43,729.79
Policyholder's Funds	18,792.88	15,148.28
Other Liabilities and Provisions	13,197.63	12,217.10
TOTAL	276,187.56	240,803.58
ASSETS		
Cash and balances with Reserve Bank Of India	7,512.23	6,924.90
Balances with Banks and Money at Call and Short Notice	18,076.32	4,674.51
Investments	68,461.54	70,273.90
Advances	167,124.91	144,792.82
Fixed Assets	1,755.20	1,757.60
Other Assets	13,257.36	12,379.85
TOTAL	276,187.56	240,803.58



Figures for the previous periods / year have been regrouped wherever necessary to conform to current period's / year's presentation.

By order of the Board of Directors
For Kotak Mahindra Bank Limited

Mumbai, 27th April, 2017

Dipak Gupta
Joint Managing Director