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Kotak Mahindra Bank

Mutual Fund Recommendation

Report as on Apr 25, 2012

Equity Funds

Recommended Funds

Returns %

Category / Funds	Corpus (in Crs)	Fund Manager	1 Year	3 Years	Investor Suitability
Large Cap Funds					
Canara Robeco Equity Diversified Fund	543	Mr. Soumendra Nath Lahiri	-1.97	24.26	All Risk Profiles except Secure
Franklin India Bluechip Fund	4,625	Mr. Anand Radhakrishnan	-6.89	20.68	All Risk Profiles except Secure
ICICI Prudential Focused Bluechip Equity Fund	3,805	Mr. Manish Gunwani	-6.79	23.28	All Risk Profiles except Secure
Kotak 50 Fund	818	Mr. Krishna Sanghvi	-9.18	15.61	All Risk Profiles except Secure
Kotak Nifty ETF	113	Mr. Deepak Gupta	-10.63	-	All Risk Profiles except Secure
UTI Equity Fund	2,020	Mr. Anoop Bhaskar	-3.92	22.52	All Risk Profiles except Secure

Mid Cap Funds					
HDFC Mid-Cap Opportunities Fund	1,860	Mr. Chirag Setalvad	3.64	33.98	All Risk Profiles except Secure
ICICI Prudential Discovery Fund	1,779	Mr. Mrinal Singh	-2.43	34.40	All Risk Profiles except Secure
IDFC Sterling Equity Fund	1,098	Mr. Kenneth Andrade	0.01	31.27	All Risk Profiles except Secure
Kotak Midcap Fund	279	Mr. Pankaj Tibrewal	-3.57	26.56	All Risk Profiles except Secure
SBI Magnum Sector Funds Umbrella - Emerging Businesses Fund	561	Mr. R. Srinivasan	11.73	39.65	All Risk Profiles except Secure

Opportunistic Funds					
HDFC Premier Multi - Cap Fund	401	Mr. Vinay R. Kulkarni	-10.54	24.02	All Risk Profiles except Secure
ICICI Prudential Dynamic Plan	4,119	Mr. Sankaran Naren	-6.91	21.78	All Risk Profiles except Secure
Reliance Equity Opportunities Fund	3,340	Mr. Sailesh Raj Bhan	0.51	33.80	All Risk Profiles except Secure
UTI Opportunities Fund	2,814	Mr. Anoop Bhaskar	-0.11	24.36	All Risk Profiles except Secure

ELSS Funds					
Canara Robeco Equity Tax Saver Fund	362	Mr. Soumendra Nath Lahiri	-3.05	25.70	All Risk Profiles except Secure
Franklin India Taxshield Fund	846	Mr. Anand Radhakrishnan	-3.33	22.93	All Risk Profiles except Secure
HDFC Tax saver Fund	3,114	Mr. Vinay R. Kulkarni	-8.33	24.99	All Risk Profiles except Secure

Indices					
BSE Sensex			-12.39	14.81	
CNX Midcap			-10.75	23.32	
S&P Nifty			-11.42	14.32	



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Debt Funds

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Liquid Funds	Corpus (in Crs)	Fund Manager	7 Days	1 Month	Investor Suitability
DSP BlackRock Liquidity Fund	2,029	Mr. Dhawal Dalal	9.80	10.30	All Risk Profiles
HDFC Cash Mgmt Fund - Savings Plan	2,083	Mr. Bharat Pareek	8.51	11.42	All Risk Profiles
Kotak Liquid Fund	2,404	Mr. Deepak Agrawal	9.20	9.66	All Risk Profiles

Ultra Short Term Debt Funds	Corpus (in Crs)	Fund Manager	7 Days	1 Month	Investor Suitability
Canara Robeco Treasury Advantage Fund	880	Mr. Akhil Mittal	9.48	10.11	All Risk Profiles
DWS Ultra Short - Term Fund	2,266	Mr. Kumaresh Ramakrishnan	9.40	11.55	All Risk Profiles
HDFC Cash Management - Treasury Advantage	15,232	Mr. Anil Bamboli	7.10	11.70	All Risk Profiles
ICICI Prudential Flexible Income Plan	8,684	Mr. Chaitanya Pande	9.85	10.23	All Risk Profiles
IDFC Money Manager Treasury Plan	2,742	Mr. Anupam Joshi	9.22	9.53	All Risk Profiles
Kotak Floater - LT	2,130	Mr. Deepak Agrawal	8.73	10.92	All Risk Profiles
Tata Floater Fund	2,109	Mr. Marzban Irani	9.56	11.05	All Risk Profiles
Templeton India Ultra Short Bond Fund	1,672	Mr. Sachin Padwal Desai	8.87	11.53	All Risk Profiles
UTI Treasury Advantage Fund	3,938	Mr. Amandeep Singh Chopra	7.51	10.33	All Risk Profiles

