



KOTAK MAHINDRA BANK LIMITED (CONSOLIDATED)

Registered Office: 36-38A, Nariman Bhavan, 227, Nariman Point, Mumbai 400 021

UNAUDITED AND PROVISIONAL FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED SEPTEMBER 2003

Sr. No.	Particulars	Quarter Ended		Half Year Ended		Year Ended
		Sep-03 (Unaudited) Rs lacs	Sep-02 (Unaudited) Rs lacs	Sep-03 (Unaudited) Rs lacs	Sep-02 (Unaudited) Rs lacs	Mar-03 (Audited) Rs lacs
1	Interest earned (a+b+c+d)	15126.74	10797.99	28446.11	21287.97	45082.92
	(a) Interest/discount on advances/bills	11031.67	9329.87	21266.60	18188.40	37822.06
	(b) Income on investments	2992.58	789.41	5399.47	1717.60	4505.29
	(c) Interest on balances with RBI & other banks	183.92	164.87	332.73	332.75	637.10
	(d) Others	918.57	513.84	1447.31	1049.22	2118.47
2	Other Income (Refer Note 3)	11053.44	7083.89	19118.59	10525.45	26401.37
	(A) Total income (1+2)	26180.18	17881.88	47564.70	31813.42	71484.29
3	Interest expended	6356.75	5008.19	12292.39	9839.79	20381.92
4	Operating expenses (e+f)	11870.88	8421.99	21402.31	15388.84	34545.11
	(e) Payments to and Provisions for employees	3473.14	2332.68	6420.49	4472.40	10218.54
	(f) Other Operating expenses	8397.74	6089.31	14981.82	10916.44	24326.57
	(B) Total expenditure (3+4)	18227.63	13430.18	33694.70	25228.63	54927.03

Sr. No.	Particulars	Quarter Ended		Half Year Ended		Year Ended
		Sep-03 (Unaudited) Rs lacs	Sep-02 (Unaudited) Rs lacs	Sep-03 (Unaudited) Rs lacs	Sep-02 (Unaudited) Rs lacs	Mar-03 (Audited) Rs lacs
	(C) Operating Profit (A-B)	7952.55	4451.70	13870.00	6584.79	16557.26
	(D) Other provisions & contingencies	411.30	464.98	571.15	916.92	2361.68
	(Refer Notes 1, 2 and 3)					
	(E) Profit before tax	7541.25	3986.72	13298.85	5667.87	14195.58
	(F) Provision for taxes	3037.93	1588.65	5599.33	2411.37	6377.22
	(G) Profit after tax before Minority Interest (E - F)	4503.32	2398.07	7699.52	3256.50	7818.36
	(H) Less : Share of Minority interest	599.45	329.95	923.35	274.91	721.04
	(I) Add : Share in profit of associates	(9.76)	110.60	20.10	190.89	234.19
	Consolidated Profit After Tax attributable to the Group	3894.11	2178.72	6796.27	3172.48	7331.51
5	Paid Up Equity Capital -	5921.28	5921.28	5921.28	5921.28	5921.28
	(face value Rs. 10 per share)					
6	Group Reserves (excluding minority interest)					99636.03
7	Minority Interest					27367.72
8	Analytical Ratios					
	(i) Earnings per share Basic Rs.	6.58	3.68	11.48	5.36	12.38
	(ii) Earnings per Share Diluted Rs.	6.50	3.68	11.35	5.36	12.38



KOTAK MAHINDRA BANK LIMITED (STANDALONE)

Registered Office: 36-38A, Nariman Bhavan, 227, Nariman Point, Mumbai 400 021

UNAUDITED AND PROVISIONAL FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED SEPTEMBER 2003

Sr. No.	Particulars	Quarter Ended		Half Year Ended		Year Ended
		Sep-03 (Unaudited) Rs lacs	Sep-02 (Unaudited) Rs lacs	Sep-03 (Unaudited) Rs lacs	Sep-02 (Unaudited) Rs lacs	Mar-03 (Audited) Rs lacs
1	Interest earned (a+b+c+d)	6819.63	4046.58	12494.18	8036.98	17363.83
	(a) Interest/discount on advances/bills	4971.28	3915.37	9459.25	7795.59	16213.89
	(b) Income on investments	1753.59	130.71	2878.04	199.05	1091.71
	(c) Interest on balances with RBI & other banks	84.62	0.50	117.89	3.93	18.79
	(d) Others	10.14	-	39.00	38.41	39.44
2	Other Income (Refer Note 3)	2561.57	2203.15	4884.96	3557.68	8103.91
	(A) Total income (1+2)	9381.20	6249.73	17379.14	11594.66	25467.74
3	Interest expended	3056.71	2079.69	5823.44	4029.91	8682.97
4	Operating expenses (e+f)	3059.70	2113.62	5486.02	3381.44	7826.77
	(e) Payments to and Provisions for employees	916.43	506.13	1772.26	840.26	2173.75
	(f) Other Operating expenses	2143.27	1607.49	3713.76	2541.18	5653.02

Sr. No.	Particulars	Quarter Ended		Half Year Ended		Year Ended
		Sep-03 (Unaudited) Rs lacs	Sep-02 (Unaudited) Rs lacs	Sep-03 (Unaudited) Rs lacs	Sep-02 (Unaudited) Rs lacs	Mar-03 (Audited) Rs lacs
	(B) Total expenditure (3+4)	6116.41	4193.31	11309.46	7411.35	16509.74
	(C) Operating Profit (A-B)	3264.79	2056.42	6069.68	4183.31	8958.00
	(D) Other provisions & contingencies	258.64	257.69	54.30	562.62	1956.75
	(Refer Notes 1, 2 and 3)					
	(E) Profit before tax	3006.15	1798.73	6015.38	3620.69	7001.25
	(F) Provision for taxes	1022.08	610.00	2097.08	1260.00	2505.17
	(G) Profit after tax (E - F)	1984.07	1188.73	3918.30	2360.69	4496.08
5	Paid Up Equity Capital -					
	(face value Rs. 10 per share)	5921.28	5921.28	5921.28	5921.28	5921.28
6	Reserves excluding revaluation reserves					48223.91
7	Analytical Ratios					
	(i) % of shares held by Govt. of India	Nil	Nil	Nil	Nil	Nil
	(ii) % Capital adequacy ratio	19.55%	26.59%	19.55%	26.59%	25.97%
	(iii) Earnings per share Basic Rs.	3.35	2.01	6.62	4.12	7.59
	(iv) Earnings per Share Diluted Rs.	3.31	2.01	6.54	4.12	7.59



Sr. No.	Particulars	Quarter Ended		Half Year Ended		Year Ended
		Sep-03 (Unaudited) <i>Rs lacs</i>	Sep-02 (Unaudited) <i>Rs lacs</i>	Sep-03 (Unaudited) <i>Rs lacs</i>	Sep-02 (Unaudited) <i>Rs lacs</i>	Mar-03 (Audited) <i>Rs lacs</i>
8	Non Promoter Shareholding, excluding other Directors and their relatives					
	(i) No. of shares	21981965	21565931	21981965	21565931	2192691
	(ii) % shareholding	37.12%	36.42%	37.12%	36.42%	37.03%



KOTAK MAHINDRA BANK LIMITED (STANDALONE)

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SEGMENT RESULTS

Sr. No.	Particulars	Quarter Ended		Half Year Ended		Year Ended
		Sep-03 (Unaudited) <i>Rs lacs</i>	Sep-02 (Unaudited) <i>Rs lacs</i>	Sep-03 (Unaudited) <i>Rs lacs</i>	Sep-02 (Unaudited) <i>Rs lacs</i>	Mar-03 (Audited) <i>Rs lacs</i>
1	Segment Revenue (Standalone)					
	Treasury	2854.73	-	4780.13	-	-
	Corporate Banking	241.77	-	387.32	-	-
	Retail Liabilities and Branch banking	52.28	-	76.37	-	-
	Retail Lending activities	4869.43	5003.76	9281.21	9000.47	19208.05
	Corporate Centre	1362.99	1245.97	2854.11	2594.19	6259.69
	Total Income	9381.20	6249.73	17379.14	11594.66	25467.74
2	Segment Results (Standalone)					
	Treasury	1164.78	-	1815.78	-	-
	Corporate Banking	(38.81)	-	(17.81)	-	-
	Retail Liabilities and Branch banking	(929.97)	-	(1778.39)	-	-
	Retail Lending activities	1568.64	*1717.12	3400.73	2809.72	5801.85
	Corporate Centre**	1283.30	143.02	2682.50	941.25	1408.39
	Total	3047.94	1860.14	6102.81	3750.97	7210.24
	Less: Un - allocable expenditure	(41.79)	(61.41)	(87.43)	(130.28)	(208.99)
	Total Profit Before Tax	3006.15	1798.73	6015.38	3620.69	7001.25