Short Term Bond Funds	Corpus (in Crs)	Fund Manager	3 Months	6 Months	Investor Suitability
HDFC HIF - S T P	1,410	Mr. Shobhit Mehrotra	8.38	9.27	All Risk Profiles except Secure
HDFC Short Term Plan	1,103	Mr. Anil Bamboli	8.38	9.17	All Risk Profiles except Secure
ICICI Prudential Short Term Plan	1,806	Mr. Manish Banthia	8.54	9.04	All Risk Profiles except Secure
IDFC Super Saver Income Fund - Short Term Fund	2,198	Mr. Suyash Choudhary	8.56	9.37	All Risk Profiles except Secure
Kotak Bond Short Term Plan	605	Mr. Deepak Agrawal	8.08	9.21	All Risk Profiles except Secure

Bond Funds	Corpus (in Crs)	Fund Manager	3 Months	6 Months	Investor Suitability
Canara Robeco Income Scheme	192	Mr. Ritesh Jain	8.57	10.32	All Risk Profiles except Secure
HDFC HIF	100	Mr. Anil Bamboli	5.02	10.26	All Risk Profiles except Secure
IDFC Super Saver Income Fund – Investment Plan	246	Mr. Suyash Choudhary	7.33	11.73	All Risk Profiles except Secure
Kotak Bond Fund	323	Mr. Deepak Agrawal	9.59	15.37	All Risk Profiles except Secure

Gilt Based Funds	Corpus (in Crs)	Fund Manager	3 Months	6 Months	Investor Suitability
HDFC Gilt Fund - L T P	248	Mr. Anil Bamboli	2.76	9.07	All Risk Profiles except Secure
ICICI Prudential GFIP	287	Mr. Avnish Jain	5.07	12.36	All Risk Profiles except Secure
Kotak Gilt – Investment	93	Mr. Deepak Agrawal	9.34	17.56	All Risk Profiles except Secure
SBI Magnum Gilt Fund – Long Term	164	Mr. Dinesh Ahuja	1.93	9.64	All Risk Profiles except Secure

Indices			3 Months	6 Months	Investor Suitability
Crisil Composite Bond Fund Index			8.03	8.55	



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Debt Funds

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Other Debt Funds	Corpus (in Crs)	Fund Manager	3 Months	6 Months	Investor Suitability
Fixed Maturity Plans	-	-	-	-	All Risk Profiles
IDFC Money Manager Fund - Investment Plan	827	Mr. Anupam Joshi	9.46	9.12	All Risk Profiles
DWS Premier Bond Fund	43	Mr. Nitish Gupta	-	-	All Risk Profiles
ING Active Debt Multi Manager Fund of Funds	400	Mr. Arvind Bansal	8.35	8.52	All Risk Profiles except Secure
SBI Dynamic Bond Fund	498	Mr. Dinesh Ahuja	8.88	14.35	All Risk Profiles except Secure

Indices			3 Months	6 Months	Investor Suitability
Crisil Composite Bond Fund Index			8.03	8.55	

MIP Funds	Corpus (in Crs)	Fund Manager	6 Months	1 Year	Investor Suitability
DSP BlackRock MIP Fund	196	Mr. Apoorva Shah	9.02	10.27	All Risk Profiles except Secure
HDFC MIP - LTP	7,877	Mr. Prashant Jain	4.88	4.57	All Risk Profiles except Secure
Kotak MIP Fund	45	Mr. Krishna Sanghvi	5.11	5.79	All Risk Profiles except Secure
Reliance MIP	5,182	Mr. Amit Tripathi	6.77	6.91	All Risk Profiles except Secure

Indices			6 Months	1 Year	Investor Suitability
Crisil MIP Blended Index			4.68	6.61	

For the purpose of calculating returns of Schemes, only 'Growth' option of schemes have been considered

Debt Funds (Except MIPs) - Return less than 1 Yr is Simple Annualised & Return greater than or equal to 1 Yr is Compounded Annualised

MIP & Equity Funds - Return less than 1 Yr is Absolute & Return greater than or equal to 1 Yr is Compounded Annualised

Corpus is in Crs as on Mar 31, 2012

Necessary disclosures and disclaimer on the Page 3



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