* Refer note 4

** For FY03, Banking expenses have been booked in the said segment



NOTES:

1. In terms of the master circular on Prudential Norms on Income Recognition, Asset Classification and Provisioning pertaining to the advances portfolio dated 4th July 2002 issued by RBI, banks have to adopt the 90 days overdue norm for classification of an advance as NPA with effect from 31st March 2004. The Bank has adopted the same from 1st April 2003.
2. Provisions and contingencies are net of recoveries made against accounts which have been written off as bad in the previous year/s.
3. During the period April to September 2003, the Bank has sold its investments in Fascel Limited. The loss on sale of these investments amounting to Rs. 1156.28 lacs which was already provided for as diminution for investments in the financial year ended 31st March 2003, has been adjusted against the said provision. Consequently, the figures of "other income" (point 2) and "provisions and contingencies" (point D) are excluding the loss on such sale and provision written back on the same.
4. Other income figures for the quarter of the previous year (July to September 02), include effect of securitisation of commercial vehicle finance receivables resulting in an impact on net income of Rs. 5.97 crores. The income forms part of the Retail Lending activities segment.
5. During the period, the Bank has revised the estimated useful life of vehicles from 3 years to 4 years. Consequent to the same, the depreciation for the period July to September 03 and for the period April to September 03 are lower by Rs. 6.05 lacs and Rs. 11.19 lacs respectively with profit before tax for the said period higher by similar amounts.
6. Details of other income forming part of the Consolidated unaudited results are as follows :

Sr. No.	Particulars	Quarter Ended		Half Year Ended		Year Ended
		Sep-03 (Unaudited) Rs lacs	Sep-02 (Unaudited) Rs lacs	Sep-03 (Unaudited) Rs lacs	Sep-02 (Unaudited) Rs lacs	Mar-03 (Audited) Rs lacs
1	Commission, Fees, Exchange and brokerage	5711.60	3472.99	8774.41	6918.35	12682.29
2	Premium on insurance business	2021.55	1110.10	3333.85	1567.11	3988.60
3	Profit on sale of investments	2845.26	1111.99	6120.15	(135.91)	6455.96
4	Others	475.03	1388.81	890.18	2175.90	3274.52
	Total - Other income	11053.44	7083.89	19118.59	10525.45	26401.37

7. The Bank was operating as a Non Banking Finance Company (NBFC) till 21st March 2003. The segment reporting was based on the classification of business segments when it was a NBFC. Consequent to becoming a Bank, it has adopted the segment reporting required as a bank. As a result of the same, segment information for the current period may not be strictly comparable with that of the previous year.



8. The Bank's business has been segregated into the following segments whose principal activities are as under :

Segment	Principal activity
Treasury	Money market, forex market, derivatives and investments other than strategic investments
Corporate Banking	Wholesale borrowings and lendings and services to corporate sector
Retail liabilities and branch banking	Retail borrowings covering savings and current accounts and banking branch network and services.
Retail Lending Activities	Commercial vehicle finance, personal loans, home loans, agriculture finance and other loans/services.
Corporate Centre	Strategic investments and group activities

The above segments have been identified based on the organization structure, the customer segment, products and services offered and its relation to risk and reward, and the internal reporting process.

A transfer pricing mechanism between all the above segments have been established to arrive at interest cost on the borrowings of the segments. Since the monies borrowed/ capital employed is used between segments interse, it is not possible to provide segment wise capital employed and hence the same has not been disclosed.

9. Status of shareholder complaints received during the quarter ended 30th September 2003 :

Total complaints pending as at 30th June 2003	Nil
Total complaints received during the quarter ended 30th Sept. 2003	185
Total complaints resolved during the quarter ended 30th Sept. 2003	185
Total complaints pending as at 30th Sept. 2003	Nil

10. The Board took on record the above results at the meeting held on 22nd October 2003.
11. The above results for the quarter and half year ended 30th September 2003 (of the standalone entity), have been subjected to a "limited review" by the statutory auditors of the Bank.
12. Figures for the previous period/ year have been regrouped wherever necessary to conform to current year's presentation.

By order of the Board of Directors
For Kotak Mahindra Bank limited

Mumbai, 22nd October 2003

Dipak Gupta
Executive Director